Financial Conduct Authority No 2290 R (S)
Register Housing Association No. HAL 204
Scottish Charity No. SC029797
Scottish Property Factors No. PF000204

BAKER TILLY UK AUDIT LLP Chartered Accountants Edinburgh

#### FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 MARCH 2015

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#### **Registration Particulars:**

Financial Conduct Authority	Co-operative and Community Benefit Societies Act 2014 Registered Number 2290 R (S)
Scottish Housing Regulator	Housing (Scotland) Act 2010 Registered Number HAL 204
Charity Number	SC029797

#### Bankers:

Royal Bank of Scotland 540a Lanark Road Edinburgh EH14 5EL

#### Registered Office:

6 Westburn Avenue Edinburgh EH14 2TH

#### Auditors:

Baker Tilly UK Audit LLP First Floor, Quay 2 139 Fountainbridge Edinburgh EH3 9QG

#### Solicitors:

T C Young 69a George Street 1 Rutland Court Edinburgh EH2 2JG

Anderson Strathern Edinburgh EH3 8EY

The Committee have pleasure in presenting their twenty-sixth report on Prospect's affairs.

#### **BUSINESS OVERVIEW**

#### Constitution & Legal Framework

Prospect Community Housing was founded in 1988. It was constituted under the Co-operative and Community Benefit Societies Act 2014 in that year. It is a registered Scottish Charity.

#### Area of Operation

Prospect Community Housing has grown steadily since 1988 to become a medium sized Housing Association, managing 898 homes and providing factoring services to a further 38 in West Edinburgh. Prospect's subsidiary, Prospect Community Projects Ltd, remains dormant.

#### **Principal Activities**

The principal activities of Prospect are the provision, management and maintenance of high quality rented housing at rents which are affordable to people on low incomes and contributing to the physical, economic and social regeneration of West Edinburgh.

#### **REVIEW OF BUSINESS**

#### **Growth and Innovation**

Prospect continued investing in its properties during the year, spending a further £862,642 in the refurbishment of homes in the Wester Hailes area for rent, including the continuation of our component replacement programme. At 31 March 2015 Prospect had 898 homes in management.

Prospect continued its investment in the maintenance of its existing properties, spending £951,953 on routine maintenance and major repair works and the upgrading of environmental areas around its stock. This investment was not only consistent with Prospect's aim to maintain its properties to the highest standard, but also contributed to its proactive strategy of minimising the potential cost and disruption of antisocial behaviour.

A total of £176,828 was invested in IT equipment and systems as part of an ongoing programme of upgrades and renewal.

Investment also continued in the provision of varied and targeted training programmes for both staff and committee members.

#### Performance

Performance in key areas is monitored and reviewed on a quarterly basis. Performance in all of the following areas has improved during the past year.

INDICATOR	2014/15	2013/14	2012/13	2011/12	TARGET
Current Tenant Rent Arrears as % income	4.02	4.18	3.84	3.54	4.5
Voids turnaround times (days)	14	19	17	18	19
% rent loss due to voids	0.5	1.1	0.4	0.3	N/A
Staff costs as % of turnover	32.26	34.70	37.94	35.85	36.80

#### Risks

Prospect has a comprehensive system of risk management which is kept under regular review. Risks which were considered high in both likelihood and potential impact during the year were:

RISK		CONTROL ACTIONS
	Welfare benefit changes which could lead to a reduction in income for tenants and/or rent payments being made directly to the tenant, with the possible resulting increase in rent arrears.	Personal approach to working with tenants. Up to date profiling of tenants and household Enhanced support for tenants, using a variety of projects. Proactive arrears work, and involvement of Money Advice Officer (MAC)
>	Cash flow is increasingly important at a time when there are pressures on our rental income and upward pressures on costs e.g. pensions. If Prospect decided to develop new homes, close monitoring of our cash flow would become increasingly important.	<ul> <li>providing advice to maximise income.</li> <li>Effective budget setting and monitoring. Minimising costs where possible. Considerable efficiencies have been achieved across the organisation, and we will continue to look at further efficiencies in the future.</li> </ul>
>	<b>New developments.</b> If Prospect were to start to develop new homes, this would bring with it significant risks.	Close consideration of the various risks prior to committing to any new development. If a new development is to proceed, then there would need to be regular reviews of the risks identified.
	Not meeting the Scottish Housing Charter outcomes.	Review of position following completion of the ARC, with an action plan for areas where further work is required. The first year of results were very positive.

#### **Grants and Funding**

Prospect has no current plans to develop new properties or engage in regeneration work which would attract capital grant from the Scottish Government through the City of Edinburgh Council (CEC). Prospect does, however, receive grant funding from a variety of sources to support its wider role activities.

#### **Partnership Working**

Prospect continued to develop its collaborative approach to its work by actively contributing to the Edinburgh Affordable Housing Partnership, West Edinburgh Voluntary Sector Forum and other similar bodies.

A Community Projects Officer post was established in 2006 to develop further this type of working with a range of partners in West Edinburgh for the benefit of Prospect's client group.

#### Sustainability

Prospect has made a commitment to Sustainable Development by including energy efficient technology in its most recent housing developments and by examining all aspects of its business and activities to minimise waste, pollution and energy consumption. Prospect is currently working towards meeting the energy efficiency targets set within the new 2020 Energy Efficiency Standard for Social Housing (EESSH) target.

#### Income & Expenditure

#### Turnover

Rental and Service Charge Income Receivable increased to £3,862,244 (2014:£3,717,396).

#### **Surplus on Ordinary Activities**

The surplus for the year was £857,406 (2014:£795,380) before transfer to/from designated reserves.

#### **Revenue Reserves**

Prospect aims to generate and maintain unrestricted revenue reserves which approximates to their requirements to meet a 4-month working capital requirement on an ongoing basis. The current average 4-month working capital requirement amounts to approximately £1,053,751. Current revenue reserves meet this aim and are backed by cash reserves.

#### **Transfer to Designated Reserves**

Prospect introduced a designated pension reserve to provide for anticipated levels of future past service deficit payments from 2012/13 and has transferred a total of £79,793 from the Designated Reserves into the Revenue Reserves during the year, representing payments made towards the deficit. The amount remaining in the Designated Reserves equals the present value of the past service deficit payments currently estimated to be repaid by September 2027.

#### **Balance Sheet**

Fixed Assets, stated at Net Book Value, increased by £590,827 from £12,636,381 to £13,227,208 financed by Housing Association Grants, Loan Finance and Prospect's own resources.

#### Reserves

Reserves increased by £857,406 to £6,620,151 including designated reserves held to fund future pension liabilities.

#### **Treasury Management**

Prospect, as a matter of policy, does not enter into transactions of a speculative nature. At 31 March 2015, Prospect had a mix of fixed and variable rate finance.

#### Maintenance policies

Prospect seeks to maintain its properties to the highest standard. To this end, programmes of planned maintenance are carried out in the medium term to deal with the gradual and predictable deterioration of building components

In addition, Prospect has a long term programme of major repairs to cover works which have become necessary since the original development was completed, including works required by subsequent legislative changes. This includes replacement or repairs to components of the properties which have come to the end of their economic lives. Where a component has been replaced, or there is an improvement to a component that enhances the economic benefit of the tangible fixed asset, this is capitalised under the terms of SORP 2010. All other expenditure is charged to the Income and Expenditure Account.

#### **Rent Policy**

Prospect's aim is to have a common level of rents for all similar properties. The policy should be logical, easily applied and allow for regional variations in marketability.

Income from rents should also be sufficient to meet the financial commitments of Prospect in order to maintain continued financial viability.

#### Committee Recruitment and Induction

New Board members are elected at Prospect's Annual General Meeting. All new members undergo induction training.

#### **Committee Training**

Prospect invests substantially in terms of time and money in ensuring its Committee members have the skills and knowledge required to manage a successful business. These expectations are set out in a Training Policy. Training during the financial year under review has focussed on risk management, the Scottish Social Housing Charter and tenant scrutiny. Committee members' attendance at training events is monitored regularly and feedback obtained and actioned.

#### **Corporate Rules**

The governing document of Prospect is the Rules, which are based on the SFHA standard set of Charitable Rules and adapted through time by properly constituted meetings of the members of Prospect. The Rules are the equivalent of a company's Articles and Memorandum of Association. A copy of the Rules can be obtained on request at the Registered Office. The rules are currently in the process of being revised following approval at the SGM held on 29 April 2015.

#### **Future Prospects**

Prospect's Management Committee has determined that between April 2015 and March 2016 Prospect will ensure the following:

#### Prospect's financial health

- Implement the new Statement of Recommended Practice (SORP) 2014
- Manage pension auto-enrolment
- Ensure compliance with bank covenants
- Achieve inflation only rent increases by April 2016, and work to make sure that this is sustainable
- Minimise lost rent due to rent arrears and voids

#### Community development and tenant involvement

- Work closely with local partners to continue existing community projects, and develop new projects
- Support the work of the voluntary sector in the area
- Revise our approach to tenant involvement, including further development of tenant scrutiny
- Mitigate the effects of welfare changes through information, support and training
- Regularly liaise with local elected members and officials

#### Information Technology

- Replace the existing Universal Housing (UH) housing management system with Cx
- Revise the key procedural areas linking to Cx implementation

#### Investing in Prospect's housing stock

- Plan for implementation of five year shower installation programme
- Achieve anticipated outputs on planned maintenance (including componentised asset replacement)
- Develop a clear plan for achieving the Energy Efficiency Standard for Social Housing (EESSH) by 2020

#### Pursuing new development opportunities

- Actively consider opportunities for building new properties
- Work closely with Management Committee to consider what, if any, opportunities we want to pursue
- Regularly liaise with staff at CEC regarding development opportunities

#### Governance and risk management

- Introduce an appraisal system for Management Committee members
- Revise the approach to Risk Management to ensure that risks are effectively managed throughout the organisation

In order to ensure that the above priorities are progressed, they have been broken down into tasks and allocated to appropriate staff members, through agreed work plans with regularly reviewed performance targets, throughout the organisation.

#### Statement of Committee of Management Responsibilities

The Co-operative and Community Benefit Societies Act 2014 and Registered Social Housing legislation requires the Committee of Management to prepare Financial Statements for each financial year which give a true and fair view of the state of affairs of Prospect and of the surplus or deficit of Prospect for that period. In preparing these Financial Statements, the Committee of Management is required to: -

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements; and
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that Prospect will continue in business.

The Committee of Management is responsible for keeping proper accounting records, which disclose with reasonable accuracy at any time the financial position of Prospect and to enable them to ensure that the Financial Statements comply with the legislation. They are also responsible for safeguarding the assets of Prospect and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Results for the Period

The attached Financial Statements on pages 10 to 30 are for the period of twelve months to 31 March 2015.

#### **Credit Payment Policy**

Prospect's policy concerning the payment of its trade creditors complies with the Confederation of British Industry guidelines. The average payment period is 22 days (2014: 29 days).

#### **Employee Involvement and Health & Safety**

Prospect Community Housing encourages employee involvement in all major initiatives. Staff have opportunities to discuss and contribute to strategic objectives through Working Groups, Departmental and Staff Meetings. Current Working Groups on which staff are represented include:

- Health and Safety working group
- Equalities working group
- Budget working group
- Business Plan working group
- > IT working group

A Health and Safety Committee, which comprises staff and Committee members, meets quarterly to review health and safety issues. Each department has a representative on this Committee who raises health and safety issues on behalf of their colleagues.

#### **Tenant Involvement**

Prospect Community Housing actively involves tenants to help direct and improve what we do. We recognise that tenants will want to engage in different ways, so we provide a variety of mechanisms for tenants to be involved. This includes:

- the work we do with Registered Tenant Organisations
- the Tenant Forum
- tenant Management Committee members
- learning from tenant comments or complaints
- full scale tenant surveys
- ongoing surveys relating to specific areas of our work
- annual rent consultation

#### Committee of Management members at 31 March 2015

*	Alan Gee Mo Connolly	Chairperson Secretary	*	Vera Geddes Naomi MacKenzie	Vice Chairperson
*	Sheila Bunt	Treasurer	*	Bill Buchanan	vioc onanperson
*	Peter Matthews	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	*	Rod Mackenzie	
*	Mary MacRaild		*	Shulah Allan	
*	Marnie Roadburg		*	Keith Noble	
*	Gary Marchbank	Co-opted 28.1.15			

#### **Disclosure of Information to Auditors**

Members of the Management Committee who were in office on the date of approval of these financial statements have confirmed, as far as they are aware, there is no relevant audit information of which the auditors are unaware. Each of the Members have confirmed that they have taken all the steps that they ought to have taken as Members in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditor.

#### **Auditor**

A resolution will be put to the Annual General Meeting proposing the re-appointment of Baker Tilly UK Audit LLP.

By Order of the Committee Mo Connolly, Secretary

6 Westburn Avenue, Edinburgh, EH14 2TH

M-connolly.

#### COMMITTEE OF MANAGEMENT STATEMENT ON INTERNAL FINANCIAL CONTROLS

#### FOR THE YEAR ENDED 31 MARCH 2015

The Committee of Management acknowledge their ultimate responsibility for ensuring that the Association has in place a system of controls that is appropriate to the various business environments in which it operates. These controls are designed to give reasonable assurance with respect to:

- The reliability of financial information used within the Association or for publication;
- The maintenance of proper accounting records; and
- The safeguarding of assets (against unauthorised use or disposition).

It is the Committee of Management's responsibility to establish and maintain systems of internal financial control. Such systems can only provide reasonable and not absolute assurance against material financial misstatement or loss. Key elements include ensuring that:

- Formal policies and procedures are in place, including the documentation of key systems and rules relating to the
  delegation of authorities, which allow the monitoring of controls and restrict the unauthorised use of the Association's
  assets.
- Experienced and suitably qualified staff take responsibility for important business functions. Annual appraisal procedures have been established to maintain standards of performance.
- Forecasts and budgets are prepared regularly which allow the Committee of Management and staff to monitor the key
  business risks and financial objectives, and progress towards financial plans set for the year and the medium term;
  regular management accounts are prepared promptly, providing relevant, reliable and up-to-date financial and other
  information and significant variances from budgets are investigated as appropriate.
- All significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures, through relevant sub-committees comprising Committee of Management members and others.
- The Committee of Management reviews reports from management, from directors, staff and from the external auditors
  to provide reasonable assurance that control procedures are in place and are being followed. This includes a general
  review of the major risks facing the Association.
- Formal procedures have been established for instituting appropriate action to correct weaknesses identified from the above reports.

The Committee of Management has reviewed the system of internal financial control in the Association during the year ended 31 March 2015. No weaknesses were found in internal financial controls which could result in material losses, contingencies, or uncertainties which require disclosure in the financial statements or in the auditors' report on the financial statements.

The above arrangements are considered appropriate to the scale and range of the Association's activities, and comply with the requirements contained in the Scottish Housing Regulator's Guidance.

By order of the Committee of Management

Mc Connolly
Secretary

#### INDEPENDENT AUDITORS REPORT TO THE MEMBERS OF PROSPECT COMMUNITY HOUSING LIMITED ON INTERNAL FINANCIAL CONTROLS

In addition to our audit of the Financial Statements, we have reviewed your statement on Page 7 concerning the Association's compliance with the information required by the Regulatory Standards in respect of internal financial controls contained within the publication "Our Regulatory Framework" and associated Regulatory Advisory Notes which are issued by the Scottish Housing Regulator.

**Basis of Opinion** 

We carried out our review having regard to the requirements to corporate governance matters within Bulletin 2006/5 issued by the Financial Reporting Council through enquiry of certain members of the Management Committee and Officers of the Association and examination of relevant documents. The Bulletin does not require us to review the effectiveness of the Association's procedures for ensuring compliance with the guidance notes, nor to investigate the appropriateness of the reason given for non-compliance.

Opinion

In our opinion the Statement on Internal Financial Control on page 7 has provided the disclosures required by the relevant Regulatory Standards within the publication "Our Regulatory Framework" and associated Regulatory Advisory Notes issued by the Scottish Housing Regulator in respect of internal financial controls and is consistent with the information which came to our attention as a result of our audit work on the Financial Statements.

BAKER TILLY UK AUDIT LLP

Bake Tily WARd't UP

Statutory Auditor **Chartered Accountants** First Floor, Quay 2 139 Fountainbridge Edinburgh, EH3 9QG

Date:

30/6/15

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PROSPECT COMMUNITY HOUSING LIMITED

We have audited the financial statements of Prospect Community Housing Limited for the year ended 31 March 2015 on pages 10 to 30. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Association's members as a body, in accordance with Part 7 of the Co-operative and Community Benefit Societies Act 2014. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of the Committee of Management and auditor

As explained more fully in the Committee of Management's Responsibilities Statement set out on page 5, the Committee of Management are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www.frc.org.uk/auditscopeukprivate.

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the Association's affairs as at 31 March 2015 and of its income and expenditure for the year then ended; and
- have been prepared in accordance with the requirements of the Co-operative and Community Benefit Societies Act 2014, Part 6 of the Housing (Scotland) Act 2010 and the Determination of Accounting Requirements – April 2012.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Co-operative and Community Benefit Societies Act 2014 requires us to report to you if, in our opinion:

- a satisfactory system of control over transactions has not been maintained; or
- the Association has not kept proper accounting records; or
- the financial statements are not in agreement with the books of account of the Association; or
- we have not received all the information and explanations we require for our audit.

BAKER TILLY UK AUDIT LLP Statutory Auditor

Baller Tilly WAND thep

Chartered Accountants First Floor, Quay 2 139 Fountainbridge Edinburgh, EH3 9QG

Date: 30/6/15

# PROSPECT COMMUNITY HOUSING LIMITED INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2015

	Notes	2015	2014
		££	£
TURNOVER	2	4,009,0	3,736,070
Operating costs	2	_(2,920,22	
OPERATING SURPLUS			(2,011,000)
200		1,088,86	861,202
(Loss)/Gain on Disposal of Assets		(21,134)	53,420
Interest receivable		12,721	
Interest payable and alleged		12,121	6,616
Interest payable and other charges	4	(223,042)	(125,858)
		(231,455	(65,822)
SURPLUS FOR THE YEAR	13	857,40	6795,380

The above results relate wholly to continuing activities.

There are no recognised surpluses or deficits other than those included in the Income and Expenditure Account.

#### BALANCE SHEET AS AT 31 MARCH 2015

	Notes	20	15	201	4
FIXED ASSETS		£	£	£	£
Housing properties - depreciated cost	7a	51,431,284		51,395,168	~
Less: HAG	7a	(37,299,267)			
Other public grants	7a	(1,925,440)		(37,665,391)	
	7a	· · · · · · · · · · · · · · · · · · ·	12,206,577	(1,997,221)	
Office Accommodation	7b				11,732,55
Other fixed assets			789,019		799,24
	7c		231,612	-	104,58
CURRENT			13,227,208		12,636,38
CURRENT ASSETS					
Debtors	8	284,524		229,387	
Cash at bank and in hand	16c _	3,513,827		1,002,264	
		3,798,351		1,231,651	
CREDITORS:				1,201,001	
Amounts falling due within one year	9 _	(769,723)		(923,985)	
NET CURRENT ASSETS			3,028,628	(020,900)	007.50
TOTAL ASSETS LESS CURRENT		_	0,020,020	-	307,666
LIABILITIES			16,255,836		12,994,047
CREDITORS:					, ,
Amounts falling due after more than one year	10		(9,635,614)		(7.404.004)
NET ASSETS		_		_	(7,181,231)
CAPITAL AND RESERVES		=	6,620,222	==	5,762,816
hare Capital	11				
esignated Reserves	12		71		71
evenue Reserves	13		1,829,839		1,909,632
	13		4,790,312	_	3,853,113
approved by the Management Committee ar			6,620,222		5,762,816

Approved by the Management Committee and authorised for issue on 24 June 2015 and signed on their behalf by:

A Gee

Chairperson

**Treasurer** 

#### CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2015

	Note		2015		2014
Net cash inflow from operating activities	16(a)	£	<b>£</b> 1,290,937	£	£ 1,445,929
Returns on investment and servicing of finance					
Interest received Interest paid Net cash outflow from returns on investment and servicing of finance	4	12,721 (223,042)	(210,321)	6,616 (125,858)	(119,242)
Capital expenditure					
Cash paid for construction and purchases Net Purchase of other fixed assets Other public grants (repaid)	7a 7b&c 7a	(835,860) (189,190)		(700,832) (85,160) (26,947)	
Net cash outflow from capital expenditure			(1,025,050)		(812,939)
Net Cash inflow before financing and management of liquid resources			55,566		513,748
Financing					
Issue of Share Capital Loan received Loan repayments Net cash inflow/(outflow) from financing	11 16b 16b	3,000,000 (544,005)	2,455,997	2 (542,725)	(542,723)
Increase/(decrease) in cash	16(b)		2,511,563	±	(28,975)

Further details are given in note 16.

#### 1. ACCOUNTING POLICIES

The Association is registered under the Co-operative and Community Benefit Societies Act 2014 and is registered with the Financial Conduct Authority (formerly the Financial Services Authority). The accounts have been prepared under the historical cost convention and in accordance with applicable Accounting Standards and comply with the Determination of Accounting Requirements – April 2012, and The Statement of Recommended Practice (SORP), "Accounting by Registered Social Landlords" Update 2010. The principal accounting policies are set out below:

#### a. Basis of Accounting

The Financial Statements are prepared on the historical cost basis of accounting. Prospect Community Projects Limited has not been consolidated due to the highly immaterial nature of amounts involved.

#### b. Going Concern

The Management Committee have reviewed the detailed financial projections included in the Business Plan 2015-18 with particular focus on the cash flow position and believe that it is appropriate to prepare the financial statements on a going concern basis.

The Association generated a surplus in the year of £857,406 had year-end cash balances of £3,513,827, net current assets of £3,028,628 and net assets of £6,620,222 of which £4,790,312 were unrestricted.

#### c. Turnover

The results represent those of Prospect Community Housing Limited only. Turnover represents rental and service charge income receivable, fees receivable and revenue grants receivable from Scottish Housing Regulator, local authorities and other agencies. Tenant service charges are levied on a basis intended to cover appropriate service costs each year.

#### d. Mortgage Loans

Mortgage loans are advanced by private lenders under the terms of individual mortgage deeds in respect of each housing scheme.

#### e. Housing Association Grant

Housing Association Grants (HAG) are utilised to reduce the amount of mortgage loan in respect of an approved scheme to the amount which it is estimated can be serviced by the net annual income of the scheme. The amount of HAG is calculated on the qualifying costs of the scheme in accordance with instructions issued from time to time by the Grant awarding body. HAG is paid directly to the Association as required to meet its liabilities during the development process.

#### f. Fixed Assets - Housing Land And Buildings

Housing properties are stated at cost less social housing and other public grants less accumulated depreciation.

Works to existing properties will generally be capitalised under the following circumstances:

(i) Where a component of the housing property that has been treated separately for depreciation purposes and depreciated over its useful economic life is replaced or restored; or

#### 1. ACCOUNTING POLICIES (continued)

(ii) Where the subsequent expenditure provides an enhancement of the economic benefits of the tangible fixed assets in excess of the previously assessed standard of performance. Such enhancement can occur if the improvements result in an increase in rental income, a material reduction in future maintenance costs or a significant extension of the life of the property.

Works to existing properties which fail to meet the above criteria are charged to the Income and Expenditure account.

The major components of housing properties are land, structure, roofs, kitchens, windows/doors, boilers, radiators, electrics and showers. Each component has a substantially different economic life and is depreciated over this individual life. Depreciation rates are shown in Note j (i). The accounting policy is compliant with the SORP 2010.

All invoices and Architects' certificates relating to capital expenditure incurred in the year at gross value are included in the accounts.

#### g. Capitalised Development and Development Interest

Costs which are directly attributable to bringing housing properties into working condition are included in housing properties cost. Directly attributable costs include direct labour cost of the Association and incremental costs which would have been avoided only if the property had not been constructed or acquired. All other development costs are written off to the Income and Expenditure Account in the period in which it occurs.

Interest charges incurred on the financing of housing properties are capitalised up to the date of practical completion. Interest charges arising after that date are charged to the Income and Expenditure Account.

#### h. Impairment of Fixed Assets

Impairment is calculated as the difference between the carrying value of income generating units and the estimated value in use at the date an impairment loss is recognised. Value in use represents the net present value of expected future cash flows from these units. Any impairment would be recognised in the Income and Expenditure Account.

#### i. Sale of Housing Properties

Properties are disposed of under the appropriate legislation and guidance. All costs and grants relating to the share of property sold are removed from the financial statements at the date of sale, except for first tranche sales. Any grants received that cannot be repaid from the proceeds of sale are abated and the grants removed from the financial statements.

#### 1. ACCOUNTING POLICIES (continued)

#### j. Depreciation

#### (i) Housing Properties

Depreciation is charged on a straight line basis over the expected economic useful lives of each major component that makes up the housing property as follows:

not depreciated Land 80 years Structure 70 years Roofs 20 years Kitchens 25 years Windows/doors 10 years **Boilers** 30 years Radiators 30 years **Electrics** 20 years Showers

Environmentals not depreciated

#### (ii) Other Fixed Assets

Expenditure incurred is written-off at the following annual percentages of cost on a straight line basis: -

Office equipment 15%
Computer equipment 25%
Office accommodation 2%
Office Kitchen 5%
Estate Assets 25%

Depreciation is charged for each month that the asset is in use.

#### k. Development Costs and Allowances

Development allowances are intended to finance certain internal administrative costs relating to the acquisition and development of housing land and buildings for approved schemes. Notional development allowances become available in instalments according to the progress of work on the scheme and are included in HAG or are treated as deferred allowances in designated reserves while actual development costs are added to housing properties. Deferred Development Allowances are used to fund future development costs.

#### I. Designated Reserves

A designated reserve was put in place in the 2013/14 financial year to provide for future liability, in line with the past service debt notified to the Association as payable until September 2027 in relation to the SHAPS pension scheme.

#### 1. ACCOUNTING POLICIES (continued)

#### m. Leases

Assets leased under finance leases are not included in the balance sheet, as the total cost and depreciation charge are not considered to be material to an understanding of the accounts. Instead rentals are included in management expenses in the year in which incurred.

#### n. Cash at Bank and in Hand

Cash includes all short-term bank deposits maturing within one month, which the Committee regards as part of the Association's bank balances. This treatment is not in accordance with FRS1 (revised 1996) which requires such deposits to be shown in the Cash Flow Statement as non-cash investments. The Committee considers that the FRS treatment would be misleading in this case.

#### o. Value Added Tax

The Association is VAT registered but a large proportion of its income is exempt for VAT purposes. Consequently little VAT paid is recoverable and expenditure is therefore shown inclusive of VAT. Any VAT recovered is included in Miscellaneous Income.

#### p. Pensions

On 1st April 2014, the Association closed the Final Salary and Care Related schemes in the centralised Scottish Housing Association's Pension Scheme (SHAPS), and now only operates a Defined Contribution Scheme in respect of staff. The pension cost charged in the financial statements represents the contribution payable by Prospect Community Housing Ltd during the year.

#### q. Taxation

The Association has charitable status and is therefore not required to account for tax on its exempt activities.

#### r. Allocation of Office Costs

Office costs are allocated to Major Repairs, Componentised Assets and Maintenance at 12%, 12% and 25% respectively based on staff time profiles. (2014: 12%, 12% and 25%).

#### 2. ANALYSIS OF TURNOVER, OPERATING COSTS AND OPERATING SURPLUS OR DEFICIT

		Turnover	Operating Costs	Operating Surplus/(Deficit)	Operating Surplus/ (Deficit) 2014
		£	£	£	£
Social Lettings	(note 3a)	3,841,232	(2,638,491)	1,202,741	1,027,233
Other Activities	(note 3b)	167,851	(281,731)	(113,880)	(166,031)
2015 Total		4,009,083	(2,920,222)	<u>1,088,861</u>	861,202
2014 Total		<u>3,736,070</u>	(2,874,868)	861,202	

The amount of service charges receivable on housing accommodation not eligible for Housing Benefit was £Nil (2014 – £Nil)

# 3(b) TURNOVER, OPERATING COSTS AND OPERATING SURPLUS OR DEFICITS FROM OTHER ACTIVITIES (Continued)

	Grants from Scottish Ministers	Other Revenue Grants	Other	Total Turnover	Operating Costs – BadDebts	Other Operating Costs	Total Operating Costs	Operating (Deficit)/ Surplus	Operating (Deficit)/ Surplus
	4	H	4	4	4	4	4	c,	2014
Wider Role Activities undertaken to support the community, other than the provision, construction, improvement and management of housing	1		1 1	ı Ü	į 1	(51,720)	(51,720)	(51,720)	<del>د</del> (46,300)
Factoring	1	r	15,401	15,401	•	(15,149)	(15,149)	252	(198)
Other Agency (SLAB/Big Lottery)	ï	82,574	1	82,574	,	(82,574)	(82,574)	1	,
Stage III Grant	ı	22,830	1	22,830	r	(22,830)	(22,830)	Ţ	1
Other Activities	1	•	47,046	47,046	(24,983)	(84,475)	(109,458)	(62,412)	(119,533)
Total from other Activities		105,404	62,447	167,851	(24,983)	(256,748)	(281,731)	(113,880)	(166,031)
Total from other activities – 2014	î	•	75,403	75,403	(18,162)	(223,272)	(223,272) (241,434)	(166,031)	

During the year Prospect, as the agent, received Big Lottery Grant of £48,414 (2014; £Nii). Included in creditors is £16,051 of Big Lottery and The Russell Trust due to be paid over at the year end.

2014	сų	125,858
2015	G.	223,042
4. INTEREST PAYABLE		Total Interest Incurred on Loans

#### 5. EMPLOYEES

— <del>—</del>		
Staff costs during year	2015 £	2014 £
Wages and Salaries	964,599	1,065,245
Social Security Costs	96,953	90,198
Other Pension Costs (Including Past Service Deficit)	242,421	156,968
	1,303,973	1,312,411
The average full time equivalent number of persons employed by the Association during the year were as follows:	No.	No.
Corporate and Finance Property Services	6	6
Housing Management	17 8	20
	31	9

The Directors are defined as the members of the Committee of Management, the Director and any other person reporting directly to the Directors or the Committee of Management whose total emoluments, excluding pension contributions, exceed £60,000 per year (2014:£60,000)

Aggregate Emoluments payable to Directors	2015 £	2014 £
(excluding pensions contributions) Pensions payable for Directors Emoluments payable to Highest Paid Director (excluding pension contributions)	253,846 27,076 70,618	139,133 12,340 76,256

Emoluments paid to Directors including pensions can be analysed as: £60,001 - £70,000 £70,001 - £80,000 £80,001 - £90,000	<b>2015</b> 3 1	<b>2014</b> 2
,	27.	1

The Association's contributions to the pension scheme for the Highest Paid Director amounted to £7,535 (2014: £6,705). The employer's contribution is currently 12% of salary, plus an additional cost of 11.36% Past Service Deficit on relevant September 2009 salaries.

The highest paid Director is an ordinary member of the SHAPS Pension Scheme, with no enhanced/special terms. No additional contributions are made by Prospect Community Housing for any individual pension arrangements for the highest paid Director.

Total expenses reimbursed insofar as not chargeable to UK Income Tax		
to ok income rax	1,527	2,718

Expenses are incurred wholly, exclusively and necessarily on behalf of the Association.

No member of the Committee of Management received emoluments in respect of their services to the

#### 6. AUDITOR'S REMUNERATION

	2015 £	2014 £
Received in capacity as Auditor	10,026	9,718

#### 7. TANGIBLE FIXED ASSETS

a)	Housing Properties Including Shared Ownership Properties	2015 Held For Letting	2015 Environ- mentals	2015 In Course Of Construction	2015 Total
	COST	£	£	£	£
	At start of period	53,387,939	753,235	4,898	54,146,072
	Additions during period	862,642	말	-	862,642
	Disposals	(551,808)		(4,898)	(556,706)
	At end of period	53,698,773	753,235	:51	54,452,008
	DEPRECIATION				
	At start of period	2,750,904	_	120	0.750.004
	Charged during period	361,838	_		2,750,904 361,838
	Disposals	(92,018)	92	-	(92,018)
	At end of period	3,020,724	( <b>.</b>	-	3,020,724
	Depreciated Cost	50,678,049	753,235		51,431,284
	HOUSING ASSOCIATION GRANT				
	At start of period	36,968,578	696,813		37,665,391
	HAG repaid	·	200,010		37,000,391
	Disposals	(366,124)	e <del>*</del> 0	_	(366,124)
	At end of period	36,602,454	696,813	-	37,299,267
	OTHER PUBLIC GRANTS				
	At start of period	1,997,221			4.007.004
	Disposals	(71,781)	-	-	1,997,221
	At end of period	1,925,440		=======================================	(71,781) 1,925,440
	NET BOOK VALUE				.,,,
	At end of period	12,150,155	56,422		12,206,577
	At start of period	11,671,236	56,422	4,898	11,732,556

The shared ownership properties (11 units out of 898 units held for letting) are not disclosed separately as the amounts are not considered material.

At 31 March 2015, none of the cost of the properties included in letting properties were held under a lease (2014: none).

During the year £862,642 (2014: £749,397) out of a total planned, cyclical and major repairs spend of £1,361,441 (2014: £1,179,174) was capitalised. All amounts capitalised related to component replacements and no expenditure was incurred during 2015 (2014: £Nil) on capitalised improvement works.

7b)	Office Accommodation			2015	2014
	COST At start and at end of period Additions during period At end of period			£ 1,069,386 12,362 1,081,748	1,027,469 41,917 1,069,386
	AGGREGATE DEPRECIATION At start of period Charged during period At end of period			270,142 22,587 292,729	247,731 22,411 270,142
	NET BOOK VALUE				
	At end of period			789,019	799,244
	At start of period			799,244	779,738
7c)	Other Fixed Assets	2015 Estate Assets £	2015 Office Equipment £	2015 Computer Equipment £	2015 Total
	COST At start of period Additions during period Disposals during period At end of period	52,137 - - 52,137	52,805 - - - 52,805	218,609 176,828 (12,793) 382,644	\$23,551 176,828 (12,793) 487,586
	AGGREGATE DEPRECIATION At start of period Charge for period Disposals during period At end of period	47,908 4,229 - 52,137	40,282 3,027 ————————————————————————————————————	130,780 42,541 (12,793) 160,528	218,970 49,797 (12,793) 255,974
	NET BOOK VALUE				
	At end of period —	-	9,496	222,116	231,612
	At start of period	4,229	12,523	87,829	104,581

8.	<b>DEBTORS</b>
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	2015	2014
Rental arrears Less: Bad debt provision	£ 165,196 (55,295) 109,901	£ 164,434 (68,071) 96,363
Accrued income Prepaid expenses Other debtors Other taxation	11,603 85,287 77,304 429 284,524	7,423 68,885 56,391 325 229,387

#### 9. CREDITORS: Amounts falling due within one year

	2015	2014
	£	£
Housing Loans (note 10)	545,951	544,339
Trade creditors	59,611	133,184
Other creditors	11,764	114,414
Other Taxation and Social Security	23,884	22,740
Rent received in advance	79,986	90,151
Accruals and retentions unpaid	48,527	19,157
	769,723	923,985

Included in Other Creditors above is £18,237 of pension contributions due at 31 March 2015.

#### 10. CREDITORS: Amounts falling due after more than one year

	2015	2014
Housing Loans  Housing Loans are secured by a specific charge on the Association's properties. They are repayable at a rates of interest of between 0.37% over LIBOR and 3.565% in instalments due as follows: -	£ 10,181,565	<b>£</b> <u>7,725,570</u>
Due within 1 year  Between 1 – 2 years  Between 2 and 5 years  After 5 years	545,951 546,099 1,840,472 <u>7,249,043</u> 10,181,565	544,339 545,758 1,646,867 <u>4,988,606</u> 7,725,570
Included in creditors: amounts falling due within one year (Note 9)	(545,951) 9,635,614	(544,339) 7,181,231

#### 11. SHARE CAPITAL

	2015	2014
Charge of Cd and fully wald as 12	£	£
Shares of £1 each fully paid and issued		
At start of period	71	74
Issued during period	2	2
Cancelled during period	(2)	(5)
At end of period	71	71

Each member of the Association holds one share of £1 in the Association. These shares carry no rights to dividends or distributions on a winding-up. When a shareholder ceases to be a member, that persons share is cancelled and the amount paid thereon becomes the property of the Association. Each member has a right to vote at members meetings.

#### 12. DESIGNATED RESERVES

	2015	2014
Pension Liabilities		
	£	£
At start of period	1,909,632	964,477
Release to/transfer from Revenue Reserve (Note 13)	(79,793)	945,155
At end of period	1,829,839	1,909,632

The amount remaining in this reserve equals the Net Present Value of the Past Service Deficit of the SHAPS Scheme payable until September 2027.

#### 13. REVENUE RESERVE

Expenditure contracted less certified

14.

REVENUE RESERVE	2015 £	2014 £
At 1 April	3,853,113	4,002,888
Surplus for the year	857,406	795,380
Transfer from designated reserves (Note 12)	79,793	da
Transfer to designated reserves (Note 12)		(945,155)
Balance at 31st March	4,790,312	3,853,113
CAPITAL COMMITMENTS	2015	2014

£

66,900

£

#### 15. CONTINGENT LIABILITIES

Prospect Community Housing Limited has been notified by the Pensions Trust of the estimated employer debt on withdrawal from the scheme based on the financial position of the scheme as at 30<sup>th</sup> September 2013. As of this date the estimated employer debt for Prospect Community Housing Limited was £5,532,916.

Housing Association Grant allocated to components (as detailed in Note 1) that have subsequently been replaced by the Association are recognised in the Income and Expenditure account, with the cost of the replacement and any additional funding for this replacement being capitalised. The recycled grant recognised in the Income and Expenditure account at 31<sup>st</sup> March 2015 was £1,553,874 (2014 £1,115,969).

#### 16. NOTES TO CASHFLOW STATEMENT

	EO TO OAOTH EOTH OTATEMENT	2015	2014
			2014
(a)	Reconciliation of operating surplus to net cash inflow from activities	£	£
	Operating surplus	1,088,862	861,202
	(Loss)/Gain on Disposal of Property	(21,134)	53,420
	Depreciation	434,222	363,287
	(Increase)/Decrease in debtors	(55,137)	27,318
	(Decrease)/Increase in creditors	(155,874)	140,707
	Members shares cancelled	(2)	(5)
	Net cash inflow from operating activities	1,290,937	1,445,929
(b)	Reconciliation of net cash flow to movement in net debt		
	Increase/(Decrease) in cash in the period	2,511,563	(28,975)
	Cash inflow from movement in debt	544,005	542,725
	Movement in net debt in the year	3,055,568	513,750
	Increase in loans during year	_(3,000,000)	<u> </u>
	Net debt at 1 April 2014	(6,723,306)	(7,237,056)
	Net debt at 31 March 2015	(6,667,738)	(6,723,306)

(c) Analysis of changes in net debt	2014 £	Cash Flows £	Other non Cash changes £	2015 £
Cash at bank and in hand	1,002,264	2,511,563	-	3,513,827
Debt due within one year (note 10)	(544,339)	544,339	(545,951)	(545,951)
Debt due after one year (note 10)	(7,181,231)	(3,000,334)	545,951	(9,635,614)
	(6,723,306)	55,568	-	(6,667,738)

#### 17. HOUSING STOCK

		2015	2014
		No.	No.
	The number of units in Management at 31 March was as follows:		
	General Needs	883	883
	Supported Housing	4	4
	Shared Ownership	11	11
		898	898
18.	SECURE TENANCY RENTS		
		2015	2014
		£	£
	Annual average secure tenancy rent for housing accommodation	4,118	3,960
	Percentage increase from previous year	3.99%	4.1%

The basic rent increase for 2015 was 3.9%, but following a programme of Shower installations the average rent increased by 3.99%.

#### 19. PENSION COMMITMENTS

Prospect Community Housing Limited ('Prospect') participates in the Scottish Housing Associations' Pension Scheme ('the Scheme'). The Scheme is funded and is contracted-out of the State Pension scheme.

It is not possible in the normal course of events to identify the share of underlying assets and liabilities belonging to an individual participating employer as the Scheme is a multi-employer arrangement where the assets are co-mingled for investment purposes, benefits are paid from the total Scheme assets, and the contribution rate for all employers is set by reference to the overall financial position of the Scheme rather than by reference to individual employer experience. Accordingly, due to the nature of the Scheme, the accounting charge for the period under FRS17 represents the employer contribution payable.

The Trustee commissions an actuarial valuation of the Scheme every three years. The main purpose of the valuation is to determine the financial position of the Scheme in order to determine the level of future contributions required, so that the Scheme can meet its pension obligations as they fall due.

The last formal valuation of the Scheme was performed as at 30 September 2012 by a professionally qualified Actuary using the Projected Unit Credit method. The market value of the Scheme's assets at the valuation date was £394 million. The valuation revealed a shortfall of assets compared with the value of liabilities of £304 million, equivalent to a past service funding level of 56.4%.

The Scheme Actuary has prepared an Actuarial Report that provides an approximate update on the funding position of the Scheme as at 30 September 2013. Such a report is required by legislation for years in which a full actuarial valuation is not carried out. The funding update revealed an increase in the assets of the Scheme to £470 million and indicated a decrease in the shortfall of assets compared to liabilities to approximately £272 million, equivalent to a past service funding level of 63%.

The Employer Debt Regulations were introduced in September 2005 following a change in legislation. This legislation was revised in the Occupational Pension Schemes (Employer Debt and Miscellaneous Amendments) Regulations 2008 (SI 2008/731) ('the Regulations') which came into force on 6 April 2008.

An employer debt will arise if one of the following events occurs at a time when the Scheme is not fully funded on a buy-out basis:

- a) The commencement of winding up of the Scheme.
- b) An employer becomes insolvent.
- c) An Employer Cessation Event.

An Employer Cessation Event occurs when an employer ceases to participate in the Scheme, i.e. it no longer has any active members in the Scheme at a point in time when there is at least one other employer that continues to employ active members in the Scheme.

The 2008 Regulations tighten the definition of an Employer Cessation Event. However, it remains the case that an employer will not be deemed to have withdrawn from the Scheme (and hence will not be liable for a debt on withdrawal) provided that it continues to employ at least one person who is an active member of the Scheme.

The Scheme Actuary has calculated the employer debt that would have been payable if the organisation had withdrawn from the Scottish Housing Associations' Pension Scheme as at 30 September 2013.

Under FRS17 an employer should only provide in the balance sheet for the potential debt on withdrawal if it was demonstrably committed as at the balance sheet date to an event that would make the liability crystallise. For example, if an employer had made the decision prior to the balance sheet date to close the Scheme to future accrual at some date in the future, then this would crystallise an employer debt on the date that the Scheme was closed to future accrual (unless the Scheme was fully funded on a buy-out basis as at the date the Scheme closed to future accrual).

Following a change in legislation in September 2005 there is a potential debt on the employer that could be levied by the Trustee of the Scheme. The debt is due in the event of the employer ceasing to participate in the Scheme or the Scheme winding up.

The debt for the Scheme as a whole is calculated by comparing the liabilities for the Scheme (calculated on a buy-out basis, i.e. the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Scheme. If the liabilities exceed assets there is a buy-out debt.

The leaving employer's share of the buy-out debt is the proportion of the Scheme's liability attributable to employment with the leaving employer compared to the total amount of the Scheme's liabilities (relating to employment with all the employers). The leaving employer's debt therefore includes a share of any 'orphan' liabilities in respect of previously participating employers. The amount of the debt therefore depends on many factors including total Scheme liabilities, Scheme investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amounts of debt can therefore be volatile over time.

Prospect has been notified by The Pensions Trust of the estimated employer debt on withdrawal from the Scottish Housing Associations' Pension Scheme based on the financial position of the Scheme as at 30 September 2013. As of this date the estimated employer debt for Prospect was £5,532,916.

The Association has been notified by The Pensions Trust that the amount to be paid towards Past Service Deficits in 2015/16 is £160,698. The Association has also been notified that they will be required to pay additional contributions in relation to the past service deficit until September 2027. The amount payable annually is anticipated to increase by 3% per annum based on the current past service deficit. This therefore equals to a Net Present Value of £1,829,839 for which an equivalent amount has been transferred from Revenue to Designated Reserves to provide for future liability. This amount may be subject to change following the results of the next valuation.

The Scheme is a multi-employer defined benefit scheme. The Scheme is funded and is contracted-out of the State Pension scheme.

The Scheme offers six benefit structures to employers, namely:

- Final salary with a 1/60th accrual rate.
- Career average revalued earnings with a 1/60th accrual rate.
- Career average revalued earnings with a 1/70th accrual rate.
- · Career average revalued earnings with a 1/80th accrual rate.
- Career average revalued earnings with a 1/120th accrual rate, contracted in.
- Defined Contribution (DC) option.

Prospect elected to operate only the Defined Contribution (DC) option with effect from 1st April 2014.

During the accounting period Prospect paid contributions at a maximum rate of 12% and minimum rate of 6% of pensionable salaries. Member contributions were a minimum of 3%, and no maximum.

As at the balance sheet date there were 22 active members of the Scheme employed by Prospect. The annual pensionable payroll in respect of these members was £720,762.

The key valuation assumptions used to determine the assets and liabilities of the Scottish Housing Associations' Pension Scheme are:

2012 Valuation Assumptions	% p.a.
Investment return pre retirement	5.3
Investment return post retirement - Non-pensioners	3.4
Investment return post retirement - Pensioners	3.4
Rate of salary increases	4.1
Rate of pension increases	
- Pension accrued pre 6 April 2005 in excess of GMP	2.0
- Pension accrued post 6 April 2005 (for leavers before 1 October 1993	1.7
pension increases are 5.0%)	
Rate of price inflation	2.6

<b>Mortality Tables</b>	
Non-pensioners	44% pf SP1PMA (males) and SP1PFA (females) projected using CM1_2011 with a long term improvement of 1.50% p.a. for males and 1.25% p.a. for females.
Pensioners	90% pf SP1PMA (males) and SP1PFA (females) projected using CM1_2011 with a long term improvement of 1.50% p.a. for males and 1.25% p.a. for females.

Contribution Rates for Future Service (payable from 1 April 2014)	%
Final salary 1/60ths	24.6
Career average revalued earnings 1/60ths	22.4
Career average revalued earnings 1/70ths	19.2
Career average revalued earnings 1/80ths	16.9
Career average revalued earnings 1/120ths	11.4

#### 20. SUBSIDIARY DISCLOSURE

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The Association has a subsidiary company, Prospect Community Projects Limited. This is a wholly owned subsidiary of the Association having a share capital of £1. The company is dormant.

The objective of this subsidiary is to carry out appropriate non-charitable activities.

The net assets of the company as at 31 March 2015 were £1.

Prospect Community Projects Limited has not been consolidated in the accounts of Prospect Community Housing Limited, for the year ended 31 March 2015, due to the immateriality of the amounts involved.

Prospect Community Housing Limited is considered to be the ultimate parent undertaking of the group. Separate Group accounts are not required as the Group has been exempted from this requirement by the Financial Conduct Authority.

#### 21. RELATED PARTY TRANSACTIONS

The following members of the Committee of Management hold tenancies with the Association:

Rod MacKenzie Sheila Bunt Vera Geddes Naomi Mackenzie Alan Gee Mo Connolly Gary Marchbank

All tenancies were granted under the Association's allocations policy, with rent under normal terms.