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# ORKNEY HOUSING ASSOCIATION LIMITED REPORT AND FINANCIAL STATEMENTS for the year ended 31 March 2012 RSL No HAL 164 Charity No SC 031734

# REPORT AND FINANCIAL STATEMENTS

# for the year ended 31 March 2012

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# MEMBERS, EXECUTIVE AND ADVISORS

## **Management Committee**

Wendy Baikie (Chairperson to 12.9.11)
Winifred Dunnett (Chairperson from 12.9.11)
George Hannah (Vice-chairperson)
Harvey Johnston
Linda Lennie (resigned 8.11.11)
Allan Leslie (resigned 12.9.11)
Chessa Llewellyn-White (resigned 12.9.11)
Bob Mackenzie
Stephen Manson
John Rodwell (appointed 12.9.11)
Stephanie Rushforth
Karen Scholes
John Stockan (appointed 12.9.11)
Diana Swan

# **Chief Executive and Company Secretary**

Sally Inkster

#### **Company Registration**

2201RS

## **Scottish Charity Number**

SC031734

#### **Registered Office**

39a Victoria Street Kirkwall KW15 1DN

#### **Registered Auditors**

Findlay & Company Chartered Accountants Registered Auditors 11 Dudhope Terrace Dundee DD3 6TS

#### **Bankers**

Royal Bank of Scotland 1 Victoria Street Kirkwall KW15 1DP

#### **Solicitors**

J.E.P. Robertson & Son 26 Victoria Street Stromness KW16 3AA



# REPORT OF THE MANAGEMENT COMMITTEE

for the year ended 31 March 2012

The Management Committee presents its report and the audited financial statements for the year ended 31 March 2012.

#### Principal activity

The principal activity of the Association is the provision of rented and low cost home ownership accommodation.

# Review of business and future developments

The Association's key priorities for 2011/12 and beyond were building quality houses to meet identified needs, engaging with customers, planning for and adapting to change, maintaining and improving housing stock and using resources efficiently. During the year 69 new rented and 17 low cost home ownership homes were completed, we successfully tendered to become the managing agent for the local Care and Repair service, we recruited a second handyperson and we moved to newly renovated and extended office premises. We continued to lobby the Scottish Government over levels of capital grants, but with the abolition of Housing Association Grant (HAG), the future of our development programme is under review.

#### Changes in fixed assets

Details of fixed assets are set out in Note 10.

#### **Going Concern**

After reviewing detailed Income and Expenditure and Business Plan projections, and taking account of available bank facilities as well as making such further enquiries as they consider appropriate, the Management Committee is satisfied that the Association has adequate resources to continue to operate for the foreseeable future. For this reason, it continues to adopt the going concern basis in preparing the financial statements.

# The Management Committee and Executive Officer

The Management Committee and Chief Executive of the Association are listed on page 2.

Each elected member of the Management Committee holds one fully paid share of £1 in the Association. The Chief Executive of the Association holds no interest in the Association's share capital and although not having the legal status of director she acts as an executive within the authority delegated by Management Committee.

#### **Related Party Transactions**

Any tenant who sits on the Management Committee enters into a tenancy on the Association's normal terms and conditions and cannot use this position to his or her advantage. The same position applies to any sharing owner in respect of their exclusive occupancy agreement. The Committee can confirm that all transactions with Orkney Islands Council are on normal commercial terms.

#### **Charitable Status**

Orkney Housing Association Limited was recognised by the Inland Revenue as a Scottish charity from 30 May 2001.



# REPORT OF THE MANAGEMENT COMMITTEE (continued)

for the year ended 31 March 2012

## Statement of Management Committee's responsibilities

Housing association legislation requires the Management Committee to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Association and of the income and expenditure of the Association for the year ended on that date. In preparing those financial statements the Management Committee is required to:-

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- \* State whether applicable accounting standards have been followed subject to any material departures disclosed and explained in the financial statements;
- \* Comply with the disclosures required by the SFHA publication "Raising Standards in Housing"
- \* Prepare the financial statements on a going concern basis unless it is inappropriate to presume that the Association will continue in business.

The Management Committee is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Association.

The Management Committee is also responsible for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement on internal financial controls

Management Committee acknowledges its ultimate responsibility for ensuring that the Association has in place a system of controls that is appropriate to the various business environments in which the Association operates. These controls are designed to give reasonable assurance with respect to:

- (i) The reliability of financial information used within the Association or for publication.
- (ii) The maintenance of proper accounting records, and
- (iii) The safeguarding of assets against unauthorised use or disposition.

It is the Management Committee's responsibility to establish and maintain systems of internal financial control. Such systems can only provide reasonable and not absolute assurance against material financial mis-statement or loss. Key elements include ensuring that:

- (i) Formal policies and procedures are in place including the documentation of key systems and rules relating to the delegation of authorities which allow the monitoring of controls and restrict the unauthorised use of the Association's assets.
- (ii) Experienced and suitably qualified staff take responsibility for important business functions.
- (iii) Forecasts and budgets are prepared which allow Management Committee and Executive Officers to monitor the key business risks and financial objectives and progress towards financial plans set for the year and the medium term; regular management accounts are prepared promptly, providing relevant, reliable and up-to-date financial and other information, and significant variances from budgets are investigated as appropriate.

# REPORT OF THE MANAGEMENT COMMITTEE (continued)

for the year ended 31 March 2012

## Statement on internal financial controls (continued)

- (iv) All significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures through the Management Committee.
- (v) The Management Committee reviews reports from the audit sub-committee, from internal management and from the external auditors to provide reasonable assurance that control procedures are in place and are being followed. This includes a general review of the major risks facing the Association.
- (vi) The Audit Sub-Committee reviews internal audit reports based on an internal audit needs assessment and an agreed programme undertaken by an external provider.
- (vii) Formal procedures have been established for instituting appropriate action to correct weaknesses identified from the above reports.

Management Committee has reviewed the effectiveness of the system of internal financial control in existence in the Association for the year ended 31 March 2012 and until 25 July 2012. No weaknesses were found in internal financial controls which resulted in material losses, contingencies, or uncertainties which require disclosure in the financial statements or in the auditor's report on the financial statements.

In so far as the Committee are aware:

There is no relevant audit information needed by the Association's auditors in connection with preparing their report of which the Association's auditors are unaware.

The Committee have taken all the steps that they ought to have taken to make themselves aware of such information.

#### **Auditors**

Findlay & Company have expressed their willingness to continue as the auditors of the Association.

By order of Management Committee

Winifred Dunnet Chairperson

25 July 2012

# REPORT OF THE MANAGEMENT COMMITTEE (continued)

for the year ended 31 March 2012

# Independent Auditor's Report to the Members of Orkney Housing Association Limited

We have audited the financial statements of Orkney Housing Association Limited for the year ended 31 March 2012 which comprise Income and Expenditure Account, the Balance Sheet, the Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Association's members, as a body, in accordance with Section 9 of the Friendly and Industrial Provident Societies Act 1968. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of the board and the auditor

As explained more fully in the Report of the Management Committee, set out on pages 3 to 5, the Management Committee is responsible for the preparation of financial statements which give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

## Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the association's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the committee; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Management Committee to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the association's affairs as at 31 March 2012 and of its income and expenditure for the year then ended; and
- ▶ have been properly prepared in accordance with the Industrial and Provident Societies Acts, 1965 to 2002, Schedule 7 to the Housing (Scotland) Act 2001, and the Registered Social Landlords Accounting Requirements (Scotland) Order 2007.



## INDEPENDENT AUDITORS' REPORT

# TO THE MEMBERS OF ORKNEY HOUSING ASSOCIATION LIMITED (continued)

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Industrial and Provident Societies Acts, 1965 to 2002 require us to report to you if, in our opinion:

- > a satisfactory system of control over transactions has not been maintained; or
- > the association has not kept proper accounting records; or
- > the financial statements are not in agreement with the books of account; or
- > we have not received all the information and explanations we need for our audit.

ALEXANDER SQUIRES, C.A. (senior statutory auditor)

For and on behalf of Findlay & Company Chartered Accountants and Statutory Auditors

11 Dudhope Terrace

Dundee DD3 6TS

25 July 2012

#### REPORT BY THE AUDITORS ON CORPORATE GOVERNANCE MATTERS

as at 31 March 2012

In addition to our audit of the financial statements, we have reviewed the Management Committee's statement on pages 4-5. The object of our review is to draw attention to any non-compliance with the section on Internal Financial Control within the Scottish Federation of Housing Associations (SFHA) publication "Raising Standards in Housing".

We carried out our review in accordance with guidance issued by the Auditing Practices Board. That guidance does not require us to perform the additional work necessary to, and we do not, express any opinion on, the effectiveness of either the Association's system of internal financial control or its corporate governance procedure.

## Opinion

With respect to the Management Committee's statements on internal control on pages 4-5, in our opinion, the Management Committee have provided the disclosures required under the section on Internal Financial Control within the SFHA publication "Raising Standards in Housing" referred to above, and such statements are not inconsistent with the information of which we are aware from our audit work on the financial statements.

Based on enquiry of certain members of the Management Committee and Officers of the Association, and examination of relevant documents, in our opinion the Management Committee statement on pages 4 - 5 appropriately reflects the Association's compliance with the section on Internal Financial Control within the SFHA publication "Raising Standards in Housing" specified for our review.

ALEXANDER SQUIRES, C.A. (senior statutory auditor)

For and on behalf of Findlay & Company

Chartered Accountants and Statutory Auditors

11 Dudhope Terrace

Dundee DD3 6TS

25 July 2012

# INCOME AND EXPENDITURE ACCOUNT

for the year ended 31 March 2012

|  |        | 2012                        | 2011<br>restated           |  |
|--|--------|-----------------------------|----------------------------|--|
|  | Notes  | £                           | £                          |  |
| Turnover - continuing activities<br>Less: Operating costs  | 2<br>2 | 3,535,932<br>(2,615,839)    | 2,958,292<br>(2,354,003)   |  |
| Operating surplus - continuing activities<br>Gain/(loss) on realisation of assets<br>Interest receivable | 25     | 920,093<br>35,687<br>24,386 | 604,289<br>7,251<br>22,949 |  |
| Interest payable   | 8      | (364,209)                   | (295,936)                  |  |
| Surplus on continuing activities   |        | 615,957                     | 338,553                    |  |
| Taxation   | 9      | -,                          | -                          |  |
| Surplus for the year   |        | 615,957                     | 338,553                    |  |
|  |        |                             | =====                      |  |

# STATEMENT OF TOTAL RECOGNISED SURPLUSES AND DEFICITS

for the year ended 31 March 2012.

|   |             |                        | =====                  |
|---|-------------|------------------------|------------------------|
| Total recognised surpluses and deficits relating to the yea | r           | 447,848                | 338,553                |
|   |             |                        |                        |
| Prior year adjustment                                       | 28          | (168,109)              | -                      |
| Retained (deficit)/surplus for the year                     | Notes<br>20 | <u>2012</u><br>615,957 | <u>2011</u><br>338,553 |
|   |             |                        | (restated)             |

The notes on pages 12 to 30 form part of these financial statements.



#### **BALANCE SHEET**

for the year ended 31 March 2012

|   |       | 2012           | 2011<br>restated |
|---|-------|----------------|------------------|
| Tangible Fixed Assets                                   | Notes | £              | £                |
| Housing properties                                      | 10    | 74,857,242     | 69,701,626       |
| Less: HAG   | 10    | (59, 134, 142) | (56,181,090)     |
| Other grants  | 10    | (1,526,258)    | (1,532,718)      |
| Other assets  | 10    | 14,196,842     |                  |
|   | 10    | 1,371,291      | 595,144          |
|   |       | 15,568,133     | 12,582,962       |
| Fixed Asset Investments                                 |       |                |                  |
| Investments   | 11    | 1              | -                |
| Shared Equity Costs                                     | 11    | 799,761        | 550,058          |
| Shared Equity Grants                                    | 11    | (799,761)      | (550,058)        |
|   |       | 1              | _                |
| Current Assets Investments                              | 40    | 4 405 074      | 4.000            |
| Work-in-progress  | 12    | 1,435,974      | 1,026,879        |
| Debtors   | 13    | 1,094,780      | 1,402,232        |
|   | 14    | 320,614        | 763,201          |
| Stock   |       | 2,071          | -,               |
| Cash at bank and in hand                                |       | 1,563,618      | 1,051,987        |
|   |       | 4,417,057      | 4,244,299        |
| Creditors: amounts falling due within one year          | 15    | (2,222,695)    | (1,831,874)      |
| Net current assets                                      |       | 2,194,362      | 2,412,425        |
| Total assets less current liabilities                   |       | 17,762,496     | 14,995,387       |
| Creditors: amounts falling due after more than one year | 16    | (12,994,639)   | (10,844,844)     |
| Net assets  |       | 4,767,857      | 4,150,543        |
| Capital and Reserves                                    |       |                | =======          |
| Share capital   | 47    | 4.57           |                  |
| Designated reserves                                     | 17    | 157            | 162              |
| Revenue reserve   | 18    | 3,794,030      | 3,297,118        |
| CVCTIGO TOSOTVE   | 19    | 973,670        | 853,263          |
|   |       | 4,767,857      | 4,150,543        |
|   |       | ========       | =======          |

The financial statements on pages 9 to 30 were approved by the Management Committee on 25 July 2012 and were signed on its behalf by:

Chairperson

Committee member

Secretary

The notes on pages 12 to 30 form part of these financial statements



# CASH FLOW STATEMENT

for the year ended 31 March 2012

|  | Notes | 2012  | 2011 restated              |
|--|-------|---|----------------------------|
|  |       | £   | £                          |
| Reconciliation of operating surplus to net cash inflow from operating activities   |       |   |                            |
| Operating surplus Depreciation charges (Increase)/Decrease in debtors Increase/(Decrease) in creditors (Increase)/Decrease in stock Services equalisation account Charge to service provisions |       | 920,093<br>196,356<br>(89,061)<br>80,217<br>(2,071)<br>(2,561)<br>1,363 |                            |
| Net cash inflow from operating activities  |       | 1,104,336   | 629,768                    |
| CASH FLOW STATEMENT  | 29    |   |                            |
| Net cash inflow from operating activities<br>Returns on investments and servicing of finance<br>Capital expenditure<br>Financing   |       | 1,104,336<br>(341,608)<br>(2,070,509)<br>2,228,507                      | (2,543,614)<br>1,298,080   |
| Increase/(decrease) in cash  |       | 920,726   | (898,591)                  |
| Reconciliation of net cash flow to movement in net debt:   | 30    |   |                            |
| Increase/(decrease) in cash in the year Cash inflow from increase in debt  |       | 920,726<br>(2,228,512)  | (898,591)<br>(1,298,084)   |
| Net debt at 1 April 2011   |       | (1,307,786)<br>(9,055,338)  | (2,196,675)<br>(6,858,663) |
| Net debt at 31 March 2012  |       | (10,363,124)  | (9,055,338)<br>======      |



# NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2012

#### 1. Principal Accounting Policies

The Financial Statements have been prepared in accordance with applicable accounting standards in the United Kingdom and in accordance with the requirements of the Statement of Recommended Practice: Accounting by Registered Social Housing Providers Update 2010 and comply with the Registered Social Landlords Accounting Requirements (Scotland) Order 2007. A summary of the more important accounting policies, which have been applied consistently is set out below:-

#### Turnover

Turnover represents rental and service charge income and revenue grants receivable from Scottish Ministers.

# **Mortgages - Housing Properties**

Mortgage loans are advanced by private lenders or the Scottish Government under the terms of mortgages secured over the Association's housing properties. Programme funding agreements have been secured with the Royal Bank of Scotland which provide loan facilities for past and future developments. Apart from the funds for the office extension, advances are drawn down on these facilities only in respect of those developments which have been given approval for Housing Association Grant (HAG) or other funding by the Scottish Government.

#### **Housing Association Grant**

For schemes developed under Scottish Government approval, HAG is paid directly to the Association as required, to meet its liabilities during the development process. HAG is repayable under certain circumstances, primarily following the sale of property. Although HAG was abolished from 31.3.11 the Association continues to receive HAG on schemes approved prior to that date.

Grants for capital expenditure are deducted from the cost of the fixed assets to which they relate as they become receivable. Grants for revenue expenditure are credited to the Income and Expenditure Account as they become receivable.

Grants attributed to individual components are written off to the Income and Expenditure Account when these components are replaced. Component replacement is not deemed to create a relevant event for repayment or recycling purposes. Upon disposal of the associated property, the Association will be required to repay or recycle the grant, and to reflect this, a contingent liability has been disclosed.

# Tangible Fixed Assets - Housing Properties (Note 10)

Housing properties are stated at cost. The development costs of housing properties funded with traditional HAG or under earlier funding arrangements include the following:-

- i) Cost of acquiring land and buildings
- ii) Development expenditure
- iii) Interest charged on the development loan funds drawn to finance construction.

Expenditure on schemes which are subsequently aborted is written off in the year in which it is recognised that the schemes will not be developed to completion.

#### NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2012

#### Works to Existing Properties

Works to existing properties which replace a component which has been treated separately for depreciation purposes, along with those works which result in an increase in net rental income over the lives of the properties (thereby enhancing the economic benefits of the assets), are capitalised as improvements. Works to existing properties which do not result in the enhancement of economic benefits are charged to the Income and Expenditure Account.

# Work in Progress/Shared Equity Properties

New Supply Shared Equity scheme

Grants are received from Scottish Ministers for the construction of properties under the New Supply Shared Equity scheme. Whilst under construction, the cost is recorded within current assets and corresponding grants shown in current liabilities. Once sales are made the grants and cost will be released to the Income and Expenditure account.

#### Shared Ownership

Properties constructed for shared ownership are part funded by the Scottish Government. On completion and prior to sale, the estimated cost element relating to the first tranche sales is included in current assets as work-in-progress. When the first tranche is sold this cost element is taken to cost of sales within the Income and Expenditure account, along with any adjustment required relating to the actual percentage sold. Income from first tranche sales is included within turnover.

#### Depreciation

No depreciation is charged on housing properties held under shared ownership because it is felt that the residual values of the properties are sufficiently high that any depreciation charged would be immaterial.

The major components of rented housing properties are depreciated (net of social housing and other grants) over the assets' useful lives as follows:-

| Kitchens                             | - | 20 years    |
|--------------------------------------|---|-------------|
| Windows                              | - | 331/3 years |
| Roofs                                | _ | 50 years    |
| Structure (new build)                | - | 100 years   |
| Structure (rehabilitated properties) | - | 80 years    |

Other fixed assets are depreciated as follows:-

| Furniture & Equipment | - | 25% per annum reducing balance method |
|-----------------------|---|---------------------------------------|
| Fixtures & Fittings   | - | 25% per annum reducing balance method |
| Handyman Van          | - | 25% per annum reducing balance method |
| Handyman Tools        | - | 25% per annum reducing balance method |
| Computers & Software  | - | 25% per annum straight line method    |
| Office Buildings      | - | 11/2% per annum straight line method  |

A full year's depreciation is charged on these assets in the year of purchase and none in the year of disposal.



# NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2012

## **Designated Reserves (Note 17)**

#### (i) Planned maintenance reserve

The planned maintenance reserve funds life cycle maintenance and major repairs for those items which are not capitalised under component accounting such as doors, heating systems and bathroom units. The level of the reserve is based on a programme of maintenance and replacement over the life of the properties. External costs and life cycles are based on published data and from in-house technical expertise.

# (ii) Service equipment replacement

The reserve is based on the Association's liability to replace service equipment, such as appliances provided in houses built or adapted for particular needs.

# (iii) Shared ownership factoring reserve

The reserve is held to fund the reactive and planned maintenance service provided by the Association to owners and shared owners in blocks of flats with common areas.

#### Subsidiary

The subsidiary OHAL Enterprises CIC is a dormant company as at 31 March 2012 and accordingly the Association has not prepared consolidated financial accounts.

#### **Prior Year Adjustment**

The adoption of component accounting during the period represents a change in accounting policy. Previously the major components of the Association's housing properties were deemed to be land and buildings. The major components are now deemed to be land, structure, roofs, windows and kitchens. Each component has a substantially different economic life and is depreciated over this individual life. The new accounting policy is compliant with the updated SORP 2010. For further detail on the prior year adjustment see note 26.



| 2. Particulars of turnover, cost of sales                                  | s, operating          | costs and o       | perating surpl   | us or defic                                      | it<br>2011            |
|--|-----------------------|-------------------|--|--|-----------------------|
|  | Turnover              | Cost of sales     | Operating costs  |  | Operating             |
| Ossisla History ( ) ( )  | £                     | £                 | 10 Table   | £  | £                     |
| Social lettings (note 3) Other activities (note 4)                         | 2,364,35<br>1,171,58  | 1<br>1 878,97     | - 1,418,505<br>6 318,358   |  | 5 565,910<br>) 38,379 |
| Total  | 3,535,93              | 2 878,97          | 6 1,736,863  | 920,093  | ,                     |
| Total for previous period of account                                       | 2,958,292             | 2 720,25          |  |  | 604,289               |
| 3. Particulars of turnover, operating cos from social letting activities   | sts and ope           | rating surplu     | ıs/deficit   |  | Restated              |
|  | General<br>Needs<br>£ |                   | Supported<br>Housing<br>£  | 2012<br>Total                                    | 2011<br>Total<br>£    |
| Rent receivable net of service charges<br>Service charges                  |                       | 267,021           |  | 2,249,121<br>95,605                              |                       |
| Gross income from rents and service charges                                | 2,045,149             | 267,021           | 32,556   | 2,344,726  | 2,036,958             |
| Less voids   | (6,571)               | (2,288)           | -  | (8,859)  | (7,839)               |
| Net income from rents and service charges Grants from Scottish Ministers   |                       | 264,733           | 32,556   | 2,335,867  |                       |
| Other grants and miscellaneous income                                      | 23,743<br>3,745       | 942               | 54   | 4,741  | 29,673<br>15,452      |
| Total income from social lettings  | 2,066,066<br>======   | 265,675<br>====== |  | 2,364,351  |                       |
| Operating costs on social letting activities                               |                       |                   |  |  |                       |
| Service costs  | 93,546                | -                 | 2,060  | 95,606   | 86,535                |
| Management administration costs  | 446,828               | 60,925            | to the control of the | 510,330  | 518,672               |
| Maintenance administration costs   | 312,389               | 2,955             |  |  | 232,377               |
| Reactive maintenance costs   | 185,536               | 1,899             | 1,130  |  | 217,911               |
| Planned and cyclical maintenance costs Property improvements & adaptations | 73,852                | 1,518             |  | 75,552   | 273,735               |
| Bad debts – rents and service charges                                      | 58,034<br>10,254      | 3                 | -  |  | 40,224                |
| Depreciation of social housing   | 159,094               | 3                 | 1,594  | 160,688  | 10,204<br>123,843     |
| District heating system costs  | -                     | -                 | -  | 100,000  | 4,833                 |
| Total operating costs on social lettings                                   | 4 220 522             |                   | 44.070   |  |                       |
| Total operating costs on social lettings                                   | 1,339,533<br>======   | 67,300<br>======  |  | 1,418,505<br>=================================== |                       |
| Operating surplus/deficit on social lettings                               | 726,533<br>======     | 198,375<br>====== | 20,938   | 945,846<br>=========                             | 565,910<br>=====      |
| Operating surplus/deficit on social lettings                               |                       |                   |  | 8 <u>111</u>                                     |                       |
| for previous period of account   |                       | 100,214           | 11,922   | =  | 565,910<br>=====      |
|  |                       |                   |  |  |                       |

# NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2012

# 4. Particulars of turnover, operating costs and operating surplus/deficit from other activities

|  | Grants<br>from<br>Scottish<br>Ministers | Other<br>Income | Total<br>Turnover | Other operating costs | Operating<br>surplus or<br>deficit | Operating surplus or deficit for previous period of |
|--|---|-----------------|-------------------|-----------------------|------------------------------------|---|
| Wider role   | £<br>112,996                            | £               | £<br>112,996      | £<br>113,143          | £<br>(147)                         | account<br>£<br>(856)                               |
| Factoring  | -                                       | 21,325          | 21,325            | 20,921                | 404                                | 88  |
| Care and Repair of<br>Property                                 | 6,984                                   | 157,301         | 164,285           | 164,396               | (111)                              | -   |
| Development and<br>Construction of<br>Property                 | 32,050                                  | 816,774         | 848,824           | 878,976               | (30,152)                           | 40,795  |
| Development<br>Administration                                  | 7,306                                   | 16,845          | 24,151            | 19,898                | 4,253                              | (1,648)   |
| Other activities   | -                                       | -               | -                 | -                     | -                                  | -   |
| Total from other activities                                    | 159,336                                 | 1,012,245       | 1,171,581         | 1,197,334             | (25,753)                           | 38,379  |
| Total from other activities for the previous period of account | 126,631                                 | 757,417         | 884,048           | 845,669               | 38,379                             |   |

#### 5. Directors' Emoluments

The directors are defined as (a) the Management Committee, who can only receive expenses and, in certain circumstances, compensation for loss of earnings, and (b) the Chief Executive, who throughout the year was the Association's Secretary. The amounts paid were:

There were no officers with emoluments of £60,000 or more during the period of account.

| The emoluments (excluding pension contributions) of the | 2012   | 2011   |
|---|--------|--------|
| highest paid director, the Chief Executive              | 54,107 | 53,557 |
|   |        | ====== |

The Chief Executive is an ordinary member of the pension scheme. No enhanced or special terms apply. The value of the Association's contributions during the year was £5,082 (2011 - £8,068).



# NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2012

| 6. | Employee | Information |
|----|----------|-------------|
|----|----------|-------------|

| The average monthly number of persons employed during the year was:              |  |                                       |
|--|--|---------------------------------------|
|  | 2012                                   | 2011                                  |
| Office staff Cleaners  | 28<br>1                                | 22<br>1                               |
|  | 29                                     | 23                                    |
| Full-time equivalent   | 26<br>=====                            | 19<br>======                          |
| Staff costs (including directors' emoluments);                                   | 2012<br>£                              | 2011<br>£                             |
| Wages and salaries Social security costs Pension costs (Note 23) Temporary staff | 754,616<br>52,456<br>114,862<br>63,101 | 560,272<br>40,846<br>77,873<br>33,174 |
|  | 985,035                                | 712,165<br>======                     |

Pension costs in 2012 includes a £56,988 lump sum contribution towards past service deficit.

# 7. Operating Surplus

| Operating surplus is stated after charging:-  | 2012<br>£          | 2011<br>£          |
|---|--------------------|--------------------|
| Depreciation Direct repair costs: reactive, planned and cyclical  | 196,356<br>263,736 | 138,537<br>458,005 |
| Auditor's remuneration - In their capacity as auditors (including expenses) - In their capacity as financial advisers | 9,351<br>300       | 10,044<br>(55)     |

# 8. Interest Payable and similar charges

|   | £                 | £                 |
|---|-------------------|-------------------|
| On loans repayable wholly or partly in more than 5 years Interest capitalised to property costs | 364,209<br>29,653 | 295,936<br>37,715 |
|   |                   |                   |
|   | 393,862           | 333,651           |
|   |                   |                   |

#### 9. Taxation

The Association was granted charitable status for taxation purposes with effect from 30 May 2001.



2011

2012

# NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2012

# 10. Tangible Fixed Assets

| <b>Housing Properties</b>   | 5   |  |  |                                     |   |
|---|---|--|--|-------------------------------------|---|
|   |   | Completed                                      |  | <b>Under Construction</b>           |   |
|   | Rented<br>£                                 | SO<br>£  | Rented<br>£                            | so                                  | Total   |
| Gross Cost At 1 April 2011 Schemes completed Additions Disposals Work-in-progress | 44,505,326                                  | 9,715,867<br>2,246,198<br>437,744<br>(311,394) | 13,048,873<br>(7,464,591)<br>3,259,375 | £ 3,533,547 (2,319,136) 370,809     | £ 70,803,613 145,317 5,482,381 (311,394)        |
| At 31 March 2012  | 53,602,625<br>======                        | 12,088,415                                     | 8,843,657                              | 1,585,220                           | 76,119,917                                      |
| <b>Depreciation</b> At 1 April 2011 Disposals Charge for year                     | 1,101,987<br>(177)<br>160,865               | -  | -<br>-<br>-                            |                                     | 1,101,987<br>(177)<br>160,865                   |
| At 31 March 2012  | 1,262,675                                   |  | -                                      | -                                   | 1,262,675                                       |
| HAG At 1 April 2011 Schemes completed Additions Disposals                         | 33,029,200<br>7,008,970<br>215,464<br>(638) | 8,459,107<br>651,123<br>68,612<br>(192,836)    | 11,060,566<br>(5,506,938)<br>2,011,144 | 3,637,894<br>(1,743,196)<br>435,670 | 56,186,767<br>409,959<br>2,730,890<br>(193,474) |
| At 31 March 2012  | 40,252,996<br>======                        | 8,986,006<br>======                            | 7,564,772<br>======                    | 2,330,368<br>======                 | 59,134,142<br>=======                           |
| Other Grants At 1 April 2011 Schemes completed Additions Disposals                | 1,361,759<br>-<br>-                         | 67,852<br>-<br>(784)                           | 62,281<br>-<br>-                       | 35,150<br>-<br>-                    | 1,527,042<br>-<br>(784)                         |
| At 31 March 2012  | 1,361,759<br>======                         | 67,068<br>======                               | 62,281<br>======                       | 35,150<br>=====                     | 1,526,258                                       |
| Net book value at:  |   |  |  |                                     |   |
| 31 March 2012   | 10,725,195<br>======                        | 3,035,341<br>======                            | 1,216,604<br>=====                     | (780,298)<br>======                 | 14,196,842<br>======                            |
| 31 March 2011   | 9,180,489<br>======                         | 1,188,908<br>======                            | 1,926,026<br>======                    | (139,497)<br>======                 | 12,155,926<br>======                            |



# NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2012

# 10. Tangible Fixed Assets (continued)

Development administration costs capitalised amounted to £124,996 (2011 - £127,769), for which HAG of £175,500 (2011 - £127,768) was receivable in the year. Interest costs capitalised amounted to £33,137 (2011 – £37,715).

Total expenditure on works to existing properties amounted to £321,088 during the year (2011 - £500,516), of which £3,715 was capitalised (2011 - £0).

#### **Other Assets**

|   | Office<br>Buildings<br>£ | Office Fixtures<br>Fittings, Furnitu<br>& Equipment<br>£ | ire                           |
|---|--------------------------|--|-------------------------------|
| Cost At 1 April 2011 Additions Written off Disposals                        | 580,892<br>759,572<br>-  | 132,021<br>52,435<br>(7,669)                             | 712,913<br>812,007<br>(7,669) |
| At 31 March 2012  | 1,340,464                | 176,787  | 1,517,251                     |
| <b>Depreciation</b> At 1 April 2011 Charge for year Adjustment re disposals | 15,200<br>11,443         | 102,569<br>24,226<br>(7,478)                             | 117,769<br>35,669<br>(7,478)  |
| At 31 March 2012  | 26,643                   | 119,317  | 145,960                       |
| Net book value  |                          |  |                               |
| At 31 March 2012  | 1,313,821<br>======      | 57,470<br>=====  | 1,371,291<br>======           |
| At 31 March 2011  | 565,692<br>======        | 29,452<br>=====  | 595,144<br>======             |



# NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2012

## 11. Fixed Asset Investments

|                |                    | Shared Equity £ | Subsidiary<br>£ | <u>Total</u><br>€ |
|----------------|--------------------|-----------------|-----------------|-------------------|
| Cost:          | At 1 April 2011    | 550,058         | -               | 550,058           |
|                | Additions          | 249,703         | 1               | 249,704           |
|                |                    |                 |                 |                   |
|                | At 31 March 2012   | 799,761         | 1               | 799,762           |
|                |                    | =====           | =               | =====             |
| Grants:        | At 1 April 2011    | 550,058         | -               | 550,058           |
|                | Additions          | 249,703         | -               | 249,703           |
|                |                    |                 |                 |                   |
|                | At 31 March 2012   | 799,761         | <b>.</b>        | 799,761           |
|                |                    | =====           |                 | =====             |
|                | e at 31 March 2012 | :=>             | 1               | 1                 |
| Net Book value | e at 31 March 2011 |                 | - <u>-</u> -    | _                 |

The wholly owned subsidiary OHAL Enterprises CIC was dormant during the period from 8.2.12 to 31.3.12.

## 12. Investments

Investments at 31.3.12 totalled £1.43m (2011 - £1.03m) comprising two time deposit facilities at a fixed rate and maturity after fixed terms of twelve months, a Fixed rate Bond with the Royal Bank of Scotland and a Commercial Deposit Account with the Nationwide Building Society. Investments purchased or rolled over during the year amounted to £1.11m (2011 - £1.83m).

| 13. | Work-in-progress  Opening WIP Additions Transfers to/from H Transfers to/from F/ Disposals | ousing<br>A Invest | Shared Ownership 686,727 597,244 637,073 646,898 ====== | Shared<br>Equity<br>715,505<br>369,255<br>145,317<br>249,703<br>241,858<br> | Total 1,402,232 966,499 145,317 249,703 878,931 1,094,780 ======= |
|-----|--|--------------------|---|---|---|
| 14. | Debtors  |                    |   | 2012  | 2011  |
|     | Rent arrears<br>Interest receivable<br>HAG receivable<br>Other debtors                     |                    |   | £<br>66,880<br>3,962<br>-<br>249,772  | £<br>49,435<br>2,216<br>537,507<br>174,043                        |
|     |  |                    |   | 320,614   | 763,201   |

# NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2012

| 15. | Creditors: amounts due within one year  |                        |                      |
|-----|---|------------------------|----------------------|
|     | <u>, , , , , , , , , , , , , , , , , , , </u>   | 2012                   | 2011                 |
|     |   | £                      | £                    |
|     | Rent in advance   | 12,665                 | 10,290               |
|     | Interest payable  |                        | 39                   |
|     | Loan instalments due and payable - housing  | 368,077                | 284,310              |
|     | Loan instalments due and payable - non-housing<br>Capital expenditure   | 1 000 000              | 5,050                |
|     | Capital grants received in advance  | 1,080,600<br>254,126   | 431,104              |
|     | Shared equity grants on work in progress  | 241,805                | 426,183<br>575,910   |
|     | Taxation and social security creditor   | 27,652                 | 373,310              |
|     | Care and Repair working capital   | 94,732                 | _                    |
|     | Services equalisation account   | 4,967                  | 7,528                |
|     | Other creditors and accruals  | 138,071                | 91,460               |
|     |   | 2,222,695              | 1,831,874            |
|     |   | =====                  | ======               |
| 16. | Creditors: amounts due outwith one year   |                        |                      |
|     |   | 2012                   | 2011                 |
|     | Housing Joans   | £                      | £                    |
|     | Housing loans Non-housing loans   | 12,994,639             | 10,812,241           |
|     | Non-nousing loans   | -                      | 32,603               |
|     |   | 12,994,639             | 10,844,844           |
|     |   | =======                | ======               |
|     | Loans are secured by specific charges on the Association's prates of interest in instalments due as follows:- | properties and repayab | ole at varying       |
|     |   | 2012                   | 2011                 |
|     | NAPAL La company  | £                      | £                    |
|     | Within one year   | 368,077                | 289,360              |
|     | Between one and two years Between two and five years  | 377,433                | 349,271              |
|     | In five years or more   | 1,415,286              | 1,104,970            |
|     | in the years of more  | 11,201,920<br>         | 9,390,603            |
|     |   | 13,362,716<br>======   | 11,134,204<br>====== |
|     |   |                        |                      |
| 17. | Rents   |                        |                      |
|     |   | 2012                   | 2011                 |
|     | 0   | £                      | £                    |
|     | Gross arrears   | 68,380                 | 50,935               |
|     | Provision for bad debts   | (1,500)                | (1,500)              |
|     | Net arrears   | 66,880                 | 49,435               |
|     |   | =====                  | =====                |

# NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2012

| 18. | Share Capital     |  |           |
|-----|-------------------|--|-----------|
|     |                   | 2012<br>£  | 2011<br>£ |
|     | At 1 April 2010   | 162  | 166       |
|     | Issued in year    | 3  | 2         |
|     | Cancelled in year | (8)  | (6)       |
|     |                   |  |           |
|     | At 31 March 2011  | 157  | 162       |
|     |                   | Part Sold Part Intel State Sales Sal | ======    |

Each member of the Associations holds one share of £1 in the Association. These shares carry no rights to dividend or distribution on a winding up. When a shareholder ceases to be a member, that person's share is cancelled and the amount paid thereon becomes the property of the Association. Each member has a right to vote at members' meetings.

# 19. Designated Reserves

|   | At<br>31 March<br>2011<br>£ | Written-<br>down to<br>Revenue<br>£ | TF (to)/from<br>Revenue<br>Reserve<br>£ | Annual Charge<br>to Service<br>Costs<br>£ | At<br>31 March<br>2012<br>£ |
|---|-----------------------------|-------------------------------------|---|---|-----------------------------|
| Planned maintenance reserve             | 3,199,226                   |                                     | 400.764                                 |   | 0.004.000                   |
| Services equipment                      | 5,199,220                   | -                                   | 492,764                                 | -   | 3,691,990                   |
| replacement reserve<br>Shared ownership | 7,963                       | -                                   | 88                                      | (2,389)                                   | 5,662                       |
| factoring reserve                       | 89,928                      | -                                   | 2,698                                   | 3,752                                     | 96,378                      |
|   |                             |                                     |   |   |                             |
|   | 3,297,117<br>======         | ======                              | 495,550<br>=====                        | 1,363<br>=====                            | 3,794,030                   |

Planned maintenance reserve includes planned and major repairs which are not capitalised under component accounting.

# 20. Reconciliation of movement in revenue reserve

|  | 2012              | 2011 restated    |
|--|-------------------|------------------|
|  | £                 | £                |
| Revenue reserve at 1.4.10              | -                 | 1,021,372        |
| Prior year adjustment                  | -                 | (168,109)        |
| Revenue reserve brought forward        | 853,263           | 853,263          |
| Surplus for the year                   | 615,957           | 338,553          |
| Transfer from/(to) designated reserves | (495,550)         | (338,553)        |
| Revenue reserve carried forward        | 973,670<br>====== | 853,263<br>===== |

# NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2012

#### 21. Capital commitments

| 2012      | 2011      |
|-----------|-----------|
| £         | £         |
| 4 440 000 | 0.044704  |
| 4,412,262 | 6,014,794 |

=======

6,014,794

======

Capital expenditure that has been contracted for but has not been provided for in the financial statements

The amount contracted for at 31 March 2012 will be funded from grants approved by the Scottish Government, sales of low cost home ownership, from private finance or met from the Association's reserves.

#### 22. Contingent Liabilities

#### Pension Scheme liabilities

The Association has been advised by the Pensions Trust of the estimated employer debt on withdrawal from the SFHA Pension Scheme based on the financial position of the scheme as at 30 September 2011. As of this date, the estimated employer debt for Orkney Housing Association was £2,371,012 (2011 - £1,980,602).

The Association has also been notified by the Pensions Trust of the estimated employer debt on withdrawal from the Growth Plan based on the financial position of the Plan as at 30 September 2011. As at 30.9.11 the employer debt for Orkney Housing Association was estimated at £32,542 (2011 - £33,941), but this figure is estimated to have increased by approximately 9% by 31 March 2012 to £35,471.

The Association has no current plans to withdraw from either the Pension Scheme or the Growth Plan.

#### Grants written off

At 31 March 2012, the Association has disposed of components which had received £164,004 (2011 (restated) £162,940) of grant funding. Although the disposal of these components has not given rise to a relevant event for the purposes of repayment or recycling the grant (as the Association retains the property asset), it does have a potential future obligation to repay or recycle such grant once the property is disposed of.

As the timing of any future disposal is uncertain, in accordance with Financial Reporting Standard 12 - Provisions, Contingent Liabilities and Contingent Assets, no provision has been recognised in these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2012

#### 23. Pensions

## SFHA Standard Employers Pension Scheme

The Association participates in the Scottish Housing Associations' Pension Scheme (the "Scheme"). The Scheme is funded and is contracted-out of the State Pension scheme.

It is not possible in the normal course of events to identify the share of underlying assets and liabilities belonging to an individual participating employer as the Scheme is a multi-employer arrangement where the assets are co-mingled for investment purposes, benefits are paid from the total Scheme assets and the contribution rate for all employers is set by reference to the overall financial position of the Scheme rather than by reference to individual employer experience. Accordingly, due to the nature of the Scheme, the accounting charge for the period under FRS17 represents the employer contribution payable.

The Trustee commissions an actuarial valuation of the Scheme every three years. The main purpose of the valuation is to determine the financial position of the Scheme in order to determine the level of future contributions required, so that the Scheme can meet its pension obligations as they fall due.

The last formal valuation of the Scheme was performed as at 30 September 2009 by a professionally qualified actuary using the Projected Unit Credit method. The market value of the Scheme's assets at the valuation date was £295 million. The valuation revealed a shortfall of assets compared to liabilities of £160 million, equivalent to a past service funding level of 64.8%.

During the accounting period the Association paid contributions at the rate of 9.6% of pensionable salaries and member contributions were at 9.6%.

As at the balance sheet date there were 28 active members of the Scheme employed by Orkney Housing Association Ltd. The annual pensionable payroll in respect of these members was £712,592. The Association continues to offer membership of the Scheme to its employees.

Since the contribution rates payable to the Scheme have been determined with reference to the last full actuarial valuation, the following notes relate to the formal actuarial valuation as at 30 September 2009:

The key valuation assumptions used to determine the assets and liabilities of the Scottish Housing Associations Pension Scheme are:

| Invoctor and materials  | % pa |
|---|------|
| Investment return pre-retirement  | 7.4  |
| Investment return post-retirement – Non-pensioners  | 4.6  |
| Investment return post-retirement – Pensioners  | 4.8  |
| Rate of salary increases  | 4.5  |
| Rate of pension increases   |      |
| - pension accrued pre 6 April 2005 in excess of GMP   | 2.9  |
| - pension accrued post 6 April 2005   | 2.0  |
| (for leavers before 1 October 1993 pension increases are 5% pa)   | 2.2  |
| Rate of price inflation   | 3.0  |
| APP LIFE COLUMN DEPARTMENT OF THE PROPERTY OF | 5.0  |

Following a change of legislation in September 2005 there is a potential debt on the employer which could be levied by the Trustee of the Scheme. The debt is due in the event of the employer ceasing to participate in the Scheme or the Scheme winding up.



# NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2012

## 23. Pensions (continued)

The debt for the Scheme as a whole is calculated by comparing the liabilities for the Scheme (calculated on a buy-out basis i.e. the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Scheme. If the liabilities exceed assets there is a buy-out debt.

The leaving employer's share of the buy-out debt is the proportion of the Scheme's liability attributable to employment with the leaving employer compared to the total amount of the Scheme's liabilities (relating to employment with all the employers). The leaving employer's debt therefore includes a share of any 'orphan' liabilities in respect of previously participating employers. The amount of the debt therefore depends on many factors including total Scheme liabilities, Scheme investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amounts of debt can therefore be volatile over time.

The Association has been notified by The Pensions Trust of the estimated employer debt on withdrawal from the Scottish Housing Associations' Pension Scheme based on the financial position of the Scheme as of 30 September 2011. As of this date, the estimated employer debt for Orkney Housing Association was £2,371,012.

#### Growth Plan

The Association also participates in the Pension Trust's Growth Plan. The plan is funded and is not contracted out of the state scheme. The Growth Plan is a multi-employer pension Plan.

Contributions paid into the Growth Plan up to and including September 2001 were converted to defined amounts of pension payable from Normal Retirement Date. From October 2001 contributions were invested in personal funds which have a capital guarantee and which are converted to pension on retirement, either within the Growth Plan or by the purchase of an annuity.

The rules of the Growth Plan allow for the declaration of bonuses and/or investment credits if this is within the financial capacity of the plan assessed on a prudent basis. Bonuses/investment credits are not guaranteed and are declared at the discretion of the Plan's Trustee.

The Trustee commissions an actuarial valuation of the Growth Plan every three years. The purpose of the valuation is to determine the funding position of the Plan by comparing the assets with the past service liabilities as at the valuation date. Asset values are calculated by reference to market levels. Accrued past service liabilities are valued by discounting expected future benefit payments using a discount rate calculated by reference to the expected future investment returns.

The rules of the Growth Plan give the Trustee the power to require employers to pay additional contributions in order to ensure that the statutory funding objective under the Pensions Act 2004 is met. The statutory funding objective is that a pension scheme should have sufficient assets to meet its past service liabilities known as Technical Provisions.

If the actuarial valuation reveals a deficit, the Trustee will agree a recovery plan to eliminate the deficit over a specified period of time either by way of additional contributions from employers, investment returns or a combination of these.

# NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2012

## 23. Pensions (continued)

The rules of the Growth Plan state that the proportion of obligatory contributions to be borne by the member and the member's employer shall be determined by agreement between them. Such agreement shall require the employer to pay part of such contributions and may provide that the employer shall pay the whole of them.

There were no member contributions during the period, and as at the balance sheet date none of the Association's employees were active members of the Plan. The Association continues to offer membership of the Plan to its employees.

It is not possible in the normal course of events to identify on a reasonable and consistent basis the share of underlying assets and liabilities belonging to individual participating employers. Growth Plan is a multi-employer scheme where the scheme assets are co-mingled for investment purposes, and benefits are paid from the total scheme assets. Accordingly, due to the nature of the Plan, the accounting charge for the period under FRS17 represents the employer contribution payable.

The valuation results at 30 September 2008 were completed in 2009 and have been formalised. The valuation for the scheme was performed by a professionally qualified actuary using the Projected Unit Method. The market value of the Plan's assets at the valuation date was £742 million, and the Scheme's Technical Provisions (i.e. past service liabilities) were £771 million. The valuation therefore indicated a shortfall of assets compared to liabilities of £29 million, equivalent to a funding level of 96%.

The financial assumptions underlying the valuation as at 30 September 2008 were as follows:

|   | % pa                     |
|---|--------------------------|
| Investment return pre retirement Investment return post retirement:   | 7.6                      |
| <ul> <li>- Activities/Deferreds</li> <li>- Pensioners</li> <li>Bonuses on accrued benefits</li> <li>Real rate of inflation</li> </ul> | 5.1<br>5.6<br>0.0<br>3.2 |

In determining the investment return assumptions the Trustee considered advice from the Scheme Actuary relating to the probability of achieving particular levels of investment return. The Trustee has incorporated an element of prudence into the pre and post retirement return assumptions, such that there is a 60% expectation that the return will be in excess of that assumed, and a 40% chance that the return will be lower than that assumed over the next 10 years.

The preliminary triennial valuation results as at 30 September 2011 were received in March 2012, but, as the valuation will not be finalised until later this year, this disclosure note must still refer to the 2008 valuation results as the last completed valuation.

The Scheme Actuary's preliminary results for 30 September 2011 show that the Plan's assets at that date were £780 million and the Plan's Technical Provisions (i.e. past service liabilities) were £928 million. The valuation therefore revealed a shortfall of assets compared with the value of liabilities of £148 million, equivalent to a funding level of 84%.

# NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2012

## 23. Pensions (continued)

If an actuarial valuation reveals a shortfall of assets compared to liabilities the Trustee must prepare a recovery plan setting out the steps to be taken to make up the shortfall. A copy of the recovery plan in respect of the September 2008 valuation was forwarded to The Pensions Regulator on 18 December 2009.

Following a change in legislation in September 2005 these is a potential debt on the employer which could be levied by the Trustee of the Plan and The Pensions Act 2011 has more recently altered the definition of Series 3 of the Growth Plan so that a liability arises to employers from membership of any Series except Series 4. The debt is due in the event of the employer ceasing to participate in the Plan or the Plan winding up.

The debt for the Plan as a whole is calculated by comparing the liabilities for the Plan (calculated on a buy-out basis i.e. the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Plan. If the liabilities exceed assets there is a buy-out debt.

The leaving employer's share of the buy-out debt is the proportion of the Plan's liability attributable to employment with the leaving employer compared to the total amount of the Plan's liabilities (relating to employment with all the currently participating employers). The leaving employer's debt therefore includes a share of any 'orphan' liabilities in respect of previously participating employers. The amount of the debt therefore depends on many factors including total Plan liabilities, Plan investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amounts of debt can therefore be volatile over time.

The Association has been notified by the Pensions Trust of the estimated employer debt on withdrawal from the Plan based on the financial position of the Plan as at 30 September 2011. As of this date the estimated employer debt for Orkney Housing Association was £32,542. The Pensions Trust have also intimated however that the figure at 31 March 2012 is likely to have increased by approximately 9% to £35,471.

#### 24. Legislative provisions

The Association is incorporated under the Industrial and Provident Societies Act 1965, registered with the Scottish Housing Regulator and governed by the Housing (Scotland) Act 2001.

## 25. Gain/Loss on Sale of Assets

|                    | Shared<br>Ownership<br>£ | Land<br>£ | Other<br>Assets<br>£ | Total<br>2012<br>£ | Total<br>2011<br>£ |
|--------------------|--------------------------|-----------|----------------------|--------------------|--------------------|
| Income             | 325,850                  | -         | 42                   | 325,892            | 91,202             |
| Legal Expenses     | 3,858                    | _         | -                    | 3,858              | 1,373              |
| Cost of Sale       | 285,203                  | -         | 192                  | 285,395            | 82,248             |
| Other Costs        | 952                      | . •       |                      | 952                | 330                |
| Gain/(Loss) on     |                          |           |                      |                    | ***********        |
| Disposal of Assets | 35,837<br>======         | -         | (150)<br>=====       | 35,687             | 7,251              |

# NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2012

## 26. Housing Stock

The number of units of housing under development and in management at 31 March was:-

|                                | *                     | Units under<br>Development |       |         | Units in<br>Management |  |
|--------------------------------|-----------------------|----------------------------|-------|---------|------------------------|--|
|                                |                       | 2012                       | 2011  | 2012    | 2011                   |  |
| Housing for Rent:              | General needs housing | 60                         | 109   | 626     | 557                    |  |
|                                | Supported housing     | -                          | -     | 9       | 9                      |  |
|                                | Communal use          | -                          | e - 1 | 2       | 2                      |  |
|                                |                       |                            | ***   | ******* |                        |  |
|                                |                       | 60                         | 109   | 637     | 568                    |  |
|                                |                       |                            |       |         |                        |  |
| Shared Ownership accommodation |                       | 29                         | 43    | 147     | 137                    |  |
| New Supply Shared Equity       |                       | 6                          | 12    | -       | _                      |  |
|                                |                       |                            |       |         |                        |  |
| Total                          |                       | 95                         | 164   | 784     | 705                    |  |
|                                |                       | ====                       | ====  | ====    | ====                   |  |

## 27. Subsidiary Information

Details of the investment in which the Association holds more than 10% of the nominal value of any class of share capital are as follows:-

| Name of<br>Company      | Country of<br>Registration or<br>incorporation | Date of<br>Incorporation | Proportion of<br>Voting Rights | Nature of<br>Business       |
|-------------------------|--|--------------------------|--------------------------------|-----------------------------|
| OHAL Enterprises C.I.C. | United Kingdom                                 | 08/02/2012               | Wholly Controlled              | Dormant since incorporation |

## 28. Prior Year Adjustment

The prior year adjustment reflects the introduction of component accounting in accordance with the Statement of Recommended Practice update 2010, which confirms that housing properties comprise several components with different economic lives.

The Association has determined that its properties include major components as set out in note 2 to these financial statements. The SORP 2010 requires these components to be accounted for separately to the land and structure of the building for depreciation purposes.

The effect of this change in accounting policy was to decrease the surplus for the year ended 31 March 2011 by £25,705. The cumulative effect up to 31.3.10 on the Association's reserves was £142,404.

# 28. Prior Year Adjustment (continued)

# Impact of component accounting:

|  | Cumulative prior<br>year adjustment<br>to 31 Mar 10 | Prior Year<br>Adjustment<br>for 2010/11 | Cumulative Prior<br>Year Adjustment<br>To 31 March 2011 |
|--|---|---|---|
| Income and Expenditure Account             |   |   |   |
| Operating costs - depreciation charge      | (481,854)   | (27,992)                                | (509,846)   |
| Operating costs - major improvement        | 339,450   | 2,287                                   | 341,737   |
| expenditure                                |   | 0.7 (0.00 m)                            | 011,101   |
| Impact on operating surplus                | (142,404)   | (25,705)                                | (168,109)   |
| Balance sheeting Housing Properties (cost) |   |   |   |
| At 31 March as previously stated           | 64,215,317  |   | 70.074.444  |
| Additional capitalisation of components    | 339,450   | 2,287                                   | 70,671,141  |
| components written off                     | (208,041)   | (1,223)                                 | 341,737   |
| At 31 March as restated                    | 64,346,726  | 1,064                                   | (209,264)<br>70,803,614                                 |
| , was maren acrostatou                     | 04,040,720  | 1,004                                   | 10,003,014  |
|  |   |   |   |
| HAG and Other Grants                       |   |   |   |
| At 31 March as previously stated           | 52,801,812  |   | 57,879,852  |
| On old components written off              | (164,979)   | (1,064)                                 | (166,043)   |
| At 31 March as restated                    | 52,636,833  | (1,064)                                 | 57,713,809  |
| _  |   |   |   |
| Housing Properties (Depreciation)          |   |   |   |
| At 31 March as previously stated           | 539,512   |   | 635,353   |
| Additional Depreciation                    | 438,792   | 27,833                                  | 466,625   |
| At 31 March as restated                    | 978,304   | 27,833                                  | 1,101,988   |
|  |   |   |   |
| Revenue Reserves                           |   |   |   |
| Revenue reserve at 31 March as previously  | 1,021,372   |   | 1,021,372   |
| stated                                     | 1,021,012   |   | 1,021,372   |
| Impact on operating surplus                | (142,404)   | (25,705)                                | (168,109)   |
| Revenue Reserves at 31 March as restated   | 878,968   | (25,705)                                | 853,263   |
|  | •   |   | 000,200   |

# NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2012

| NO  | TES TO THE CASH FLOW STATEMENT  |  |  |   |
|-----|---|--|--|---|
| 29. | Gross cash flows  |  | 2012<br>£  | 2011<br>£   |
| 25. | Gloss cash flows  |  |  |   |
|     | Returns on investments and servicing of finance:  |  |  |   |
|     | Interest received<br>Interest paid  |  | 22,640<br>(364,248)  | (309,040)   |
|     |   |  | (341,608)  | , , , , , , , ,   |
|     | Capital investment and financial investment:  |  | ======   | =====   |
|     | Payments to acquire tangible fixed assets Receipts from sales of tangible fixed assets HAG received Other grants received Purchase of other fixed assets HAG repaid Receipts from sales of other fixed assets |  | -<br>(817,466)<br>(167,489)  | 91,381<br>5,085,847<br>92,409<br>(299,482)                              |
|     | and the second of the second second   |  | 42<br><br>(2,070,509)  | <br>(2,543,614)   |
|     | Financing:  |  | ======   | (2,343,614)   |
|     | Loans received Loans repaid Issue of ordinary share capital Shares cancelled  |  | 2,597,049<br>(368,537)<br>3<br>(8)   | (463,617)<br>2<br>(6)   |
|     |   |  | 2,228,507<br>======  | 1,298,080<br>=====  |
| 30. | Analysis of Changes in Net Debt   |  |  |   |
|     |   | At 31 March<br>2011<br>£   | Cash<br>Flows<br>£   | At 31 March<br>2012<br>£  |
|     | Cash in hand Short-term investments Bank Debt due within 1 year Debt due after 1 year   | 150<br>2,171,223<br>(92,507)<br>(289,360)<br>(10,844,844)<br><br>(9,055,338) | 100<br>737,080<br>183,546<br>(78,717)<br>(2,149,795)<br><br>(1,307,768)<br>======= | 250<br>2,908,303<br>91,039<br>(368,077)<br>(12,994,639)<br>(10,363,124) |