

LANARKSHIRE HOUSING ASSOCIATION LIMITED
REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2018

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Members, Executive and Advisers

Management Committee

Fiona Tonner – Chair Charles Millar – Vice Chair Catriona Blyth – Secretary John Glenny – Treasurer William Jeffrey Gordon Heng Shirley Killeen John McNally Jessie Mitchell Mary Tougher John Lockhart

Executive Officers

Simon McManus - Chief Executive
Laurie Boles - Finance & Corporate Services Director,
appointed 14 August 2017
Teresa Ward - Housing Services Director
Gavin Young - Technical Services Manager
Tracey Winters - Development Manager
Alice McLean - Maintenance Manager
Ann Marie Collins - Business Manager
Irene Savage - Housing Manager

Registered Office

191 Brandon Street Motherwell ML1 1RS

Auditor

Scott-Moncrieff Chartered Accountants Statutory Auditor 25 Bothwell Street Glasgow G2 6NL

Bankers

Bank of Scotland Bellshill Branch 207 Main Street Bellshill Lanarkshire ML4 1AJ

Solicitors

TC Young 7 West George Street Glasgow G2 1BA

Brechin Tindal Oatts 48 St Vincent Street Glasgow G2 5HS

Brodies 110 Queen Street Glasgow G1 3BX

Marshall Ross & Munro 106 Hamilton Road Motherwell ML1 3DG

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Registration information

Co-operative and Community Benefit Societies Act 2014 Registered number 1941 R (S) **Financial Conduct Authority**

Housing (Scotland) Act 2010 Registered number HAL202 The Scottish Housing Regulator

Office of the Scottish Charity Regulator Scottish Charity number SC042523

REPORT OF THE MANAGEMENT COMMITTEE (INCORPORATING THE STRATEGIC REPORT) FOR YEAR ENDED 31 MARCH 2018

The Management Committee present their report (incorporating the Strategic Report) and the audited financial statements for the year ended 31 March 2018.

Objectives and Strategy

In 2018, the Association will celebrate 40 years since its establishment in February 1978. During this time we have successfully served the communities of Lanarkshire in providing safe and comfortable homes that are affordable to those in housing need. Over these 40 years, there has been significant change in the standard of housing and we are proud of the contribution made by the Association in developing modern, well built homes that tenants and owner occupiers can enjoy living in. In the years ahead, it is our aim to continue to invest in our housing stock and maximise opportunities for further development when they arise. We thank you for your continued support over the years and look forward to working together to meet the needs and aspirations of tenants and the wider community.

We are pleased to report that the Association has performed well in meeting our objectives for the past year during which we have faced significant challenges brought about by welfare reform and changes in economic and political outlook. Considerable focus and effort was directed towards improving upon the high level of performance experienced in previous years, which was confirmed by an extremely positive Landlord Report published by the Scottish Housing Regulator. This report summarises how we fared against the Scottish Social Housing Charter. Over the year, our performance compared well against the Scottish average and had improved on the previous year for several of the indicators.

Last year saw the senior management team return to its full complement with the recruitment of Mr Laurie Boles as Finance & Corporate Services Director. An accountant by profession, Laurie has held senior finance positions both in public and private industry and we are sure he will prove to be a key asset to the organisation in the years ahead.

The Association continues to retain our low engagement status with the Scottish Housing Regulator which recognises the business demonstrating strong corporate governance and robust financial models which provides tenants, lenders and stakeholders with a high degree of confidence in the long term viability of the Association.

We were delighted to have re-established our Partnerships in Schools Agreement with two of the local secondary schools, in which we assist in providing opportunities to young people to help gain employment by undertaking workshops and visiting career events. In addition, we have been working collaboratively with Lanarkshire & Dunbartonshire Developing Young Workforce team to establish a sponsorship programme for supporting apprenticeships with locally based companies and look forward to witnessing this exciting initiative take shape in the year ahead.

This year also saw the publication of our Annual Charter Performance Report which was subject to scrutiny by our Tenant Focus Group on both its content and its reporting style. This was a demonstration that the views of our tenants are at the heart of our decision making process and that our reporting to them is given in the most appropriate and meaningful way. It is pleasing to note that responses to surveys undertaken over the last year have recorded higher levels of tenant participation compared to previous years, which allows us to consider your viewpoint and make improvements, where necessary.

Some of our other notable achievements during the year were as follows:

- Modernisation of IT via the launch of our Call Resource Management System to improve communication with tenants and implementation of new software for Asset Management and Component Accounting;
- Restriction of the rent increase, as a result of tenant feedback, to 2.8% for 2018/19;
- Partnership working with a range of organisations to help the most vulnerable cope with the impact of welfare reform;
- Investing and improving your homes with nearly £700,000 spent on major repairs and improvements;
- Progressing towards meeting the 2020 Energy Efficiency Standard for Social Housing (EESSH);
- Successfully tendered for insurance and internal audit services to achieve value for money and improved governance; and
- Excellent financial results which demonstrate the strength of our business.

REPORT OF THE MANAGEMENT COMMITTEE (INCORPORATING THE STRATEGIC REPORT) FOR YEAR ENDED 31 MARCH 2018

Objectives and Strategy (continued)

The continuing success of the Association is a credit not only to the staff, but the tireless work of the Management Committee. We would like to thank them for their considerable efforts in serving not only the Association but making a valuable contribution to the wider community.

Housing Management

The undernoted table shows how our performance in several areas compares to the previous year as well as providing a comparison with the Scottish average in relation to the Scottish Government's Social Housing Charter (the Charter). The Charter came into force in 2012 and sets out the standards and outcomes that social landlords should achieve, with social landlords required to submit performance information to the Scottish Housing Regulator via an Annual Return on the Charter (ARC).

ARC Performance Indicators	31 March 2017	31 March 2018	RSL Average*	Performance Outcome
Average relet time	11.6 days	15.3 days	35.4 days	→
% of rent lost through properties being empty	0.4%	0.3%	1.0%	7
Rent collected as % of total rent due	99.8%	99.6%	99.6%	~
Average weekly rent rise	1%	1.0%	2.5%	1

It can be seen from the table that the Association performance is above the Scottish average in these areas.

Welfare Reform

The Government's Welfare Reform agenda is being implemented within both North and South Lanarkshire, providing particular challenges for the Association with tenancy sustainability, affordability and rent collection. We promote positive communication and engagement with tenants to help them through this process. The risk of rent loss through the introduction of Universal Credit has been recognised by the Management Committee and strong proactive arrears management along with debt counselling and money advice services to tenants will be the key drivers in ensuring financial loss is minimised.

Success for the AFTAR Project

The AFTAR project continues to deliver an excellent partnership service in conjunction with Motherwell and Wishaw Citizens Advice Bureau. The project offers residents free and impartial advice on a range of issues including money management, debt and welfare benefits advice, energy advice and digital inclusion, with the project currently funded until 2019.

Services include:

Energy Advice - the energy advisor provides advice on energy efficiency, energy saving tips and helps tenant's access cheaper fuel tariffs.

Computer Training - is available every week in our office, with demand for the service remaining high following the roll out of the full (digital) Universal Credit system service in April 2018.

REPORT OF THE MANAGEMENT COMMITTEE (INCORPORATING THE STRATEGIC REPORT) FOR YEAR ENDED 31 MARCH 2018

Housing Management (continued)

Value for Money - Delivering Affordable Rents

Following consultation with our Tenant Focus Group, we issued a new information leaflet this year, entitled 'Delivering Affordable Rents' to support our commitment to providing good value for money for our customers. Prudent financial planning, together with informed financial and operational decisions, means we spend money wisely and look for ways to reduce expenditure through efficiencies whilst ensuring excellent service standards are maintained.

The Charter requires landlords to seek feedback from our tenants on their rent and we gather this information in our three yearly Tenant Satisfaction Survey and the annual rent review consultation process.

As part of our 2015 Tenant Satisfaction Survey, tenants were asked:

"Taking into account the accommodation and the services Lanarkshire Housing Association provides, do you think that the rent for this property represents good or poor value for money?"

In response to this question, 67.0% of tenants felt the rent for their property represents good value for money compared to the Scottish average of 76.8%.

Feedback of our 2017 rent review consultation confirmed the following:

- 85.4% tenants submitting a response confirmed the proposed rent level was either very good or fairly good; and
- 14.6% respondents consider the rent level to be neither good/nor poor, fairly poor or very poor.

Following an appraisal of the rent consultation, the governing body decided to restrict the rent increase for 2017/18 to 1.0%.

Relet Performance

Empty homes do not generate rental income and we therefore aim to minimise the time between a tenancy ending and a new tenant moving in. Our benchmark target is 18 days to relet a void property and 0.8% void rent loss as a result of empty homes. Most of our properties are in high demand and this year performance in allocating void properties was recorded at 15.3 days, which remains below our internal benchmark target. During 2017/18 we allocated 57 properties, which included three new property acquisitions. The final two Right to buy sales concluded leaving our housing stock total at 965 properties.

Tenant Engagement

We are committed to improving engagement with customers, with the Tenant Focus Group now well developed and successful. Membership of the group provides clear access to our decision-making process, offering an opportunity for customers to shape services to meet their needs. This valuable engagement addressed a number of service delivery areas this year, including evaluation of our revised Annual Charter Performance Report and the rent review/rent setting process.

Tenant Satisfaction

We are required by the Scottish Housing Regulator to have robust systems in place to test the delivery of service to our customers and identify any areas which do not achieve our high standards. Against this background, we commissioned an independent Tenant Satisfaction Survey in June 2015, to establish tenant views in a number of areas.

REPORT OF THE MANAGEMENT COMMITTEE (INCORPORATING THE STRATEGIC REPORT) FOR YEAR ENDED 31 MARCH 2018

Housing Management (continued)

Some key aspects of the Tenant Satisfaction Survey results were as noted below:

- 94% of tenants are satisfied with the overall service provided, compared to the Scottish average of 89%:
- 98% of tenants think we are good at keeping them informed about our services & decisions, compared to the Scottish average of 91%
- 92% are satisfied with opportunities given to participate in our decision making processes, compared to the Scottish average of 81%
- 81% are satisfied with the quality of their home overall, compared to the Scottish average of 86%
- 84% are satisfied with the management of the neighbourhood they live in, compared to the Scottish average of 86%

Whilst we were generally happy with the overall results, again we will continue to achieve improvements - particularly where these are below the Scottish average.

Owners Survey

As a Registered Factor, we seek owners' views on their satisfaction with the factoring service provided and our 2015 survey allows us to identify areas of strong performance, as well as those needing improvement.

The survey asked:

"Taking everything into account, how satisfied or dissatisfied are you with the factoring service provided by Lanarkshire Housing Association?"

77% of owners are satisfied with the property management service provided, which compares well to the Scottish average of 64%.

A further owner's survey will be undertaken in 2018/19.

Modernising our Information and Communication Technology (ICT) System

Our information technology systems continue to be developed, with texting and the Customer Relationship Management (CRM) system now in place. Mobile working is being developed to support staff and allow them immediate access to the rent and repair systems whilst working in the community.

Maintenance and Repairs

Repair Service

Throughout the year we aimed to provide tenants with a first class repairs service by setting challenging response times and targets. Tenants' homes are well maintained, with repairs and improvements carried out as required and our customers are given reasonable choice about when work is done.

Performance Report

During 2017/18 we completed 2,534 reactive repairs.

In monitoring our response times across categories of repairs, we achieved an excellent level of performance as outlined in the table below:

Repair Category	Average Response Times Achieved	Scottish Average*	Performance Outcome		
Emergency	1.2 Hours	5.1 Hours	✓		
Non-Emergency	2.9 Days	7.5 Days	✓		
Repairs Completed 'Right First Time'	99.0%	91.1%	✓		

REPORT OF THE MANAGEMENT COMMITTEE (INCORPORATING THE STRATEGIC REPORT) FOR YEAR ENDED 31 MARCH 2018

Maintenance and Repairs (continued)

Customer Satisfaction with our Repair Service

Compliance with the Scottish Social Housing Charter, (the Charter) ensures that we consistently check the quality of the repairs and maintenance service provided to tenants. An Annual Tenant Satisfaction Survey of our maintenance service was undertaken in November 2017, with the survey assessing customer satisfaction in key service areas in order to identify our strengths and weaknesses.

Tenants were asked:

"Thinking about the LAST time you had repairs or maintenance carried out, how satisfied or dissatisfied were you with the repairs and maintenance service provided by your landlord?"

94.7% of tenants said they were satisfied with the last repair to their home (this is above the Scottish average of 90%).

Throughout the year we also asked tenants to provide feedback on each reactive repair carried out, using a freepost repairs satisfaction feedback postcard. This year 96.5% of tenants were satisfied with the repair service.

Furthermore, we also received the following results when we asked:

"How satisfied or dissatisfied are you with our Repair Appointment System?"

94.3% of tenants were satisfied with our appointment system for repairs and we kept 100% of appointments made.

"Have you used our out of hours emergency repair service in the last year?"

25% confirmed they had used the service, with 100% of tenants happy with the service provided.

Annual Gas Safety Checks

To make sure that our properties are safe and comply with legislation, a 10 monthly cycle of Gas Safety servicing was undertaken to our 754 gas properties. The most recent programme had 100% of the scheduled work to the properties completed within the required timescale.

Capital Investment

Our ability to deliver services for our customers and provide a sound base for improvement depends on making the most of our housing stock. Historically we have had plans in place ensuring that our housing and neighbourhoods are well maintained and remain so. We are committed to a continuing programme of planned maintenance and improvements, requiring significant levels of annual expenditure. These well-defined plans address investment over the medium and long terms, and should allow work to be carried out as efficiently and economically as possible. A stock condition survey in 2016 informed a subsequent review of our life cycle costing programme in 2017, effectively bringing these plans up to date. Both exercises were carried out independently by Brown and Wallace Construction Consultants, who noted that our stock is generally well maintained with previous programmes of major replacements having been undertaken.

Having already achieved the *Scottish Housing Quality Standard*, the Scottish Government's main measure of housing quality, our focus during the year was on completing a significant bathroom replacement programme for 80 flats in Mossend. This was in addition to boiler and heating replacements to 37 properties in Motherwell and at Hooper Place, Bellshill; and boiler and kitchen replacements for 40 flats in the Clydesdale Road area of Mossend and at Macedonian Grove, Newarthill. We also carried out a door and window replacement programme benefitting 53 houses and flats in Motherwell.

REPORT OF THE MANAGEMENT COMMITTEE (INCORPORATING THE STRATEGIC REPORT) FOR YEAR ENDED 31 MARCH 2018

Maintenance and Repairs (continued)

Capital Investment (continued)

We continued improvements to meet the *Energy Efficiency Standard for Social Housing*, which aims to reduce energy consumption, fuel poverty and the emission of greenhouse gases in Scotland, by raising all social housing to minimum standards by 2020. During the year we brought 12 properties up to the Standard, so that 98.6% of our stock is now compliant.

The previous year's stock condition survey enhanced our understanding of compliance with the *Energy Efficiency Standard for Social Housing*, allowing us to organise a programme of work that should ensure that we are able to fully attain the Standard. The end of the year also saw us preparing for a range of other planned maintenance work that will be carried out in parallel; anticipated to start during 2018–19 with bathroom replacements for approximately 90 properties in Bellshill Town Centre and Belvidere Road, Bellshill, and in the Hamilton Road and North Orchard Street areas of Motherwell.

With respect to the Association's overall housing stock, despite the loss of several properties under the Right to Buy; we were still able to slightly increase our number of units as a result of the purchasing strategy enabling the acquisition of resale properties on the open market. The acquisition budget is to be increased in the next financial year.

Additionally, the Association is undertaking a Feasibility Exercise in order to assess the financial viability of recommencing a new build development programme and exploring the availability of suitable sites within the Association's area of operation. The outcome of this exercise will help shape the Association's development strategy for the future.

Finance Review

The main objective of the financial planning process is to maximise the resources available to invest in both the housing stock and also the quality of service being provided to tenants. This planning process for 2017/18 identified the resources required to meet the immediate business priorities with the principal financial highlights of the year detailed below:-

- Total investment amounting to £685,000 in planned maintenance improvements and renewals was incurred. This expenditure saw the completion of the windows and doors replacement programme for over 50 units in the Motherwell area. Our bathrooms replacements contract for an area in Bellshill commenced with over 68 units being updated with the rest scheduled for completion in 2018/19. Contracts for kitchen and boiler replacements in Mossend, Newarthill and Motherwell areas resulted in 68 properties being renewed. Furthermore, a contract for the replacement of central heating systems covering 6 units in Bellshill was also completed in the year;
- Activity in our property acquisition strategy has been maintained with a further three units purchased.
 Disposals via the Right to Buy Scheme amounted to two units;
- A review of debt servicing costs resulted in saving of £700,000 in future interest repayments and £50,000 annually, as loans, with high interest rates, were repaid in full prior to their maturity dates;
- Further investment of £14,000 in IT systems continued with new software installed to generate improvements in both Component Accounting and Call Resource Management. This will benefit the management of the housing stock and provide greater flexibility in communicating with tenants and customers respectively; and
- An average weekly rent increase of £1.92 per house was applied in April 2017.

Financial Performance

Effective management in rental collection saw our total turnover approaching £3.9m. £3.8m was collected in housing rents, whilst a further £49k was received in respect of commercial rents. The release of capital grants along with grants for disabled adaptations amounted to £13k.

REPORT OF THE MANAGEMENT COMMITTEE (INCORPORATING THE STRATEGIC REPORT) FOR YEAR ENDED 31 MARCH 2018

Financial Performance (continued)

As part of our commitment towards delivering Value For Money, a full budget review and cost monitoring exercise was undertaken during the year to measure the effectiveness for all service areas, resulting in cost avoidance initiatives being introduced and some areas being identified for tendering in the next financial year.

As a result of the above, a surplus of nearly £495k has been recorded for the year, which is welcome given the challenges facing the business. This level of surplus allows the business to remain viable in the long term whilst ensuring that the resources are available to maintain and improve the quality of the housing stock in the future.

Governance

Governing Document

The Association is a registered social landlord and is thus registered with The Scottish Housing Regulator and is also registered with the Financial Conduct Authority. It is also a registered charity with OSCR.

Recruitments and Appointment of the Management Committee

At the Annual General Meeting in accordance with the rules of the Association, Mr J McNally, Ms J Mitchell, Ms M Tougher and Ms C Blyth retire by rotation and they all offer themselves for re-election.

The Management Committee seeks to ensure that the needs of its stakeholders are appropriately reflected through the diversity of the Management Committee and Sub-Committee structure. To enhance the potential pool of members, the Association has, through selective advertising and networking, sought to identify people who would be willing to become members and utilise their own skills and experience to assist the Association.

The Management Committee has a broad range of skills and members. A Committee Member Effectiveness Survey is conducted annually which details an individual's skills and talents and their areas where they require additional training. Committee training plans are then identified to ensure that the competencies of the Committee are properly maintained. The Management Committee of Lanarkshire Housing Association Limited is experienced and its members possess the required level of competencies to govern its activities.

Management Committee Members Induction and Training

Most members of the Management Committee are already familiar with the practical work of the Association. Where new members are elected, information is supplied regarding the obligation of Management Committee members, details of the Association's main documents and up to date financial statements. In addition, a formal training and induction programme is provided for any new member of the Management Committee.

Organisational Structure

The Association has a Management Committee of 11 members and 1 vacancy currently exists. The Management Committee meet six times per year and there are also a number of sub committees who meet regularly and report directly to the Management Committee.

A scheme of delegation is in place and day to day responsibility for the provision of the Association's projects rests with the Chief Executive, along with the Finance & Corporate Services Director and Housing Services Director. The Chief Executive is responsible for ensuring that the Association delivers the services specified and that key performance indicators are met.

REPORT OF THE MANAGEMENT COMMITTEE (INCORPORATING THE STRATEGIC REPORT) FOR YEAR ENDED 31 MARCH 2018

The Management Committee and Executive Officers

The Management Committee and executive officers of the Association are listed on the first page of the financial statements.

Each member of the Management Committee holds one fully paid share of £1 in the Association. The executive officers of the Association hold no interest in the Association's share capital and although not having the legal status of directors they act as executives within the authority delegated by the Committee.

Statement on Internal Financial Controls

The Management Committee acknowledge their ultimate responsibility for ensuring that the Association has in place a system of controls that is appropriate to the various business environments in which it operates. These controls are designed to give reasonable assurance with respect to:

- The reliability of financial information used within the Association or for publication;
- The maintenance of proper accounting records; and
- The safeguarding of assets against unauthorised use or disposition.

It is the Management Committee's responsibility to establish and maintain systems of internal financial control. Such systems can only provide reasonable and not absolute assurance against material financial mis-statement or loss. Key elements include ensuring that:

- (a) Formal policies and procedures are in place, including the documentation of key systems and rules relating to the delegation of authorities, which allow the monitoring of controls and restrict the unauthorised use of the Association's assets;
- (b) Experienced and suitably qualified staff take responsibility for important business functions. Annual appraisal procedures have been established to maintain standards of performance;
- (c) Forecasts and budgets are prepared which allow the Management Committee and management to monitor the key business risks and financial objectives, and progress towards financial plans set out for the year and the medium term. Regular management accounts are prepared promptly, providing relevant, reliable and up to date financial and other information. Any significant variance from budget is investigated as appropriate;
- (d) All significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures, through the relevant sub-committees which are comprised of Management Committee members;
- (e) The Association has appointed a firm of accountants, on a consultancy basis, as its internal auditor with the specific responsibility of assessing the adequacy and reliability of the system of internal financial control. The results of such reviews are reported to the Corporate Governance and Finance Sub-Committee;
- (f) The Management Committee reviews reports from the external auditor to provide reasonable assurance that control procedures are in place and are being followed; and
- (g) Formal practices have been established for instituting appropriate action to correct weaknesses identified from the above reports.

The Management Committee have reviewed the effectiveness of the system of internal financial control in existence in the Association for the year ended 31 March 2018. No weaknesses were found in internal financial controls which resulted in material losses, contingencies or uncertainties which require disclosure in the financial statements or in the auditor's report on the financial statements.

REPORT OF THE MANAGEMENT COMMITTEE (INCORPORATING THE STRATEGIC REPORT) FOR YEAR ENDED 31 MARCH 2018

Related Party Transactions

Some members of the Management Committee are tenants. Their tenancies are on the Association's normal tenancy terms and they cannot use their position to their personal advantage. Transactions with Management Committee members are included in note 29.

Related party transactions with Lanarkshire Initiatives Limited, the Association's fully owned subsidiary, can be found at note 29.

Auditor

A resolution to re-appoint Scott-Moncrieff as auditor will be put to the members at the annual general meeting.

Disclosure of Information to the Auditor

To the knowledge and belief of each of the persons who are members of the Management Committee at the time the report is approved:

- So far as the Committee members are aware, there is no relevant information of which the Association's auditor is unaware; and
- He/she has taken all the steps that he/she ought to have taken as a Committee member in order to make himself/herself aware of any relevant audit information, and to establish that the Association's auditor is aware of the information.

Statement of the Management Committee's Responsibilities

Housing Association legislation requires the Management Committee to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Association and of the income and expenditure of the Association for the year ended on that date. In preparing those financial statements the Management Committee are required to:-

- Select suitable accounting policies and then apply them consistently;
- * Make judgements and estimates that are reasonable and prudent;
- * State whether applicable accounting standards have been followed subject to any material departures disclosed and explained in the financial statements; and
- * Prepare the financial statements on a going concern basis unless it is inappropriate to presume that the Association will continue in business.

The Management Committee is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Association. They are also responsible for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The report of the Management Committee (incorporating the Strategic Report) has been approved by the Management Committee on 19 June 2018.

By order of the Committee

Catrious Blath

Catriona Blyth Secretary

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF LANARKSHIRE HOUSING ASSOCIATION LIMITED ON THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

Opinion

We have audited the financial statements of Lanarkshire Housing Association Limited (the Association) for the year ended 31 March 2018 which comprise the Statement of Comprehensive Income, the Statement of Changes in Capital and Reserves, the Statement of Financial Position, the Statement of Cash Flows and the notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the Association's affairs as at 31 March 2018 and of its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the Co-operative and Community Benefit Societies Act 2014, Part 6 of the Housing (Scotland) Act 2010 and the Determination of Accounting Requirements 2014 issued by the Scottish Housing Regulator.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard and we have fulfilled our ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in which the ISAs (UK) require us to report to you where:

- the Management Committee's use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Management Committee has not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Association's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The Management Committee is responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF LANARKSHIRE HOUSING ASSOCIATION LIMITED ON THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

Other information (continued)

We have nothing to report in this regard.

Group accounts: Section 99(3) of the Co-operative and Community Benefit Societies Act 2014

We agree with the opinion of the Management Committee of the Association that it would be of no real value to the members of the Association to consolidate or include the financial statements of the Association's subsidiary in group financial statements required to be prepared under the Co-operative and Community Benefit Societies (Group Accounts) Regulations 1969 for the year ended 31 March 2018, because of the immaterial nature of the subsidiary's transactions in the year.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Co-operative and Community Benefit Societies Act 2014 require us to report to you if, in our opinion:

- a satisfactory system of control over transactions has not been maintained; or
- the Association has not kept proper accounting records; or
- the financial statements are not in agreement with the books of account; or
- we have not received all the information and explanations we need for our audit.

Responsibilities of the Management Committee

As explained more fully in the Statement of the Management Committee's Responsibilities set out on page 9 the Management Committee is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Management Committee determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Management Committee are responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Management Committee either intend to liquidate the Association or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

We have been appointed as auditor under the Co-operative and Community Benefit Societies Act 2014 and report in accordance with the Act and relevant regulations made or having effect thereunder.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF LANARKSHIRE HOUSING ASSOCIATION LIMITED ON THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

Use of our report

This report is made solely to the Association's members, as a body, in accordance with Section 87 of the Cooperative and Community Benefit Societies Act 2014.

Our audit work has been undertaken so that we might state to the Association's members, as a body, those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Scott-Moncrieff, Statutory Auditor
Eligible to act as an auditor in terms of Section 1212 of the Companies Act 2006
Chartered Accountants
25 Bothwell Street
Glasgow
G2 6NL

Date: 19 June 2018

REPORT OF THE AUDITOR TO THE MANAGEMENT COMMITTEE OF LANARKSHIRE HOUSING ASSOCIATION LIMITED ON CORPORATE GOVERNANCE MATTERS FOR THE YEAR ENDED 31 MARCH 2018

In addition to our audit of the financial statements, we have reviewed your Statement on Internal Financial Controls on page 8 concerning the Association's compliance with the information required by the Regulatory Standards in respect of internal financial controls contained within the publication "Our Regulatory Framework" and associated Regulatory Advisory Notes which are issued by the Scottish Housing Regulator.

Basis of Opinion

We carried out our review having regard to the requirements on corporate governance matters within Bulletin 2009/4 issued by the Financial Reporting Council. The Bulletin does not require us to review the effectiveness of the Association's procedures for ensuring compliance with the guidance notes, nor to investigate the appropriateness of the reason given for non-compliance.

Opinion

In our opinion, your Statement on Internal Financial Controls on page 8 has provided the disclosures required by the relevant Regulatory Standards within the publication "Our Regulatory Framework" and associated Regulatory Advisory Notes issued by the Scottish Housing Regulator in respect of internal financial controls and is consistent with the information which came to our attention as a result of our audit work on the Financial Statements.

Through our enquiry of certain members of the Management Committee and Officers of the Association and examination of relevant documents, we have satisfied ourselves that the Management Committee's Statement on Internal Financial Control appropriately reflects the Association's compliance with the information required by the relevant Regulatory Standards in respect of internal financial controls contained within the publication "Our Regulatory Framework" and associated Regulatory Advisory Notes issued by the Scottish Housing Regulator in respect of internal financial controls.

Scott-Moncrieff, Statutory Auditor Chartered Accountants 25 Bothwell Street Glasgow G2 6NL

Date: 19 June 2018

STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 MARCH 2018

	Note	2018 £	2017 £
Turnover	4	3,871,996	3,875,341
Less: Operating expenditure	4	(3,030,122)	(2,784,375)
Operating surplus	4	841,874	1,090,966
(Loss) on disposal of property, plant and equipment Interest receivable Interest and financing costs	10 11	(23,310) 8,508 (332,265)	(5,410) 12,947 (347,896)
Surplus before taxation		494,807	750,607
Taxation	12	-	-
Surplus for the year		494,807	750,607
Other Comprehensive Income			
Actuarial gain/(loss) in respect of the pension scheme	24	2,296,000	(1,158,000)
Total Comprehensive Income for the year		2,790,807	(407,393)

The results for the year relate wholly to continuing activities.

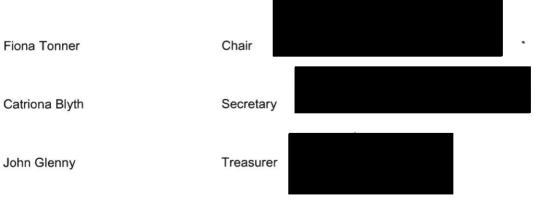
STATEMENT OF CHANGES IN CAPITAL AND RESERVES AS AT 31 MARCH 2018

	Share Capital	Revenue Reserves	Total Reserves
	£	£	£
Balance at 1 April 2017	98	16,348,841	16,348,939
Surplus from Statement of Comprehensive Income		2,790,807	2,790,807
Issue of share capital	2		2
Cancellation of shares	(4)		(4)
Balance at 31 March 2018	96	19,139,648	19,139,744
STATEMENT OF CHANGES IN CAPITAL AND RESEAS AT 31 MARCH 2017	RVES		
	Share	Revenue	Total
		Revenue Reserves	Total Reserves
	Share Capital £		
Balance at 1 April 2016	Capital	Reserves	Reserves
Balance at 1 April 2016 Surplus from Statement of Comprehensive Income	Capital £	Reserves £	Reserves £ 16,756,340
Balance at 1 April 2016 Surplus from Statement of Comprehensive Income Issue of share capital	Capital £	Reserves £ 16,756,234	Reserves £ 16,756,340
Surplus from Statement of Comprehensive Income	Capital £ 106	Reserves £ 16,756,234	Reserves £

STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2018

	Note	2018 £	2017 £
Fixed Assets			
Housing properties	13	27,717,621	27,506,529
Other fixed assets	13	842,363	854,953
			-
		28,559,984	28,361,482
Investment in subsidiary	16	2	2
		00.550.000	00.004.404
		28,559,986	28,361,484
Current assets			
Stocks		4,103	5.165
Debtors	17	262,371	239,894
Cash and cash equivalents	18a	1,300,311	1,915,691
Investments	18b	1,165,795	1,157,957
TIVE SUITE THE	105		
		2,732,580	3,318,707
Creditors: amounts falling due within one year	19	(1,552,520)	(1,796,062)
Net current assets		1,180,060	1,522,645
Total assets less current liabilities		29,740,046	29,884,129
Creditors: amounts falling due after more than			
one year	20	(9,592,302)	(10,467,190)
Retirement benefit scheme deficit	24	(1,008,000)	(3,068,000)
Net assets		19,139,744	16,348,939
Capital and reserves			
Share capital	23	96	98
Revenue reserve		19,139,648	16,348,841
		19,139,744	16,348,939

The financial statements were authorised for issue by the Management Committee on 19 June 2018 and signed on its behalf by:



STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2018

	Notes	2018 £	2017 £
Net cash generated from operating activities	28	1,395,039	2,152,322
Cash flow from investing activities			
Purchase of housing properties		(832,653)	(896, 494)
Purchase of other fixed assets		(6,819)	(3,387)
Proceeds from sale of housing properties		64,936	221,091
Government capital grants received		28,856	116,004
Repayment of government capital grants on disposal of			
housing properties		(64,936)	(103,969)
Interest received		8,508	12,947
		(802,108)	(653,808)
Cash flow from financing activities			
Interest paid		(250,265)	(284,896)
Repayment of borrowings		(950,210)	(644,053)
Issue of share capital		2	1
Increase in investments		(7,838)	(81,088)
		(1,208,311)	(1,010,036)
Net change in cash and cash equivalents		(615,380)	488,478
Cash and cash equivalents at 1 April		1,915,691	1,427,213
Cash and cash equivalents at 31 March		1,300,311	1,915,691

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

1. General information

The financial statements have been prepared in accordance with applicable law and United Kingdom Accounting Standards including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice) and comply with the requirements of the Determination of Housing Requirements 2014 as issued by the Scottish Housing Regulator and the Statement of Recommended Practice for Social Housing Providers issued in 2014. The principal accounting policies are set out below.

The preparation of these financial statements in compliance with FRS 102 requires the use of certain accounting estimates. It also requires management to exercise judgement in applying the Association's accounting policies (see note 3).

These financial statements are presented in Pounds Sterling (GBP), as that is the currency in which the Association's transactions are denominated. They comprise the financial statements of the Association drawn up for the year ended 31 March 2018. These financial statements comprise the results of the Association only.

The Association is a Co-operative and Community Benefit Society limited by shares and is incorporated in the United Kingdom.

The Association's Scottish Charity number is SC042523.

The address of the Association's registered office is:

191 Brandon Street Motherwell ML1 1RS

The Association is defined as a public benefit entity and thus the Association complies with all disclosure requirements relating to public benefit entities. The Association is a registered social landlord in Scotland and its registered number is HAL 202.

2. Accounting policies

Basis of accounting

The financial statements are prepared on the historical cost basis of accounting subject to the revaluation of certain fixed assets and in accordance with applicable accounting standards. The effect of events relating to the year ended 31 March 2018, which occurred before the date of approval of the financial statements by the Management Committee have been included in the statements to the extent required to show a true and fair view of the state of affairs as at 31 March 2018 and of the results for the year ended on that date.

Consolidation

The Association and its subsidiary undertaking, Lanarkshire Initiatives Limited, comprise a group. The Financial Conduct Authority has granted exemption from preparing group financial statements. These financial statements therefore represent the results of the Association and not of the group.

Going concern

The Management Committee anticipate that a surplus will be generated in the year to 31 March 2019 and the year to 31 March 2020. The Association has a healthy cash position and thus the Management Committee is satisfied that there are sufficient resources in place to continue operating for the foreseeable future. Thus the Management Committee continue to adopt the going concern basis of accounting in preparing the annual financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

2. Accounting policies (continued)

Turnover

Turnover represents rental and service charge income, factoring service income, and fees or revenue grants receivable from local authorities and from The Scottish Government. Also included is any income from first tranche shared ownership disposals.

Government revenue grants

Government revenue grants are recognised using the accrual model which means the Association recognises the grant in income on a systematic basis over the period in which the Association recognises the related costs for which the grant is intended to compensate.

Non-government capital and revenue grants

Non-government capital and revenue grants are recognised using the performance model. If there are no performance conditions attached the grants are recognised as revenue when the grants are received or receivable.

A grant that imposes specific future performance related conditions on the recipient is recognised as revenue only when the performance related conditions are met.

A grant received before the revenue recognition criteria are satisfied is recognised as a liability.

Government capital grants

Government capital grants, at amounts approved by the Scottish Government or local authorities, are paid directly to the Association as required to meet its liabilities during the development process. This is treated as a deferred capital grant and is released to income in accordance with the accrual model over the useful life of the asset it relates to on completion of the development phase. The accrual model requires the Association to recognise income on a systematic basis over the period in which the Association recognises the related costs for which the grant is intended to compensate.

Apportionment of management expenses

Direct employee, administration and operating costs have been apportioned to the relevant sections of the Statement of Comprehensive Income on the basis of costs of staff directly attributable to the operations dealt with in the financial statements.

Pensions (Note 24)

The Association operates a defined benefit scheme in respect of its employees. The assets of the scheme are held in external funds managed by professional investment managers.

In accordance with FRS 102 section 28, the operating and financing costs of pension and post retirement schemes (determined by a qualified actuary) are recognised separately in the Statement of Comprehensive Income. Service costs are systematically spread over the service lives of the employees and financing costs are recognised in the period in which they arise.

The difference between actual and expected returns on assets during the year, including changes in the actuarial assumptions, is recognised in the Statement of Comprehensive Income.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

2. Accounting policies (continued)

Interest receivable

Interest income is recognised in the Statement of Comprehensive Income using the effective interest method.

Interest payable

Finance costs are charged to the Statement of Comprehensive Income over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

Fixed assets - Housing properties

Housing properties are stated at cost, less accumulated depreciation. The development cost of housing properties includes:-

- Cost of acquiring land and buildings.
- 2. Development expenditure including administration costs.

These costs are either termed "qualifying costs" by the Scottish Government for approved social housing grant or are considered for mortgage loans by private lenders or are met out of the Association's reserves.

All invoices and architects' certificates relating to capital expenditure incurred in the year at gross value are included in the accounts for the year, provided that the dates of issue or valuation are prior to the year-end.

Expenditure on schemes which are subsequently aborted is written off in the year in which it is recognised that the schemes will not be developed to completion.

Depreciation - Housing properties

Each housing unit has been split between its major component parts. Each major component is depreciated on a straight line basis over its expected economic useful life. The following major components and useful lives have been identified by the Association:-

Land - not depreciated Structure – over 60 years Roof – over 60 years Windows – over 20 years Kitchen – over 20 years Central heating – over 20 years Bathroom – over 20 years

A full year's depreciation is charged in the year of purchase. No charge is made in the year of disposal.

Other fixed assets

Depreciation is charged on other fixed assets so as to write off the asset cost less any recoverable value over its anticipated useful life.

The following rates have been used:-

Computer equipment - 20% on cost
Office equipment - 20% on cost
Furniture and fittings - 10% on cost
Office premises - 2% on cost
Motor vehicles - 25% on cost

A full year's depreciation is charged in the year of purchase. No charge is made in the year of disposal.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

2. Accounting policies (continued)

Investment properties

Investment properties are properties held for commercial lettings. These properties are held at their market value and are thus not depreciated. The fair value of each property will be considered at each reporting date and any changes will be recognised in the Statement of Comprehensive Income.

Debtors

Short term debtors are measured at transaction price, less any impairment.

Rental arrears

Rental arrears represent amounts due by tenants for rental of social housing properties at the year end. Rental arrears are reviewed regularly by management and written down to the amount deemed recoverable. Any provision deemed necessary is shown alongside gross rental arrears in Note 17.

Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

Investments

This is monies held on deposits of more than 3 months with the Association's banks.

Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

Loans

Mortgage loans are advanced by Private Lenders or the Scottish Government under the terms of individual mortgage deeds in respect of each property or housing scheme. Advances are available only in respect of those developments which have been given approval by the Scottish Government.

Financial instruments

The Association only enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other accounts receivable and payable, loans from banks and related parties.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at the present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade payables or receivables, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration, expected to be paid or received. However if the arrangements of a short-term instrument constitutes a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

2. Accounting policies (continued)

Financial commitments

Rentals paid under operating leases are charged to the Statement of Comprehensive Income on a straight line basis over the lease term.

3. Judgements in applying policies and key sources of estimation uncertainty

In preparing the financial statements, management is required to make estimates and assumptions which affect reported income, expenses, assets, and liabilities. Use of available information and application of judgement are inherent in the formation of estimates, together with past experience and expectations of future events that are believed to be reasonable under the circumstances. Actual results in the future could differ from such estimates.

The Management Committee are satisfied that the accounting policies are appropriate and applied consistently. Key sources of estimation have been applied as follows:

Estimate Valuation of housing properties	Basis of estimation Housing properties are held at deemed cost which is based on existing use valuations at the date of transition to FRS 102 of 1 April 2014. The assumptions used to form the basis of the existing use valuation was reviewed and was considered reasonable and appropriate.
Useful lives of property, plant and equipment	The useful lives of property, plant and equipment are based on the knowledge of senior management at the Association, with reference to expected asset life cycles.
The main components of housing properties	The cost of housing properties is split into separately identifiable components. These components were identified by knowledgeable and experienced staff members.
Recoverable amount of rental and other trade receivables	Rental arrears and other trade receivables are reviewed by appropriately experienced senior management team members on a case by case basis with the balance outstanding together with the payment history of the individual tenant being taken into account.
The obligations under the Strathclyde pension scheme	This has relied on the actuarial assumptions of a qualified actuary which have been reviewed and are considered reasonable and appropriate.
The allocation of costs for shared ownership	Management and administration costs are allocated on the basis of rental income that shared ownership properties represent of the Association's total rental income.
The valuation of investment property	The investment property was valued by an appropriately qualified surveyor using market data at the date of valuation.

LANARKSHIRE HOUSING ASSOCIATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

4. Particulars of turnover, operating expenditure and operating surplus

2017	Operating Operating Turnover Expenditure Surplus			3,814,404 (2,759,310) 1,055,094 60,937 (25,065) 35,872	(2,784,375)
2018	Operating Surplus/ (Deficit)	£		837,821 4,053	841,874
;	Operating Expenditure	£		(2,974,679) (55,443)	(3,030,122)
	Turnover	£		3,812,500 59,496	3,871,996
			Income and Expenditure From lettings	Social Lettings (Note 5) Other activities (Note 6)	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

Particulars of turnover, operating expenditure and operating surplus from social letting activities 5.

	General Needs Housing	Supported Housing Accommodation	Shared Ownership Accommodation	2018 Total	2017 Total
Income from rent and service charges Rent receivable net of service charges Service charges	3,248,332 114,232	338,189 12,555	95,351	3,681,872 126,787	3,724,741
Gross income from rents and service charges Less voids	3,362,564 (8,735)	350,744	95,351	3,808,659 (8,735)	3,801,027 (14,358)
Net income from rents and service charges	3,353,829	350,744	95,351	3,799,924	3,786,669
Release of deferred government capital grants Other revenue grants		9,690 2,886	• •	9,690 2,886	8,145 19,590
Total turnover from social letting activities	3,353,829	363,320	95,351	3,812,500	3,814,404
Expenditure Management and maintenance administration costs Service charges Planned cyclical maintenance including major repairs Reactive maintenance costs Bad debts – rents and service charges Depreciation of social housing Impairment of social housing Exceptional costs* - legal fees Operating costs for social letting activities Operating surplus on letting activities, 2018	(1,450,933) (98,049) (203,577) (281,609) (5,929) (523,112) - (39,158) (2,602,367) 751,462	(174,426) (11,270) (23,400) (32,369) (52,476) - (293,941) 69,379	(52,327) (3,381) - - (22,663) - - 16,980 37,690	(1,677,686) (112,700) (226,977) (313,978) (5,929) (598,251) - (39,158) (2,974,679)	(1,534,729) (109,317) (89,793) (320,881) (24,908) (572,211) (107,471) (2,759,310)

^{*} These exceptional costs are legal fees incurred in regard to the ongoing legal case in respect of Watling Street - please see note 30.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

6. Particulars of turnover, operating expenditure and operating (deficit)/ surplus from other activities

2017 Operating Surplus £	1	' '	1,404	Ī		1	3,455	1	i	r	•		' 670	31,013		35,872	
2018 Operating (deficit)/ surplus			402			•	266	•	•	•	•		' ' '	3,085	4,053		
Other operating costs £	•	1 3	(5,544)	•		•	(3,881)	•	•	•	•		- 070 077	(46,018)	(55,443)	(25,065)	
Operating costs - bad debts	•	•	1	•		•	•	•	•	•	•		•	•	•	'	
2017 Total Turnover £	1	1	5,934	1		1	7,670	•	1	1	1		1 00	47,333		60,937	
2018 Total Turnover	•	•	5,946	ı		•	4,447	•	•	•	•		•	49,103	59,496		
Other income £	•	•	5,946	•		•	4,447	•	•	1	1		•	49,103	59,496	60,937	
Other Supporting venue people grants income £	1	•	•	•		•	•	•	•	•	•		•	•	'	1	
Other S revenue grants	•	1	ï	ï		•		•	•	•	•		•	•	'		
Grants from Scottish Ministers	•	•	•	•		•	•	•	•	•	•		•	1		'	
	Wider role activities #	Care and repair of property	Factoring	The Energy Trust Grant	Development and construction of	property activities	Support activities	Care activities	Agency/management services for RSLs	Other agency / management services	Developments for sale to RSLs	Development and improvements for	sale to non RSLs	Commercial rent	Total from other activities, 2018	Total from other activities, 2017	

Undertaken to support the community, other than the provision, construction, improvement and management of housing

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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

7.	Employees	2040	2047
	Staff costs (including Directors' Emoluments) consist of:	2018 £	2017 £
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	Wages and salaries	833,946	792,626
	Social security costs	86,913	83,246
	Pension costs	151,796	143,229
	Defined benefit pension adjustment (Note 24)	154,000	66,000
		1,226,655	1,085,101
		2018	2017
	The second of City there are below to the state of the st	Number	Number
	The number of full time equivalents employed by the Association	20	40
	during the year was:	20	19
3.	Directors' emoluments		
	The directors are defined as the members of the Management Commit other person reporting directly to the Chief Executive or the Management paid to any member of the Management Committee during the year (2017)	Committee. No em	
		2018	2017

	2018	2017
	£	£
Emoluments of the current Chief Executive (excluding pension		
contributions)	82,450	77,016
	2018	2017
	£	£
Emoluments of the former Chief Executive (excluding pension		
contributions)	-	16,417

The Association's pension contribution for the Chief Executive in the year amounted to £14,421 (2017: £13,178). The Association's pension contribution for the former Chief Executive in the year amounted to £nil (2017: £2,636).

Numbers of Directors whose emoluments (excluding pension contributions) exceed £60,000 during the year were as follows:-	2018 Number	2017 Number
£85,000 - £89,999	-	-
£80,000 - £84,999	1	-
£75,000 - £79,999	-	1
£70,000 - £74,999	1	-
£65,000 - £69,999	-	1
£60,000 - £64,999	5	3
	£	£
Emoluments (excluding pension contributions) to those earning more		
than £60,000	461,273	330,246
		·

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

8. Directors' emoluments (continued)

Total pension contributions to directors whose emoluments exceeded £60,000 were £78,258 (2017: £57,485). No enhanced or special terms apply to membership and the directors have no other pension arrangements to which the Association contributes.

Total expenses reimbursed in so far as not chargeable to U.K.

Income Tax

£
£
£

The Association considers key management personnel to be the Management Committee and senior management team (listed on the first page of the financial statements).

Total emoluments (including employers NI) paid to the key management personnel of the Association amounted to £557,365 (2017: £516,446). Pension contributions on behalf of the key management personnel amounted to £84,644 (2017: £80,778).

9. Auditor's remuneration	2018 £	2017 £
The remuneration of the auditor for the year in respect of audit services (excluding VAT)	9,000	9,000
Amounts paid to the auditor by the Association in respect of non-audit services (excluding VAT)	250 	790
10. Interest receivable	2018 £	2017 £
Bank interest	<u>8,509</u>	12,947
11. Interest payable and similar charges	2018 £	2017 £
Bank loans Defined benefit pension adjustment (Note 24)	250,265 82,000	284,896 63,000
	332,265	347,896

12. Taxation

The Association is a registered charity and as a result no corporation tax is due on any surplus generated from charitable activities. No corporation tax is due on its non-chargeable activities.

LANARKSHIRE HOUSING ASSOCIATION LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

Total	30,057,176 148,000 684,653 6,819 (24,237) (75,052)	30,795,527 1,695,694 551,090 (927) (8,482) (1,832)	2,235,543 28,559,984 28,361,482
Investment properties - Commercial properties	455,000	455,000	455,000
Computer equipment, office equipment & furniture and fittings	68,711 6,819 - (1,832)	73,698 51,418 8,019 - - (1,832)	16,093
Motor vehicles	14,136	14,136	14,136
Office premises £	607,534	224,874 11,390	371,270 382,660
Completed shared ownership housing properties	1,416,556	1,416,556 67,994 22,663	1,325,899 1,348,562
Housing properties held for letting	27,495,239 148,000 684,653 - (24,237) (75,052)	28,228,603 1,337,272 509,018 (927) (8,482)	1,836,881 26,391,722 26,157,967
13. Tangible fixed assets	Cost or valuation At 1 April 2017 Additions – housing units Additions – components Additions – other fixed assets Disposals – housing units Disposals – components	At 31 March 2018 Depreciation At 1 April 2017 Provided for year Disposals – housing units Disposals – components Disposals – other fixed assets	At 31 March 2018 Net Book Value At 31 March 2017

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

13. Tangible fixed assets (continued)

The depreciation charge for housing stock in the year was £531,681 (2017: £486,297). The net book value of disposed components was £66,570 (2017: £85,914) and has been included in depreciation of social Housing in note 5 in accordance with the SORP giving a total depreciation of social housing of £598,251 (2017:£ 572,211).

Additions to housing property include no capitalised interest (2017: £nil) and no capitalised administration costs (2017: £nil). All housing properties are freehold. Properties with a cost of £24,237 (2017: £128,711) and accumulated depreciation of £927 (2017: £6,178) have been disposed in the year for net proceeds of £64,936 after grant repaid of £64,936 (2017: £117,123 after grant repaid of £103,969).

The housing properties were revalued on an existing use value as at 1 April 2014 (by Jones Lang LaSalle Limited) and this value was used as the deemed cost from that date in accordance with FRS 102. The commercial properties were valued at 31 March 2016 (by Jones Lang LaSalle Limited) which is considered to be reflective of the fair value as at 31 March 2018 by the Management Committee.

14. Housing stock

The number of units of accommodation owned by the Association was as follows:-

		2010	2017
	General Needs Housing Supported Housing Accommodation Shared Ownership Accommodation	833 87 45	826 93 45
		965	964
15.	Commercial units		
	The number of commercial units owned and rented out by the Association was as f	ollows:-	
		2018	2017
	Commercial Units	7	7
16.	Investments	2018 £	2017 £
	Investment in subsidiary undertaking	2	2

Lanarkshire Housing Association Limited owns 2 ordinary £1 shares in Lanarkshire Initiatives Limited. This represents a 100% shareholding in Lanarkshire Initiatives Limited, a company registered in Scotland, whose principal activity is that of general construction of buildings and civil engineering works.

For the year ended 31 March 2018, Lanarkshire Initiatives Limited made a loss after taxation of £774 (2017: loss of £737). At 31 March 2018, Lanarkshire Initiatives Limited had net assets of £4,655 (2017: £5,429).

2018

2017

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

17.	Debtors	2018 £	2017 £
	Gross rent and service charges Less: Bad debt provision	129,003 (27,193)	112,675 (55,600)
	Other debtors Prepayments and accrued income	101,810 116,353 44,208	57,075 87,796 95,023
		262,371	239,894
	All amounts shown under debtors fall due for payment within one year		
18a.	Cash and cash equivalents	2018 £	2017 £
	Cash at bank and in hand	1,300,311	1,915,691
18b	. Investments	2018 £	2017 £
	Balances held in deposit accounts	1,165,795	1,157,957
19.	Creditors: amounts falling due within one year	2018	2017
	Bank loans Trade creditors Rental advances Other taxes and social security Contract retentions Accruals and deferred income Other creditors Amounts due to subsidiary Amounts due to the Scottish Government Deferred capital grants (see note 21)	£ 578,207 121,680 71,855 26,127 35,544 56,017 114,239 5,229 518,705 24,917	£ 644,053 302,825 76,305 23,584 25,649 62,132 104,545 5,790 535,952 15,227
	Included in accruals is £17,643 of outstanding pension contributions (2017: £16	3,787).	
20	The bank overdraft and loans are secured as detailed in note 20.	2049	2047
20.	Creditors: amounts falling due after more than one year	2018 £	2017 £
	Deferred capital grants (see note 21) Bank loans	310,474 9,281,828	300,998 10,166,192
		9,592,302	10,467,190

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

20.	Creditors: amounts falling due after more than one year (continued)		
	Bank loans are split:	2018 £	2017 £
	Due between one and two years Due between two and five years Due in five years or more	578,207 1,734,622 6,968,999 9,281,828	644,053 1,932,159 7,589,980 10,166,192

The Association has no loans and mortgages from the Scottish Government as they were all fully repaid during this financial year to reduce debt servicing costs (2017: £224,824), thus freeing fixed assets from security where previously held. The loans from the Bank of Scotland together with any bank overdraft are secured by standard securities over the properties on which the loans were granted. The loans from Lloyds Bank plc are secured by first legal charge over the properties on which the loans were granted. The loans from The Royal Bank of Scotland plc are secured by standard securities over the properties on which the loans were granted.

Loans from the Bank of Scotland are repayable on a monthly basis over 15, 25, 30 or 35 years inclusive of interest at rates equivalent to the Bank of Scotland Home Loan rates in force at each repayment date.

Loans from the Lloyds Bank plc are repayable on a monthly basis over 30 years inclusive of interest, which are either fixed at 4.4% or at a rate of 0.60% above bank base rate per annum.

The loans from The Royal Bank of Scotland plc are repayable on a monthly basis over 30 years inclusive of interest. The rate of interest charged is either fixed at 2.775% or variable between 0.45% and 1.5% above bank base rate per annum.

21. Deferred capital grants

	2016 £	2017 £
Balance at 1 April 2017 Additional capital grant received Released to Statement of Comprehensive Income	316,225 28,856 (9,690)	208,366 116,004 (8,145)
Balance at 31 March 2018	335,391	316,225
Due: < 1 year 1-2 years 2-5 years >5 years	24,917 24,917 74,751 210,806 335,391	15,227 15,227 45,681 240,090 316,225

2018

2017

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

22. Financial instruments

	2018 £	2017 £
Financial assets Cash and cash equivalents Financial assets measured at amortised cost	2,466,106 222,654	3,073,648 148.920
Financial liabilities	=======================================	======
Financial liabilities measured at amortised cost	10,711,448	11,847,138

Financial assets measured at amortised cost comprised rent arrears, other debtors and accrued income.

Financial liabilities measured at amortised cost comprised bank loans, trade creditors, contract retentions, accruals, other creditors, amounts due to subsidiary and amounts due to the Scottish Government.

No financial assets or financial liabilities are held at fair value.

23.	Share capital and reserves	2018 £	2017 £
	At start of year Issued in year Redeemed in year	98 2 (4)	106 1 (9)
	At end of year	96	98

Each member of the Association holds one share of £1 in the Association. These shares carry no rights to dividend or distributions on a winding up. When a shareholder ceases to be a member, that person's share is cancelled and the amount paid thereon becomes the property of the Association. Each member has a right to vote at members' meetings. Called up share capital on the Statement of Financial Position has been adjusted to reflect the number of shares held by active members.

The revenue reserve includes all current and prior year retained surpluses or deficits.

24. Pensions

Lanarkshire Housing Association Limited participates in the Strathclyde Pension Fund which is a statutory multi-employer defined benefit scheme. It is administered by Glasgow City Council in accordance with the Local Government Pension Scheme (Scotland) Regulations 1998, as amended.

From 1 April 2015, the Scheme changed from a final salary 1/60th accrual scheme to a CARE 1/45th accrual scheme.

An updated valuation of the Strathclyde Pension Fund was performed as at 31 March 2018.

The main financial assumptions used by Spence and Partners and the Council's Actuary, Hymans Robertson, in their calculations are as follows:

	31 March	31 March
Assumptions as at	2018	2017
Pension increases	2.2%	2.4%
Salary increases	2.7%	4.4%
Discount rate	2.7%	2.6%

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

24. Pensions (continued)

The average future life expectancies at age 65 are summarised below:

Mortality	Males	Females
Current pensioners Future pensioners	21.4 years 23.4 years	23.7 years 25.8 years
The sensitivities regarding the principal assumptions used below:	to measure the scheme lis	abilities are set out
Sensitivity Analysis	Approximate % increase to N Employer Liability	Approximate lonetary amount (£000)
0.5% decrease in Real Discount Rate0.5% increase in the Salary Increase Rate0.5% increase in the Pension Increase Rate	11% 3% 8%	893 243 631
The table below compares the present value of the scheme with the estimated employer assets.	liabilities, based on the Act	uary's assumptions,
Net Pension Liability as at		arch 31 March 018 2017 000 £000
Estimated Employer Assets (A)		905 6,534
Present Value of Scheme Liabilities Present Value of Unfunded Liabilities	7,9	9,602
Total Value of Liabilities (B)	7,	9,602
Net Pension Liability (A) – (B)	(1,0	(3,068)
Analysis of the amount charged to operating profit:	Year to March 2	
Service cost Contributions Past service cost Curtailment and Settlements Decrease in irrecoverable surplus	£'	000 £'000 305 209 151) (143)
Total operating charge		154 66
Net Interest cost	·	82 63
Analysis of the amount recognised in the Statement of Other	er Comprehensive Income:	
	Year to March 2 £	
Actuarial gain/(loss) recognised as other comprehensive inc	2,	296 (1,158)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

24. Pensions (continued)

Movement in pension deficit during the year	Year to 31 March 2018 £ 000	Year to 31 March 2017 £ 000
Deficit in scheme at beginning of year	(3,068)	(1,781)
Current service cost	(305)	(209)
Employer contributions	151	143
Other income	=	-
Other outgoings (e.g. expenses, etc.)	-	-
Past service costs	-	-
Impact of settlements and curtailments	_	-
Net interest cost	(82)	(63)
Actuarial gain/(loss)	2,296	(1,158)
Deficit at end of year	(1,008)	(3,068)

25. Establishment of Association

The Association is established under the Co-operative and Community Benefit Societies Act 2014 and was incorporated in the United Kingdom and is registered in Scotland.

26. Commitments - capital and repairs

As at 31 March 2018, the Association had commitments in respect of capital and repairs work of:

	2018 £	2017 £
Commitment	174,295	91,806
To be funded by: The Association's reserves	174,295	91,806
Approved but not contracted for	Nil	Nil

27. Commitments under operating leases

As at 31 March 2018 the Association had total commitments under non-cancellable operating leases as set out below:-

	2018 £	2017 £
Operating leases which expire:		
Within one year	27,607	31,744
Between one and two years	18,652	19,997
In two to five years	3,171	11,042
	49,430	62,783

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

28.	Net cash flow generated from operating activities		
	, and the same of	2018 £	2017 £
		L	L
	Surplus for the year	494,807	750,607
	Adjustments for non cash items:		
	Carrying amount of tangible fixed asset disposals	23,310	122,533
	Depreciation of tangible fixed assets (including loss on disposal of componen		
		617,660	593,942
	Decrease/(increase) in stocks	1,062	(162)
	(Increase)/decrease in debtors	(22,477)	115,497
	(Decrease)/increase in creditors	(187,386)	294,233
	Proceeds from sale of tangible fixed assets	(64,936)	(221,092)
	Adjustments for investing and financing activities:		
	Interest received	(8,508)	(12,947)
	Interest payable	250,265	284,896
	Release of deferred Government Capital Grant	(9,690)	(8,145)
	Non cash movement relating to pension liability	236,000	129,000
	Repayment of Government Capital Grant	64,936	103,969
	Forfeited share capital	(4)	(9)
	Net cash generated from operating activities	1,395,039	2,152,322

29. Related parties

Lanarkshire Housing Association Limited owns 2 ordinary £1 shares in Lanarkshire Initiatives Limited. This represents a 100% shareholding in Lanarkshire Initiatives Limited.

Lanarkshire Housing Association Limited reclaimed £152 (2017: £150) of VAT on behalf of Lanarkshire Initiatives Limited in the year.

Lanarkshire Housing Association Limited incurred expenditure of £713 (2017: £1,001) on behalf of Lanarkshire Initiatives Limited in the year which was recharged via the intercompany account.

The balance owed to Lanarkshire Initiatives Limited by Lanarkshire Housing Association Limited at 31 March 2018 was £5,229 (2017: £5,790) and is included in creditors.

The Association has Management Committee members who are also tenants. The total rent received in the year relating to tenant Management Committee members is £8,033 (2017: £7,977). The total rent arrears relating to tenant Management Committee members included within debtors at the year end is £Nil (2017: £Nil).

30. Watling Street

A number of residents at the Watling Street, Motherwell development, raised court proceedings against the Association and four other co-defendants. The basis of their claim is that the Association has breached tenancy agreements in that the homes are not fit for habitation. It is claimed that there is a presence of toxic compounds in the indoor air due to inadequate remediation of the site prior to development. It was decided that one of the residents claims would pursue through the court system as a test case whilst the remaining residents' cases would be sisted until the outcome of the test case was determined.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

30. Watling Street (continued)

The Management Committee has noted the extensive site investigations conducted by North Lanarkshire Council in previous years over such claims of contaminated land at Watling Street, which concluded that the open space and garden soils were safe. During the course of 2015/16, one of the defendants, North Lanarkshire Council was released from the action by the pursuers and North Lanarkshire Council has no further plans to revisit the conclusions from the site investigation reports

A Procedural Roll hearing in front of Lord Jones at the Outer House of the Court of Session took place in March 2015. Lord Jones issued his Opinion in December 2015, where he found that the case against Lanarkshire Housing Association Limited should be dismissed along with another defendant in the case, City Link Development Company Ltd. The case against the final defendant in the case, Scott Wilson Scotland Ltd, was allowed to proceed to a Proof before Answer hearing by Lord Jones.

The pursuers appealed the decision of Lord Jones to dismiss Lanarkshire Housing Association Limited from the action to the Inner House of the Court of Session. This appeal was dismissed by the Inner House of the Court of Session in February 2017 and leave to appeal to the Supreme Court was also denied by the Inner House. The pursuers submitted an application to appeal directly to the Supreme Court and this application was refused by the Supreme Court in January 2018. The Association has an award of costs against the pursuers, and an account of expenses will be lodged with the Court in due course. As the award of costs is uncertain, no asset has been recognised within the financial statements as this is viewed as a contingent asset.

At present there is uncertainty on the intended course of action of the pursuers in the test case and the outstanding sisted cases however, the Management Committee will continue to operate on the advice and recommendations provided by counsel in order to protect the interests of the Association and its tenants.