

Home in Scotland Limited

Annual Report and Financial Statements For the year ended 31 March 2013

Registered Industrial and Provident Society No: 1935R (S) Scottish Housing Regulator Registered No: HAL90 Scottish Charity No: SC005247

Part of the Home Group

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Registered Office and Head Office

Home in Scotland Limited Unit 3 Q Court Quality Street Davidson's Mains Edinburgh EH4 5BP

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> > Part of Home Group

HOME IN SCOTLAND LIMITED CHAIR'S REPORT

It has been a busy and eventful year for Home in Scotland. Our development programme has continued to flourish in spite of a downward trend in the economy and we have introduced service improvements across the country. However, we are very aware how hard the Welfare Reform changes will impact on our customers and Home's Welfare Reform Team has been established to ensure that the board is kept fully informed of developments. Customer Service Partners have visited all their customers to ensure that there is a heightened awareness of the changes in welfare reform and its impact on those affected.

Customer service

Customer Service - Property has been re-structured during the year and is now wholly subsumed within Customer Service, enabling a more cohesive approach to procedures and processes involving property maintenance, both planned and responsive, and improving the flow of communication to and from customers. This will be further reviewed over the summer months. The new contract with Novus Property Solutions (formerly known as Seddon) has resulted in customer satisfaction levels being maintained and we will continue to build on this good start. Four apprentices in Scotland have benefited from the new apprenticeship scheme that Novus has put in place.

Colleagues are working hard, liaising with lawyers, to ensure that we comply with the Property Factors (Scotland) Act 2011, the Code of Conduct for which was introduced in October. This requires us to have increased contact with owners and provide them with a Written Statement of Service in line with their title deeds.

Care & Support has set out an ambitious growth strategy for Scotland and is restructuring its leadership in order to enable this to be implemented.

New build and regeneration

All 65 units were handed over at the start of the year completing Phase 1 of Mill O'Mains in Dundee with very positive responses from residents, partners and funders. Funding and approval for Phase 2 was secured during the year and the project is now on site.

In Edinburgh the final handovers in Kirkliston Phase 1 took place in June 2013. Approval has been given for Phase 2, a further 81 units on an adjacent site, on which work has commenced.

In Glasgow we handed over all 34 properties at Cumming Drive during the summer.

All 25 units in East Balornock Phase 2 were handed over in advance of the anticipated completion date and work is now well under way on Phase 3. We hosted a visit from the Development Advisory Panel to East Balornock and a workshop in the Lighthouse, Glasgow. As well as other participants, Architecture and Design Scotland and Urban Realm magazine attended this event, and all were impressed with the public consultation process and the input by residents to all aspects of project planning and delivery.

Site progress in Cathcart Road, Glasgow, is excellent and there is strong interest from local prospective tenants in the 66 units for both social and mid market rent. 16 of the properties are units being developed for Cathcart & District Housing Association, who are extremely impressed with the quality of the properties and our development processes.

Proposals are being worked up in partnership with Glasgow City Council and CityLink developments for the construction of 60 MMR properties (20 houses and 40 flats) at Linthouse Point, Glasgow. Another proposed development is also being discussed for a nearby site at Benburb Juniors ground, off Shieldhall Road.

Community involvement

During the year Home in Scotland's former Chair, David Bolger, had discussions with the Area Committees in all four areas - Dumfries, Dundee, Edinburgh and Glasgow - about our governance arrangements to ensure they are fit for purpose. We are keen to involve customers more closely in our governance arrangements at all levels and as we continue to review our structure, customers will be directly involved in consultations.

I would like to thank colleagues, board and Area Committee members warmly for their whole hearted support in working with the Business Leader Team Scotland to ensure that the organisation is in a strong position from which to meet its strategic aspirations.

HOME IN SCOTLAND LIMITED CHAIR'S REPORT

I also want to pay tribute to David Bolger, outgoing Chair, for his hard work and commitment to Home in Scotland which he leaves in a strong position. Warm thanks are also due to Jon Turner, Vice Chair, Desmond O'Brien, for his financial expertise, Lesley McCourt, Lt Col Mike Rowney MBE and Chris Stone, all of whom stood down during the year. At our May 2013 meeting, we appointed Mark Henderson, Chief Executive, and Jenny Makin, Chief Financial Officer, to the board as national shareholding members.

Spales

By order of the board.

Ray Macfarlane MA LLB MBA

Chair

8th July 2013

HOME IN SCOTLAND LIMITED THE BOARD, THE DIRECTOR AND THE ASSOCIATION'S ADVISERS

Board

Ray Macfarlane, MA, LLB, MBA

(Chair)

Marjorie Cuthbert, MSc, MPhil

Rosie Du Rose

Roger Eggins, MRICS, BSc (Hons)

Mark Henderson, BSc (Hons)

Andy Jack, BSc, MBA, DBA, RD, CEng

Jennifer Makin, BSc (Hons), ACA

Vicky Peterkin, MA, FCIH

Colin Strachan, FCIOB

- Chair from 22 May 2013

- Co-opted 29 May 2012

- Appointed 22 May 2013

- Appointed 22 May 2013

Resignations:

David Bolger, Chair

Lesley McCourt, LLB (Hons), LLM, MCIOB

Desmond O'Brien, ACMA

Mike R Rowney, MBE, FILM, MCMI Jonathan Turner, ACA, BA (Hons)

Chris Stone (Tenant Member)

- Resigned 22 May 2013

- Resigned 11 Sept 2012

- Resigned 11 Sept 2012

- Resigned 1 Nov 2012

- Resigned 20 Nov 2012

- Resigned 19 March 2013

Director (Home in Scotland) and Company Secretary

Nicola Jane Donaldson, MBA, MCMI, Cert CIH

Advisers

Independent auditors

KPMG LLP

Quayside House

110 Quayside

NEWCASTLE UPON TYNE

NE1 3DX

Bankers

Bank of Scotland plc.

Business Banking Centre

2 West Marketgait

DUNDEE

DD1 1QN

Solicitors

T C Young 7 West George Street

GLASGOW

G2 1BA

Miller Hendry

3 Ward Road

DUNDEE

DD1 1LU

The Board presents its report and the audited financial statements for the year ended 31 March 2013.

Registration of the Association

Home in Scotland Limited (the Association) is registered with the Scottish Federation of Housing Associations' Federal Model Rules H1166 under the Industrial and Provident Societies Act 1965 - registered number 1935R(S) - and with The Scottish Housing Regulator under the Housing (Scotland) Act 2010 - registered number HAL90.

Parent Association

Home Group Limited (HGL) is registered with the Financial Services Authority under the Industrial and Provident Societies Act 1965 - registered number 22981R - and with The Homes and Communities Agency - registered number L3076.

Principal Activity

The principal activity of the Association is the provision of rented accommodation for those in housing need and the development of low cost home ownership schemes.

Results

The Association has made a surplus of £3,136,000 in the year to 31st March 2013. This is compared with £1,781,000 in the previous year. Annual surpluses are required to cover long term maintenance obligations, repayment of loans and future risks.

Review of Business

A brief review of the business is given on pages 3 and 4 in the Chair's report. Further information is available in the Association's Annual Review, available on request from the registered office.

Statement of Board's Responsibilities

The Board is responsible for preparing the Board Report and the financial statements in accordance with applicable law and regulations.

Industrial and Provident Society law requires the Board to prepare financial statements for each financial year. Under that law the Board have elected to prepare the financial statements in accordance with UK Accounting Standards.

The financial statements are required by law to give a true and fair view of the state of affairs of the Association and of the surplus or deficit for that period.

In preparing these financial statements, the Board is required to:

- select suitable accounting policies and then apply them consistently;
- · make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards and the Statement of Recommended Practice have been followed, subject to
 any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business.

The Board is responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Association and enable them to ensure that its financial statements comply with the Industrial and Provident Societies Acts 1965 to 2002, the Housing (Scotland) Act 2010 and the Registered Social Landlords Determination of Accounting Requirements 2012. The Board has general responsibility for taking such steps as are reasonably open to it to safeguard the assets of the Association and to prevent and detect fraud and other irregularities.

The Board is responsible for the maintenance and integrity of the corporate and financial information included on the Association's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Disclosure of Information to Auditors

The Board members and Director who held office at the date of approval of this Board report confirm that, so far as they are each aware, there is no relevant audit information of which the Association's auditors are unaware; and each Board member and Director has taken all the steps that he/she ought to have taken as a Board member or Director to make himself/herself aware of any relevant audit information and to establish that the Association's auditors are aware of that information.

Treasury Policy

Treasury management is operated within a framework of clearly defined Board approved policies and procedures that serve to control the use of financial instruments. The overall aim is to ensure sufficient liquidity is available to meet foreseeable needs, surplus cash is invested prudently and financial risk is minimised. The Board receives regular reports on relevant treasury matters.

The Association finances its operations through a mixture of retained earnings, grants, long term loans and short term facilities. Borrowings are in sterling at both fixed and floating rates of interest and no derivatives are used.

A 364 day £10m intercompany loan with Home Group Ltd (HGL) expired in March 2013 and has been renewed for a further year. As at 31 March 2013, the Association had £18 million committed and undrawn facilities, all of which were immediately available for drawing.

Creditor Payment Policy

The Association's current policy concerning the payment of its trade creditors is to:

- Settle the terms of payment with those suppliers when agreeing the terms of each transaction;
- Ensure that the suppliers are made aware of the terms of payment by inclusion of the relevant terms in contracts; and
- Pay in accordance with its contractual and other legal obligations.

Payments are made by HGL and recharged via inter-company account to the Association; therefore the 42.1 day (2012 – 36.8 day) average payment period is as recorded by HGL. At year end there are no trade creditors reported in the Association's financial statements, as reflected in the Balance Sheet.

Statement on Internal Control

In accordance with the Scottish Housing Regulator's Regulatory Standards of Governance and Financial Management, the Board of Home in Scotland acknowledges its responsibility for the systems of internal control of Home in Scotland. In addition, the Home Board, which is the parent Board in the Home Group, acknowledges its responsibility for the system of internal control throughout Home.

It should be recognised that such a system is designed to manage rather than eliminate the risk of failure to achieve business objectives and can provide only reasonable and not absolute assurance against material misstatement or loss.

The following key policies, procedures and practices have been established by both the Home Board and the Board of Home in Scotland to provide effective internal control.

Control Environment/Governance/Control Procedures

The relationship between Home Group as a parent and Home in Scotland as a subsidiary is set out in a Joint Arrangement Deed (JAD) dated 28th July 2010. The JAD sets out the respective roles of the parent and the subsidiary.

As part of Home Group, Home in Scotland is required to work within Home's Governance Framework and standards and in addition has its own Operating Manual, which sets out matters reserved specifically to the Home in Scotland Board, delegated authorities and provisions relating to conduct and probity.

There is a single Audit Committee for Home Group with a group-wide role extending to financial reporting, external audit arrangements, internal control arrangements, the internal audit arrangements and programme of review and the risk management framework.

Monitoring Information

There is a comprehensive set of financial and operational performance reports established in Home in Scotland including Key Performance Indicator's.

- Monthly packs of financial results are produced and monitored.
- Key performance indicators are reported and monitored.
- A traffic light system of reporting is used to help highlight significant variances and to spot trends.
- Cash flow reports, balance sheet reports and treasury reports are produced and monitored.
- Regular reporting on health and safety and risk management highlight the importance of these areas.

Statement on Internal Control (continued)

The Board of Home in Scotland receives performance reports and management accounts at every meeting. Such reports are prepared every month and issued to management for detailed monitoring purposes.

Internal Control - Assurance

All Home's Executive carry out a review on the effectiveness of internal control operating within their business area, which will include the system of internal control for Home in Scotland, and provide a declaration to the Chief Executive on the adequacy of the internal control.

The Chief Executive provides an annual report on the effectiveness of internal control within Home, which will include Home in Scotland, to the Audit Committee.

Business Assurance Services provides reports to the Audit Committee and the Board of Home in Scotland that monitor the effectiveness and adequacy of the system of internal control.

External Audit provides assurance that the statement on internal control has been prepared in accordance with good governance practice.

Risk Management

Home in Scotland recognises that risk management is one of the principal elements of corporate governance and a key contributor to ensuring a sound internal control environment. Home in Scotland is committed to risk management and has adopted Home Group's risk management policy and strategy. Home in Scotland's systems and controls are designed to ensure that exposure to significant risk is properly managed.

The management of risks is a continuous process that is linked to Home in Scotland's annual business planning cycle and is designed to identify and prioritise the risks to the achievement of Home in Scotland's policies, aims and objectives.

Home in Scotland manages its risk on a daily basis and the overall framework and processes within Home Group is overseen by a Risk Steering Group, which includes a senior management representative from Home in Scotland.

The Home in Scotland Board assesses the effectiveness of risk management within Home in Scotland from reports received from the Management Team during the year. In addition, the Audit Committee ensures that Home's approach to risk management is adequate and assesses the significant changes to the risk map from reports received from the Executive.

Fraud

It is inherently recognised that Home in Scotland does not tolerate fraud and action is taken to reduce the risk of fraud through control systems. A Fraud and Bribery Prevention, Detection and Response Policy and Response Plan are incorporated in Home's Governance Standards. There were no instances of fraud relating to Home in Scotland during the year to 31 March 2013.

Overall Assurance

The above procedures and policies are designed to identify, evaluate and manage the significant risks faced by Home in Scotland. They are on-going and have been in place for the year under review and up to the date of the approval of the financial statements.

The Board of Home in Scotland has received the Director (Scotland)'s annual report on internal controls assurance and has conducted its review of the effectiveness of the system of internal control for managing the significant risks. During the year there were no significant failings or weaknesses identified in internal controls, which resulted in material losses, contingencies or uncertainties that require disclosure in the financial statements or in the report of the auditors.

Employees

Home Group's policy is to discuss and consult with employees through the forum of the Home Group Staff Council, local staff committees and other representative bodies, all matters likely to affect employees' interests. Information on matters of concern to employees is given through bulletins, newsletters and briefings, which seek to achieve a common awareness on the part of all employees of the financial and economic factors affecting Home Group's and Home in Scotland's performance. Home in Scotland's approach to Equality and Diversity is centred on the benefits a diverse workforce can bring to an organisation and encompass gender, transgender, race, disability, religious belief, sexual orientation and age.

Going Concern

The Board has a reasonable expectation that the Association has adequate resources to continue in operation for the foreseeable future. For this reason they continue to adopt the going concern basis in preparing the financial statements.

Post Balance Sheet Events

The Board consider that there have been no events since the year-end that have had a significant effect on the Association's financial position.

Independent Auditors

A resolution to reappoint KPMG LLP as auditor to the company will be proposed at the Annual General Meeting on 10 September 2013.

On behalf of the Board

Ray Macfarlane, MA, LLB, MBA, Chair, Home in Scotland Limited

8th July 2013

HOME IN SCOTLAND LIMITED REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF HOME IN SCOTLAND LIMITED

We have audited the financial statements of Home in Scotland Limited for the year ended 31 March 2013 set out on pages 11 to 28 which comprise the Income and Expenditure Account, the Statement of Total Recognised Surpluses and Deficits, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the Association's members, as a body, in accordance with section 69 to the Housing (Scotland) Act 2010 and section 9 of the Friendly and Industrial and Provident Societies Act 1968. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of the Board and auditor

As explained more fully in the Statement of Board's Responsibilities set out on page 6, the Association's Board is responsible for the preparation of financial statements which give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www.frc.org.uk/auditscopeukprivate.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view, in accordance with UK Generally Accepted Accounting Practice, of the state of affairs of the Association as at 31 March 2013 and of its surplus for the year then ended; and
- have been properly prepared in accordance with the Industrial and Provident Societies Acts 1965 to 2003, the Housing (Scotland) Act 2010 and the Registered Social Landlord Determination of Accounting Requirements 2012.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Industrial and Provident Societies Acts 1965 to 2003 require us to report to you if, in our opinion:

- · a satisfactory system of control over transactions has not been maintained; or
- · the Association has not kept proper accounting records; or
- · the financial statements are not in agreement with the books of account; or
- we have not received all the information and explanations we need for our audit.

M. R. Thoupson.

M R Thompson (Senior Statutory auditor) for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants
Quayside House
110 Quayside
Newcastle upon Tyne
NE1 3DX

8th July 2013

HOME IN SCOTLAND LIMITED INCOME AND EXPENDITURE ACCOUNT AND FOR THE YEAR ENDED 31 MARCH 2013

otes 201	2012
£00	0003 00
2(a) 13,71	12,679
2(a) (28	83) (312)
2(a) (9,09	<u>(9,484)</u>
2(a) 4,34	2,883
6	23 14
7 (1,2	28) (1,116)
, 16 <u>3,1</u> :	<u>1,781</u>
20	13 2012
£0	000 £000
3,1	<u>1,781</u>
3,1	<u>1,781</u>
	2(a) 4,34 6 2 7 (1,22

All activities of the Association are classed as continuing.

There is no material difference between the surpluses as stated above and their historical cost equivalents.

HOME IN SCOTLAND LIMITED BALANCE SHEET AT 31 MARCH 2013

	Notes	2013	2012
Tangible fixed assets		£000	£000
Housing properties:-		105 221	170,681
Cost		185,231	(10,999)
Less: depreciation and impairment		(12,416) 172,815	159,682
Net depreciated cost		(88,859)	(84,860)
Less: Housing Association Grant		8 8 19	(4,573)
Other grants	0	<u>(4,573)</u> 79,383	70,249
	9		385
Other fixed assets	10	358	70,634
		79,741	_70,034
Current assets	1.1	1.422	1,138
Debtors	11	1,423 1,273	1,594
Stocks – work in progress		292	75
Cash at bank and in hand		2,988	2,807
		2,900	2,007
Creditors: amounts falling due within one year	12	(7,734)	(11,600)
Net current liabilities		(4,746)	(8,793)
Total assets less current liabilities		74,995	61,841
Creditors: amounts falling due after more than one year	13	(57,231)	(47,213)
Net assets		17,764	14,628
Capital and reserves			
Called-up share capital	14	% -	(5) 20,000/ar
Designated reserve	15	183	181
Revenue reserve	16	17,581	14,447
ACTORIO TOUR	-	18.861	14 (20
Total capital and reserves	17	17,764	14,628

The financial statements on pages 11 to 28 were approved by the board on 8 July 2013 and were signed on its behalf by:

Ray Macfarlane Chair Victoria Forrest Peterkin Board member Nicola Jane Donaldson Company Secretary

HOME IN SCOTLAND LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2013

	Notes	2013 £000	2012 £000
Net cash inflow from operating activities	18	873	9,987
Returns on investments and servicing of finance Interest paid Net cash outflow from returns on investments and servicing of finance		(1,280) (1,280)	(1,294) (1,294)
Capital expenditure and financial investment Purchase of housing properties Purchase of other tangible fixed assets Sale of housing properties Capital grants received - Housing Association Grant Capital grants received - Other		(14,746) (6) 33 4,526 17	(14,736) (9) 52 ·10,495 (27)
Net cash outflow from capital expenditure and financial investment		(10,176)	(4,225)
Net cash (outflow) / inflow before financing		(10,583)	4,468
Financing Loan advance Loan principal repayments		12,000 (1,200)	(4,483)
Net cash inflow/ (outflow) from financing	20	10,800	(4,483)
Increase/ (decrease) in cash		217	(15)

1. PRINCIPAL ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable Accounting Standards in the United Kingdom, the Industrial and Provident Societies Acts, 1965 to 2003, the Housing (Scotland) Act 2010, the Registered Social Landlords Determination of Accounting Requirements 2012 and the Statement of Recommended Practice - Accounting by registered social housing providers Update 2010 (SORP 2010), published in 2010.

Whilst the balance sheet shows net current liabilities, the Association has in place external loan agreements as detailed at Note 13 which allow the Association sufficient funding to pay its liabilities as they fall due. The parent undertaking, HGL, acts as guarantor for some of these loans, as well as providing a £10 million intercompany facility.

A summary of the principal accounting policies is set out below.

Basis of accounting

The financial statements are prepared on the historical cost basis of accounting.

Turnover

Turnover represents rental income receivable, income from support services, management fees receivable from the parent company and other fees receivable from third parties and all revenue grants receivable from local authorities and other agencies.

Supporting People income

Supporting People (SP) contract income received from Administering Authorities is accounted for as SP income in turnover in Note 2(b) to the financial statements. The related support costs are matched against this income.

Other tangible fixed assets and depreciation

Other tangible fixed assets are stated at cost less accumulated depreciation. Depreciation is charged on a straight line basis to write off the cost less any estimated residual value over the expected useful economic lives of the assets.

Estimated useful lives:	Years
Freehold offices – short lease Freehold offices – long lease Fixtures, furniture and equipment Computer equipment Leased equipment and software	over the life of the lease over their useful economic life or life of the lease if shorter 8 3 over the life of the lease

Housing properties

Housing properties are stated at cost less depreciation and social housing and other grants.

Housing properties in the course of construction are stated at cost less social housing and other grants and are transferred into housing properties when completed.

The cost of a property comprises its purchase price and any costs directly attributable to bringing it into working condition for its intended use. Directly attributable costs include the employment costs of development staff, in-house architects, legal staff and surveyors arising directly from the construction or acquisition of the property, together with other incremental costs which would have been avoided only if the property had not been constructed or acquired.

1. PRINCIPAL ACCOUNTING POLICIES (continued)

Housing properties (continued)

Under the SORP 2010, component accounting has been adopted and as a result housing properties have been split between their land, structure costs and a specific set of major components which require periodic replacement. The original cost and the cost replacement of such components is capitalised and depreciated on a straight line basis over the estimated useful economic life of components as follows:

Component	Years
Property structure	100
	40
Roof	30
Windows	
Doors	20
	15
Boiler	
Kitchen	15
	30
Bathroom	30
Heating distribution	
Electrics	30
Electrics	

Freehold land is not depreciated.

Housing Association Grant

Where developments have been financed wholly or partly by Housing Association Grant, the cost of those developments has been reduced by the amount of the grant received.

Housing Association Grant is repayable under certain circumstances, primarily following the sale of property, but such repayment will normally be restricted to the net proceeds of sale.

Other grants

Where developments have been financed wholly or partly by other grants, the cost of those developments has been reduced by the amount of grant received. Other grants of a revenue nature are credited to the income and expenditure account when receivable.

Capitalisation of interest

Interest incurred on financing a development is capitalised up to the date of practical completion of the scheme. The capitalisation rate is the weighted average of the rates applicable to general borrowings that are outstanding during the period.

Impairment

Reviews for impairment of housing properties are carried out on an annual basis and any impairment in an income-generating unit is recognised by a charge in the income and expenditure account. Impairment is recognised where the carrying value of an income generating unit exceeds the higher of its net realisable value or value in use.

Provisions for liabilities and charges

The Association recognises in the accounts provisions to meet liabilities arising from past events, which are likely or certain to be incurred, but for which the amount or timing cannot be determined accurately.

1. PRINCIPAL ACCOUNTING POLICIES (continued)

Disposal of housing properties

Where properties built for sale are disposed of during the year, the disposal proceeds are included in turnover and the attributable costs included in cost of sales.

The surplus or deficit on disposal of housing properties held as fixed assets, including second or subsequent tranches of shared ownership properties, is accounted for on the face of the income and expenditure account.

Where a component is replaced or restored, the old component is written off to the income and expenditure account, to avoid double counting, and the new component is capitalised. Charges arising from the early replacement of a component are reflected as part of the overall depreciation charge.

Where any Housing Association Grant (HAG) to be repaid is less than the HAG relating to the disposal, the difference is treated as abated HAG and included as a component of the surplus or deficit on disposal.

Shared ownership

The costs of shared ownership properties are split between current and fixed assets on the basis of the first tranche portion.

The first tranche portion is accounted for as a current asset and on disposal the first tranche sale proceeds shown in turnover. The remaining element of the shared ownership property is accounted for as a fixed asset. Any grant attributable to shared ownership assets is wholly attributed to the fixed asset. Subsequent tranches sold ('stair casing') are accounted for as disposals of housing properties, as noted above.

Stocks - Homestake

Stocks and work in progress are stated at the lower of cost and net realisable value.

Grants are received from the Scottish Ministers for the construction of properties under the Homestake scheme. The costs net of grants up to the point of sale are reflected as stock within current assets. Upon sale of the Homestake properties to eligible beneficiaries the cost and grants relating to such properties are accounted for in the income and expenditure account as other activities; within turnover and operating costs respectively. 100% of the property is sold between the Owner and the Government.

Mixed tenure developments

Where a development comprises a number of different tenures, the cross subsidy which may exist is explicitly recognised in accounting for the development by restricting the surplus generated on certain tenures to the overall scheme surplus. This is achieved through the apportionment of costs to each element of the scheme.

Leased assets

Costs in respect of operating leases are charged to the income and expenditure account on a straight-line basis over the lease term.

Pension costs

The Association participates in three group operated defined benefit pension schemes for the benefit of some of its employees, the assets of which are held separately from those of the company in independently administered funds. As the Association is unable to identify its share of the assets and liabilities of the group scheme, it accounts for contributions as if they were to a defined contribution pension scheme. Contributions are charged to the income and expenditure account in the year to which they relate.

The Association also operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Association in an independently administered fund. The pension cost charge disclosed in Note 5 represents contributions payable by the Association to the fund.

Cyclical and major repairs

The costs of cyclical and major repairs are charged to the income and expenditure account in the year in which they are incurred.

1. PRINCIPAL ACCOUNTING POLICIES (continued)

Improvements to property

The Association capitalises expenditure on housing properties which is either capable of generating increased future rents, extends its useful life, or significantly reduces future maintenance costs. All other expenditure incurred in respect of general repairs to its housing stock is charged to the income and expenditure account in the year in which it is incurred.

Designated reserve: Service equipment replacement

The Association is under obligation to replace service equipment, such as warden call systems, special adaptations and part furnishings, in accordance with a planned programme of works paid for by tenants through service charges. Where any monies have been collected for an asset, which has not yet been replaced, the funds are transferred to a designated reserve.

2(a). TURNOVER, OPERATING COSTS AND OPERATING SURPLUS

	Turnover	Cost of sales	Operating costs	Operating Surplus	Operating surplus for previous period of account
	£000	£000	£000	£000	£000
Social lettings (2c) Other activities (2b)	12,541 1,178	(283)	(8,239) (856)	4,302 39	2,741 142
Total	13,719	(283)	<u>(9,095)</u>	4,341	2,883
Total for previous period of account	12,679	(312)	_(9,484)	_2,883	

2(b). TURNOVER, OPERATING COSTS AND OPERATING SURPLUS FROM OTHER ACTIVITIES

	Supporting people income	Other income	Total turnover	Cost of sales and operating costs	Operating surplus / (deficit)	Operating (deficit) /surplus for previous period of account
	£000	£000	£000	£000	£000	£000
Development and construction of property-activities and costs not capitalised	-	283	283	(356)	(73)	(433)
Support activities	521	-	521	(532)	(11)	29
Lettings - Market Renting	e -	354	354	(233)	121	
Agency / management services for registered social landlords	20	≅	20	(18)	2	135
Total from other activities	<u>541</u>	<u>637</u>	1,178	<u>(1,139)</u>	<u>39</u>	(269)
Total from other activities for the previous period of account	<u>566</u>	<u>654</u>	<u>1,220</u>	(1,078)	<u>142</u>	

2(c). TURNOVER, OPERATING COSTS AND SURPLUS FROM SOCIAL LETTINGS ACTIVITIES

	General Needs Housing	Supported Housing	Shared Ownership	Total	Total for prior year
Rents receivable net of	£000 11,669	£000 304	£000 83	£000 12,056	£000 11,054
service charges Service charges Gross income from rent and	$\frac{121}{11,790}$	<u> 185</u> 489	83	$\frac{306}{12,362}$	$\frac{328}{11,382}$
service charge Less voids Net income from rents and	<u>(125)</u> 11,665	<u>(5)</u> 484	83	$\frac{(130)}{12,232}$	<u>(119</u>) 11,263
service charges Grants from the Scottish	204	a ≅	-	204	161
Ministers Other government grants	95	10	:	<u>105</u>	35
Total income	11,964	494	83	12,541	11,459
Management and maintenance	3,083	78	1	3,162	3,546
administration costs Service costs Planned and cyclical maintenance including major repairs Reactive maintenance costs Bad debts	290 1,344	152 22	-	442 1,366	365 2,045
	1,501 170 1,518	39 1 37	- - 3	1,540 171 1,558	1,101 140 1,521
Depreciation of social housing Operating costs for social housing activities	7,906	329	4	8,239	8,718
Operating surplus for social lettings	4,058	<u>165</u>	<u>79</u>	4,302	2,741
Operating surplus from social lettings for previous period of account	2,507	<u>156</u>	78	2,741	

The amount of service charges on housing accommodation not eligible for housing benefit was £34,000 (2012: £48,000).

3. HOUSING STOCK 2013 2012 Number Number Number of units of housing accommodation in management at the year end: Owned by the Association and rented 3,052 3,113 General needs 122 122 Supported housing accommodation 34 34 Shared ownership 27 Market Rent 3,208 3,296 Total owned and rented by the Association 56 56 Managed by the Association and rented 12 12 Leased to the Association and rented 3,364 3,276 Total in management at year end

4. DIRECTORS' EMOLUMENTS

The directors are defined for the purpose of this note as the members of the board and the Director, who is not a member of the board but has a significant decision making role. The disclosure relating to Officers' remuneration includes the Director.

			2013 £	2012 £
Directors' expenses Expenses reimbursed to the directors not chargea	ble to United			
Kingdom income tax. None of the Board Membe payment other than expenses.	rs received any		_5,920	5,670
Remuneration paid to the directors:			2013 £000	2012 £000
Other emoluments (including pension contribution	ons and benefits in ki	nd)	72	69
Highest paid director Emoluments (excluding pension contributions an	d benefits in kind)		63	61
	2013	2013 Benefits	2013 Total	2012 Total
	Salary £000	£000	£000	£000
Analysis of directors' emoluments	62	5	68	66
Highest paid director Pension contributions	63	3	4	3
			72	69
			2013 Number	2012 Number
Officers' remuneration (excluding employer's	pension contribution	on)	Number	rumber
£60,000 to £69,999			2	2
5. EMPLOYEE INFORMATION			2013	2012
The average monthly number of persons (includi	ng the Director).		Number	Number
expressed as full time equivalents, employed dur	ing the year was:		60	(2
Office staff Wardens, caretakers and cleaners			60 6	63 6
Clerk of works				$\frac{1}{70}$
			66	
Average number of all posts ("Headcount" ba	sis)		74	78
			2013	2012
Staff costs (for the above persons):			£000	£000
Wages and salaries			1,835	2,014
Social security costs			176 137	188 142
Other pension costs (Note 25)			2,148	2,344

The comparative numbers have been restated to exclude Agency staff.

6. SURPLUS ON SALE OF HOUSING PROPERTIES	2013	2012
	£000	£000
Sales proceeds – social housing properties Cost of sales – social housing properties	32 (9) 23	48 (34) 14
7. INTEREST PAYABLE AND SIMILAR CHARGES	2013 £000	2012 £000
On bank loans and overdrafts Less: interest capitalised	1,310 (82) 1,228	1,296 (180) 1,116
8. SURPLUS FOR THE YEAR	2013	2012
Surplus for the year is stated after charging: Depreciation: - Housing properties - Tangible owned other fixed assets Auditors' remuneration for audit services Operating lease rentals – land & buildings Operating lease rentals – housing properties Operating lease rentals – other	£000 1,558 31 9 81 15	£000 1,521 35 9 93 15

9. TANGIBLE FIXED ASSETS – HOUSING PROPERTIES

9. TANGIBLE FIXED AS	SE15 - HOUSING PRO		Commisted	
		Housing	Completed	
	Completed	properties	shared	— 1
	housing	under	ownership	Total
	properties	construction	housing	
			properties	
	£000	£000	£000	£000
Cost				
15151515	111,788	57,498	1,395	170,681
At 1 April 2012	100	12,930	1,373	13,030
Additions		12,930	_	1,671
Capitalised works	1,671	: -		
Disposals	(151)		_	(151)
At 31 March 2013	113,408	<u>70,428</u>	1,395	<u>185,231</u>
Depreciation and impairm	ent			
At 1 April 2012	10,828	129	42	10,999
Charge for year	1,555		3	1,558
				(141)
Disposals	<u>(141)</u>	120	<u></u> 45	12,416
At 31 March 2013	12,242	<u>129</u>	45	12,410
Net depreciated cost				
at 31 March 2013	101,166	70,299	1,350	172,815
Net depreciated cost				
at 31 March 2012	100,960	57,369	1,353	159,682
ui 31 iiiui 2012				
Housing Association Gran	t (HAC)			
	48,972	34,902	986	84,860
At 1 April 2012	40,972	3,999	700	3,999
Received during year	-	3,999	-	3,999
			000	00.050
At 31 March 2013	48,972	<u>38,901</u>	<u>986</u>	88,859
Other Grants - New Hous	ing Partnership (Local	authorities) & Home Hou	sing Trust	
At 1 April 2012	4,573		_	4,573
At 31 March 2013	4,573	-	-	4,573
14, 54, 1,411, 41, 43, 44				200
Net book value at				
	47,621	31,398	364	79,383
31 March 2013	47,021	31,396		17,000
ST. 1 1 1 1				
Net book value at	مريالا برور	22.165	2/7	70 240
31 March 2012	47,415	22,467	367	70,249

Additions to housing properties in the course of construction during the year included development administration costs of £267,901 (2012: £264,977).

There were assets under charge included in the above net book value amount of £59,317,000 as at 31 March 2013 (2012: £58,433,000).

Total Housing Association Grant (HAG) received or receivable at the balance sheet date:

	2013	2012
	£000	£000
HAG in respect of housing properties shown at cost	88,859	84,860
HAG in respect of housing properties shown at fair values	8,043	8,043
Cumulative amount credited to income and expenditure account	2,227	2,227
Total HAG received or receivable at		
Balance sheet date	99,129	95,130

10. TANGIBLE FIXED ASSETS - OTHER FIXED ASSETS

	Freehold offices £000	Fixtures, furniture & equipment £000	Computer equipment & software £000	Total
Cost At 1 April 2012 Additions Disposals At 31 March 2013	605	198 - - - 198	46 6 (1) <u>45</u>	849 6 (7) <u>848</u>
Depreciation At 1 April 2012 Charge for year Disposals At 31 March 2013	259 12 ———————————————————————————————————	173 11 —————————————————————————————————	32 8 (1) 35	464 31 (5) 490
Net book value at 31 March 2013	334	14	10	358
Net book value at 31 March 2012	346	25	14	385

The cost of fixtures, furniture and equipment above has been reduced by an amount of £23,000, being grants received for the purchase of equipment and fittings (2012: £23,000).

11. DEBTORS		
III DEDICAL	2013	2012
	£000	£000
Rental debtors – housing accommodation	684	631
Rental debtors – shared ownership	1	2
Less: Provision for bad debts	(245)	(205)
Less, Provision for our deors	440	428
Housing Association Grant receivable	128	306
	88	59
Other grants receivable	19	36
Support grant receivable Prepayments and accrued income	57	36
Amounts due from group undertakings	612	-
Surplus / (deficit) on disposal of other tangible fixed assets	2	(2)
	79	273
Other debtors	1,425	1,136

12. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2013 £000	£000
Housing loans from third parties Rental creditors – housing accommodation Rental creditors – shared ownership Social housing grant in advance Accruals and deferred income Amounts due to group undertakings Other creditors	2,000 420 3 472 4,839	1,200 345 3 3,572 6,253 227 11,600

The processing of supplier payments has been centralised within HGL and payments are recharged via an intercompany account to Home in Scotland. As a result of this there are no trade creditors reported in the Balance Sheet.

Whilst the balance sheet shows net current liabilities, the Association has in place external loan agreements as detailed at Note 13 which allow the Association sufficient funding to pay its liabilities as they fall due. The parent undertaking, HGL, acts as guarantor for some of these loans, as well as providing a £10 million intercompany facility. As at 31 March 2013, Home Scotland had £18 million committed and undrawn facilities, all of which were immediately available for drawing.

13. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2013 £000	2012 £000
Housing loans	<u>57,231</u>	<u>47,213</u>
Housing loans are secured by specific charges on the Association's housing properties. interest, from 0.71% to 3.96%, due as follows:	They are repayable	at varying rates of
interest, from on the order of the	2013	2012
	£000	£000
In instalments: In one year or less Between one and two years Between two and five years In five years or more	2,000 2,000 6,000 49,231 59,231	1,200 1,200 3,600 42,413 48,413

14. CALLED UP SHARE CAPITAL

Each national member of the Association holds one voting share (nominal value £1). Each community member of the Association holds one non-voting share (nominal value £1). All shares are surrendered on the cessation of membership. Shares carry no rights to dividend or repayment of capital.

National Member shares	£
Allotted, issued and fully paid:	2
As at 1 April 2012 and 31 March 2013	
Allotted, not called up:	~
As at 1 April 2012 and 31 March 2013	6
Community Member Shares	
Allotted, not yet paid:	440
As at 1 April 2012 and 31 March 2013	119
Allotted, issued and fully paid:	
As at 1 April 2012	340
Issued during the year	6
As at 31 March 2013	346

15. DESIGNATED RESERVE		£000
Reserve for the replacement of equipment in service schemes As at 1 April 2012 Transfer from revenue reserve At 31 March 2013		181 2 183
16. REVENUE RESERVE		£000
As at 1 April 2012 Surplus for the year Transfer to designated reserve As at 31 March 2013		14,447 3,136 (2) 17,581
17. RECONCILIATION OF MOVEMENTS IN CAPITAL AND RESERVES		
	2013 £000	2012 £000
Opening capital and reserves Surplus for the year Closing capital and reserves	14,628 3,136 17,764	12,847
18. RECONCILIATION OF OPERATING SURPLUS TO NET CASH INFLOW FACTIVITIES	ROM OPERATI	NG
	2013 £000	2012 £000
Operating surplus Depreciation Loss / (surplus) on disposal of other tangible fixed assets	4,341 1,589 2	2,883 1,556 (2)
Movements in:- Stocks Rental debtors Other debtors Other creditors less than one year	321 (12) 144 1,353	(1,594) (110) (30) 992
Inter company movement Net cash inflow from operating activities	(6,865) <u>873</u>	6,292 9,987

19. ANALYSIS OF NET DEI	March 2012 £000	Cash flow £000	Non cash changes £000	March 2013 £000
Cash at bank and in hand Debt due after one year:	75 (47,213)	217 (12,000)	1,982	292 (57,231)
Housing loans Debt due within one year	(1,200)	1,200	(2,000)	(2,000)
Net debt	(48,338)	(10,583)	(18)	(58,939)
20. RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET D Increase / (decrease) in cash in the period Cash (inflow) / outflow from (increase) / decrease in debt Change in net debt resulting from cash flows Non cash changes Movement in net debt in the period Net debt at start of year Net debt at end of year			2013 £000 217 (10,800) (10,583) (18) (10,601) (48,338) (58,939)	2012 £000 (15) 4,483 4,468
21. CAPITAL COMMITMEN	NTS		2013 £000	2012 £000
Capital expenditure that has been in the financial statements.	en contracted for but	not provided for	31,113	19,891
Capital expenditure that has been authorised by the Board but has not yet been contracted for.			19,940	11,727
The amounts contracted for at 31st March 2013 will be HAG funded, loan financed from within agreed facilities and funded from the Association's reserves.				
22. FINANCIAL COMMITM	IENTS		2013	2012
Annual commitments under op	erating leases were as	s follows:	£000	£000
Housing properties Expiring over five years			<u>15</u>	15
Land and buildings Expiring within one year Expiring between two and five	years		<u>81</u> 81	66 27 93
Other Expiring within one year Expiring between two and five	years inclusive		4 9 13	9 9 18

The Association uses certain assets acquired under operating leases entered into by the parent association, Home Group Limited. The relevant lease charges are included in the income and expenditure account, and the commitments under these leases have been included in the above note.

23. TRANSACTIONS WITH RELATED PARTIES

Home Group Limited

The company has taken advantage of the exemption under paragraph 3 (c) from the provisions of FRS8, "Related Party Disclosures", on the grounds that it is a wholly owned subsidiary of a group headed by Home Group Limited, whose accounts are publicly available.

Tenant Members

One former member of the Board, Mr C Stone, who resigned 19 March 2013, was a tenant of the Association. His tenancy was on the same basis as all other tenants and did not receive any special benefit. The Board has procedures to protect the Association against any conflict of interest.

24. PARENT ASSOCIATION

The Board regards Home Group Limited (HGL) as the ultimate parent company and the ultimate controlling party. Copies of the consolidated financial statements of HGL can be obtained from the Secretary, Home Group Limited, 2 Gosforth Park Way, Gosforth Business Park, Newcastle upon Tyne, NE12 8ET.

25. PENSION OBLIGATIONS

The Home Group Pension and Life Assurance Scheme (HGPLAS)

The Association is a member of the final salary pension scheme operated by HGL. This scheme was closed to new entrants with effect from 1 April 2001.

Defined benefit accounting under the provision of FRS 17 has not been used, as the Association is unable to identify its share of the underlying assets and liabilities in the scheme on a consistent and reasonable basis. Consequently, the contributions paid by the Association are accounted for as if the scheme were a defined contribution scheme. The cost of contributions to the scheme amount to £37,853 (2012: £44,270) being 14.7% of pensionable salary.

An actuarial valuation of the scheme was undertaken on 31 March 2011 and revealed a deficit of £25.5m. It had been agreed that with effect from June 2012, the contribution rate would be 14.7% of pensionable salaries plus a fixed sum of £2.33m per annum increasing at a compound rate of 4.7% p.a. The Association will contribute at 14.7% for active members and will bear a proportion of the fixed sum based upon the number of members in the scheme historically. Full disclosure of the actuarial valuation is provided within consolidated HGL financial statements.

The Scottish Housing Association Pension Scheme (SHAPS)

The Association participates in the Scottish Housing Associations' Pension Scheme ('the Scheme'). The Scheme is funded and is contracted-out of the State Pension scheme.

It is not possible in the normal course of events to identify the share of underlying assets and liabilities belonging to an individual participating employer as the Scheme is a multi-employer arrangement where the assets are co-mingled for investment purposes, benefits are paid from the total Scheme assets, and the contribution rate for all employers is set by reference to the overall financial position of the Scheme rather than by reference to individual employer experience. Accordingly, due to the nature of the Scheme, the accounting charge for the period under FRS17 represents the employer contribution payable.

The Trustee commissions an actuarial valuation of the Scheme every three years. The main purpose of the valuation is to determine the financial position of the Scheme in order to determine the level of future contributions required, so that the Scheme can meet its pension obligations as they fall due.

The last formal valuation of the Scheme was performed as at 30 September 2009 by a professionally qualified Actuary using the Projected Unit Credit method. The market value of the Scheme's assets at the valuation date was £295 million. The valuation revealed a shortfall of assets compared with the value of liabilities of £160 million, equivalent to a past service funding level of 64.8%.

25. PENSION OBLIGATIONS (continued)

The Scheme Actuary has prepared an Actuarial Report that provides an approximate update on the funding position of the Scheme as at 30 September 2011. Such a report is required by legislation for years in which a full actuarial valuation is not carried out. The funding update revealed an increase in the assets of the Scheme to £341 million and indicated an increase in the shortfall of assets compared to liabilities to approximately £207 million, equivalent to a past service funding level of 62.2%.

The financial assumptions underlying the valuation as at 30 September 2009 were as follows:	% per annum
Investment return pre retirement	7.4
Investment return post retirement – Non-pensioners	4.6
Investment return post retirement – Pensioners	4.8
Rate of salary increases	4.5
Rate of pension increases	
- Pension accrued pre 06 April 2005	2.9
- Pension accrued from 06 April 2005	2.2
(For leavers before 1 October 1993 pension increases are 5.0%)	
Rate of price inflation	3.0

The employers' on going future service contribution rate, after allowing for changes in benefits, was assessed as 11.5% of pensionable salaries, plus a fixed sum of £27,360 per annum to cover past service deficit.

Following consideration of the results of the actuarial valuation it was agreed that, with effect from 1 April 2013:

- The standard employer contribution rate will be decreased from 18.9% pensionable salaries.
- Member contributions would be increased from 7.7% of pensionable salaries.

A small number of employers, including Home in Scotland Limited, that have closed the scheme to new entrants are required to pay an additional employer contribution loading of 3.5% to reflect the higher costs of a closed arrangement.

If the valuation assumptions are borne out in practice this pattern of contributions should be sufficient to eliminate the past service deficit, on an on-going funding basis, by 30 September 2015.

Following a change in legislation in September 2005 there is a potential debt on the employer that could be levied by the Trustee of the Scheme. The debt is due in the event of the employer ceasing to participate in the Scheme or the Scheme winding up.

The debt for the Scheme as a whole is calculated by comparing the liabilities for the Scheme (calculated on a buy-out basis, i.e. the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Scheme. If the liabilities exceed assets there is a buy-out debt.

The leaving employer's share of the buy-out debt is the proportion of the Scheme's liability attributable to employment with the leaving employer compared to the total amount of the Scheme's liabilities (relating to employment with all the employers). The leaving employer's debt therefore includes a share of any 'orphan' liabilities in respect of previously participating employers. The amount of the debt therefore depends on many factors including total Scheme liabilities, Scheme investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amounts of debt can therefore be volatile over time.

Contributions made in year amounted to £34,128 (2012: £27,620).

Home Group Pensions and Life Assurance Scheme Defined Contribution scheme

With effect from 1 April 2001, new entrants are able to join the money purchase section of the HGL Pension and Life Assurance Scheme. The charge to the income and expenditure account for this scheme is the contribution payable, which amounted to £64,942 (2012: £65,702).

Cumbrian County Council Scheme

The charge to the income and expenditure for this scheme amounted to £665 (2012: nil)