Hillhead Housing Association 2000 Limited

Report and Financial Statements

For the year ended 31st March 2013

Registered Housing Association No.HCB 326

FCA Reference No. 2562R(S)

Scottish Charity No. SC029908

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MANAGEMENT COMMITTEE, EXECUTIVES AND ADVISERS YEAR ENDED 31st MARCH 2013

MANAGEMENT COMMITTEE

James Shovlin

Clare Taylor Margaret Morier

Eleanor Mulvay

Jacqui Peltier

Stewart MacKenzie

Cllr John Jamieson Cllr Stewart MacDonald

Gina Black

Resigned 01/08/12

Chairperson

Secretary

Resigned 06/03/13

Resigned 29/05/13

Resigned 19/09/12

Vice Chairperson/Treasurer

Karen Finlayson Andrew McKinstray Norman Reilly

EXECUTIVE OFFICERS

Stephen Macintyre

Elspeth Sharkey

Director

Housing Manager

REGISTERED OFFICE

60 Highfield Road

Hillhead

Kirkintilloch

Glasgow

G66 2PS

AUDITORS

Alexander Sloan

Chartered Accountants

38 Cadogan Street

Glasgow

G2 7HF

BANKERS

Royal Bank of Scotland

116 Cowgate

Kirkintilloch

G66 1JX

SOLICITORS

Brenchin Tindal Oatts

48 St Vincent Street

Glasgow

G2 5HS

FINANCE AGENTS

FMD Financial Service Ltd

Unit 29

KCEDG Commerical Centre

Ladyloan Place

Drumchapel

REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31ST MARCH 2013

The Management Committee presents its report and the Financial Statements for the year ended 31st March 2013.

Legal Status

The Association is a registered non-profit making organisation under the Industrial and Provident Societies Act 1965 No.2562R(S). The Association is constituted under its Rule Book. The Association is a registered Scottish Charity with the charity number SC029908.

Principal Activities

The principal activities of the Association are the provision and management of affordable rented accommodation.

Review of Business and Future Developments

The Association continues to press on with its estate wide regeneration plans. During the year to 31 March 2013, 42 new homes were handed over at our final new build phase at Ivanhoe Drive with the remaining 29 completed by June 2013.

As the Association moves into its tenth year of operation we believe that we have made a real and effective contribution to the regeneration of the estate and have sufficiently robust plans in place to protect this investment and to ensure these improvements are sustainable. We continue to review our long term projections annually and we are pleased to report that the financial outlook from this year's update remains positive over the short/medium and longer term.

Against an on-going difficult economic environment and with major welfare reform planned to take effect in the following financial year we have successfully maintained our rental income to very high levels with 97.82% of rent due being collected. The level of rent arrears excluding historic EDC arrears fell from 1.36% at the end of March 2012 to 1.21% at the end of March 2013.

Sustaining people in their tenancies is a key element of ensuring the well being of our community and over the year our service supported over 82 tenants with their tenancy. The Tenancy Support Service continues to be supported by funding from the Scottish Government until March 2015 and we provide this service in partnership with the Mungo Foundation with an Officer based in the Association's Office.

Whilst our new build plans have come to an end, we continue to make significant progress to ensure all our stock meets the requirements of the Scottish Housing Quality Standard (SHQS) by 2015. Indeed we met this target at the end of March this year. During the year a further 97 homes were improved with the result that all our homes have now been internally upgraded with new kitchens, bathrooms and heating systems.

In June 2012 work started on our eighth phase of planned renewal works to 97 properties. During the year we spent £1.33M in planned renewal works and a further £0.113M on cyclical works. Preparatory work on our ninth phase began in early 2013 with a tendering exercise for external planned works to 100 homes. The contract started in June 2013.

Our reactive repairs service continues to perform very well and during the year 2405 repairs were carried out which represents a significant reduction of 16% from the previous year. Of these 99.62% were completed within the target time for completion. We are now seeing the benefit of the investment in planned works with a drop in the cost of day-to-day reactive maintenance.

REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31ST MARCH 2013

Review of Business and Future Developments (Contd.)

On average the time taken to respond to all non emergency repairs is 5 days, an improvement from an average of 6 days in the previous year. 100% of our Emergency Repairs were dealt within the 2 hour call out period. As well as offering tenants an excellent service the Association is satisfied that the service continues to represent value for money.

Looking ahead and our major challenge is preparing for further welfare reform which has been a major centre of activity and we are actively taking steps to mitigate the impact of the so called "Bedroom Tax". With almost 1 in 5 tenants affected, we are actively doing what we can to assist those tenants with rehousing into smaller accommodation as well as ensuring that the tenants have resources available to enable them to pay this contribution towards the rent. Further funding opportunities are being actively sought to enable us to provide our tenants with additional money advice and budgeting services in advance of the introduction of Universal Credit which is planned for October 2013. The Association's welfare rights service continues to demonstrate its worth and despite receiving no external subsidy the cost of providing this service has been mainstreamed into our management costs.

REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31ST MARCH 2013

Management Committee and Executive Officers

The members of the Management Committee and the Executive Officers are listed on Page 1.

Each member of the Management Committee holds one fully paid share of £1 in the Association. The Executive Officers hold no interest in the Association's share capital and, although not having the legal status of Directors, they act as Executives within the authority delegated by the Management Committee.

The members of the Management Committee are also Trustees of the Charity. Members of the Management Committee are appointed by the members at the Association's Annual General Meeting.

Statement of Management Committee's Responsibilities

The Industrial and Provident Societies Acts 1965 to 2002 require the Management Committee to prepare Financial Statements for each financial year which give a true and fair view of the state of affairs of the Association and of the surplus or deficit of the Association for that period. In preparing those Financial Statements, the Management Committee is required to:-

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements;
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business;
- prepare a statement on Internal Financial Control.

The Management Committee is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Association and to enable them to ensure that the Financial Statements comply with the Industrial and Provident Societies Act 1965 to 2002, the Housing (Scotland) Act 2010 and the Determination of Accounting Requirements 2012. They are also responsible for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities. It is also responsible for ensuring the Association's suppliers are paid promptly.

The Management Committee must in determining how amounts are presented within items in the income and expenditure account and balance sheet, have regard to the substance of the reported transaction or arrangement, in accordance with generally accepted accounting practices.

In so far as the Management Committee are aware:

- There is no relevant audit information (information needed by the Housing Association's auditors in connection with preparing their report) of which the Association's auditors are unaware, and
- The Management Committee have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the Housing Association's auditors are aware of that information.

REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31ST MARCH 2013

Statement on Internal Financial Control

The Management Committee acknowledges its ultimate responsibility for ensuring that the Association has in place a system of controls that is appropriate for the business environment in which it operates. These controls are designed to give reasonable assurance with respect to:

- the reliability of financial information used within the Association, or for publication
- · the maintenance of proper accounting records;
- the safeguarding of assets against unauthorised use or disposition

It is the Management Committee's responsibility to establish and maintain systems of Internal Financial Control. Such systems can only provide reasonable and not absolute assurance against material financial mis-statement or loss. Key elements of the Association's systems include ensuring that:

- formal policies and procedures are in place, including the ongoing documentation of key systems and rules relating to the delegation of authority, which allow the monitoring of controls and restrict the unauthorised use of Association's assets;
- experienced and suitably qualified staff take responsibility for important business functions and annual appraisal procedures have been established to maintain standards of performance;
- forecasts and budgets are prepared which allow the management team and the Management Committee to monitor key business risks, financial objectives and the progress being made towards achieving the financial plans set for the year and for the medium term;
- regular financial management reports are prepared promptly, providing relevant, reliable and up to date financial and other information, with significant variances from budget being investigated as appropriate
- all significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures, through the Management Committee;
- the Management Committee receive reports from management and from the external and internal auditors to provide reasonable assurance that control procedures are in place and are being followed and that a general review of the major risks facing the Association is undertaken;
- formal procedures have been established for instituting appropriate action to correct any weaknesses identified through internal or external audit reports.

Donations

During the year the Association made charitable donations amounting to £150 (2012: £100).

Auditors

A resolution to re-appoint the Auditors, Alexander Sloan, Chartered Accountants, will be proposed at the Annual General Meeting.

By order of the Management Committee

JACQUI PELTIER Secretary

04 September 2013

REPORT BY THE AUDITORS TO THE MANAGEMENT COMMITTEE OF HILLHEAD HOUSING ASSOCIATION 2000 LIMITED ON CORPORATE GOVERNANCE MATTERS

In addition to our audit of the Financial Statements, we have reviewed your statement on Page 5 concerning the Association's compliance with the information required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing".

Basis of Opinion

We carried out our review having regard to the requirements relating to corporate governance matters within Bulletin 2006/5 issued by the Auditing Practices Board. The Bulletin does not require us to review the effectiveness of the Association's procedures for ensuring compliance with the guidance notes, nor to investigate the appropriateness of the reasons given for non-compliance.

Opinion

In our opinion the Statement on Internal Financial Control on page 5 has provided the disclosures required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing" and is consistent with the information which came to our attention as a result of our audit work on the Financial Statements.

Through enquiry of certain members of the Management Committee and Officers of the Association, and examination of relevant documents, we have satisfied ourselves that the Management Committee's Statement on Internal Financial Control appropriately reflects the Association's compliance with the information required by the section on Internal Financial Control within SFHA's "Raising Standards in Housing".

ALEXANDER SLOAN Chartered Accountants

GLASGOW

04 September 2013

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF HILLHEAD HOUSING ASSOCIATION 2000 LIMITED

We have audited the financial statements of Hillhead Housing Association 2000 Limited for the year ended 31st March 2013 which comprise an income and expenditure account, balance sheet, cash flow statement and related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Association's members, as a body, in accordance with Section 9 of the Friendly and Industrial and Provident Societies Act 1968. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective Responsibilities of Management Committee and Auditors

As explained more fully in the Statement of Management Committee's Responsibilities the Association's Management Committee, are responsible for the preparation of the Financial Statements that give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit on the Financial Statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Association's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Management Committee; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Management Committee's report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications of our report.

Opinion on the financial statements

In our opinion the Financial Statements:

- give a true and fair view of the state of the Association's affairs as at 31st March 2013 and of its results for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice: and
- have been properly prepared in accordance with the Industrial and Provident Societies Acts 1965 to 2002, the Housing (Scotland) Act 2010 and the Determination of Accounting Requirements 2012.

Matters on which we are required to report by exception

We are required to report to you if, in our opinion:

- the information given in the Management Committee's Report is inconsistent with the financial statements.
- proper books of account have not been kept by the Association in accordance with the requirements of the legislation.
- a satisfactory system of control over transactions has not been maintained by the Association in accordance with the requirements of the legislation.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF HILLHEAD HOUSING ASSOCIATION 2000 LIMITED

Matters on which we are required to report by exception (contd.)

- the Income and Expenditure Account to which our report relates, and the Balance Sheet are not in agreement with the books of the Association.
- we have not received all the information and explanations necessary for the purposes of our audit.

We have nothing to report in respect of these matters.

ALEXANDER SLOAN

Chartered Accountants Statutory Auditors

GLASGOW

04 September 2013

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31st MARCH 2013

	Notes	£	2013 £	£	2012 £
TURNOVER	2.		2,668,117		2,583,669
Operating Costs	2.		(3,066,308)		(3,939,846)
OPERATING DEFICIT	9.		(398,191)		(1,356,177)
Gain On Sale Of Housing Stock	7.	49,874		30,105	
Interest Receivable and Other Income		21,797		966	
Interest Payable and Similar Charges	8.	(414,687)		(405,041)	
Other Finance Costs	23.	(2,000)		(1,000)	
			(345,016)		(374,970)
DEFICIT FOR THE YEAR			(743,207)		(1,731,147)

All amounts relate to continuing activities. All recognised surpluses and deficits have been included in the Income & Expenditure Account. Historical cost surpluses and deficits are identical to those shown in the accounts.

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

		2013 £	2012 £
Surplus for the financial year		(743,207)	(1,731,147)
Actuarial Gains on Defined Benefit Pension Scheme	23.	(17,000)	9,000
Prior year adjustment			1,737,920
Total losses and gains recognised since last annual report		(760,207)	15,773

BALANCE SHEET AS AT 31st MARCH 2013

2012
£
51,789
12,705)
6,542)
2,542
2,742
5,284
22

1,738,305

1,417,164

7,071,035

CREDITORS: Amounts falling due within one		1,824,566		1,914,147	
year	15.	(1,157,398)		(1,488,396)	
NET CURRENT ASSETS			667,168		425,751
TOTAL ASSETS LESS CURRENT LIABILITIES	S		11,132,824		7.071.035

CREDITORS: Amounts falling due after more		
than one year 16	(9,499,000)	(4,699,000)

PENSION LIABILITY	23.	(114,000)	(92,000)
		(114,00	0) (92,000)
NET ASSETS		1,519,82	2,280,035

		1,519,824	2,280,035
Pension Reserve	19.(b)	(114,000)	(92,000)
Revenue Reserves	19.(a)	1,633,745	2,371,952
Share Capital	18.	79	83
CAPITAL AND RESERVES			

The Financial Statements were approved by the Management Committee and signed on their behalf on 04 September 2013.

Cash at bank and in hand

CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH 2013

	Notes	£	2013 £	£	2012 £
Net Cash Outflow from Operating Activites	17.		(109,633)		(1,759,271)
Returns on Investment and Servicing of Finance Interest Received Interest Paid Net Cash Outflow from Investment and Servicing of Finance		21,110 (414,687)	(393,577)	279 (405,658)	(405,379)
Capital Expenditure and Financial Investment Acquisition and Construction of Properties Purchase of Other Fixed Assets Social Housing Grant Received Social Housing Grant Repaid Other Grants Received Proceeds on Disposal of Properties Proceeds on Disposal of Other Fixed Assets		(5,823,414) (38,402) 675,452 - 1,156,033 52,571 2,100		(2,436,222) (13,070) 1,784,917 (26,962) 443,799 57,067 396	
Net Cash Outflow from Capital Expenditure and Financial Investment			(3,975,660)		(190,075)
Net Cash Outflow before use of Liquid Resources and Financing			(4,478,870)		(2,354,725)
Financing Loan Advances Received Share Capital Issued		4,800,000		3,269,000	
Net Cash Inflow from Financing			4,800,011		3,269,011
Increase in Cash	17.		321,141		914,286

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS

1 PRINCIPAL ACCOUNTING POLICIES

Basis Of Accounting

The Financial Statements have been prepared in accordance with applicable Accounting Standards, the Statement of Recommended Practice - Accounting by Registered Social Landlords 2010, and on the historical cost basis. They also comply with the Determination of Accounting Requirements 2012. A summary of the more important accounting policies is set out below.

Turnover

Turnover represents rental and service charge income receivable, fees receivable and revenue grants receivable.

Retirement Benefits

The Association participates in the Scottish Housing Associations' Defined Benefits Pension Scheme and retirement benefits to employees of the Association are funded by the contributions from all participating employers and employees in the Scheme. Payments are made in accordance with periodic calculations by consulting Actuaries and are based on pension costs applicable across the various participating Associations taken as a whole.

Valuation Of Housing Properties

Housing Properties are stated at cost, less social housing and other public grants and less accumulated depreciation. Housing under construction and Land are not depreciated. The Association depreciates housing properties by major component on a straight line basis over the estimated useful economic lives of each identified component. All components are categorised as Housing Properties within note 11. Impairment reviews are carried out if events or circumstances indicate that the carrying value of the components listed below is higher than the recoverable amount.

Component	Useful Economic Life
Structure	50 years
Central heating	15 years
Windows	25 years
Kitchen	15 years
Bathroom	20 years
External doors	25 years
Rewiring	20 years

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

1 PRINCIPAL ACCOUNTING POLICIES (Continued.)

Depreciation And Impairment Of Other Fixed Assets

Other Fixed Assets are stated at cost less accumulated depreciation. Depreciation is charged on a straight line basis over the expected economic useful lives of the assets at the following annual rates:-

Office Premises - 10%
Furniture and Fittings - 33%
Computer & Office Equipment - 33%

The carrying value of tangible fixed assets are reviewed for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable.

Social Housing Grant And Other Grants In Advance/Arrears

Where developments have been financed wholly or partly by Social Housing Grant or other capital grant, the cost of those developments has been reduced by the amount of the grant receivable. The amount of the grants receivable is shown separately on the Balance Sheet.

Social Housing Grant attributed to individual components is written off to the Income and Expenditure Account when these components are replaced.

Social Housing Grant received in respect of revenue expenditure is credited to the Income and Expenditure Account in the same period as the expenditure to which it relates.

Although Social Housing Grant is treated as a grant for accounting purposes, it may nevertheless become repayable in certain circumstances, such as the disposal of certain assets. The amount repayable would be restricted to the net proceeds of sale.

Sales Of Housing Properties

First tranche Shared Ownership disposals are credited to turnover on completion. The cost of construction of these sales is taken to operating cost. In accordance with the Statement of Recommended Practice, disposals of subsequent tranches are treated as fixed asset disposals with the gain or loss on disposal shown in the Income and Expenditure Account.

Disposals of housing property under the Right to Buy scheme are treated as a fixed asset disposal and any gain and loss on disposal accounted for in the Income and Expenditure Account.

Disposals under shared equity schemes are accounted for in the Income and Expenditure Account. The remaining equity in the property is treated as a fixed asset investment, which is matched with the grant received.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

1 PRINCIPAL ACCOUNTING POLICIES (Continued.)

Leases/Leased Assets

Costs in respect of operating leases are charged to the Income and Expenditure Account on a straight line basis over the lease term. Assets held under finance leases and hire purchase contracts are capitalised in the Balance Sheet and are depreciated over their useful lives.

Works to Existing Properties

The Association capitalises major repairs expenditure where these works result in an enhancement of economic benefits by increasing the net rental stream over the life of the property.

Capitalisation Of Development Overheads

Directly attributable development administration costs relating to development activities are capitalised in accordance with the Statement of Recommended Practice.

Development Interest

Interest incurred on financing a development is capitalised up to the date of practical completion of the scheme.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

2. PARTICULARS OF TURNOVER, COST OF SALES, OPERATING COSTS AND OPERATING SURPLUS

			2013		2	2012	
	Notes	Turnover £	Operating Costs	Operating Surplus / (Deficit) £	Tumover £	Operating Costs £	Operating Surplus / (Deficit) £
Social Lettings	3.	2,614,046	2,923,927	(309,881)	2,464,946	3,746,653	(1,281,707)
Other Activities	4.	54,071	142,381	(88,310)	118,723	193,193	(74,470)
Total		2,668,117	3,066,308	(398,191)	2,583,669	3,939,846	(1,356,177)

		General				
		Needs	Supported	Shared	2013	2012
		Housing	Housing	ownership	Total	Total
		£	£	£	£	£
	from Lettings					
Rent R	eceivable Net of Identifiable Service Charges	2,599,001	-	-	2,599,001	2,603,965
Service	Charges Receivable	20,252		-	20,252	16,915
	Rents Receivable	2,619,253		_	2,619,253	2,620,880
Less:	Rent losses from voids	28,007		= =	28,007	182,354
Net Re	nts Receivable	2,591,246	-	-	2,591,246	2,438,526
Revenu	e Grants from Scottish Ministers	22,800	-	-	22,800	26,420
Revenu	e Grants From Local Authorities and Other Agencies			-	=	
Total In	come From Social Letting	2,614,046	-	-	2,614,046	2,464,946
Expend	liture on Social Letting Activities					
Service	Costs	20,252	-	-	20,252	16,915
Manage	ement and maintenance administration costs	840,541	-		840,541	890,933
Reactiv	e Maintenance	270,324	-	-	270,324	322,722
Bad De	bts - Rents and Service Charges	10,013	-	-	10,013	152
Planned	d and Cyclical Maintenance, including Major Repairs*	1,515,841	-	-	1,515,841	2,313,613
Depreci	ation of Social Housing	266,956	-	-	266,956	202,318
Impairm	nent of Housing				-	20 -
Operation	ng Costs of Social Letting	2,923,927	-	-	2,923,927	3,746,653
Operatii	ng Surplus on Social Letting Activities	(309,881)	-	-	(309,881)	(1,281,707)
2012		(1,281,707)	-	-		

^{*}The total includes £1,272,864 of major repair revenue items.

HILLHEAD HOUSING ASSOCIATION 2000 LIMITED

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

4. PARTICULARS OF TURNOVER, OPERATING COSTS AND OPERATING SURPLUS OR DEFICIT FROM OTHER ACTIVITIES

	Operating Operating	Total Costs Costs	Turnover Bad Debts Other	£	35,650 - 82,440	9,826 - 9,826	8,400 - 45,580	4,535	54,071 4,535	118,723 11.390 181.803
	Supporting		Income Income						- 21,921	- 38,554
	Other	Revenue	Grants	a	20,000		•	•	20,000	î
Grants	From	Scottish	Ministers	£	Wider Role Activities 12,150	Other Agency or Management Services	Welfare Rights	Rechargeable Repairs	Total From Other Activities	80,169

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

2013 £	2012 £
55,021	53,824
2013	2012
No.	No.
18	18
£	£
494,757 39,116 87,605	498,901 37,995 84,679
621,478	621,575
	2013 No. 18 494,757 39,116 87,605

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

7. GAIN ON SALE OF HOUSING STOCK

	2013	2012
	£	£
Sales Proceeds	52,571	57,067
Cost of Sales	2,697	26,962
Gain On Sale Of Housing Stock	49,874	30,105

8. INTEREST PAYABLE

	2013	2012
	£	£
On Bank Loans & Overdrafts	414,687	405,041

Interest incurred in the development period of housing properties which has been written off to the income and expenditure account amounted to £nil (2012 £nil)

9. DEFICIT ON ORDINARY ACTIVITIES BEFORE TAXATION

	2013	2012
Deficit on Ordinary Activities before Taxation is stated after charging:	£	£
Depreciation - Tangible Owned Fixed Assets	285,449	224,800
Auditors' Remuneration - Audit Services (incl. VAT)	8,000	8,340
Operating Lease Rentals - Other	2,747	2,641
Gain on sale of fixed assets	(2,100)	1,087

10. TAX ON DEFICIT ON ORDINARY ACTIVITIES

The Association is a Registered Scottish Charity and is not liable to United Kingdom Corporation Tax on its charitable activities.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

11. TANGIBLE FIXED ASSETS

a) Housing Properties	Housing Properties Held for Letting £	Housing Properties In course of Construction £	Total £
COST As at 1st April 2012 Additions Disposals Schemes Completed	16,344,690 1,629,390 (5,666)	2,802,079 4,379,010 -	19,146,769 6,008,400 (5,666)
As at 31st March 2013	17,968,414	7,181,089	25,149,503
DEPRECIATION As at 1st April 2012 Charge for Year Disposals	484,980 266,956 (591)	-	484,980 266,956 (591)
As at 31st March 2013	751,345	-	751,345
SOCIAL HOUSING GRANT As at 1st April 2012 Additions Disposals Schemes Completed	8,784,431 - (2,378)	2,358,274 782,251 -	11,142,705 782,251 (2,378)
As at 31st March 2013	8,782,053	3,140,525	11,922,578
OTHER CAPITAL GRANTS As at 1st April 2012 Additions Disposals Schemes Completed	452,743 - - -	443,799 1,156,033	896,542 1,156,033
As at 31st March 2013	452,743	1,599,832	2,052,575
NET BOOK VALUE As at 31st March 2013	7,982,273	2,440,732	10,423,005
As at 31st March 2012	6,622,536	6	6,622,542

Additions to housing properties includes capitalised development administration costs of £ (2012 - £nil) and capitalised major repair costs to existing properties of £1,629,390 (2012 £706,113)

All land and housing properties are freehold.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

11. TANGIBLE FIXED ASSETS (Continued)					
b) Other Tangible Assets	Van £	Office Premises £	Furniture & Equipment £	Total £	
COST	05.000				
As at 1st April 2012 Additions	35,809	262,123	150,865	448,797	
Eliminated on Disposals	13,860	8,400	16,142	38,402	
Liminated on Disposals	(22,275)		(1,527)	(23,802)	
As at 31st March 2013	27,394	270,523	165,480	463,397	
GRANTS RECEIVED					
As at 1st April 2012	35,809	215,794	20,919	272,522	
Received in year	-	· -	-	-,	
Repaid on Disposal	(22,275)			(22,275)	
As at 31st March 2013	13,534	215,794	20,919	250,247	
AGGREGATE DEPRECIATION As at 1st April 2012 Charge for year Eliminated on disposal	- 4,620 -	30,964 5,472	122,569 8,401 (1,527)	153,533 18,493 (1,527)	
• 0.000					
As at 31st March 2013	4,620	36,436	129,443	170,499	
NET BOOK VALUE As at 31st March 2013	9,240	18,293	15,118	42,651	
As at 31st March 2012		15,365	7,377	22,742	
12. CAPITAL COMMITMENTS					
			2013 £	2012 £	
Capital Expenditure that has been cont provided for in the Financial Statements		as not been	2,614,913	7,612,184	

The above commitments will be financed by a mixture of public grant, private finance and the Association's own resources.

13. COMMITMENTS UNDER OPERATING LEASES		
At the year end, the annual commitments under operating leases were as follows:- Other	2013 £	2012 £
Expiring within one year Expiring between two and five years	1,003 1,138	374 2,267

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

14. DEBTORS		
	2013 £	2012 £
Arrears of Rent & Service Charges	90,684	62,262
Less: Provision for Doubtful Debts	(52,309)	(43,928)
	38,375	18,334
Social Housing Grant Receivable	-	392,396
Other Debtors	47,886	86,253
	86,261	496,983
15. CREDITORS: Amounts falling due within one year		
	2013	2012
	£	£
Trade Creditors	547,383	674,875
Rent in Advance	68,129	65,909
Social Housing Grant in Advance	-	499,195
Other Creditors	541,886	248,417
	1,157,398	1,488,396

At the balance sheet date there were pension contributions outstanding of £29,068 (2012 £2,140)

16. CREDITORS: Amounts falling due after more than one year

	2013	2012
	£	£
Housing Loans	8,819,000	4,019,000
Loan payable to Scottish Government *	680,000	680,000
	9,499,000	4,699,000

^{*} This represents an amount due to the Scottish Government which is repayable in two equal tranches in 2024 and 2034. There is no interest payable on this sum.

Housing Loans are secured by specific charges on the Association's housing properties and are repayable at varying rates of interest in instalments, due as follows:-

In five years or more	8,819,000	4,019,000
Less: Amount shown in Current Liabilities	8,819,000	4,019,000
	8,819,000	4,019,000

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

CASH FLOW STATEMENT				
Reconciliation of operating deficit to net cash operating activites	outflow from		2013 £	2012 £
Operating Deficit			(398,191)	(1,356,177)
Depreciation			285,449	224,800
Change in Debtors			19,013	19,227
Change in Creditors			(16,789)	(652,204)
Gain on sale of fixed assets			(2,100)	1,087
Share Capital Written Off	6000 VAC SC CO COSTO		(15)	(4)
Defined Benefit Pension Contributions Paid (Strathclyde Pension	Fund)	(11,000)	(12,000)
Service cost on defined benefit scheme (Stra	thclyde Pension Fun	d)	14,000	16,000
Net Cash Outflow from Operating Activites			(109,633)	(1,759,271)
Reconciliation of net cash flow to movement	in			
net debt	2013		2012	
	£	£	£	£
Increase in Cash	321,141		914,286	
Cash flow from change in debt	(4,800,000)		(3,269,000)	
Movement in net debt during year		(4,478,859)		(2,354,714)
Net debt at 1st April 2012		(2,601,836)		(927,122)
Net debt at 31st March 2013		(7,080,695)		(3,281,836)
				(0,201,000)
Analysis of changes in net debt	At	Cash	Other	At
	01.04.12	Flows	Changes	31.03.13
	£	£	£	£
Cash at bank and in hand	1,417,164	321,141		1,738,305
	1,417,164	321,141		1,738,305
Debt: Due within one year	-,,		12	1,700,000
Due after more than one year	(4,019,000)	(4,800,000)	-	(8,819,000)
Net Debt	(2,601,836)	(4,478,859)		(7,080,695)
	,			(,,555,555)

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

18	SHA	RF	CAP	IAT

Shares of £1 each Issued and Fully Paid	£
At 1st April 2012	83
Issued in year	11
Cancelled in year	(15)
At 31st March 2013	79

Each member of the Association holds one share of £1 in the Association. These shares carry no rights to dividend or distributions on a winding up. When a shareholder ceases to be a member, that person's share is cancelled and the amount paid thereon becomes the property of the Association. Each member has a right to vote at members' meetings.

19. RESERVES

(a) Revenue Reserves	Total
At 1st April 2012 Deficit for the year Transfer (to) / from Pension Reserve	£ 2,371,952 (743,207) 5,000
At 31st March 2013	1,633,745
(b) Pension Reserves	Total
At 1st April 2012 Actuarial Gain in the Year Transfer (to) / from Revenue Reserve	£ (92,000) (17,000) (5,000)
At 31st March 2013	(114,000)

20. HOUSING STOCK

The number of units of accommodation in management at the year end was:- General Needs - New Build - Rehabilitation	2013 No. 147 634	2012 No. 105 637
	781	742

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

21. RELATED PARTY TRANSACTIONS

Members of the Management Committee are related parties of the Association as defined by Financial Reporting Standard 8.

The related party relationships of the members of the Management Committee is summarised as follows:

4 members are tenants of the Association

1 member is an owner occupier

2 members are relevant local councillors

2 members are employees of a relevant local authority

Those members that are tenants of the Association have tenancies that are on the Association's normal tenancy terms and they cannot use their positions to their advantage.

Governing Body Members cannot use their position to their advantage. Any transactions between the Association and any entity with which a Governing Body Member has a connection with is made at arm's length and is under normal commercial terms.

22. PENSION SCHEME

In July 2013, Hillhead Housing Association 2000 Limited gave the Pensions Trust notice of its intention to close the Scottish Housing Associations' Pension Scheme final salary benefit option to new members and existing members from 30 September 2013.

The Association remains a participant of the Scheme but will switch from a defined benefit option to a defined contribution (DC) benefit option for all future pension accrual.

The past service deficit contribution in respect of the defined benefit option remains payable on a monthly basis through the existing recovery plan. From 1 April 2014 Hillhead Housing Association 2000 Limited will be required to pay £39,145 per annum as a contribution to the past service deficit. The deficit contribution will increase each April by 3%.

In respect of the defined contribution benefit option from 1 April 2013 member and employer rates are at the percentages below:

Contribution rates (future service) Employer 6% Member 3%

NOTES TO THE FINANCIAL STATEMENTS (Continued)

23. RETIREMENT BENEFIT OBLIGATIONS

General

As detailed in note 22, as of 1 April 2013 Hillhead Housing Association 2000 Limited has switched from a defined benefit option to a defined contribution benefit option for all future pension accrual.

However in the reporting year ended 31 March 2013 the Association was a participant of the Scottish Housing Associations' Pension Scheme's defined benefit option and the information given below is in respect of that defined benefit scheme.

The Scheme is a multi-employer defined benefit scheme. The Scheme is funded and is contracted out of the state scheme.

The Scheme offers five benefit structures to employers, namely:

- · Final salary with a 1/60th accrual rate.
- · Career average revalued earnings with a 1/60th accrual rate
- Career average revalued earnings with a 1/70th accrual rate
- · Career average revalued earnings with a 1/80th accrual rate
- · Career average revalued earnings with a 1/120th accrual rate, contracted in

An employer can elect to operate different benefit structures for their active members (as at the first day of April in any given year) and their new entrants. An employer can only operate one open benefit structure at any one time. An open benefit structure is one which new entrants are able to join.

Hillhead Housing Association 2000 Limited has elected to operate the final salary with a 1/70th accrual rate benefit structure for active members as at 31st March 2011 and the career average revalued earnings with a 1/70th accrual rate benefit structure for new entrants from 1st April 2012.

The Trustee commissions an actuarial valuation of the Scheme every three years. The main purpose of the valuation is to determine the financial position of the Scheme in order to determine the level of future contributions required, so that the Scheme can meet its pension obligations as they fall due.

The actuarial valuation assesses whether the Scheme's assets at the valuation date are likely to be sufficient to pay the pension benefits accrued by members as at the valuation date. Asset values are calculated by reference to market values. Accrued pension benefits are valued by discounting expected future benefit payments using a discount rate calculated by reference to the expected future investment returns.

During the accounting period Hillhead Housing Association 2000 Limited paid contributions at the rate of 7.4% of pensionable salaries. Member contributions were 7.5%.

As at the balance sheet date there were 13 active members of the Scheme employed by Hillhead Housing Association 2000 Limited.

It is not possible in the normal course of events to identify the share of underlying assets and liabilities belonging to individual participating employers as the scheme is a multi-employer arrangement where the assets are co-mingled for investment purposes, benefits are paid from the total scheme assets, and the contribution rate for all employers is set by reference to the overall financial position of the scheme rather than by reference to individual employer experience. Accordingly, due to the nature of the Scheme, the accounting charge for the period under FRS17 represents the employer contribution payable.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

23. RETIREMENT BENEFIT OBLIGATIONS (Continued)

The last formal valuation of the Scheme was performed as at 30th September 2012 by a professionally qualified actuary using the Projected Unit Credit method. The market value of the Scheme's assets at the valuation date was £394m. The valuation revealed a shortfall of assets compared with the value of liabilities of £304m (equivalent to a past service funding level of 56.4%).

Financial Assumptions

The financial assumptions underlying the valuation as at 30th September 2009 were as follows:

	% p.a.
- Investment return pre-retirement	5.3
- Investment return post-retirement - non pensioners	3.4
- Investment return post-retirement - pensioners	3.4
- Rate of Salary increases	4.1
- Rate of price inflation	
RPI	2.6
CPI	2.0

The valuation was carried out using the SAPS (S1PA) All pensioners Year of Birth Long Cohort with 1% p.a. minimum improvement for non-pensioners and pensioners.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

23. RETIREMENT BENEFIT OBLIGATIONS (Continued)

Valuation Results

The long-term joint contribution rates required from employers and members to meet the cost of future benefit accrual were assessed as:

Benefit Structure	Long-term joint contribution rate (% of pensionable
Final salary - 60ths	24.6
Career average 60ths	22.4
Career average 70ths	19.2
Career average 80ths	16.9
Career average 120ths	11.4

If an actuarial valuation reveals a shortfall of assets compared to liabilities the Trustee must prepare a recovery plan setting out the steps to be taken to make up the shortfall.

The trustees have recently supplied Hillhead Housing Association 2000 Limited with an updated contribution figure to the past service deficit. From 1 April 2014 Hillhead Housing Association 2000 Limited will be required to pay £39,145 per annum as a contribution to the past service deficit. This represents a decrease of 19%. The deficit contribution will increase each April by 3%.

As a result of Pension Scheme legislation there is a potential debt on the employer that could be levied by the Trustee of the Scheme. The debt is due in the event of the employer ceasing to participate in the Scheme or the Scheme winding up.

The debt for the Scheme as a whole is calculated by comparing the liabilities for the Scheme (calculated on a buyout basis i.e. the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Scheme. If the liabilities exceed assets there is a buy-out debt.

The leaving employer's share of the buy-out debt is the proportion of the Scheme's liability attributable to employment with the leaving employer compared to the total amount of the Scheme's liabilities (relating to employment with all the currently participating employers). The leaving employer's debt therefore includes a share of any "orphan" liabilities in respect of previously participating employers. The amount of the debt therefore depends on many factors including total Scheme liabilities, Scheme investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amounts of debt can therefore be volatile over time.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

23. RETIREMENT BENEFIT OBLIGATIONS

Defined Benefit Scheme

The Association operates a defined benefit scheme as an admitted body under the Strathclyde Pension Fund, the assets of which are held in a separate trustee administered fund.

The administering authority has responsibility for the management of the Fund. As most of the Fund's investments are equity based, there is an inherent risk of volatility in the investment market having a significant effect on the value of the fund's assets. In order to mitigate this risk, the Fund holds a diverse investment portfolio with a range of investment managers.

At the balance sheet date, there was 2 active members of the scheme employed by the Association. Total pension contributions made by the Association for the year were £11,000. This includes £1,070 of outstanding contributions at the balance sheet date. Gross pensionable salaries for the year were £56,301.

The following figures are prepared by the Actuaries in accordance with their understanding of Financial Reporting Standard 17 - 'Retirement Benefits' (FRS 17) and Guidance Note 36: Accounting for Retirement Benefits under Financial Reporting Standard 17 issued by the Institute and Faculty of Actuaries.

Principal Actuarial Assumptions

Assumptions as at	2013	2012	2011
	%p.a.	%p.a.	%p.a.
Price increases	2.8	2.5	2.8
Salary increases	5.1	4.8	5.1
Pension increases	5.2	5.8	6.9
Discount rate	4.5	4.8	5.5

Expected Return on Assets

The expected return on assets is based on the long-term future expected investment return for

Asset Class	2013 % p.a.	2012 % p.a.
Equities	5.7	6.3
Bonds	3.4	3.9
Property	3.9	4.4
Cash	3.0	3.5

Mortality Rates

Life expectancy is based on the PFA92 and PMA92 tables, with mortality improvements

	Males	Females
	(Years)	(Years)
Current Pensioners	21.0	23.4
Future Pensioners	23.3	25.3

NOTES TO THE FINANCIAL STATEMENTS (Continued)

23. RETIREMENT BENEFIT OBLIGATIONS

Fair value of scheme assets by category		
	2013	2012
	£'000	£'000
Equities	247	208
Bonds	45	30
Property	23	19
Cash	10	14
	325	271
Net Dension Linklike		
Net Pension Liability		
	2013	2012
F-involve - Lawrence	£'000	£'000
Fair value of employer's assets	325	271
Present value of scheme liabilities	(439)	(363)
Present value of unfunded liabilities		
	(114)	(92)
	· · · · · · · · · · · · · · · · · · ·	
Reconciliation of fair value of employer assets		
	2013	2012
	£'000	£'000
Opening fair value of employer assets	271	264
Expected Return on Assets	16	19
Contributions by Members	4	4
Contributions by the Employer	11	12
Actuarial Gains / (Losses)	25	(26)
Estimated Benefits Paid	(2)	(2)
Closing fair value of employer assets	325	271
Reconciliation of defined benefit obligation		
	2013	2012
	£'000	£'000
Opening defined benefit obligation	363	360
Current Service Cost	14	16
Interest Cost	18	20
Contributions by members	4	4
Actuarial Gains	42	(35)
Estimated Benefits Paid	(2)	(2)
Closing defined benefit obligation	439	363

NOTES TO THE FINANCIAL STATEMENTS (Continued)

23. RETIREMENT BENEFIT OBLIGATIONS

Analysis of	f amount charged to	the Income and	Expenditure Account
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Charged to energting easter	2013 £'000	2012 £'000
Charged to operating costs: Service cost	14	16
Charged to Other Finance Costs / (Income)		
Expected Return on employer assets	(16)	(19)
Interest on pension scheme liabilities	18	20
	2	1
Net Charge to the Income and Expenditure Account	16	17
Actual Return on Plan Assets	41	3
Amounts for the current and previous accounting period	ds:	

Fair value of employer assets Present value of defined benefit	2013	2012	2011	2010	2009
	£'000	£'000	£'000	£'000	£'000
	325	271	264	231	157
obligations Deficit	(439)	(363)	(360)	(400)	(233)
	(114)	(92)	(96)	(169)	(76)
Experience (losses) on assets Experience gains on liabilities	25 -	(26) 34	1	50 -	(55) -

Actuarial Gain / (Loss) recognised in the Statement of Recognised Gains and Losses

	2013	2012	2011	2010	2009
	£'000	£'000	£'000	£'000	£'000
Actuarial gain/(loss) recognised in year	(17)	9	48	(84)	(32)
Cumulative actuarial gains	(76)	(59)	(68)	(116)	(32)

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

23. RETIREMENT BENEFIT OBLIGATIONS

Analysis of projected amount to be charged to the Income & Expenditure Account for the year

	£'000	% of pay
Projected current service cost	16	0
Interest on obligation	20	0
Expected return on plan assets	(17)	(0)
	19	0

Contributions made by the Association for the year ended 31 March 2014 are estimated to be approximately £10,000.