Ferguslie Park Housing Association Limited

Report and Financial Statements

For the year ended 31st March 2012

Registered Housing Association No.RSL99

FSA Reference No. 2282R(S)

Scottish Charity No. SC034893

# **CONTENTS**

	Page
MEMBERS OF THE MANAGEMENT COMMITTEE EXECUTIVES AND ADVISERS	1
REPORT OF THE MANAGEMENT COMMITTEE	2
REPORT BY THE AUDITORS ON CORPORATE GOVERNANCE MATTERS	5
REPORT OF THE AUDITORS	6
INCOME AND EXPENDITURE ACCOUNT	8
STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES	8
BALANCE SHEET	9
CASH FLOW STATEMENT	10
NOTES TO THE FINANCIAL STATEMENTS	11

# MANAGEMENT COMMITTEE, EXECUTIVES AND ADVISERS YEAR ENDED 31st MARCH 2012

#### MANAGEMENT COMMITTEE

Ian Williams Chairperson Nancy McNally Secretary

Mary Bruce Appointed August 2011 Irene Campbell Resigned June 2012

Elaine Carter

Ann Fletcher Appointed August 2011

Theresa Martin

Donna McVey Appointed August 2011
Lillias Dunlop Resigned August 2011
James Smith Resigned August 2011

**EXECUTIVE OFFICERS** 

Robert Craig Chief Executive Liz Whitehill Depute Director

# REGISTERED OFFICE

The Tannahill Centre 76 Blackstoun Road Ferguslie Park Paisley PA3 1NT

#### **AUDITORS**

Alexander Sloan Chartered Accountants 38 Cadogan Street Glasgow G2 7HF

#### **BANKERS**

The Bank of Scotland The Cross Paisley PA1 1DD

#### **SOLICITORS**

T C Young 7 West George Street Glasgow G2 2HG

# **FINANCE AGENT**

FMD Financial Services KCEDG Commercial Centre Ladyloan Place Drumchapel Glasgow

# REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31ST MARCH 2012

The Management Committee presents its report and the Financial Statements for the year ended 31st March 2012.

#### Legal Status

The Association is a registered non-profit making organisation under the Industrial and Provident Societies Act 1965 No.2282R(S). The Association is constituted under its Rule Book. The Association is a registered Scottish Charity with the charity number SC034893.

#### **Principal Activities**

The principal activities of the Association are the provision and management of affordable rented accommodation.

#### Review of Business and Future Developments

The last year has seen the Association continue to focus on improving efficiency, customer service and service delivery. Our mission statement sets out our aim to be an excellent landlord providing high quality affordable housing and community services.

Given the continuing challenges facing all social housing providers we have been able to demonstrate positive outcomes in our key performance indicators. We have also continued to strengthen our long term financial viability and improve our business efficiency by reducing costs where possible.

We have also embarked on a major programme of planned maintenance within our housing stock including the replacement of over 200 kitchens. It has been pleasing to have done this with no major adverse impact on the Association's cash reserves and to have generated a financial surplus over the year in excess of that budgeted.

# REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31ST MARCH 2012

#### Management Committee and Executive Officers

The members of the Management Committee and the Executive Officers are listed on Page 1.

Each member of the Management Committee holds one fully paid share of £1 in the Association. The Executive Officers hold no interest in the Association's share capital and, although not having the legal status of Directors, they act as Executives within the authority delegated by the Management Committee.

The members of the Management Committee are also Trustees of the Charity. Members of the Management Committee are appointed by the members at the Association's Annual General Meeting.

# Statement of Management Committee's Responsibilities

The Industrial and Provident Societies Acts 1965 to 2002 require the Management Committee to prepare Financial Statements for each financial year which give a true and fair view of the state of affairs of the Association and of the surplus or deficit of the Association for that period. In preparing those Financial Statements, the Management Committee is required to:-

- · select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements;
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business;
- prepare a statement on Internal Financial Control.

The Management Committee is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Association and to enable them to ensure that the Financial Statements comply with the Industrial and Provident Societies Act 1965 to 2002, the Housing (Scotland) Act 2001 and the Registered Social Landlords Accounting Requirements (Scotland) Order 2007. They are also responsible for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities. It is also responsible for ensuring the Association's suppliers are paid promptly.

The Management Committee must in determining how amounts are presented within items in the income and expenditure account and balance sheet, have regard to the substance of the reported transaction or arrangement, in accordance with generally accepted accounting practices.

In so far as the Management Committee are aware:

- There is no relevant audit information (information needed by the Housing Association's auditors in connection with preparing their report) of which the Association's auditors are unaware, and
- The Management Committee have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the Housing Association's auditors are aware of that information.

# REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31ST MARCH 2012

#### Statement on Internal Financial Control

The Management Committee acknowledges its ultimate responsibility for ensuring that the Association has in place a system of controls that is appropriate for the business environment in which it operates. These controls are designed to give reasonable assurance with respect to:

- the reliability of financial information used within the Association, or for publication;
- · the maintenance of proper accounting records;
- · the safeguarding of assets against unauthorised use or disposition.

It is the Management Committee's responsibility to establish and maintain systems of Internal Financial Control. Such systems can only provide reasonable and not absolute assurance against material financial mis-statement or Loss. Key elements of the Association's systems include ensuring that:

- formal policies and procedures are in place, including the ongoing documentation of key systems and rules relating to the delegation of authority, which allow the monitoring of controls and restrict the unauthorised use of Association's assets;
- experienced and suitably qualified staff take responsibility for important business functions and annual appraisal procedures have been established to maintain standards of performance;
- forecasts and budgets are prepared which allow the management team and the Management Committee to monitor key business risks, financial objectives and the progress being made towards achieving the financial plans set for the year and for the medium term;
- regular financial management reports are prepared promptly, providing relevant, reliable and up to date financial and other information, with significant variances from budget being investigated as appropriate;
- all significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures, through the Management Committee;
- the Management Committee receive reports from management and from the external and internal auditors to provide reasonable assurance that control procedures are in place and are being followed and that a general review of the major risks facing the Association is undertaken;
- formal procedures have been established for instituting appropriate action to correct any weaknesses identified through internal or external audit reports.

#### **Auditors**

A resolution to re-appoint the Auditors, Alexander Sloan, Chartered Accountants, will be proposed at the Annual General Meeting.

By order of the Management Committee

NANCY MCNALLY

Secretary

08 August 2012

# REPORT BY THE AUDITORS TO THE MANAGEMENT COMMITTEE OF FERGUSLIE PARK HOUSING ASSOCIATION LIMITED ON CORPORATE GOVERNANCE MATTERS

In addition to our audit of the Financial Statements, we have reviewed your statement on Page 4 concerning the Association's compliance with the information required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing".

# **Basis of Opinion**

We carried out our review having regard to the requirements relating to corporate governance matters within Bulletin 2006/5 issued by the Auditing Practices Board. The Bulletin does not require us to review the effectiveness of the Association's procedures for ensuring compliance with the guidance notes, nor to investigate the appropriateness of the reasons given for non-compliance.

#### Opinion

In our opinion the Statement on Internal Financial Control on page 4 has provided the disclosures required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing" and is consistent with the information which came to our attention as a result of our audit work on the Financial Statements.

Through enquiry of certain members of the Management Committee and Officers of the Association, and examination of relevant documents, we have satisfied ourselves that the Management Committee's Statement on Internal Financial Control appropriately reflects the Association's compliance with the information required by the section on Internal Financial Control within SFHA's "Raising Standards in Housing".

ALEXANDER SLOAN
Chartered Accountants

GLASGOW 08 August 2012 We have audited the financial statements of Ferguslie Park Housing Association Limited for the year ended 31st March 2012 which comprise an income and expenditure account, statement of total recognised gains and losses, balance sheet, cash flow statement and related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Association's members, as a body, in accordance with Section 9 of the Friendly and Industrial and Provident Societies Act 1968. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed.

# Respective Responsibilities of Management Committee and Auditors

As explained more fully in the Statement of Management Committee's Responsibilities the Association's Management Committee, are responsible for the preparation of the Financial Statements that give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit on the Financial Statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Association's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Management Committee; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Management Committee's report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications of our report.

# Opinion on the financial statements

In our opinion the Financial Statements:

- give a true and fair view of the state of the Association's affairs as at 31st March 2012 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice: and
- have been properly prepared in accordance with the Industrial and Provident Societies Acts 1965 to 2002, the Housing (Scotland) Act 2001 and the Registered Social Landlords Accounting Requirements (Scotland) Order 2007.

In our opinion the exemption granted by the Financial Services Authority from the requirement to prepare Group Accounts is applicable as the amounts involved are not material.

# Matters on which we are required to report by exception

We are required to report to you if, in our opinion:

- the information given in the Management Committee's Report is inconsistent with the financial statements.
- proper books of account have not been kept by the Association in accordance with the requirements of the legislation.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF FERGUSLIE PARK HOUSING ASSOCIATION LIMITED

# Matters on which we are required to report by exception (contd.)

- a satisfactory system of control over transactions has not been maintained by the Association in accordance with the requirements of the legislation.
- the Income and Expenditure Account to which our report relates, and the Balance Sheet are not in agreement with the books of the Association.
- · we have not received all the information and explanations necessary for the purposes of our audit.

We have nothing to report in respect of these matters.

**ALEXANDER SLOAN** 

**Chartered Accountants** 

Statutory Auditors

GLASGOW

08 August 2012

# INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31st MARCH 2012

	Notes	£	2012 £	£	Restated 2011 £
TURNOVER	2.		2,937,308		2,859,874
Operating Costs	2.		(2,063,266)		(2,140,967)
OPERATING SURPLUS	9.		874,042		718,907
Gain On Sale Of Housing Stock	7.	-		2,240	
Interest Receivable and Other Income		9,946		4,561	
Interest Payable and Similar Charges	8.	(68,302)		(66,704)	
			(58,356)		(59,903)
SURPLUS ON ORDINARY ACTIVITIES BEFORE TAXATION			815,686		659,004
Tax on surplus on ordinary activities	10.		-		-
SURPLUS ON ORDINARY ACTIVITIES AFTER TAXATION			815,686		659,004

All amounts relate to continuing activities.

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

	2012 £	Restated 2011 £
Surplus for the financial year	815,686	659,004
Prior year adjustment (as explained in Note 24)	(815,890)	-
Total (losses) and gains recognised since last annual report	(204)	659,004

BALANCE SHEET AS AT 31st MARCH	H 2012	2			
	Notes	£	2012 £	£	Restated 2011
TANGIBLE FIXED ASSETS Housing Properties - Depreciated Cost Less: Social Housing Grant : Other Public Grants	11.(a) 11.(a) 11.(a)		42,934,316 (33,483,059) (2,193,453)		42,444,567 (33,462,364) (2,193,453)
Other fixed assets	11.(b)		7,257,804 15,096		6,788,750 15,472
FIXED ASSET INVESTMENTS Investment in subsidiaries	21.		7,272,900 100		6,804,222
CURRENT ASSETS Debtors Investments Cash at bank and in hand	13. 22.	113,348 500,000 1,084,575		116,840 500,000 969,633	
CREDITORS: Amounts falling due within one year	14.	1,697,923 (682,185)		1,586,473 (578,842)	
NET CURRENT ASSETS			1,015,738		1,007,631
TOTAL ASSETS LESS CURRENT LIABILITIES	S		8,288,738		7,811,953
CREDITORS: Amounts falling due after more than one year  NET ASSETS	15.		(3,885,614)		(4,224,515)  3,587,438
CAPITAL AND RESERVES Share Capital Designated Reserves	17.		72		72
Revenue Reserves	18.(a) 18.(b)		3,639,393 763,659		3,639,393 (52,027)
			4,403,124		3,587,438

The Financial Statements were approved by the Management Committee and signed on their behalf on 08 August 2012.

Committee Member

Page 9

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH 2012

	Notes	£	2012 £	£	2011 £
Net Cash Inflow from Operating Activites	16.		1,273,774		986,495
Returns on Investment and Servicing of Finance Interest Received Interest Paid Net Cash Outflow from Investment and Servicing of Finance		10,383 (66,273)	(55,890)	3,614 (64,691)	(61,077)
Capital Expenditure and Financial Investment Acquisition and Construction of Properties Purchase of Other Fixed Assets Social Housing Grant Received Social Housing Grant Repaid Other Grants Received Proceeds on Disposal of Properties  Net Cash Outflow from Capital Expenditure and Financial Investment		(727,664) (9,176) 12,114 - (14,595)	(739,321)	(38,689) (14,088) 27,870 (22,552) - 27,124	(20,335)
Net Cash Inflow before use of Liquid Resources and Financing			478,563		905,083
Management of Liquid Resources Change in short term deposits with banks			-		(500,000)
Financing Loan Principal Repayments Share Capital Issued		(363,623)		(355,211)	
Net Cash Outflow from Financing			(363,621)		(355,207)
Increase in Cash	16.	-	114,942		49,876

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

#### NOTES TO THE FINANCIAL STATEMENTS

## 1 PRINCIPAL ACCOUNTING POLICIES

# **Basis Of Accounting**

The Financial Statements have been prepared in accordance with applicable Accounting Standards, the Statement of Recommended Practice - Accounting by Registered Social Landlords 2010, and on the historical cost basis. They also comply with the Registered Social Landlords Accounting Requirements (Scotland) Order 2007. A summary of the more important accounting policies is set out below.

#### **Basis Of Consolidation**

The Association has obtained exemption from the Financial Services Authority from producing Consolidated Financial Statements as provided by Section 14(2A) of the Friendly and Industrial and Provident Societies Act 1968. The Financial Statements for Ferguslie Park Housing Association Limited present information about it as an individual undertaking and not about its Group.

#### Turnover

Turnover represents rental and service charge income receivable, fees receivable and revenue grants

#### **Retirement Benefits**

employees of the Association are funded by the contributions from all participating employers and employees in the Scheme. Payments are made in accordance with periodic calculations by consulting Actuaries and are based on pension costs applicable across the various participating Associations taken as a whole.

#### Valuation Of Housing Properties

Housing Properties are stated at cost, less social housing and other public grants and less accumulated depreciation. Housing under construction and Land are not depreciated. The Association depreciates housing properties by major component on a straight line basis over the estimated useful economic lives of each identified component. All components are categorised as Housing Properties within note 11. Impairment reviews are carried out if events or circumstances indicate that the carrying value of the components listed below is higher than the recoverable amount.

Component	Useful Economic Life
Rainwater Goods Windows	30 years 25 years
External Doors	25-30 years
Kitchens	15 years
Bathrooms	25 years
Rewiring	30 years
Smoke Detectors	10 years
Porches	40 years
Facias & Soffits	30 years
Boilers	15 years
Central Heating Systems	30 years
Structure	50 years

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### 1 PRINCIPAL ACCOUNTING POLICIES (Continued.)

# Depreciation And Impairment Of Other Fixed Assets

Other Fixed Assets are stated at cost less accumulated depreciation. Depreciation is charged on a straight line basis over the expected economic useful lives of the assets at the following annual rates:-

Office Premises - amortised over expected occupancy period

Computer Equipment - straight line over 3 years
Office Equipment - 20% reducing balance

The carrying value of tangible fixed assets are reviewed for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable.

#### Social Housing Grant And Other Grants In Advance/Arrears

Where developments have been financed wholly or partly by Social Housing Grant or other capital grant, the cost of those developments has been reduced by the amount of the grant receivable. The amount of the grants receivable is shown separately on the Balance Sheet.

Social Housing Grant attributed to individual components is written off to the Income and Expenditure Account when these components are replaced.

Social Housing Grant received in respect of revenue expenditure is credited to the Income and Expenditure Account in the same period as the expenditure to which it relates.

Although Social Housing Grant is treated as a grant for accounting purposes, it may nevertheless become repayable in certain circumstances, such as the disposal of certain assets. The amount repayable would be restricted to the net proceeds of sale.

#### Sales Of Housing Properties

First tranche Shared Ownership disposals are credited to turnover on completion. The cost of construction of these sales is taken to operating cost. In accordance with the Statement of Recommended Practice, disposals of subsequent tranches are treated as fixed asset disposals with the gain or loss on disposal shown in the Income and Expenditure Account.

Disposals of housing property under the Right to Buy scheme are treated as a fixed asset disposal and any gain and loss on disposal accounted for in the Income and Expenditure Account.

Disposals under shared equity schemes are accounted for in the Income and Expenditure Account. The remaining equity in the property is treated as a fixed asset investment, which is matched with the grant received.

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

# 1 PRINCIPAL ACCOUNTING POLICIES (Continued.)

#### Leases/Leased Assets

Costs in respect of operating leases are charged to the Income and Expenditure Account on a straight line basis over the lease term. Assets held under finance leases and hire purchase contracts are capitalised in the Balance Sheet and are depreciated over their useful lives.

#### Works to Existing Properties

The Association capitalises major repairs expenditure where these works result in an enhancement of economic benefits by increasing the net rental stream over the life of the property.

#### Capitalisation Of Development Overheads

Directly attributable development administration costs relating to development activities are capitalised in accordance with the Statement of Recommended Practice.

#### **Development Interest**

Interest incurred on financing a development is capitalised up to the date of practical completion of the scheme.

## **Designated Reserves**

The Association has designated part of its reserves to meet its long term obligations.

The Cyclical Maintenance Reserve has been designated to meet future repair and maintenance obligations which are cyclical in nature. These are carried out in accordance with a planned programme of works.

The Major Repairs Reserve is based on the Association's liability to maintain housing properties in a state of repair which at least maintains their residual values in prices prevailing at the time of acquisition and construction.

# **Property Development Cost**

The proportion of the development cost of shared ownership properties expected to be disposed of as a first tranche sale is held in current assets until it is disposed of. The remaining part of the development cost is treated as a fixed asset. Surpluses made on the disposal of first tranche sales are taken to the Income and Expenditure Account in accordance with the Statement of Recommended Practice.

Property developments that are intended for resale are included in current assets until disposal.

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

# 2. PARTICULARS OF TURNOVER, COST OF SALES, OPERATING COSTS AND OPERATING SURPLUS

			2012		2011 - 1	Restated	
			Operating	Operating Surplus /		Operating	Operating Surplus /
	Notes	Turnover	Costs	(Deficit)	Turnover	Costs	(Deficit)
		£	£	£	£	£	£
Social Lettings	3.	2,866,811	1,983,298	883,513	2,786,634	2,027,997	758,637
Other Activities	4.	70,497	79,968	(9,471)	73,240	112,970	(39,730)
Total		2,937,308	2,063,266	874,042	2,859,874	2,140,967	718,907

	General				Restated
	Needs	Supported	Shared	2012	2011
	Housing	Housing	ownership	Total	Total
	£	£	£	£	£
Income from Lettings					
Rent Receivable Net of Identifiable Service Charges	2,871,735	-	8,129	2,879,864	2,797,613
Service Charges Receivable	653		1,404	2,057	1,404
Gross Rents Receivable	2,872,388	-	9,533	2,881,921	2,799,017
ess: Rent losses from voids	15,110		-	15,110	12,383
Net Rents Receivable	2,857,278	-	9,533	2,866,811	2,786,634
Total Income From Social Letting	2,857,278	-	9,533	2,866,811	2,786,634
Expenditure on Social Letting Activities			13 33 33		
Management and maintenance administration costs	1,193,029	-	3,980	1,197,009	1,160,385
Reactive Maintenance	450,452	-	-	450,452	417,547
Bad Debts - Rents and Service Charges	(17,425)	-	_	(17,425)	34,852
Planned and Cyclical Maintenance, including Major Repairs	115,347	-		115,347	160,751
Depreciation of Social Housing	234,499		3,416	237,915	254,462
Operating Costs of Social Letting	1,975,902		7,396	1,983,298	2,027,997
Operating Surplus on Social Letting Activities	881,376	4 <del>2</del>	2,137	883,513	758,637
2011	748,848		9,789		

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

4. PARTICULARS OF TURNOVER, OPERATING COSTS AND OPERATING SURPLUS OR DEFICIT FROM OTHER ACTIVITIES

	Grants From Scottish Ministers	Other Revenue Grants	Supporting People Income	Other Income £	Total Turnover £	Operating Costs Bad Debts	Operating Costs Other	Operating Surplus / (Deficit) 2012	Operating Surplus / (Deficit) 2011
Wider Role Activities Development and construction of property activities	59,330	ŗ	i	,	59,330	•	67,675	(8,345)	(40,895)
Other Agency or Management Services	• •		1 1	11,167	11,167	' '	12,293	(1,126)	1,165
Total From Other Activities	59,330	1	1	11,167	70,497	1	79,968	(9,471)	(39,730)
2011	44,006		•	29,234	73,240	1	112,970	(39,730)	

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

5. OFFICERS' EMOLUMENTS		
The Officers are defined in s74 of the Industrial and Provident Societies Act 1965 as the members of the Management Committee, managers or servants of the Association.	<b>2012</b> £	<b>2011</b> £
Aggregate Emoluments payable to Officers with Emoluments greater than £60,000 (excluding Pension Contributions)	67,388	66,918
Pension contributions made on behalf on Officers with emoluments greater than $\pounds 60,\!000$	6,343	10,091
Emoluments payable to Chief Executive (excluding pension contributions)	67,388	66,918
The number of Officers, including the highest paid Officer, who received emolume contributions) over £60,000 was in the following ranges:-	nts (excludin	g pension
£60,001 to £70,000	Number 1	Number 1
6. EMPLOYEE INFORMATION		
	2012	2011
	No.	No.
The average monthly number of full time equivalent persons employed during the year was	No.	No.
the year was	15	19
the year was  The average total number of Employees employed during the year was	15 18	

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

7. GAIN ON SALE OF HOUSING STOCK		
	2012	2011
	£	£
Sales Proceeds	=	27,124
Cost of Sales	-	24,884
Gain On Sale Of Housing Stock		2,240
. INTEREST PAYABLE		
	2012	2011
	£	£
On Bank Loans & Overdrafts	68,302	66,704

Interest incurred in the development period of housing properties which has been written off to the income and expenditure account amounted to £nil (2011 £nil).

# 9. SURPLUS ON ORDINARY ACTIVITIES BEFORE TAXATION

	2012	2011
Surplus on Ordinary Activities before Taxation is stated after charging:-	£	£
Depreciation - Tangible Owned Fixed Assets	247,467	266,874
Auditors' Remuneration - Audit Services	6,000	6,450
- Other Services	1,500	_

# 10. TAX ON SURPLUS ON ORDINARY ACTIVITIES

The Association is a Registered Scottish Charity and is not liable to United Kingdom Corporation Tax on its charitable activities.

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

# 11. TANGIBLE FIXED ASSETS

Housing Properties Held for Letting	Completed Shared Ownership Properties	Total £
45,246,193 727,664	452,920	45,699,113 727,664
45,973,857	452,920	46,426,777
3,220,417 234,499	34,129 3,416	3,254,546 237,915
3,454,916	37,545	3,492,461
33,220,187 20,695	242,177	33,462,364 20,695
33,240,882	242,177	33,483,059
2,193,453		2,193,453
2,193,453	-	2,193,453
7,084,606	173,198	7,257,804
6,612,136	176,614	6,788,750
	Properties Held for Letting £  45,246,193 727,664  45,973,857  3,220,417 234,499  3,454,916  33,220,187 20,695 33,240,882  2,193,453 2,193,453  7,084,606	Properties Held for Letting for Letting 2 45,246,193 727,664 45,973,857 452,920 3,220,417 234,499 3,416 3,454,916 33,220,187 20,695 33,240,882 242,177 2,193,453 - 7,084,606 173,198

Additions to housing properties includes capitalised development administration costs of £nil (2011 - £nil) and capitalised major repair costs to existing properties of £716,166 (2011 - £nil)

All land and housing properties are freehold.

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

11.	TANGIBLE FIXED ASSETS (Continued)			
	b) Other Tangible Assets	Leasehold Office Premises £	Furniture & Equipment £	Total £
	COST	~	~	
	As at 1st April 2011	125,349	211,291	336,640
	Additions	5,598	3,578	9,176
	As at 31st March 2012	130,947	214,869	345,816
	AGGREGATE DEPRECIATION			
	As at 1st April 2011	120,350	200,818	321,168
	Charge for year	2,866	6,686	9,552
	As at 31st March 2012	123,216	207,504	330,720
	NET BOOK VALUE			-
	As at 31st March 2012	7,731	7,365	15,096
	As at 31st March 2011	4,999	10,473	15,472
12.	COMMITMENTS UNDER OPERATING LEASES			
	At the year end, the annual commitments under operating follows:-  Land and Buildings	g leases were as	2012 £	2011 £
	Expiring in over five years		31,440	30,000
	Other Expiring within one year Expiring between two and five years		236 4,666	622

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

13.	DEBTORS		
		2012 £	2011 £
	Arrears of Rent & Service Charges	140,056	153,863
	Less: Provision for Doubtful Debts	(107,858)	(128,832)
		32,198	25,031
	Social Housing Grant Receivable	14,595	6,014
	Other Debtors	27,128	47,330
	Amounts Due from Group Undertakings	39,427	38,465
		113,348	116,840
14.	CREDITORS: Amounts falling due within one year		
		2012 £	2011 £
	Housing Loans	293,755	318,477
	Trade Creditors	260,116	149,699
	Rent in Advance	64,153	82,464
	Other Taxation and Social Security	11,547	23,180
	Other Creditors	18,519	2,013

At the balance sheet date there were pension contributions outstanding of £nil (2011 £6,939).

34,095

682,185

3,009

578,842

# 15. CREDITORS: Amounts falling due after more than one year

Accruals and Deferred Income

	2012 £	2011 £
Housing Loans	3,885,614	4,224,515
Housing Loans are secured by specific charges on the Association's housing properties and are repayable at varying rates of interest in instalments, due as follows:-		
Within one year	293,755	318,477
Between one and two years	273,036	226,344
Between two and five years	762,258	658,627
In five years or more	2,850,320	3,339,544
	4,179,369	4,542,992
Less: Amount shown in Current Liabilities	293,755	318,477
	3,885,614	4,224,515

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

# 16. CASH FLOW STATEMENT

Reconciliation of operating surplus to net cash info	low from		2012 £	Restated 2011
Operating Surplus Depreciation Change in Debtors Change in Creditors Share Capital Written Off			874,042 247,467 26,231 126,036 (2)	718,907 266,874 17,431 (16,713) (4)
Net Cash Inflow from Operating Activites			1,273,774	986,495
Reconciliation of net cash flow to movement in net debt	2012 £	£	2011 £	£
Increase in Cash Cash flow from management of liquid resources Cash flow from change in debt	114,942 - 363,623		49,876 500,000 355,211	
Movement in net debt during year Net debt at 1st April 2011	(	478,565 (3,073,359)		905,087 (3,978,446)
Net debt at 31st March 2012	<u>.</u>	(2,594,794)		(3,073,359)
Analysis of changes in net debt	At 01.04.11 £	Cash Flows £	Other Changes £	At 31.03.12 £
Cash at bank and in hand Liquid Resources Debt: Due within one year Due after more than one year	969,633 500,000 (318,477) (4,224,515)	114,942 318,477 45,146	(293,755) 293,755	1,084,575 500,000 (293,755) (3,885,614)
Net Debt	(3,073,359)	478,565	_	(2,594,794)

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

17.	SHARE CAPITAL			
	Shares of £1 each Issued and	Fully Paid		

At 1st April 2011 72
Issued in year 2
Cancelled in year (2)

£

At 31st March 2012 72

Each member of the Association holds one share of £1 in the Association. These shares carry no rights to dividend or distributions on a winding up. When a shareholder ceases to be a member, that person's share is cancelled and the amount paid thereon becomes the property of the Association. Each member has a right to vote at members' meetings.

# 18. RESERVES

Cyclical Maintenance	Major Repairs	Total
£	£	£
60,000	3,579,393	3,639,393
		_
60,000	3,579,393	3,639,393
	Maintenance £ 60,000	Maintenance

(b) Revenue Reserves	Total
At 1st April 2011(as restated) Surplus for the year Transfer (to) / from Designated Reserves	(52,027) 815,686
At 31st March 2012	763.659

# 19. HOUSING STOCK

The number of units of accommodation in management	2012	2011
at the year end was:-	No.	No.
General Needs - New Build	732	732
- Rehabilitation	55	55
Shared Ownership	7	7
	794	794

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### 20. RELATED PARTY TRANSACTIONS

Members of the Management Committee are related parties of the Association as defined by Financial Reporting Standard 8.

The related party relationships of the members of the Management Committee is summarised as follows:

5 members are tenants of the Association

Those members that are tenants of the Association have tenancies that are on the Association's normal tenancy terms and they cannot use their positions to their advantage.

Governing Body Members cannot use their position to their advantage. Any transactions between the Association and any entity with which a Governing Body Member has a connection with is made at arm's length and is under normal commercial terms.

# 21. FIXED ASSET INVESTMENT

	2012	2011
	£	£
Investments in Subsidiaries		
As at 31st March 2012 & 31st March 2011	100	100

In the opinion of the Management Committee the aggregate value of the assets of the subsidiary is not less than the aggregate of the amounts at which those assets are stated in the Association's balance sheet.

The Association has a 100% owned subsidiary The New Tannahill Centre. The relationship between the Association and its subsidiary is set out in an independence agreement between both parties.

The Association is a tenant of The New Tannahill Centre Limited and during the year it paid rent and service charge to the charity amounting to £30,000 plus VAT (2011: £30,000 plus VAT). In addition the Association contributed £7,663 for the employment of an additional security guard (2011: £5,651).

The Association provided finance and board suport to the charity during the year amounting to £11,000 (2011: £10,000).

At the year end the Association was owed £39,427 (2011: £38,465) from the subsidiary.

The aggregate amount of capital and reserves and the results of The New Tannahill Centre for the year ended 31st March 2012 were as follows:

2012

	2012	2011
	£	£
Capital & Reserves	100,233	76,302
Profit for the year	23,931	42,267

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

# 22. CURRENT ASSET INVESTMENTS

	2012	2011
	£	£
Short Term Deposits	500,000	500,000

## FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### 23. RETIREMENT BENEFIT OBLIGATIONS

#### General

Ferguslie Park Housing Association Limited participates in the Scottish Housing Association Pension Scheme (the scheme).

The Scheme is a multi-employer defined benefit scheme. The Scheme is funded and is contracted out of the state scheme.

The Scheme offers five benefit structures to employers, namely:

- Final salary with a 1/60th accrual rate.
- · Career average revalued earnings with a 1/60th accrual rate
- · Career average revalued earnings with a 1/70th accrual rate
- · Career average revalued earnings with a 1/80th accrual rate
- · Career average revalued earnings with a 1/120th accrual rate, contracted in

An employer can elect to operate different benefit structures for their active members (as at the first day of April in any given year) and their new entrants. An employer can only operate one open benefit structure at any one time. An open benefit structure is one which new entrants are able to join.

Ferguslie Park Housing Association Limited has elected to operate the final salary with a 1/60th accrual rate benefit structure for active members as at 31st March 2008 and the final salary with a 1/60th accrual rate benefit structure for new entrants from 1st April 2008.

The Trustee commissions an actuarial valuation of the Scheme every three years. The main purpose of the valuation is to determine the financial position of the Scheme in order to determine the level of future contributions required, so that the Scheme can meet its pension obligations as they fall due.

The actuarial valuation assesses whether the Scheme's assets at the valuation date are likely to be sufficient to pay the pension benefits accrued by members as at the valuation date. Asset values are calculated by reference to market values. Accrued pension benefits are valued by discounting expected future benefit payments using a discount rate calculated by reference to the expected future investment returns.

During the accounting period Ferguslie Park Housing Association Limited paid contributions at the rate of 9.6% of pensionable salaries. Member contributions were 9.6%.

As at the balance sheet date there were 6 active members of the Scheme employed by Ferguslie Park Housing Association Limited. The annual pensionable payroll in respect of these members was £223,631. Ferguslie Park Housing Association Limited continues to offer membership of the Scheme to its employees.

It is not possible in the normal course of events to identify the share of underlying assets and liabilities belonging to individual participating employers as the scheme is a multi-employer arrangement where the assets are co-mingled for investment purposes, benefits are paid from the total scheme assets, and the contribution rate for all employers is set by reference to the overall financial position of the scheme rather than by reference to individual employer experience. Accordingly, due to the nature of the Scheme, the accounting charge for the period under FRS17 represents the employer contribution payable.

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

# 23. RETIREMENT BENEFIT OBLIGATIONS (Continued)

The last formal valuation of the Scheme was performed as at 30th September 2009 by a professionally qualified actuary using the Projected Unit Credit method. The market value of the Scheme's assets at the valuation date was £295m. The valuation revealed a shortfall of assets compared with the value of liabilities of £160m (equivalent to a past service funding level of 64.8%).

The Scheme Actuary has prepared an Actuarial Report that provides an approximate update on the funding position of the Scheme as at 30th September 2011. Such a report is required by legislation for years in which a full actuarial valuation is not carried out. The funding update revealed a increase in the assets of the Scheme to £341 million and indicated an increase in the shortfall of assets compared to liabilities to approximately £207 million, equivalent to a past service funding level of 62.2%.

# Financial Assumptions

The financial assumptions underlying the valuation as at 30th September 2009 were as follows:

	% p.a.
- Investment return pre-retirement	7.4
- Investment return post-retirement - non pensioners	4.6
- Investment return post-retirement - pensioners	4.8
- Rate of Salary increases	4.5
- Rate of pension increases:  pension accrued pre 6 April 2005 in excess of GMP pension accrued from 6 April 2005  (for leavers before 1 October 1993 pension increases are 5.0%)	2.9 2.2
- Rate of price inflation	3.0

The valuation was carried out using the SAPS (S1PA) All pensioners Year of Birth Long Cohort with 1% p.a. minimum improvement for non-pensioners and pensioners.

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### 23. RETIREMENT BENEFIT OBLIGATIONS (Continued)

#### Valuation Results

The long-term joint contribution rates required from employers and members to meet the cost of future benefit accrual were assessed as:

Benefit Structure	Long-term joint contribution rate (% of pensionable	
Final salary - 60ths	19.2	
Career average 60ths	17.1	
Career average 70ths	14.9	
Career average 80ths	13.2	
Career average 120ths	9.4	

If an actuarial valuation reveals a shortfall of assets compared to liabilities the Trustee must prepare a recovery plan setting out the steps to be taken to make up the shortfall.

Following consideration of the results of the valuation it was agreed that the shortfall of £160m would be dealt with by the payment of additional contributions of 10.4% of pensionable salaries per annum with effect from 1st April 2011, increasing each 1 April in line with the rate of salary increases assumption.

As a result of Pension Scheme legislation there is a potential debt on the employer that could be levied by the Trustee of the Scheme. The debt is due in the event of the employer ceasing to participate in the Scheme or the Scheme winding up.

The debt for the Scheme as a whole is calculated by comparing the liabilities for the Scheme (calculated on a buyout basis i.e. the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Scheme. If the liabilities exceed assets there is a buy-out debt.

The leaving employer's share of the buy-out debt is the proportion of the Scheme's liability attributable to employment with the leaving employer compared to the total amount of the Scheme's liabilities (relating to employment with all the currently participating employers). The leaving employer's debt therefore includes a share of any "orphan" liabilities in respect of previously participating employers. The amount of the debt therefore depends on many factors including total Scheme liabilities, Scheme investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amounts of debt can therefore be volatile over time.

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

# 24. PRIOR YEAR ADJUSTMENT

During the year, the Association changed its accounting policy in relation to housing properties and depreciation, as detailed in Note 1 of the Financial Statements, in order to incorporate component accounting. Major repairs which relate to identified components are capitalised, with major components being depreciated over the estimated useful economic lives of each identified component.

As a result of the change in accounting policy, a prior year adjustment has been required under Financial Reporting Standard 3 - Reporting Financial Performance and Financial Reporting Standard 18 - Accounting Policies, as follows:

£

Decrease in Net Book Value of Housing Properties

815,890

The effect of adopting component accounting has been to decrease reserves as at 1 April 2010 by -£751,937.

The figures in the 2011 Financial Statements have been adjusted as follows:

	Reported in 2011 Accounts £	Restated 2011 figures £
Housing Property Revenue Reserves	7,604,640 763,863	6,788,750 (52,027)
Housing Depreciation Charge	190,509	254,462

The reported surplus in 2011 has been restated by -£63,953 and now stands at £659,004.