Ferguslie Park Housing Association Limited

Report and Financial Statements

For the year ended 31st March 2010

Registered Housing Association No.RSL99

FSA Reference No. 2282R(S)

Scottish Charity No. SC034893

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MANAGEMENT COMMITTEE, EXECUTIVES AND ADVISERS YEAR ENDED 31st MARCH 2010

MANAGEMENT COMMITTEE

JAMES SMITH
ELAINE CARTER
ANN REID
JOHN LITTLE
ALLISON THOMSON
JACKIE DOCK
CHRISTING REILLY
JAMES JOHNSTONE
DAMILOLA AJE
LILIAS DUNLOP
NANCY MCNALLY
IAN WILLIAMS

Chairperson Secretary (Appointed August 2009) Vice Chair

(Resigned August 2009)

(Appointed August 2009)
(Appointed August 2009)
(Appointed August 2009)
(Co-optee September 2009)
(Co-optee September 2009)
(Appointed August 2009)
(Resigned August 2009)
(Resigned April 2009)
(Resigned April 2009)

EXECUTIVE OFFICERS

DONNA McGREGOR

Robert Craig

JOHN JONES

MARIA SCOBIE

Chief Executive

REGISTERED OFFICE

The Tannahill Centre 76 Blackstoun Road Ferguslie Park Paisley PA3 1NT

AUDITORS

Alexander Sloan Chartered Accountants 38 Cadogan Street Glasgow G2 7HF

BANKERS

The Bank of Scotland The Cross Paisley PA1 1DD

SOLICITORS

T C Young 7 West George Street Glasgow G2 2HG

FINANCE AGENTS

FMD Financial Services Ltd Ladyloan Place Glasgow G15 8LB

REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31ST MARCH 2010

The Management Committee presents its report and the Financial Statements for the year ended 31st March 2010.

Legal Status

The Association is a registered non-profit making organisation under the Industrial and Provident Societies Act 1965 No.2282R(S). The Association is constituted under its Rule Book. The Association is a registered Scottish Charity with the charity number SC034893.

Principal Activities

The principal activities of the Association are the provision and management of affordable rented accommodation. And working in partnership with other bodies ti achieve the regeneration of Ferguslie Park.

Review of Business and Future Developments

Ferguslie Park Housing Association aims to be an excellent housing organisation, managing and developing high quality housing and community services and along with our partners we will create a thriving community in Ferguslie Park.

The last year has proved to be a challenging one for all social housing providers. It has been especially pleasing that we have been able to demonstrate positive outcomes in terms of improvements in all our key performance indicators. We have also continued to strengthen our long term financial viability and improved our business efficiency by reducing costs wherever possible. We have generated a financial surplus over the year in excess of that budgeted.

The last year also saw council tenants in Ferguslie Park narrowly reject our proposals for a transfer of the council owned properties in the area to Ferguslie Park Housing Association. It was disappointing to lose the ballot by 17 votes. However, we will continue to work in partnership with the Scottish Government, Renfrewshire Council and other partners in taking forward community regeneration.

REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31ST MARCH 2010

Management Committee and Executive Officers

The members of the Management Committee and the Executive Officers are listed on Page 1.

Each member of the Management Committee holds one fully paid share of £1 in the Association. The Executive Officers hold no interest in the Association's share capital and, although not having the legal status of Directors, they act as Executives within the authority delegated by the Management Committee.

The members of the Management Committee are also Trustees of the Charity. Members of the Management Committee are appointed by the members at the Association's Annual General Meeting.

Statement of Management Committee's Responsibilities

The Industrial and Provident Societies Acts 1965 to 2002 require the Management Committee to prepare Financial Statements for each financial year which give a true and fair view of the state of affairs of the Association and of the surplus or deficit of the Association for that period. In preparing those Financial Statements, the Management Committee is required to:-

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business.
- prepare a statement on Internal Financial Control.

The Management Committee is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Association and to enable them to ensure that the Financial Statements comply with the Industrial and Provident Societies Act 1965 to 2002, the Housing (Scotland) Act 2001 and the Registered Social Landlords Accounting Requirements (Scotland) Order 2007. They are also responsible for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities. It is also responsible for ensuring the Association's suppliers are paid promptly.

The Management Committee must in determining how amounts are presented within items in the income and expenditure account and balance sheet, have regard to the substance of the reported transaction or arrangement, in accordance with generally accepted accounting practices.

In so far as the Management Committee are aware:

- There is no relevant audit information (information needed by the Housing Association's auditors in connection with preparing their report) of which the Association's auditors are unaware, and
- The Management Committee have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the Housing Association's Association's Auditors are aware of that information.

REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31ST MARCH 2010

Statement on Internal Financial Control

The Management Committee acknowledges its ultimate responsibility for ensuring that the Association has in place a system of controls that is appropriate for the business environment in which it operates. These controls are designed to give reasonable assurance with respect to:

- the reliability of financial information used within the Association, or for publication;
- the maintenance of proper accounting records;
- the safeguarding of assets against unauthorised use or disposition.

It is the Management Committee's responsibility to establish and maintain systems of Internal Financial Control. Such systems can only provide reasonable and not absolute assurance against material financial mis-statement of Loss. Key elements of the Association's systems include ensuring that:

- formal policies and procedures are in place, including the ongoing documentation of key systems and rules relating to the delegation of authority, which allow the monitoring of controls and restrict the unauthorised use of Association's assets;
- experienced and suitably qualified staff take responsibility for important business functions and annual appraisal procedures have been established to maintain standards of performance;
- forecasts and budgets are prepared which allow the management team and the
 Management Committee to monitor key business risks, financial objectives and the progress being made towards achieving the financial plans set for the year and for the medium term;
- regular financial management reports are prepared promptly, providing relevant, reliable and up to date financial and other information, with significant variances from budget being investigated as appropriate
- all significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures, through the Management Committee;
- the Management Committee receive reports from management and from the external and internal auditors to provide reasonable assurance that control procedures are in place and are being followed and that a general review of the major risks facing the Association is undertaken;
- formal procedures have been established for instituting appropriate action to correct any weaknesses identified through internal or external audit reports.

Auditors

A resolution to re-appoint the Auditors, Alexander Sloan, Chartered Accountants, will be proposed at the Annual General Meeting.

By order of the Management Committee

ELAINE CARTER

Elvina Citor

Secretary

04 August 2010

REPORT BY THE AUDITORS TO THE MANAGEMENT COMMITTEE OF FERGUSLIE PARK HOUSING ASSOCIATION LIMITED ON CORPORATE GOVERNANCE MATTERS

In addition to our audit of the Financial Statements, we have reviewed your statement on Page 5 concerning the Association's compliance with the information required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing".

Basis of Opinion

We carried out our review having regard to the requirements relating to corporate governance matters within Bulletin 2006/5 issued by the Auditing Practices Board. The Bulletin does not require us to review the effectiveness of the Association's procedures for ensuring compliance with the guidance notes, nor to investigate the appropriateness of the reasons given for non-compliance.

Opinion

In our opinion the Statement on Internal Financial Control on page 5 has provided the disclosures required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing" and is consistent with the information which came to our attention as a result of our audit work on the Financial Statements.

Through enquiry of certain members of the Management Committee and Officers of the Association, and examination of relevant documents, we have satisfied ourselves that the Management Committee's Statement on Internal Financial Control appropriately reflects the Association's compliance with the information required by the section on Internal Financial Control within SFHA's "Raising Standards in Housing".

ALEXANDER SLOAN
Chartered Accountants

GLASGOW 04 August 2010

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF FERGUSLIE PARK HOUSING ASSOCIATION LIMITED

We have audited the financial statements of Ferguslie Park Housing Association Limited for the year ended 31st March 2010 which comprise an income and expenditure account, balance sheet, cash flow statement and related notes. These financial statements have been prepared in accordance with the accounting policies set out therein.

This report is made solely to the Association's members, as a body, in accordance with Section 9 of the Friendly and Industrial and Provident Societies Act 1968. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective Responsibilities of Management Committee and Auditors

As described in the Statement of Management Committee's Responsibilities the Association's Management Committee are responsible for the preparation of the Financial Statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the Financial Statements give a true and fair view and are properly prepared in accordance with the Industrial and Provident Societies Act 1965 to 2002, the Housing (Scotland) Act 2001 and the Registered Social Landlords Accounting Requirements (Scotland) Order 2007. We also report to you if, in our opinion, the Management Committee's Report is consistent with the Financial Statements, if the Association has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding Management Committee's remuneration and transactions with the Association is not disclosed.

We read the Management Committee's Report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of Opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the Financial Statements. It also includes an assessment of the significant estimates and judgments made by the Management Committee in the preparation of the Financial Statements, and of whether the accounting policies are appropriate to the Association's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Financial Statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the Financial Statements.

Opinion

In our opinion the Financial Statements:

give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice of the state of the Association's affairs as at 31st March 2010 and of its income and expenditure and cash flow for the year then ended; and

have been properly prepared in accordance with the Industrial and Provident Societies Acts 1965 to 2002, the Housing (Scotland) Act 2001 and the Registered Social Landlords Accounting Requirements (Scotland) Order 2007.

In our opinion, the information given in the Management Committee's Report is consistent with the financial statements.

In our opinion the exemption granted by the Financial Services Authority from the requirement to prepare Group Accounts is applicable as the amounts involved are not material.

ALEXANDER SLOAN **Chartered Accountants**

Statutory Auditors **GLASGOW**

04 August 2010

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31st MARCH 2010

	Notes	£	2010 £	£	2009 £
TURNOVER	2.		2,754,682		2,737,633
Operating Costs	2.		(2,184,338)		(2,083,904)
OPERATING SURPLUS	9.		570,344		653,729
Profit on Sale of Housing Stock	7.	-		1,007	
Interest Receivable and Other Income		1,472		11,546	
Interest Payable and Similar Charges	8.	(208,269)		(261,020)	
			(206,797)		(248,467)
SURPLUS ON ORDINARY ACTIVITIES			363,547		405,262 ———

All amounts relate to continuing activities. All recognised surpluses and deficits have been included in the Income & Expenditure Account. Historical cost surpluses and deficits are identical to those shown in the accounts.

BALANCE SHEET AS AT 31st MARCH 2010

	Notes	£	2010 £	£	2009 £
TANGIBLE FIXED ASSETS Housing Properties - Depreciated Cost Less: Social Housing Grant : Other Public Grants	11.(a) 11.(a) 11.(a)		44,026,203 (34,035,873) (2,193,453)		44,077,679 (34,005,851) (2,193,453)
Other fixed assets	11.(b)		7,796,877 12,596 7,809,473		7,878,375 16,641 7,895,016
FIXED ASSET INVESTMENTS Investment in subsidiaries	22.		100		100
CURRENT ASSETS Debtors Cash at bank and in hand	14.	137,635 919,757		175,541 669,893	
CREDITORS: Amounts falling due within one year	15.	1,057,392 (613,947)		845,434 (865,986)	
NET CURRENT ASSETS/LIABILITIES			443,445		(20,552)
TOTAL ASSETS LESS CURRENT LIABILITIES			8,253,018		7,874,564
CREDITORS: Amounts falling due after more than one year	16.		(4,572,647) ———		(4,557,570)
NET ASSETS			3,680,371		3,316,994 ———
CAPITAL AND RESERVES Share Capital Designated Reserves Revenue Reserves	18. 19.(a) 19.(b)		72 3,096,948 583,351 ——— 3,680,371		242 2,824,288 492,464 ——— 3,316,994
			3,000,371 ======		=====

The Financial Statements were approved by the Management Committee and signed on their behalf on

04 August 2010

Chairperson

Vice-Chairperson

Secretary

CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH 2010

	Notes	£	2010 £	£	2009 £
Net Cash Inflow from Operating Activities	17.		381,746		1,281,194
Returns on Investment and Servicing of Finance Interest Received Interest Paid Net Cash (Outflow) from Investment and Servicing of Finance		1,472 (207,534)	(206,062)	11,546 (252,219)	(240,673)
Capital Expenditure and Financial Investment Acquisition and Construction of Properties Purchase of Other Fixed Assets Social Housing Grant Received Social Housing Grant Repaid Other Grants Received Proceeds on Disposal of Properties		(140,956) (3,346) 43,876 - 8,000		(879,735) (323) 682,157 (22,281) (24,179) 27,025	
Net Cash (Outflow) from Capital Expenditure and Financial Investment			(92,426)		(217,336)
Net Cash Inflow before use of Liquid Resources and Financing			83,258		823,185
Financing Loan Advances Received Loan Principal Repayments Share Capital Issued		381,166 (214,568) 8		700,000 (899,116) 4	
Net Cash Inflow / (Outflow) from Financing			166,606		(199,112)
Increase in Cash	17.		249,864		624,073

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2010

NOTES TO THE FINANCIAL STATEMENTS

1 PRINCIPAL ACCOUNTING POLICIES

Basis Of Accounting

The Financial Statements have been prepared in accordance with applicable Accounting Standards, the Statement of Recommended Practice - Accounting by Registered Social Landlords 2008, and on the historical cost basis. They also comply with the Registered Social Landlords Accounting Requirements (Scotland) Order 2007. A summary of the more important accounting policies is set out below.

Basis Of Consolidation

The Association has obtained exemption from the Financial Services Authority from producing Consolidated Financial Statements as provided by Section 14(2A) of the Friendly and Industrial and Provident Societies Act 1968. The Financial Statements for Ferguslie Park Housing Association Limited present information about it as an individual undertaking and not about its Group.

Turnover

Turnover represents rental and service charge income receivable, fees receivable and revenue grants receivable.

Retirement Benefits

The Association participates in the S.F.H.A. Defined Benefits Pension Scheme and retirement benefits to employees of the Association are funded by the contributions from all participating employers and employees in the Scheme. Payments are made in accordance with periodic calculations by consulting Actuaries and are based on pension costs applicable across the various participating Associations taken as a whole.

Valuation Of Housing Properties

Housing Properties are stated at cost, less social housing and other public grants and less accumulated depreciation. Depreciation is charged on a straight line basis over the expected economic useful lives of the properties at an annual rate of 2%. Land is not depreciated. Housing Properties are reviewed for impairment if events or circumstances indicate that the carrying value is higher than the recoverable amount.

Depreciation And Impairment Of Other Fixed Assets

Other Fixed Assets are stated at cost less accumulated depreciation. Depreciation is charged on a straight line basis over the expected economic useful lives of the assets at the following annual rates:-

Office Premises

- amortised over expected occupancy period

Computer Equipment

- straight line over 3 years

Office Equipment

- 20% reducing balance

The carrying value of tangible fixed assets are reviewed for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable.

Social Housing Grant And Other Grants In Advance/Arrears

Where developments have been financed wholly or partly by Social Housing Grant or other capital grant, the cost of those developments has been reduced by the amount of the grant receivable. The amount of the grants receivable is shown separately on the Balance Sheet.

Social Housing Grant received in respect of revenue expenditure is credited to the Income and Expenditure Account in the same period as the expenditure to which it relates.

Although Social Housing Grant is treated as a grant for accounting purposes, it may nevertheless become repayable in certain circumstances, such as the disposal of certain assets. The amount repayable would be restricted to the net proceeds of sale.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2010

NOTES TO THE FINANCIAL STATEMENTS (Continued)

1 PRINCIPAL ACCOUNTING POLICIES (Continued.)

Sales Of Housing Properties

First tranche Shared Ownership disposals are credited to turnover on completion. The cost of construction of these sales is taken to operating cost. In accordance with the Statement of Recommended Practice, disposals of subsequent tranches are treated as fixed asset disposals with the gain or loss on disposal shown in the Income and Expenditure Account.

Disposals of housing property under the Right to Buy scheme are treated as a fixed asset disposal and any gain and loss on disposal accounted for in the Income and Expenditure Account.

Disposals under shared equity schemes are accounted for in the Income and Expenditure Account. The remaining equity in the property is treated as a fixed asset investment, which is matched with the grant received.

Leases/Leased Assets

Costs in respect of operating leases are charged to the Income and Expenditure Account on a straight line basis over the lease term. Assets held under finance leases and hire purchase contracts are capitalised in the Balance Sheet and are depreciated over their useful lives.

Works to Existing Properties

The Association capitalises major repairs expenditure where these works result in an enhancement of economic benefits by increasing the net rental stream over the life of the property.

Capitalisation Of Development Overheads

Directly attributable development administration costs relating to development activities are capitalised in accordance with the Statement of Recommended Practice.

Development Interest

Interest incurred on financing a development is capitalised up to the date of practical completion of the scheme.

Designated Reserves

The Association has designated part of its reserves to meet its long term obligations.

The Cyclical Maintenance Reserve has been designated to meet future repair and maintenance obligations which are cyclical in nature. These are carried out in accordance with a planned programme of works.

The Major Repairs Reserve is based on the Association's liability to maintain housing properties in a state of repair which at least maintains their residual values in prices prevailing at the time of acquisition and construction.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2010

NOTES TO THE FINANCIAL STATEMENTS (Continued)

1 PRINCIPAL ACCOUNTING POLICIES (Continued.)

Property Development Cost

The proportion of the development cost of shared ownership properties expected to be disposed of as a first tranche sale is held in current assets until it is disposed of. The remaining part of the development cost is treated as a fixed asset. Surpluses made on the disposal of first tranche sales are taken to the Income and Expenditure Account in accordance with the Statement of Recommended Practice.

Property developments that are intended for resale are included in current assets until disposal.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2010

NOTES TO THE FINANCIAL STATEMENTS (Continued)

2. PARTICULARS OF TURNOVER, COST OF SALES, OPERATING COSTS AND OPERATING SURPLUS

			20	010			200	9	
		Notes	Turnover £	Operating Costs	Operating Surplus / (Deficit) £		Turnover £	Operating Costs	Operating Surplus / (Deficit) £
	Social Lettings Other Activities	3. 4.	2,689,279 65,403	2,042,231 142,107	647,048 (76,704)		2,606,437 131,196	1,832,138 251,766	774,299 (120,570)
	Total		2,754,682	2,184,338	570,344		2,737,633	2,083,904	653,729
3.	PARTICULARS OF	INCOME & EXP	ENDITURE FROM	SOCIAL LET	TINGS General Needs Housing £	Supported Housing £	Shared ownership £	2010 Tolal £	2009 Total £
	Income from Letting Rent Receivable Ne Service Charges Re	t of Identifiable Se	ervice Charges		2,684,083 1,758	-	13,205	2,697,288 1,758	2,619,223 2,545
	Gross Rents Receiv	vable			2,685,841 9,767		13,205	2,699,046 9,767	2,621,768 15,331
	Net Rents Receivat	m Scottish Ministe		iae	2,676,074 -	- -	13,205 - -	2,689,279	2,606,437 - -
	Revenue Grants From		es and Other Agenc		2,676,074		13,205	2,689,279	2,606,437
	Expenditure on Soc Service Costs	ial Letting Activit	es					-	-
	Management and m Reactive Maintenan Bad Debts - Rents a Planned and Cyclica Depreciation of Soci	ce and Service Charg al Maintenance, in al Housing	es	irs	1,190,678 404,368 15,107 226,320 202,050	-	- - - - 3,708	1,190,678 404,368 15,107 226,320 205,758	1,086,930 419,845 55,523 89,821 180,019
	Impairment of Housi Operating Costs of				2,038,523	-	3,708	2,042,231	1,832,138
	Operating Surplus of	on Social Letting	Activities		637,551		9,497	647,048 ——	<u>774,299</u>
	20	009			765,474		8,825		

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2010

NOTES TO THE FINANCIAL STATEMENTS (Continued)

4. PARTICULARS OF TURNOVER, OPERATING COSTS AND OPERATING SURPLUS OR DEFICIT FROM OTHER ACTIVITIES

	Grants							Operating	Operating
	From	Other	Supporting			Operating	Operating	Surplus	Surplus
	Scottish	Revenue	People	Other	Total	Costs	Costs	/ (Deficit)	/ (Deficit)
	Ministers	Grants	Income	Income	Turnover	Bad Debts	Other	2010	2009
	ч	બ	બ	СH	щ	ᡤ	ម	ы	બ
Wider Role Activities Development and construction of property	42,523	•	•	20,282	62,805	•	140,015	(77.210)	(101,566)
activities	2.598	•	'	1	2,598	•	2,092	506	(19.004)
Total From Other Activities	45,121	'		20,282	65,403		142,107	(76.704)	(120,570)
2009	64,025	35,408	'	31,763	131,196	'	251,766	(120.570)	

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2010

NOTES TO THE FINANCIAL STATEMENTS (Continued)

5. OFFICERS' EMOLUMENTS

The Officers are defined in s74 of the Industrial and Provident Societies Act	2010	2009
1965 as the members of the Management Committee, managers or servants of the Association.	£	£
Aggregate Emoluments payable to Officers with Emoluments greater than £60,000 (excluding Pension Contributions)	65,559	64,516
Pension contributions made on behalf on Officers with emoluments greater than £60,000	9,869	9,700
Emoluments payable to Chief Executive (excluding pension contributions)	65,559 ———	64,516

The number of Officers, including the highest paid Officer, who received emoluments (excluding pension contributions) over £60,000 was in the following ranges:-

	Number	Number
£60,001 to £70,000	1	1

6. EMPLOYEE INFORMATION

	2010	2009
	No.	No.
The average monthly number of full time equivalent persons employed during the year was	23	<u>24</u>
The average total number of Employees employed during the year was	<u>25</u>	<u>26</u>
Staff Costs were:	£	£
Wages and Salaries	735,264	692,566
Social Security Costs	57,196	52,337
Other Pension Costs	72,622	74,826
Temporary, Agency and Seconded Staff	59,010	61,200
	924,092	880,929
	924,092 ======	880,929

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2010

NOTES TO THE FINANCIAL STATEMENTS (Continued)

7. GAIN ON SALE OF HOUSING STOCK

	2010 £	2009 £
Sales Proceeds	-	27,025
Cost of Sales	•	26,018
Gain On Sale Of Housing Stock		1,007

8. INTEREST PAYABLE

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	2010	2009
	£	£
On Bank Loans & Overdrafts	208,269	261,020

Interest incurred in the development period of housing properties which has been written off to the income and expenditure account amounted to £nil (2009 £nil).

9. SURPLUS ON ORDINARY ACTIVITIES

	2010	2009
Surplus on Ordinary Activities is stated after charging:-	£	£
Depreciation - Tangible Owned Fixed Assets	213,149	201,544
Auditors' Remuneration - Audit Services	6,021	5,606
Operating Lease Rentals - Land & Buildings	-	20,646
Operating Lease Rentals - Other	-	7,754
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10. TAX ON SURPLUS ON ORDINARY ACTIVITIES

The Association is a Registered Scotlish Charity and is not liable to United Kingdom Corporation Tax on its charitable activities.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2010

NOTES TO THE FINANCIAL STATEMENTS (Continued)

11. TANGIBLE FIXED ASSETS

a) Housing Properties	Housing Properties Held for Letting £	Housing Properties In course of Construction £	Completed Shared Ownership Properties £	Total £
COST		050 405	450.000	AE 20E 74E
As at 1st April 2009	43,956,330	956,495 124,260	452,920	45,365,745 154,282
Additions	30,022 1,080,755	(1,080,755)	_	104,202
Schemes Completed		(1,000,700)		
As at 31st March 2010	45,067,107		452,920	45,520,027 ————
DEPRECIATION As at 1st April 2009	1,261,061 202,050	-	27,005 3,708	1,288,066 205,758
Charge for Year				
As at 31st March 2010	1,463,111		30,713	1,493,824
SOCIAL HOUSING GRANT As at 1st April 2009 Additions Schemes Completed	33,138,028 30,022 625,646	625,646 - (625,646)	242 ,177 - -	34,005,851 30,022
As at 31st March 2010	33,793,696		242,177	34,035,873
OTHER CAPITAL GRANTS As at 1st April 2009	2,193,453	<u>-</u>	.	2,193,453
As at 31st March 2010	2,193,453			2,193,453
NET BOOK VALUE As at 31st March 2010	7,616,847	<u>-</u>	180,030	7,796,877
As at 31st March 2009	7,363,788	330,849	183,738	7,878,375

Additions to housing properties includes capitalised development administration costs of £nil (2009 - £nil) and capitalised major repair costs to existing properties of £nil (2009 £nil)

All land and housing properties are freehold.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2010

NOTES TO THE FINANCIAL STATEMENTS (Continued)

11. TANGIBLE FIXED ASSETS (Con

b) Other Tangible Assets	Leasehold Office Premises £	Furniture & Equipment £	Total £
COST			0.40.000
As at 1st April 2009	125,349	193,857	319,206
Additions	-	3,346	3,346
Eliminated on Disposals		-	
As at 31st March 2010	125,349	197,203	322,552
GRANTS RECEIVED			
As at 1st April 2009	-	-	-
Received in year	-	-	-
Repaid on Disposal			
As at 31st March 2010			
AGGREGATE DEPRECIATION			
As at 1st April 2009	118,350	184,215	302,565
Charge for year	1,000	6,391	7,391
Eliminated on disposal		-	
As at 31st March 2010	119,350	190,606	309,956
NET BOOK VALUE			40.500
As at 31st March 2010	5,999	6,597	12,596 ———
As at 31st March 2009	6,999	9,642	16,641
12. CAPITAL COMMITMENTS			
		2010	2009
		£	£
Capital Expenditure that has been contracted for but	has not been provided for		
in the Financial Statements		-	1 <u>02,095</u>
		-	

The above commitments will be financed by a mixture of public grant, private finance and the Association's own resources.

13. COMMITMENTS UNDER OPERATING LEASES

At the year end, the annual commitments under operating leases were as follows	2010 £	2009 £
Land and Buildings Expiring in over five years	26,241	20,996
Other Expiring within one year Expiring between two and five years	7,754 	7,754

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2010

NOTES TO THE FINANCIAL STATEMENTS (Continued)

14. DEBTORS

	2010	2009
	£	£
Arrears of Rent & Service Charges	184,234	217,557
Less: Provision for Doubtful Debts	(122,238)	(147,298)
	61,996	70,259
Social Housing Grant Receivable	10,325	24,179
Other Debtors	19 ,155	27,251
Amounts Due from Group Undertakings	46,159	53,852
	137,635	175,541

15. CREDITORS: Amounts falling due within one year

	2010 £	2009 £
Housing Loans	325,556	174,035
Trade Creditors	161,156	290,503
Rent in Advance	82,902	77,510
Other Taxation and Social Security	26,797	27,600
Other Creditors	9,536	258,196
Accruals and Deferred Income	8,000	38,142
	613,947	865,986

At the balance sheet date there were pension contributions outstanding of £8,812 (2009 £9,506)

16. CREDITORS: Amounts falling due after more than one year

	2010 £	2009 £
Housing Loans	4,572,647	4,557,570
Housing Loans are secured by specific charges on the Association's housing properties and are repayable at varying rates of interest in instalments, due as follows:-		
Within one year	325,556	174,035
Between one and two years	272,089	167,300
Between two and five years	656,450	549,214
In five years or more	3,644,108	3,841,056
	4,898,203	4,731,605
Less: Amount shown in Current Liabilities	325,556	174,035
	4,572,647	4,557,570

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2010

NOTES TO THE FINANCIAL STATEMENTS (Continued)

17. CASH FLOW STATEMENT

Reconciliation of operating surplus to net cash inflow from operating activities			2010 £	2009 £
Operating Surplus Depreciation Change in Debtors Change in Creditors Share Capital Written Off			570,344 213,149 24,052 (425,621) (178)	653,729 193,072 127,755 306,658 (20)
Net Cash Inflow from Operating Activities			381,746	1,281,194 ———
Reconciliation of net cash flow to movement in net debt	2010 £	£	2009 £	£
Increase in Cash Cash flow from change in debt	249,864 (166,598)		624,073 199,116	
Movement in net debt during year Net debt at 1st April 2009		83,266 (4,061,712)		823,189 (4,884,901)
Net debt at 31st March 2010		(3,978,446)		(4,061,712)
Analysis of changes in net debt		At 01.04.09 £	Cash Flows £	At 31.03.10 £
Cash at bank and in hand Debt: Due within one year Due after more than one year		669,893 (174,035) (4,557,570)	249,864 (151,521) (15,077)	919,757 (325,556) (4,572,647)
Net Debt		(4,061,712)	83,266	(3,978,446)

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2010

NOTES TO THE FINANCIAL STATEMENTS (Continued)

18. SHARE CAPITAL

Shares of £1 each Issued and Fully Paid	£
At 1st April 2009	242
Issued in year	8
Cancelled in year	(178)
At 31st March 2010	72
	

Each member of the Association holds one share of £1 in the Association. These shares carry no rights to dividend or distributions on a winding up. When a shareholder ceases to be a member, that person's share is cancelled and the amount paid thereon becomes the property of the Association. Each member has a right to vote at members' meetings.

19. RESERVES

10.1120211120			
(a) Designated Reserves	Cyclical Maintenance £	Major Repairs £	Total £
At 1st April 2009 Transfer to / (from) Revenue Reserves	60,000 	2,764,288 272,660	2,824,288 272,660
At 31st March 2010	60,000	3, <u>036,94</u> 8	3, <u>096,94</u> 8
(b) Revenue Reserves			Total £
At 1st April 2009			492,464
Surplus for the Year			363,547
Transfer (to) / from Designated Reserves			(272,660)
At 31st March 2010			<u>583,351</u>
20. HOUSING STOCK			
The number of units of accommodation in management		2010	2009
at the year end was:-		No.	No.
General Needs - New Build		734	726
- Rehabilitation		55	55
Shared Ownership		7	7
Characteristic		700	700
		796 	788

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2010

NOTES TO THE FINANCIAL STATEMENTS (Continued)

21. RELATED PARTY TRANSACTIONS

Members of the Management Committee are related parties of the Association as defined by Financial Reporting Standard 8.

The related party relationships of the members of the Management Committee is summarised as follows:

7 members are tenants of the Association

Those members that are tenants of the Association have tenancies that are on the Association's normal tenancy terms and they cannot use their positions to their advantage.

Governing Body Members cannot use their position to their advantage. Any transactions between the Association and any entity with which a Governing Body Member has a connection with is made at arm's length and is under normal commercial terms.

22. FIXED ASSET INVESTMENT

	2010	2009
	£	£
Investments in Subsidiaries		
As at 31 March 2010 & 31 March 2009	100	100

In the opinion of the Management Committee the aggregate value of the assets of the subsidiary is not less than the aggregate of the amounts at which those assets are stated in the Association's balance sheet.

The Association has a 100% owned subsidiary The New Tannahill Centre. The relationship between the Association and its subsidiary is set out in an independence agreement between both

The Association is a tenant of The New Tannahill Centre and during the year it paid rent and service charges amounting to £25,147 plus VAT (2009: £18,315 plus VAT).

At the year end the Association was owed £46,169 (2009: £53,582) from the subsidiary.

The aggregate amount of capital and reserves and the results of The New Tannahill Centre for the year ended 31 March 2010 were as follows:

2000

2010

	2010	2003
	£	£
Capital & Reserves	<u>34,035</u>	30,383
Profit for the year	3,552	(22,695)

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2010

NOTES TO THE FINANCIAL STATEMENTS (Continued)

32. RETIREMENT BENEFIT OBLIGATIONS

General

Ferguslie Park Housing Association Limited participates in the SFHA Pension Scheme.

The SFHA Pension Scheme is a multi-employer defined benefit scheme. The Scheme is funded and is contracted out of the state scheme

The Scheme offers three benefit structures to employers, namely:

- · Final salary with a 1/60th accrual rate.
- · Career average revalued earnings with a 1/60th accrual rate
- · Career average revalued earnings with a 1/70th accrual rate

An employer can elect to operate different benefit structures for their active members (as at the first day of April in any given year) and their new entrants. An employer can only operate one open benefit structure at any one time. An open benefit structure is one which new entrants are able to join.

Ferguslie Park Housing Association Limited has elected to operate the final salary with a 1/60th accrual rate benefit structure for active members as at 31 March 2008 and the final salary with a 1/60th accrual rate benefit structure for new entrants from 1 April 2008.

The Trustee commissions an actuarial valuation of the Scheme every 3 years. The main purpose of the valuation is to determine the financial position of the Scheme in order to determine the level of future contributions required so that the Scheme can meet its pension obligations as they fall due.

The actuarial valuation assesses whether the Scheme's assets at the valuation date are likely to be sufficient to pay the pension benefits accrued by members as at the valuation date. Asset values are calculated by reference to market levels. Accrued pension benefits are valued by discounting expected future benefit payments using a discount rate calculated by reference to the expected future investment returns.

During the accounting period Ferguslie Park Housing Association Limited paid contributions at the rate of 15.4% of pensionable salaries. Member contributions were 7.7%.

As at the balance sheet date there were 14 active members of the Scheme employed by Ferguslie Park Housing Association Limited. The annual pensionable payroll in respect of these members was £478,974. Ferguslie Park Housing Association Limited continues to offer membership of the Scheme to its employees.

It is not possible in the normal course of events to identify the share of underlying assets and liabilities belonging to individual participating employers. SFHA is a multi-employer scheme where the scheme assets are co-mingled for investment purposes, benefits are paid from the total scheme assets, and the contribution rate for all employers is set by reference to the overall financial position of the scheme rather than by reference to individual employer experience. Accordingly, due to the nature of the Plan, the accounting charge for the period under FRS17 represents the employer contribution payable.

The last formal valuation of the Scheme was performed as at 30 September 2006 by a professionally qualified actuary using the Projected Unit Credit method. The market value of the Scheme's assets at the valuation date was £268m. The valuation revealed a shortfall of assets compared with the value of liabilities of £54m (equivalent to a past service funding level of 83.4%).

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2010

NOTES TO THE FINANCIAL STATEMENTS (Continued)

32. RETIREMENT BENEFIT OBLIGATIONS (Continued)

The Scheme Actuary has prepared an Actuarial Report that provides an approximate update on the funding position of the Scheme as at 30 September 2008. Such a report is required by legislation for years in which a full actuarial valuation is not carried out. The funding update revealed a decrease in the assets of the Scheme to £265 million and indicated an increase in the shortfall of assets compared to liabilities to approximately £149 million, equivalent to a past service funding level of 63.9%. Annual funding updates of the SFHA Pension Scheme are carried out using approximate actuarial techniques rather than member by member calculations, and will therefore not produce the same results as a full actuarial valuation. However they will provide a good indication of the financial progress of the scheme since the last full valuation.

Since the contribution rates payable to the Scheme have been determined by reference to the last full actuarial valuation the following notes relate to the formal actuarial valuation as at 30 September 2006.

Financial Assumptions

The financial assumptions underlying the valuation as at 30 September 2006 were as follows:

	% p.a.
- Investment return pre-retirement	7.2
- Investment return post-retirement	4.9
- Rate of Salary increases	4.6
- Rate of pension increases: pension accrued pre 6 April 2005 pension accrued from 6 April 2005 (for leavers before 1 October 1993 pension increases are 5.0%)	2.6 2.25
- Rate of price inflation	2.6

The valuation was carried out using the PA92C2025 short cohort mortality table for non-pensioners and PA92C2013 short cohort mortality table for pensioners. The table below illustrates the assumed life expectancy in years for pension scheme members at age 65 using these mortality assumptions:

	Males	Females	
	Assumed life expectancy in years at age 65	Assumed life expectancy in years at age 65	
Non-pensioners	21.6	24.4	
Pensioners	20.7	23.6	

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2010

NOTES TO THE FINANCIAL STATEMENTS (Continued)

32. RETIREMENT BENEFIT OBLIGATIONS (Continued)

Valuation Results

The long-term joint contribution rates required from employers and members to meet the cost of future benefit accrual were assessed as:

Benefit Structure	Long-term joint contribution rate (% of pensionable
Final salary - 60ths	17.8
Career average 60ths	14.6
Career average 70ths	12.6

If an actuarial valuation reveals a shortfall of assets compared to liabilities the Trustee must prepare a recovery plan setting out the steps to be taken to make up the shortfall.

Following consideration of the results of the valuation it was agreed that the shortfall of £54m would be dealt with by the payment of additional contributions of 5.3% of pensionable salaries per annum with effect from 1 April 2008. It is the Scheme policy that the joint contribution rate payable is split between employers and members in the ratio 2:1. Accordingly the joint contribution rates from 1 April 2008 for each of the benefit structures will be:

Benefit Structure	Joint contribution rate (% of pensionable salaries)
Final salary 60ths	23.1% comprising employer contributions of 15.4% and member contributions of 7.7%
Career average 60ths	19.9% comprising employer contributions of 13.3% and member contributions of 6.6%
Career average 70ths	17.9% comprising employer contributions of 11.9% and member contributions of 6.0%

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2010

NOTES TO THE FINANCIAL STATEMENTS (Continued)

32. RETIREMENT BENEFIT OBLIGATIONS (Continued)

A small number of employers that have closed the Scheme to new entrants are required to pay an additional employer contribution loading of 3.5% to reflect the higher costs of a closed arrangement.

If the valuation assumptions are borne out in practice, this pattern of contributions should be sufficient to eliminate the past service deficit, on an on-going funding basis, by 31 March 2020.

A copy of the recovery plan, setting out the level of deficit contributions payable and the period for which they will be payable, must be sent to the Pensions Regulator. The Regulator has the power under Part 3 of the Pensions Act 2004 to issue scheme funding directions where it believes that the actuarial valuation assumptions and/or recovery plan are inappropriate. For example the Regulator could require that the Trustee strengthens the actuarial assumptions (which would increase the scheme liabilities and hence impact on the recovery plan) or impose a schedule of contributions on the Scheme (which would effectively amend the terms of the recovery plan). The Regulator has reviewed the recovery plan for the SFHA Pension Scheme and confirmed that, in respect of the September 2006 actuarial valuation, it does not propose to issue any scheme funding directions under Part 3 of the Pensions Act 2004.

The current triennial valuation, as at 30 September 2009, is being undertaken by a professionally qualified actuary. The provisional results of this valuation were issued by the SFHA Pension Scheme in May 2010. These figures show that the deficit on the schemes has increased from £53.6million to £160million. The funding level of liabilities, based on these figures, would be 64.8% (2006 - 83.4%).

As a result of this valuation the total contribution rate must increase on average by 7% of pensionable earnings for all existing benefit options structures from April 2011.

As a result of Pension Scheme legislation there is a potential debt on the employer that could be levied by the Trustee of the Scheme. The debt is due in the event of the employer ceasing to participate in the Scheme or the Scheme winding up.

The debt for the Scheme as a whole is calculated by comparing the liabilities for the Scheme (calculated on a buyout basis i.e. the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Scheme. If the liabilities exceed assets there is a buy-out debt.

The leaving employer's share of the buy-out debt is the proportion of the Scheme's liability attributable to employment with the leaving employer compared to the total amount of the Scheme's liabilities (relating to employment with all the currently participating employers). The leaving employer's debt therefore includes a share of any "orphan" liabilities in respect of previously participating employers. The amount of the debt therefore depends on many factors including total Scheme liabilities, Scheme investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amounts of debt can therefore be volatile over time.