# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

Registered Scottish Charity No. SC028900 FCA Registration No. 2266R(S) Registered Housing Association No.103

### MANAGEMENT COMMITTEE, EXECUTIVE AND ADVISERS

### Management Committee at 31 March 2014

Robert McNeill

Chair

Joyce Bolan

Secretary

John Holcombe

Vice Chair

Alan Clydesdale

Jim Curran Frank Colston Shirley Evans Peter Ewart

Andrew Field

Resigned 23 September 2013 Appointed 23 September 2013

Alan Forsyth Peter Hayman

Caryn Innes

Appointed 23 September 2013

Brian Logan

Jill Malcolmson

Appointed 23 September 2013

David Rose

Ian Shearer Fiona Sheldon Resigned 23 September 2013

Resigned 23 September 2013

### **Executive Officer**

Martin Pollhammer

Chief Executive

### **Registered Office**

18-20 Market Street

Haddington East Lothian EH41 3JL

### **Bankers**

Bank of Scotland

Royal Bank of Scotland

44 Court Street

32 Court Street Haddington

Haddington EH41 3NP

EH41 3NP

### **Auditors**

Alexander Sloan

Chartered Accountants & Statutory Auditors

1 Atholl Place Edinburgh EH3 8HP

### **Solicitors**

Anderson Strathern W.S.

TC Young

Solicitors

Solicitors

14 Court Street

7 West George Street

Haddington

Glasgow

# REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31 MARCH 2014

The Management Committee present their report and the audited financial statements for the year ended 31 March 2014.

### **Legal Status**

The Association is registered as a non-profit making organisation under the Co-operative and Community Benefit Societies Act 2014 No. 2266R(S). The Association is constituted under its Rule Book. The Association is a registered Scottish Charity with the charity number SC028900.

### **Principal Activities**

The principal activity of the Association is the provision of rented accommodation and associated services. The Association also administers the East Lothian Care & Repair service which offers advice for house maintenance to elderly or disabled house owners and private tenants. The administration costs of this service are met by grant income from East Lothian Council.

### **Review of Business**

The Association's main activities over the year generated an operating surplus of £976,316 (2013: £898,698) and three properties were sold under the "Right to Buy" legislation. Following the deduction of finance costs, the Association's activities generated a surplus of £223,966 (2013: £4,149) for the year. A sum of £348,763 has been transferred from designated reserves to fund additional planned maintenance expenditure, resulting in the total accumulated surplus increasing by £572,729 to £4,029,899 (2013: £3,457,170).

During the year the Association spent £1,034,454 on the development of new properties and purchased one property under the Mortgage to Rent Scheme. There was a net decrease to the number of properties in management of two units.

The Association spent £2,476,583 (2013: £2,208,490) on the maintenance and improvement of its properties during the year. Of this expenditure £871,295 (2013: £632,205) was spent on the replacement of components and transferred to the Association's balance sheet.

The Association's wholly owned subsidiary, R3 Repairs Limited, continued to provide maintenance and repair services to the Association, other Housing Associations and other external customers.

The Management Committee was disappointed to terminate the "Home Safety" and "Garden Care" support projects (managed by the Care & Repair Service), during the year following the withdrawal of Change Fund support.

The Management Committee is satisfied with the Association's financial performance during the year and with the year-end position, it does however recognise the challenges ahead. These challenges include obtaining development funding in the current economic climate, ensuring our properties meet the Scottish Housing Quality Standard by 2015, accommodating increased contributions to the pension scheme and the impact of Welfare Reform on arrears and bad debt levels.

### **Changes in Fixed Assets**

During the year the cost of the Association's housing properties has increased as detailed in Note 10.

### The Management Committee and Executive Officers

The Management Committee and Executive Officers are listed on page 2.

### REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31 MARCH 2014

### The Management Committee and Executive Officers

Each elected member of the Management Committee holds one fully paid share of £1 in the Association. The Chief Executive of the Association holds no interest in the Association's share capital and although not having the legal status of a Director acts as an Executive within the Authority delegated by the Management Committee.

The members of the Management Committee are also Trustees of the Charity. Members of the Management Committee are appointed by the members at the Association's Annual General Meeting.

### **Donations**

The Association made donations to other charitable organisations during the year of £1,000 (2013: £1,000).

### Statement of Management Committee's Responsibilities

The Co-operative and Community Benefit Societies Act 2014 require the Management Committee to prepare Financial Statements for each financial year which gives a true and fair view of the state of affairs of the Association and of the surplus or deficit of the Association for that period. In preparing those Financial Statements, the Management Committee is required to:-

- select suitable accounting policies and then apply them consistently;
- · make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements;
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business.
- prepare a statement on Internal Financial Control.

The Management Committee is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Association and to enable them to ensure that the Financial Statements comply with the Co-operative and Community Benefit Societies Act 2014, the Housing (Scotland) Act 2010 and the Determination of Accounting Requirements 2012. It is also responsible for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities, and for ensuring the Association's suppliers are paid promptly.

The Management Committee must, in determining how amounts are presented within items in the income and expenditure account and balance sheet, have regard to the substance of the reported transaction or arrangement in accordance with generally accepted accounting principles and practice.

In so far as the Management Committee is aware:

- There is no relevant audit information (information needed by the Association's auditors in connection with preparing their report) of which the Association's auditors are unaware, and
- The Management Committee has taken all steps that they ought to have taken to make itself aware of any
  relevant audit information and to establish that the Association's auditors are aware of that information.

### Statement on Internal Financial Control

- The Management Committee acknowledges its ultimate responsibility for ensuring that the Association has in place a system of financial controls that is appropriate for the business environment in which it operates. These financial controls are designed to give reasonable assurance with respect to:
  - 1.1 the reliability of financial information used within the Association, or for publication:
  - 1.2 the maintenance of proper accounting records;
  - 1.3 the safeguarding of assets against unauthorised use or disposition.

## REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31 MARCH 2014

### Statement on Internal Financial Control

- 2. It is the Management Committee's responsibility to establish and maintain systems of internal financial control. Such systems can only provide reasonable and not absolute assurance against material misstatement or loss. Key elements of the Association's systems include ensuring that:
  - 2.1 formal policies and procedures are in place, including the documentation of key systems and rules relating to the delegation of authority, which allow the monitoring of financial controls and restrict the unauthorised use of the Association's assets:
  - 2.2 experienced and suitably qualified staff take responsibility for important business functions, and annual appraisal procedures have been established to maintain standards of performance;
  - 2.3 regular financial management reports are prepared promptly, providing relevant, reliable and up to date financial and other information, with significant variances from budget being investigated as appropriate;
  - 2.4 forecasts and budgets are prepared which allow the Management Committee and Management Team to monitor the key business risks, financial objectives and the progress being made towards achieving plans set for the year and for the medium term;
  - 2.5 all significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures, through the Management Committee;
  - 2.6 the Management Committee receive reports from management and from the external and internal auditors, to provide reasonable assurance that control procedures are in place and are being followed and that a general review of the major risks facing the Association is undertaken:
  - 2.7 formal procedures have been established for instituting appropriate action to correct any weaknesses identified through internal or external reports.
- 3. The Association's internal audit service is provided by The Internal Audit Association, who have carried out a full risk assessment and are undertaking a rolling three year programme of tests, which has been approved by the Management Committee.
- 4. During the year ended 31 March 2014, working in conjunction with the Association's Finance and Audit Sub-Committee, The Internal Audit Association has reviewed the Association's systems of internal controls applicable to the following areas:
  - Allocations and Lettings
  - · Gas Safety
  - Governance Performance Monitoring Arrangements
  - Purchases and Payments

No weaknesses were found in the internal financial controls, which resulted in material losses, contingencies or uncertainties or which require disclosure in the financial statements or in the auditor's report on the financial statements.

### **Auditors**

A resolution to re-appoint as auditors, Alexander Sloan, Chartered Accountants will be proposed at the Annual General Meeting.

By order of the Management Committee

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J'Bolan, Secretary 14 August 2014

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF EAST LOTHIAN HOUSING ASSOCIATION LIMITED FOR THE YEAR ENDED 31 MARCH 2014

We have audited the financial statements of East Lothian Housing Association Limited for the year ended 31 March 2014 which comprise an income and expenditure account, balance sheet, cash flow statement and related notes. These financial statements have been prepared in accordance with the accounting policies set out therein. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Association's members, as a body, in accordance with Section 87 of the Cooperative and Community Benefit Societies Act 2014. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective Responsibilities of Management Committee and Auditors

As described in the Statement of Management Committee's Responsibilities the Association's Management Committee, are responsible for the preparation of the Financial Statements that give a true and fair view. Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### Scope of the audit on the Financial Statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Association's circumstances and have been consistently applied and adequately disclosed: the reasonableness of significant accounting estimates made by the Management Committee: and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Management Committee's report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies, we consider the implications of our report.

### Opinion on the financial statements

In our opinion the Financial Statements:

Give a true and fair view of the state of the Association's affairs as at 31 March 2014 and of its results for the year then ended:

- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice:
   and
- Have been properly prepared in accordance with the Co-operative and Community Benefit Societies Act 2014, the Housing (Scotland) Act 2010 and the Determination of Accounting Requirements 2012.
- In our opinion, the information given in the Management Committee's Report is consistent with the financial statements.

### Matters on which we are required to report by exception

We are required to report to you if, in our opinion:

- The information given in the Management Committee's Report is inconsistent with the financial statements
- Proper books of account have not been kept by the Association in accordance with the requirements of the legislation
- A satisfactory system of control over transactions has not been maintained by the Association in accordance with the requirements of the legislation
- The income and Expenditure Account to which our report relates and the Balance Sheet are not in agreement with the books of the Association
- We have not received all the information and explanations necessary for the purposes of our audit.

We have nothing to report in respect of these matters.

ALEXANDER SLOAN

Chartered Accountants & Statutory Auditors

**EDINBURGH** 

REPORT OF THE INDEPENDENT AUDITORS TO THE MANAGEMENT COMMITTEE OF EAST LOTHIAN HOUSING ASSOCIATION LIMITED FOR THE YEAR ENDED 31 MARCH 2014

### **Corporate Governance Matters**

In addition to our audit of the Financial Statements, we have reviewed your statement on Pages 4 and 5 concerning the Association's compliance with the information required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing".

### **Basis of Opinion**

We carried out our review having regard to the requirements relating to corporate governance matters within Bulletin 2006/5 issued by the Auditing Practices Board. The Bulletin does not require us to review the effectiveness of the Association's procedures for ensuring compliance with the guidance notes, nor to investigate the appropriateness of the reasons given for non-compliance.

### Opinion

In our opinion the Statement on Internal Financial Control on pages 4 and 5 has provided the disclosures required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing" and is consistent with the information which came to our attention as a result of our audit work on the Financial Statements.

Through enquiry of certain members of the Management Committee and Officers of the Association, and examination of relevant documents, we have satisfied ourselves that the Management Committee's Statement on Internal Financial Control appropriately reflects the Association's compliance with the information required by the section on Internal Financial Control within SFHA's "Raising Standards in Housing".

Alexander Sloan Chartered Accountants

14 August 2014

# INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2014

	Note	<b>2014</b> £	<b>2013</b>		
TURNOVER	2	5,597,145	5,375,086		
Operating Costs	2	(4,620,829)	(4,476,388)		
Operating Surplus		976,316	898,698		
Gain on Disposal of Housing Stock	28	117,523	-		
Interest Receivable		20,678	27,329		
Interest Payable and Similar Charges	7	(890,551)	(921,878)		
Surplus for the Year	8	223,966	<u>4,149</u>		
All amounts relate wholly to continuing activ	ities.				
Historical cost surpluses and deficits are identical to those shown in the accounts.					
The notes of pages 11 to 28 form part of the	ese financial stater	ments.			
STATEMENT OF TOTAL RECOGNISED G	AINS	2014	2013		
		£	£		
Surplus for the financial year		223,966	4,149		
Total gains recognised since last annual	report	223,966	<u>4,149</u>		

### BALANCE SHEET AS AT 31 MARCH 2014

	Note	<b>2014</b> £	<b>2013</b> £
FIXED ASSETS Housing Properties - Cost less Depreciation Less: Social Housing Grants Other Grants	10 11 11	70,276,046 (46,246,273) (581,145)	70,149,412 (46,302,427) (581,625)
Other Fixed Assets	12	23,448,628 1,184,857	23,265,360 1,250,091
		<u>24,633,485</u>	<u>24,515,451</u>
FIXED ASSET INVESTMENT	13	1	<u>1</u>
CURRENT ASSETS Debtors Cash at Bank and in Hand	14	2,049,086 929,495	1,316,168 1,534,344
		2,978,581	2,850,512
CREDITORS - Amounts falling due within one year	15	(1,925,930)	(1,652,035)
NET CURRENT ASSETS		1,052,651	1,198,477
TOTAL ASSETS LESS CURRENT LIABILITIES		25,686,137	25,713,929
CREDITORS - Amounts falling due after more than one year	16	(19,588,455)	(19,840,212)
NET ASSETS		6,097,682	<u>5,873,717</u>
CAPITAL AND RESERVES Called up Share Capital Designated Reserves Accumulated Surplus	17 18 19	134 2,067,649 4,029,899	135 2,416,412 3,457,170
		6,097,682	<u>5,873,717</u>

The Financial Statements on pages 8 to 28 were approved by the Management Committee on 14 August 2014 and signed on its behalf by:-

R McNeill Chairman J Holcombe Vice Chairman J Bolan Secretary

The notes on pages 11 to 28 form part of these financial statements.

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2014

	Note	£	<b>2014</b> £	£	<b>2013</b> £
Net Cash Inflow from Operating Activities	22		1,496,282		1,684,847
Returns on Investments and Servicing of Finance Interest Received Interest Paid		20,709 391,231)		27,460 (947,701) ———	
Net Cash Outflow from Returns on Investments and Servicing of Finance			(870,522)		(920,241)
Capital Expenditure and Financial Investment Acquisition and Construction of Properties Purchase of Other Fixed Assets Social Housing Grant Received Proceeds on Disposal of Properties	(	87,926) (43,682) 53,283 65,720		(1,063,095) (94,944) 221,284	·
Net Cash Outflow from Capital Expenditure			(1,012,605)		(936,755)
Net Cash Outflow before use of Liquid Resources and Financing			(386,845)		(172,149)
Financing Loan Advances Received Loan Principal Repayments Share Capital Issued			250,000 (468,006) 2		200,000 (481,613) 5
Decrease in Cash	23		(604,849)		<u>(453,757)</u>

The notes on pages 11 to 28 form part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

### 1. PRINCIPAL ACCOUNTING POLICIES

### Introduction and Accounting Basis

These financial statements have been prepared in accordance with applicable Accounting Standards, the Statement of Recommended Practice - Accounting by Registered Social Landlords 2010 and on the historical cost basis. They also comply with the Determination of Accounting Requirements 2012. A summary of the more important accounting policies is set out below.

### Turnover

Turnover represents rental and service charge income receivable, fees receivable and revenue grants receivable from Scottish Ministers and the Local Authority.

### **Retirement Benefits**

The Association participates in the Scottish Housing Associations' Pension Scheme and retirement benefits to employees of the Association are funded by the contributions from all participating employers and employees in the Scheme. Payments are made in accordance with periodic calculations by consulting Actuaries and are based on pension costs applicable across the various participating Associations taken as a whole.

### Valuation of Housing Properties

Housing Properties are stated at cost, less social housing and other public grants and less accumulated depreciation. Housing under construction and Land are not depreciated. The Association depreciates properties by major component on a straight line basis over the estimated useful economic lives of each identified component. All components are categorised as Housing Properties within note 10. Impairment reviews are carried out if events or circumstances indicate that the carrying value of the components listed below is higher than the recoverable amount.

Component	Useful Economic Life
Core	50 years
Kitchens	15 years
Bathrooms	30 years
Heating	20 years
Windows	30 years

### **Depreciation and Impairment of Other Fixed Assets**

Other Fixed Assets are stated at cost less accumulated depreciation. Depreciation is charged on a straight line basis over the expected economic useful lives of the assets at the following annual rates:-

Office Premises	4%
Alterations to Office Premises	33.33%
Computer Equipment	10%-25%
Office Equipment Fixtures & Fittings	15%-20%
Vans, Tools & Plant	20%-50%

The carrying values of tangible fixed assets are reviewed for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

### 1. PRINCIPAL ACCOUNTING POLICIES (continued)

### Social Housing Grant and Other Grants in Advance/Arrears

Where developments have been financed wholly or partly by Social Housing Grant or other capital grant, the cost of those developments has been reduced by the amount of the grant receivable. The amount of the grants receivable is shown separately on the Balance Sheet.

Social Housing Grant attributed to individual components is written off to the Income and Expenditure Account when these components are replaced.

Social Housing Grant received in respect of revenue expenditure is credited to the Income and Expenditure Account in the same period as the expenditure to which it relates.

Although Social Housing Grant is treated as a grant for accounting purposes, it may nevertheless become repayable in certain circumstances, such as the disposal of certain assets. The amount repayable would be restricted to the net proceeds of sale.

### Disposals of Housing Properties

First tranche Shared Ownership disposals are credited to turnover on completion. Disposals of subsequent tranches are treated as fixed asset disposals with the gain or loss on disposal shown in the income and expenditure account in accordance with the Statement of Recommended Practice, disposals of subsequent tranches are treated as fixed asset disposals with the gain or loss on disposal shown in the Income and Expenditure Account.

Disposals of housing property under the Right to Buy scheme are treated as a fixed asset disposal and any gain and loss on disposal accounted for in the Income and Expenditure Account.

Any gain or loss on the disposal of a component is incorporated into the depreciation charge for the year.

### Leases/Leased Assets

Costs in respect of operating leases are charged to the Income and Expenditure Account on a straight line basis over the lease term. Assets held under finance leases and hire purchase contracts are capitalised in the Balance Sheet and are depreciated over their useful lives.

### Capitalisation of Major Repairs Expenditure

The Association capitalises major repairs expenditure where these works result in an enhancement of economic benefits by increasing the net rental stream over the life of the property.

### Capitalisation of Development Overheads

Administration costs which are directly attributable to development activities are capitalised in accordance with the Statement of Recommended Practice.

### **Development Interest**

Interest incurred on financing a development is capitalised up to the date of practical completion of the scheme.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

### 1. PRINCIPAL ACCOUNTING POLICIES (continued)

### **Designated Reserves**

The Association has designated part of its reserves to meet its long term obligations.

The Cyclical Maintenance Reserve has been designated to meet future repair and maintenance obligations which are cyclical in nature. These are carried out in accordance with a planned programme of works.

The Major Repairs Reserve is based on the Association's liability to maintain housing properties in a state of repair which meets the requirements of the Scottish Housing Quality Standard.

The Service Equipment Replacement reserve has been designed to meet future costs of replacing service equipment.

### **Property Development Cost**

The proportion of the development cost of shared ownership properties expected to be disposed of as a first tranche sale is held in current assets until it is disposed of. The remaining part of the development cost is treated as a fixed asset. Surpluses made on the disposal of first tranche sales are taken to the Income and Expenditure Account in accordance with the Statement of Recommended Practice.

Property developments that are intended for resale are included in current assets until disposal.

### **Housing Property Managed by Agents**

Where a third party manages the Association's housing property the accounting treatment reflects the substance of the transactions. The property is only excluded if the rights and obligations associated with the scheme have been transferred to the third party.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

4

PARTICULARS OF TURNOVER, COST OF SALES, OPERATING COSTS AND OPERATING SURPLUS OR DEFICIT	OVER, CC	ST OF SALES,	OPERATING	COSTS AND OPE	RATING SURPLU	S OR DEFICIT	
		2014	;	;	2013	;	:
	Note	Turnover ₤	Operating Costs £	Operating Surplus £	Turnover £	Operating Costs £	Operating Surplus £
Social Lettings	ო	5,161,645	(4,225,519)	936,126	4,954,321	(4,068,047)	886,274
Other Activities	4	435,500	(395,310)	40,190	420,765	(408,341)	12,424
TOTAL		5,597,145	(4,620,829)	<u>976,316</u>	5,375,086	(4,476,388)	869'868

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

### 3. PARTICULARS OF INCOME AND EXPENDITURE FROM SOCIAL LETTINGS

	General Needs Housing £	Shared Ownership £	2014 Total £	<b>2013</b> <b>Total</b> £
Income from Social Lettings Rent Receivable net of				
Service Charges Service Charges Receivable	4,930,981 114,239	133,199 12,109		4,867,644 115,165
Less: Rent Losses from Voids	5,045,220 (28,883)	145,308		4,982,809 (24,488)
Total Income from Social Letting	<u>5,016,337</u>	145,308	<u>5,161,645</u>	4,954,321
Expenditure on Social Letting				
Activities	404 900	12,109	442,000	154,351
Service Costs  Management and Maintenance	101,890	12,109	113,999	104,301
Admin Costs	1,616,774	75,985	1.692.759	1,581,290
Reactive Maintenance	756,899	,		723,056
Bad Debts – Rents and Service Charg Planned and Cyclical Maintenance	,	-	64,103	
(Including Major Repairs)	848,389	-	848,389	853,229
Depreciation of Social Housing	742,866	6,504	749,370	
Operating Costs of Social Letting	<u>4,130,921</u>	<u>94,598</u>	<u>4,225,519</u>	4,068,047
Operating Surplus on Social Letting Activities	<u>885,416</u>	<u>50,710</u>	<u>936,126</u>	<u>886,274</u>
2013	835,230	<u>51,044</u>	886,274	

There is no other accommodation except for General Needs and Shared Ownership.

The Association spent an additional £871,295 (2013: £632,205) on the replacement of components (kitchens, bathrooms, windows and heating systems) during the year. This component expenditure was capitalised.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

PARTICULARS OF TURNOVER, OPERATING COSTS AND OPERATING SURPLUS OR DEFICIT FROM OTHER ACTIVITIES

4. PARTICULARS OF TURNOVER, OPERATING COSTS AND OPERATING SURPLUS OR DEFICIT FROM OTHER ACTIVITIES	PERATING CO	OSTS AND (	OPERATING S	URPLUS (	OR DEFICIT	FROM OTHE	R ACTIVITIES	<b>(</b> 0	
	From Scottish Ministers	Other Revenue Grants	Supporting People Income	Other Income	Total Turnover	Operating Costs Bad Debts	Operating Costs Other	Surplus / (Deficit) 2014	Surplus / (Deficit) 2013
	ભ	Ċij	લ	Ċij	ત્મ	цJ	Ð	¥	(i)
Care and Repair Service	6,179	289,653	1	1	295,832	I	295,832	1	•
Changes Fund	ı	28,697	1	1	28,697	t	28,697	•	•
Medical Adaptations	63,325	1	1	1	63,325	•	61,053	2,272	1
Other Activities	1		1	47,646	47,646	1	9,728	37,918	12,424
Total from Other Activities	69,504	318,350	•	47,646	435,500		395,310	40,190	12,424
2013	49,930	345,695	1	25,140	420,765		408,341	12,424	1

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

### 5. OFFICERS' EMOLUMENTS

The Officers are defined in Section 149 of the Co-operative and Community Benefit Societies Act 2014 as the members of the Management Committee, managers or employees of the Association.

Number of Officers receiving emoluments greater than £60,000, excluding pension contributions:

	2014	2013
	Number	Number
£60,001 - £70,000 £70,001 - £80,000 £80,001- £90,000	2 1	2 1
Aggregate Emoluments payable to Officers with	£	£
Emoluments greater than £60,000 (excluding pension contributions)	223,759	<u>217,765</u>
Emoluments payable to Chief Executive (excluding pension contributions)	<u>81,327</u>	<u>79,256</u>
Pension contributions made on behalf of Officers with emoluments greater than £60,000	<u>21,051</u>	20,466
6. EMPLOYEE INFORMATION	2014	2013
	Number	Number
The average monthly number of full time equivalent persons employed during the year was:	<u>35</u>	<u>34</u>
Staff Costs were:	£	£
Wages and Salaries Social Security Pension (Note 29) Temporary, Agency and Seconded Staff	1,185,865 95,701 213,814 14,457 ————————————————————————————————————	1,138,437 93,098 203,499 4,688 

Included in the above are the costs for 9 employees who were engaged in non-housing association activities (2013: 8).

7.	INTEREST PAYABLE AND SIMILAR CHARGES	<b>2014</b> £	<b>2013</b> £
	On Bank Loans and Overdrafts	890.551	921,878

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

### 8. SURPLUS ON ORDINARY ACTIVITIES BEFORE TAXATION

	2014 £	2013 £
Surplus on Ordinary Activities before Taxation is stated after charging:	-	-
Depreciation - Tangible Owned Fixed Assets	855,860	797,291
Auditors' Remuneration - Audit Services	10,129	9,420
- Other Services	1,112	3,212
Loss on Disposal of Other Fixed Assets	2,427	965
Operating Lease Rentals - Plant and Machinery	9,442	9,110

### 9. TAXATION

The Association is a registered Scottish Charity and is not liable to United Kingdom corporation tax on its charitable activities.

### 10. TANGIBLE FIXED ASSETS

**Housing Properties Gross Cost** 

	LSVT Housing Properties held for Letting £	Non-LSVT Housing Properties held for Letting	Housing Properties Under Construction	Shared Ownership Housing Properties £	Total £
Cost	0.000.440	00 070 700	400.040	0.400.000	75 007 467
At 1 April 2013 Schemes Completed in Year	9,389,142	63,979,793	428,942 -	2,139,290	75,937,167 -
Additions	697,590	280,395	54,993	1,476	1,034,454
Disposals	(298,044)	(137,296)	-	-	(435,340)
		<del></del>	•		-
At 31 March 2014	<u>9,788,688</u>	<u>64,122,892</u>	<u>483,935</u>	<u>2,140,766</u>	76,536,281
Depreciation					
At 1 April 2013	3,081,586	2,590,091	-	116,078	5,787,755
Charge for year	284,702	406,781	-	6,504	697,987
Released on Disposals	(207,403)	(18,104)	-	-	(225,507)
		-			
At 31 March 2014	<u>3,158,885</u>	<u>2,978,768</u>		<u>122,582</u>	<u>6,260,235</u>
Net Book Values Before Grants	•				
As at 31 March 2014	<u>6,629,803</u>	<u>61,144,124</u>	<u>483,935</u>	<u>2,018,184</u>	70,276,046
As at 31 March 2013	<u>6,307,556</u>	61,389,702	<u>428,942</u>	<u>2,023,212</u>	70,149,412

All housing properties are freehold.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

### 11. TANGIBLE FIXED ASSETS

### Grants

Grants	Non-LSVT Housing Properties held for Letting	Housing Properties Under Construction	Shared Ownership Housing Properties £	<b>Total</b> £
Social Housing Grant At 1 April 2013	44,232,822	396,230	1 673 375	46,302,427
Schemes Completed in Year	44,232,022	390,230	1,073,373	-
Additions Disposals	53,283 (109,437)	-		53,283 (109,437)
At 31 March 2014	44,176,668	396,230	1,673,375	46,246,273
Other Grants As at 1 April 2013 Schemes Completed in Year	579 <b>,</b> 828	<u>.</u>	1,797	581,625
Additions Disposals	(480)		-	(480)
At 31 March 2014	<u>579,348</u>		<u>1,797</u>	<u>581,145</u>
Total Grants				
At 31 March 2014	44,756,016	396,230	<u>1,675,172</u>	46,827,418
At 31 March 2013	<u>44,812,650</u>	<u>396,230</u>	<u>1,675,172</u>	46,884,052

Total capital grant received by the Association's properties, prior to the write-off of sums allocated to components was £47,296,246 (2013: £47,242,959).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

### 12. TANGIBLE FIXED ASSETS

Other Fixed Assets	Office Premises £	Office Equipment £	Computer Equipment £	Van: £	s Total
Cost At 1 April 2013 Additions Disposals	1,407,729 324 -	108,611 2,695 (12,824)	269,909 40,663 (41,799)	7,200 - -	1,793,449 43,682 (54,623)
At 31 March 2014	<u>1,408,053</u>	98,482	<u>268,773</u>	<u>7,200</u>	<u>1,782,508</u>
<b>Depreciation</b> At 1 April 2013 Charge for the Year Released on Disposals	265,371 46,567 -	57,493 12,838 (12,824)	213,594 46,784 (39,372)	6,900 300 -	543,358 106,489 (52,196)
At 31 March 2014	<u>311,938</u>	<u>57,507</u>	221,006	<u>7,200</u>	<u>597.651</u>
Net Book Value					
At 31 March 2014	<u>1,096,115</u>	<u>40,975</u>	<u>47,767</u>	=	<u>1,184,857</u>
At 31 March 2013	<u>1,142,358</u>	<u>51,118</u>	<u>56,315</u>	<u>300</u>	<u>1,250,091</u>

### 13. FIXED ASSET INVESTMENT

	2014	2013
	£	£
Investment in Subsidiary	1	1

The Association owns 100% of the ordinary share capital of its subsidiary, R3 Repairs Limited. The subsidiary was incorporated on 15 June 2009. The relationship between the Association and its subsidiary is set out in an independence agreement between both parties.

The aggregate amount of capital and reserves and the results for the year ended 31st March 2014 were as follows:

	2014	2013
	£	£
Capital & Reserves	(131,651)	( <u>241,966)</u>
Profit /(Loss) for year	<u>110,315</u>	(53,744)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

14.	DEBTORS	<b>2014</b> £	<b>2013</b> £
	Rental Debtors Less: Provision for Bad and Doubtful Debts	279,140 (135,855)	234,911 (99,502)
	Loan to Subsidiary (Note 20) Due from Subsidiary (Note 20) Other Debtors Prepayments and Accrued Income	143,285 630,000 1,064,267 61,215 150,319	135,409 300,000 717,307 69,253 94,199
		<u>2,049,086</u>	1,316,168

The loan to the Association's subsidiary is not re-payable within one year as it does not fall due until 31 March 2019.

### 15. CREDITORS - AMOUNTS FALLING DUE WITHIN ONE YEAR:-

	2014	2013
	£	£
Housing Loans (Note 16)	487,157	453,406
Rent in Advance	75,019	58,452
Due to Subsidiary (Note 20)	993,455	471,118
Trade Creditors	74,794	88,864
Other Creditors	90,388	146,880
Other Taxation and Social Security	28,571	55,277
Accruals and Deferred Income	176,546	378,038
	<u>1,925,930</u>	1,652,035

### 16. CREDITORS - AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	<b>2014</b> £	<b>2013</b> £
Housing Loans	19,588,455	19,840,212
	<u>19,588,455</u>	19,840,212

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

### 16. CREDITORS - AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR (continued)

Housing Loans are secured by standard securities over the Association's housing properties and are repayable at varying rates of interest in instalments, due as follows:-

	repayable at varying rates of interest in instalments, due as follows:-	<b>2014</b> £	<b>2013</b> £
,	Within one year Between one and two years Between two and five years In five years or more	487,157 475,676 1,532,242 17,580,537	453,406 460,103 1,478,477 17,901,632
	Less: Amount shown in Current Liabilities	20,075,612	20,293,618 (453,406)
		<u>19,588,455</u>	<u>19,840,212</u>
17.	CALLED UP SHARE CAPITAL	<b>2014</b> £	<b>2013</b> £
	Shares of £1 each Issued and Fully Paid		
	At 1 April 2013 Issued in year Cancelled in year	135 2 (3)	131 5 (1)
	At 31 March 2014	134	<u>135</u>

Each member of the Association holds one share of £1 in the Association. These shares carry no rights to dividend or distributions on a winding up. When a shareholder ceases to be a member, that person's share is cancelled and the amount paid thereon becomes the property of the Association. Each member has a right to vote at members' meetings.

18.	DESIGNATED RESERVES		Transfer (to)/ from	
		At 1 April	Revenue	At 31 March
	•	2013	Reserves	2014
	£	£	£	
	Cyclical Maintenance Reserve	322,353	48,220	370,573
	Major Repairs Reserve	2,045,073	(411,183)	1,633,890
	Service Equipment Replacement	48,986	14,200	63,186
	Total	2,416,412	(348,763)	2,067,649

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

19.	ACCUMULATED SURPLUS	2014	2013
		£	£
	Surplus for the year	223,966	4,149
	Transfer from Designated Reserves	348,763	401,911
	Surplus after Transfers	572,729	406,060
	Brought forward at 1 April 2013	<u>3,457,170</u>	3,051,110
	Carried forward at 31 March 2014	4,029,899	<u>3,457,170</u>

### 20. RELATED PARTY TRANSACTIONS

21.

Members of the Management Committee are related parties of the Association as defined by Financial Reporting Standard 8. Two individuals, who were Management Committee members for all/part of the year, are also tenants of the Association during the year; their tenancies are on the Association's normal tenancy terms.

Management Committee Members cannot use their position to their advantage. Any transaction between the Association and any entity, with which a Management Committee member has a connection, is made at arm's length and is under normal commercial terms. One member of the Management Committee is employed by Anderson Strathern, a firm which provides legal services to the Association. During the year Anderson Strathern was paid £9,196 of legal fees under normal commercial terms.

During the year, in accordance with formal agreements between it and its subsidiary, the Association invoiced the subsidiary for services provided as follows:

		<del>-</del>
Occupancy Charge	•	7,500
Recharge for share of management and administration costs		298,787
Interest on loan		13,500

The Association procured repairs and maintenance services to a total cost of £2,105,324 for the year from its subsidiary. All transactions were made at arm's length and under normal commercial terms.

The Association has provided a loan of £630,000, under the terms of a formal agreement, to its subsidiary, in addition the subsidiary was due the sum of £1,064,266 to the Association and the Association due the sum of £993,455 to its subsidiary at 31 March 2014, for services invoiced but not yet settled.

CAPITAL COMMITMENTS	<b>2014</b> £	<b>2013</b> £
Housing Developments Capital expenditure that has been contracted for but has not been provided for in the financial statements	<u>420,381</u>	<u>250,000</u>
Other Fixed Assets Capital expenditure that has been contracted for but has not been provided for in the financial statements	-	-
The Association expects to finance the above commitment by: Capital Grants Receivable Loan Facilities and Own Funds	183,721 236,660	200,000 50,000
	420,381	<u>250,000</u>
	Page	23

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

22.	RECONCILIATION OF SURPLUS FOR THE YEA CASH FLOW FROM OPERATING ACTIVITES	R TO NET	<b>2014</b> £	<b>2013</b> £
	Operating Surplus Depreciation Share Capital Written Off Change in Debtors Loss on Disposal of Other Fixed Assets Change in Creditors		976,316 855,860 (3) (732,949) 2,427 394,631	898,698 797,291 (1) 16,298 965 (28,404)
	Net Cash Inflow from Operating Activities		1,496,282	1,684,847
23.	RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT		<b>2014</b> £	<b>2013</b> £
	(Decrease) in Cash in the period Cash flow from change in debt		(604,849) 218,006	(453,757) 281,613
	Movement in net debt during year Net Debt at April 2013		(386,843) (18,759,274)	
	Net Debt at 31 March 2014		(19,146,117)	(18,759,274)
24.	ANALYSIS OF CHANGES IN NET DEBT			
		At 1 April 2013	Cash Flows & Other Changes	At 31 March 2014
		£	£	£
	Cash in hand, at bank Debt due within 1 year Debt due after 1 year	1,534,344 (453,406) (19,840,212)	(604,849) (33,751) 251,757	929,495 (487,157) (19,588,455)
	Net Debt	(18,759,274)	(386,843)	(19,146,117)

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

### 25. ACCOMMODATION IN MANAGEMENT

	At 1 April 2013	Additions	Disposals	At 31 March 2014
General Needs - LSVT & New Build	1,219	1	(3)	1,217
General Needs – Rehabilitation	15	_	-	15
Shared Ownership property	57	-	-	57
		_		
Total	<u>1,291</u>	<u>1</u>	<u>(3)</u>	<u>1,289</u>

### 26. ACCOMMODATION MANAGED BY OTHERS

At 1 April 2013	Additions	Transfer to General Needs	Disposals	At 31 March 2014
23	_	-	-	23

Properties are managed on the Association's behalf by East Lothian Council and Blue Triangle Housing Association. No funding is payable to the managers by the Association.

27.	COMMITMENTS	UNDER	OPERATING	LEASES

21.	At the year end, the annual commitments under operating leases were as follows:-	<b>2014</b> £	<b>2013</b> £
	Other Expiring less than one year Expiring between one and two years Expiring between two and five years	9,406 -	624 - 5,662
	Total	9,406	<u>6,286</u>
28.	GAIN ON DISPOSAL OF FIXED ASSETS	<b>2014</b> £	<b>2013</b> £
	Net proceeds from disposal of housing accommodation	165,720	-
	Cost of Sales	( <u>48,197)</u>	Ξ
	Gain/(Loss) on disposal of housing accommodation sold in the year	<u>117,523</u>	Ī.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

### 29. RETIREMENT BENEFITS

The Association participates in the Scottish Housing Associations' Pension Scheme (the "Scheme"). The Scheme is a multi-employer defined benefit scheme. The scheme is funded and is contracted out of the state scheme.

It is not possible in the normal course of events to identify the share of the underlying assets and liabilities belonging to individual participating employers as the Scheme is a multi-employer arrangement where the scheme assets are co-mingled for investment purposes, benefits are paid from the total scheme assets, and the contribution rate for all employers is set by reference to the overall financial position of the scheme rather than by reference to individual employer experience. Accordingly, due to the nature of the Scheme, the accounting charge for the period under FRS17 represents the employer contribution payable.

The Trustees commission an actuarial valuation of the Scheme every 3 years. The main purpose of the valuation is to determine the financial position of the Scheme in order to determine the future contributions required so that the Scheme can meet its obligations as they fall due.

The last formal valuation of the Scheme was performed as at 30 September 2012 by a professionally qualified Actuary using the Projected Unit Credit method. The market value of the Scheme's assets at the valuation date was £394 million. The valuation revealed a shortfall of assets compared to liabilities of £304million, equivalent to a past service funding level of 56.4%.

The scheme Actuary has prepared an Actuarial Report that provides an approximate update on the funding position of the Scheme as at 30 September 2013. Such a report is required by legislation for vears in which a full actuarial valuation is not carried out. The funding update revealed an increase in the assets of the Scheme to £470 million and indicated an increase in the shortfall of assets compared to liabilities to approximately £272 million, equivalent to a past service funding level of 63%.

The Scheme offers six benefit structures to employers, namely:

- a. Final salary with a 1/60th accrual rate.

- b. Career average revalued earnings with a 1/60<sup>th</sup> accrual rate.
  c. Career average revalued earnings with a 1/70<sup>th</sup> accrual rate.
  d. Career average revalued earnings with a 1/80<sup>th</sup> accrual rate
  e. Career average revalued earnings with a 1/120<sup>th</sup> accrual rate, contracted in
- Defined Contribution (DC) option.

An employer can elect to operate different defined benefit structures for their active members (as at the first day of April in any given year) and their new entrants. The DC option can be introduced by the employer on the first day of any month after giving a minimum of three months prior notice.. East Lothian Housing Association has elected to operate the final salary with a 1/60th accrual rate benefit structure for active members as at 31 March 2008 and a final salary with a 1/60<sup>th</sup> accrual rate benefit structure for new entrants from 1 April 2008.

During the accounting period the Association paid contributions at the rate of 9.6% of pensionable salaries. Member contributions were 9.6%.

As at the balance sheet date there were 35 active members of the Scheme employed by the Association. The annual pensionable payroll in respect of these members was £1,110,216. The Association continues to offer membership of the Scheme to its employees.

The key valuation assumptions used to determine the assets and liabilities of the Scottish Housing Associations' Pension Scheme are:

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

### 29. RETIREMENT BENEFITS (continued)

2012 Valuation Assumptions	%pa
Investment return pre retirement	5.3
Investment return post retirement- Non pensioners	3.4
Investment return post retirement- Pensioners	3.4
Rate of salary increases	4.1
Rate of pension increases	
- Pension accrued pre 6 April 2005 in excess of GMP	2.0
- Pension accrued post 6 April 2005 (for leavers before 1 October 1993 pension increases are	1.7
5.0%)	
Rate of price inflation	2.6

Mortality Tables	
Non- pensioners	44% of S1PMA (males) and S1PFA (females) projected using CMI_2011 with a long term improvement of 1.50% p.a. for males and 1.25%p.a. for females.
Pensioners	90% of S1PMA (males) and S1PFA (females) projected using CMI_2011 with a long term rate of improvement of 1.50%p.a. for males and 1.25% p.a. for females

Contribution Rates for Future Service ( payable from 1 April 2014)	%
Final salary 1/60ths	24.6
Career average revalued earnings 1/60ths	22.4
Career average revalued earnings 1/ 70ths	19.2
Career average revalued earnings 1/80ths	16.9
Career average revalued earnings 1/120ths	11.4

Additional deficit contributions are payable from 1 April 2014 and will increase by 3 % per annum each 1 April thereafter. Technical Provisions liabilities as at 30 September 2012 will be used as the reference point for calculating additional contributions.

The Employer Debt regulations were introduced in September 2005 following a change in legislation. The legislation was revised in the Occupational Pensions Schemes (Employer Debt and Miscellaneous Amendments) Regulations 2008 (SI 2008/731) ("The Regulations") which came into force on 6 April 2008.t An employer debt will arise if one of the following events occurs at a time when the Scheme is not fully funded on a buy-out basis:

- a. The commencement of winding up of the Scheme.
- b. An employer becomes insolvent.
- c. An Employer Cessation Event.

An Employer Cessation Event occurs when an employer ceases to participate in the Scheme, i.e. it no longer has any active members in the Scheme at a point in time when there is at least one other employer that continues to employ active members in the Scheme.

The 2008 Regulations tighten the definition of an Employer Cessation Event. However, it remains the case that an employer will not be deemed to have withdrawn from the Scheme (and hence will not be liable for a debt on withdrawal) provided that it continues to employ at least one person who is an active member of the Scheme.

The Scheme Actuary has calculated the employer debt that would have been payable if the Association had withdrawn from the Scottish Housing Associations' Pension Scheme as at 30 September 2013.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 MARCH 2014

### 29. RETIREMENT BENEFITS (continued)

The suggested Pension Obligations Disclosure Note includes conditional paragraphs. The appropriate choice of paragraph for each employer will depend on the accounting treatment adopted by the employer, in particular whether or not a provision is made for the employer debt.

Under FRS17 an employer should only provide in the balance sheet for the potential debt on withdrawal if it was demonstrably committed as at the balance sheet date to an event that would make the liability crystallise. For example, if an employer had made the decision prior to the balance sheet date to close the Scheme to future accrual at some date in the future, then this would crystallise an employer debt on the date that the Scheme was closed to future accrual (unless the Scheme was fully funded on a buy-out basis as at the date the Scheme closed to future accrual).

### Disclosure in Respect of Employer Debt

Following a change in legislation in September 2005 there is a potential debt on the employer that could be levied by the Trustee of the Scheme. The debt is due in the event of the employer ceasing to participate in the Scheme or the Scheme winding up.

The debt for the Scheme as a whole is calculated by comparing the liabilities for the Scheme (calculated on a buy-out basis, i.e. the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Scheme. If the liabilities exceed assets there is a buy-out debt.

The leaving employer's share of the buy-out debt is the proportion of the Scheme's liability attributable to employment with the leaving employer compared to the total amount of the Scheme's liabilities (relating to employment with all the employers). The leaving employer's debt therefore includes a share of any 'orphan' liabilities in respect of previously participating employers. The amount of the debt therefore depends on many factors including total Scheme liabilities, Scheme investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amounts of debt can therefore be volatile over time.

The Association has been notified by The Pensions Trust of the estimated employer debt on withdrawal from the Scottish Housing Associations' Pension Scheme based on the financial position of the Scheme as at 30 September 2013. As of this date the estimated employer debt for the Association was £4.5m.

### 30. OTHER FINANCIAL COMMITMENTS

### Liquidity Risk

The Association's Treasury Management policy with regards to liquidity is to maintain sufficient funds in liquid form at all times to ensure that the Association can meet its liabilities as they fall due.

### Interest Rate Risk

The Association finances its operations through a mixture of retained profits and bank borrowings. Bank borrowings are in accordance with the Association Treasury Management Policy and interest risk is managed by having a balance of fixed and variable rates.

At the Balance Sheet date the Association had an interest rate swap in place as part of its interest rate risk strategy. The book value of the swap was £nil and the fair value of the swap was valued at (£2.46 million) (2013: (£3.25million)). The fair value of the swap is based on current market values. Changes in the fair value of the interest rate swap is not recognised in the financial statements as it is accounted for on an accruals basis over the life of the loan facility to which it relates