## FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

Registered Scottish Charity No. SC028900 FCA Registration No. 2266R(S) Registered Housing Association No.103

## MANAGEMENT COMMITTEE, EXECUTIVE AND ADVISERS

## Management Committee at 31 March 2013

Joyce Bolan Secretary
John Holcombe Vice Chair

Robert McNeill Appointed Chair 6 December 2012

Alan Clydesdale Jim Curran Frank Colston Shirley Evans Peter Ewart

Andrew Field Appointed 24 September 2012

Brian Gegan Retired as Chair 10 May 2012, resigned 24 September 2012

Peter Hayman Brian Logan David Rose Ian Shearer Fiona Sheldon

**Executive Officer** 

Martin Pollhammer Chief Executive

**Registered Office** 

18-20 Market Street

Haddington East Lothian EH41 3JL

**Bankers** 

Bank of Scotland Royal Bank of Scotland

44 Court Street 32 Court Street Haddington Haddington EH41 3NP EH41 3NP

**Auditors** 

Alexander Sloan

Chartered Accountants & Statutory Auditors

1 Atholl Place Edinburgh EH3 8HP

**Solicitors** 

Anderson Strathern W.S. Blacklocks Solicitors Solicitors

14 Court Street 89 Constitution Street

Haddington Edinburgh EH41 3JA EH6 7AS

## REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31 MARCH 2013

The Management Committee present their report and the audited financial statements for the year ended 31 March 2013.

## **Legal Status**

The Association is registered as a non-profit making organisation under the Industrial and Provident Societies Act 1965 No. 2266R(S). The Association is constituted under its Rule Book. The Association is a registered Scottish Charity with the charity number SC028900.

## **Principal Activities**

The principal activity of the Association is the provision of rented accommodation and associated services. The Association also administers the East Lothian Care & Repair service which offers advice for house maintenance to elderly or disabled house owners and private tenants. The administration costs of this service are met by grant income from East Lothian Council.

## **Review of Business**

The Association's main activities over the year generated an operating surplus of £898,698 (2012: £818,230) and there were no right to buy sales (2012 gain on disposal of £39,085). Following the deduction of finance costs, the Association's activities generated a surplus of £4,149 (2012: £5,741) for the year. A sum of £401,911 has been transferred from designated reserves, resulting in the total accumulated surplus increasing by £406,060 to £3,457,170 (2012: £3,051,110).

During the year the Association spent £915,130 on the development of new properties and purchased 3 properties under the Mortgage to Rent Scheme. There was a net increase to accommodation in management of 3 units.

The Association spent £2,208,490 (2012: £1,944,600) on the maintenance and improvement of its properties during the year. Of this expenditure £632,205 (2012: £493,200) was spent on the replacement of components and transferred to the Association's balance sheet.

The Association's wholly owned subsidiary, R3 Repairs Limited, continued to provide maintenance and repair services to the Association, other Housing Associations and other external customers.

The Management Committee is satisfied with the Association's financial performance during the year and with the year end position, it does however recognise the challenges ahead. These challenges include obtaining development funding in the current economic climate, ensuring our properties meet the Scottish Housing Quality Standard by 2015, accommodating increased contributions to the pension scheme and the impact of Welfare Reform on arrears and bad debt levels.

## **Changes in Fixed Assets**

During the year the cost of the Association's housing properties has increased as detailed in Note 10.

## The Management Committee and Executive Officers

The Management Committee and Executive Officers are listed on page 2.

## REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31 MARCH 2013

## The Management Committee and Executive Officers

Each elected member of the Management Committee holds one fully paid share of £1 in the Association. The Chief Executive of the Association holds no interest in the Association's share capital and although not having the legal status of a Director acts as an Executive within the Authority delegated by the Management Committee.

The members of the Management Committee are also Trustees of the Charity. Members of the Management Committee are appointed by the members at the Association's Annual General Meeting.

## **Donations**

The Association made donations to other charitable organisations during the year of £1,000 (2012: £1,000).

## Statement of Management Committee's Responsibilities

The Industrial and Provident Societies Acts 1965 to 2002 require the Management Committee to prepare Financial Statements for each financial year which gives a true and fair view of the state of affairs of the Association and of the surplus or deficit of the Association for that period. In preparing those Financial Statements, the Management Committee is required to:-

- · select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements;
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business.
- prepare a statement on Internal Financial Control.

The Management Committee is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Association and to enable them to ensure that the Financial Statements comply with the Industrial and Provident Societies Act 1965 to 2002, the Housing (Scotland) Act 2010 and the Determination of Accounting Requirements 2012. It is also responsible for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities, and for ensuring the Association's suppliers are paid promptly.

The Management Committee must, in determining how amounts are presented within items in the income and expenditure account and balance sheet, have regard to the substance of the reported transaction or arrangement in accordance with generally accepted accounting principles and practice.

In so far as the Management Committee is aware:

- There is no relevant audit information (information needed by the Association's auditors in connection with preparing their report) of which the Association's auditors are unaware, and
- The Management Committee has taken all steps that they ought to have taken to make itself aware of any relevant audit information and to establish that the Association's auditors are aware of that information.

## Statement on Internal Financial Control

- The Management Committee acknowledges its ultimate responsibility for ensuring that the Association has in place a system of financial controls that is appropriate for the business environment in which it operates. These financial controls are designed to give reasonable assurance with respect to:
  - 1.1 the reliability of financial information used within the Association, or for publication;
  - 1.2 the maintenance of proper accounting records;
  - 1.3 the safeguarding of assets against unauthorised use or disposition.

## REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31 MARCH 2013

## Statement on Internal Financial Control

- 2. It is the Management Committee's responsibility to establish and maintain systems of internal financial control. Such systems can only provide reasonable and not absolute assurance against material misstatement or loss. Key elements of the Association's systems include ensuring that:
  - 2.1 formal policies and procedures are in place, including the documentation of key systems and rules relating to the delegation of authority, which allow the monitoring of financial controls and restrict the unauthorised use of the Association's assets;
  - 2.2 experienced and suitably qualified staff take responsibility for important business functions, and annual appraisal procedures have been established to maintain standards of performance;
  - 2.3 regular financial management reports are prepared promptly, providing relevant, reliable and up to date financial and other information, with significant variances from budget being investigated as appropriate;
  - 2.4 forecasts and budgets are prepared which allow the Management Committee and Management Team to monitor the key business risks, financial objectives and the progress being made towards achieving plans set for the year and for the medium term;
  - 2.5 all significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures, through the Management Committee;
  - 2.6 the Management Committee receive reports from management and from the external and internal auditors, to provide reasonable assurance that control procedures are in place and are being followed and that a general review of the major risks facing the Association is undertaken;
  - 2.7 formal procedures have been established for instituting appropriate action to correct any weaknesses identified through internal or external reports.
- 3. The Association's internal audit service is provided by The Internal Audit Association, who have carried out a full risk assessment and are undertaking a rolling three year programme of tests, which has been approved by the Management Committee.
- 4. During the year ended 31 March 2013, working in conjunction with the Association's Finance and Audit Sub-Committee, The Internal Audit Association have reviewed the Association's systems of internal controls applicable to the following areas:
  - Asset Management
  - Governance Strategic Planning
  - R3 Sales Invoicing

No weaknesses were found in the internal financial controls, which resulted in material losses, contingencies or uncertainties or which require disclosure in the financial statements or in the auditor's report on the financial statements.

## **Auditors**

A resolution to re-appoint as auditors, Alexander Sloan, Chartered Accountants will be proposed at the Annual General Meeting.

By order of the Management Committee

Joyne Bly J Bolan, Secretary 15 August 2013

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF EAST LOTHIAN HOUSING ASSOCIATION LIMITED FOR THE YEAR ENDED 31 MARCH 2013

We have audited the financial statements of East Lothian Housing Association Limited for the year ended 31st March 2013 which comprise an income and expenditure account, balance sheet, cash flow statement and related notes. These financial statements have been prepared in accordance with the accounting policies set out therein. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Association's members, as a body, in accordance with Section 9 of the Friendly and Industrial and Provident Societies Act 1968. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed

## Respective Responsibilities of Management Committee and Auditors

As described in the Statement of Management Committee's Responsibilities the Association's Management Committee, are responsible for the preparation of the Financial Statements that give a true and fair view. Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

## Scope of the audit on the Financial Statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Association's circumstances and have been consistently applied and adequately disclosed: the reasonableness of significant accounting estimates made by the Management Committee: and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Management Committee's report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies, we consider the implications of our report.

## Opinion on the financial statements

In our opinion the Financial Statements:

Give a true and fair view of the state of the Association's affairs as at 31 March 2013 and of its results for the year then ended:

- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice:
   and
- Have been properly prepared in accordance with the Industrial and Provident Societies Acts 1965 to 2002, the Housing (Scotland) Act 2010 and the Determination of Accounting Requirements 2012.
- In our opinion, the information given in the Management Committee's Report is consistent with the financial statements.

## Matters on which we are required to report by exception

We are required to report to you if, in our opinion:

- The information given in the Management Committee's Report is inconsistent with the financial statements
- Proper books of account have not been kept by the Association in accordance with the requirements of the legislation
- A satisfactory system of control over transactions has not been maintained by the Association in accordance with the requirements of the legislation
- The Income and Expenditure Account to which our report relates and the Balance Sheet are not in agreement with the books of the Association
- We have not received all the information and explanations necessary for the purposes of our audit.

We have nothing to report in respect of these matters.

ALEXANDER SLOAN

Chartered Accountants & Statutory Auditors

EDINBURGH 15 August 2013

## REPORT OF THE INDEPENDENT AUDITORS TO THE MANAGEMENT COMMITTEE OF EAST LOTHIAN HOUSING ASSOCIATION LIMITED FOR THE YEAR ENDED 31 MARCH 2013

## **Corporate Governance Matters**

In addition to our audit of the Financial Statements, we have reviewed your statement on Pages 4 and 5 concerning the Association's compliance with the information required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing".

## **Basis of Opinion**

We carried out our review having regard to the requirements relating to corporate governance matters within Bulletin 2006/5 issued by the Auditing Practices Board. The Bulletin does not require us to review the effectiveness of the Association's procedures for ensuring compliance with the guidance notes, nor to investigate the appropriateness of the reasons given for non-compliance.

## Opinion

In our opinion the Statement on Internal Financial Control on pages 4 and 5 has provided the disclosures required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing" and is consistent with the information which came to our attention as a result of our audit work on the Financial Statements.

Through enquiry of certain members of the Management Committee and Officers of the Association, and examination of relevant documents, we have satisfied ourselves that the Management Committee's Statement on Internal Financial Control appropriately reflects the Association's compliance with the information required by the section on Internal Financial Control within SFHA's "Raising Standards in Housing".

Alexander Sloan Chartered Accountants

15 August 2013

## INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2013

	Note	<b>2013</b> £	<b>2012</b> £
TURNOVER	2	5,375,086	4,924,067
Operating Costs	2	(4,476,388)	(4,105,837)
Operating Surplus		898,698	818,230
Gain on Disposal of Housing Stock	28	-	39,085
Interest Receivable		27,329	32,231
Interest Payable and Similar Charges	7	(921,878)	(883,805)
		<del></del>	<del></del>
Surplus for the Year	8	<u>4,149</u>	<u>5,741</u>

All amounts relate wholly to continuing activities.

Historical cost surpluses and deficits are identical to those shown in the accounts.

The notes of pages 11 to 28 form part of these financial statements.

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES	2013	2012
	£	£
Surplus for the financial year	4,149	5,741
Prior year adjustment (as explained in Note 30)	-	686,356
Total gains recognised since last annual report	<u>4,149</u>	692,097

## **BALANCE SHEET AS AT 31 MARCH 2013**

	Note	<b>2013</b> £	<b>2012</b> £
FIXED ASSETS Housing Properties - Cost less Depreciation Less: Social Housing Grants Other Grants	10 11 11	70,149,412 (46,302,427) (581,625)	70,008,739 (46,154,735) (585,640)
Other Fixed Assets	12	23,265,360 1,250,091	23,268,364 1,254,667
		<u>24,515,451</u>	24,523,031
FIXED ASSET INVESTMENT	13	1	1
CURRENT ASSETS Debtors Cash at Bank and in Hand	14	1,316,168 1,534,344	1,332,596 1,988,101
		2,850,512	3,320,697
CREDITORS - Amounts falling due within one year	15	(1,652,035)	(1,852,347)
NET CURRENT ASSETS		1,198,477	1,468,350
TOTAL ASSETS LESS CURRENT LIABILITIES		25,713,929	25,991,382
CREDITORS - Amounts falling due after more than one year	16	(19,840,212)	(20,121,818)
NET ASSETS		<u>5,873,717</u>	<u>5,869,564</u>
CAPITAL AND RESERVES Called up Share Capital Designated Reserves Accumulated Surplus	17 18 19	135 2,416,412 3,457,170	131 2,818,323 3,051,110
		5,873,717	<u>5,869,564</u>

The Financial Statements on pages 8 to 28 were approved by the Management Committee on 15 August

2013 and signed on its behalf by:

Chairman

Vice Chairman

J Bolan Secretary

The notes on pages 11 to 28 form part of these financial statements.

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2013

	Note	£	<b>2013</b> £	£	<b>2012</b> £
Net Cash Inflow from Operating Activities	22		1,684,847		1,627,873
Returns on Investments and Servicing of Finance Interest Received Interest Paid		27,460 47,701)		33,974 (859,394)	
Net Cash Outflow from Returns on Investments and Servicing of Finance			(920,241)		(825,420)
Capital Expenditure and Financial Investment Acquisition and Construction of Properties Purchase of Other Fixed Assets Social Housing Grant Received Loan to Subsidiary Proceeds on Disposal of Properties	(	63,095) 94,944) 21,284 - -		(4,116,428) (28,720) 1,144,357	
Net Cash Outflow from Capital Expenditure			(936,755)		(2,941,760)
Net Cash Outflow before use of Liquid Resources and Financing			(172,149)		(2,139,307)
Financing Loan Advances Received Loan Principal Repayments Share Capital Issued			200,000 (481,613) 5		2,555,675 (402,095) 7
(Decrease)/ Increase in Cash	23		(453,757)		14,280

The notes on pages 11 to 28 form part of these financial statements.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

## 1. PRINCIPAL ACCOUNTING POLICIES

## Introduction and Accounting Basis

These financial statements have been prepared in accordance with applicable Accounting Standards, the Statement of Recommended Practice - Accounting by Registered Social Landlords 2010 and on the historical cost basis. They also comply with the Determination of Accounting Requirements 2012. A summary of the more important accounting policies is set out below.

### **Turnover**

Turnover represents rental and service charge income receivable, fees receivable and revenue grants receivable from Scottish Ministers and the Local Authority.

## **Retirement Benefits**

The Association participates in the Scottish Housing Associations' Pension Scheme and retirement benefits to employees of the Association are funded by the contributions from all participating employers and employees in the Scheme. Payments are made in accordance with periodic calculations by consulting Actuaries and are based on pension costs applicable across the various participating Associations taken as a whole.

## Valuation of Housing Properties

Housing Properties are stated at cost, less social housing and other public grants and less accumulated depreciation. Housing under construction and Land are not depreciated. The Association depreciates properties by major component on a straight line basis over the estimated useful economic lives of each identified component. All components are categorised as Housing Properties within note 10. Impairment reviews are carried out if events or circumstances indicate that the carrying value of the components listed below is higher than the recoverable amount.

Component	Useful Economic Life
Core	50 years
Kitchens	15 years
Bathrooms	30 years
Heating	20 years
Windows	30 years

## Depreciation and Impairment of Other Fixed Assets

Other Fixed Assets are stated at cost less accumulated depreciation. Depreciation is charged on a straight line basis over the expected economic useful lives of the assets at the following annual rates:-

The carrying values of tangible fixed assets are reviewed for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

## 1. PRINCIPAL ACCOUNTING POLICIES (continued)

## Social Housing Grant and Other Grants in Advance/Arrears

Where developments have been financed wholly or partly by Social Housing Grant or other capital grant, the cost of those developments has been reduced by the amount of the grant receivable. The amount of the grants receivable is shown separately on the Balance Sheet.

Social Housing Grant attributed to individual components is written off to the Income and Expenditure Account when these components are replaced.

Social Housing Grant received in respect of revenue expenditure is credited to the Income and Expenditure Account in the same period as the expenditure to which it relates.

Although Social Housing Grant is treated as a grant for accounting purposes, it may nevertheless become repayable in certain circumstances, such as the disposal of certain assets. The amount repayable would be restricted to the net proceeds of sale.

## Sales of Housing Properties

First tranche Shared Ownership disposals are credited to turnover on completion. Disposals of subsequent tranches are treated as fixed asset disposals with the gain or loss on disposal shown in the income and expenditure account in accordance with the Statement of Recommended Practice, disposals of subsequent tranches are treated as fixed asset disposals with the gain or loss on disposal shown in the Income and Expenditure Account.

Disposals of housing property under the Right to Buy scheme are treated as a fixed asset disposal and any gain and loss on disposal accounted for in the Income and Expenditure Account.

Any gain or loss on the disposal of a component is incorporated into the depreciation charge for the year.

## Leases/Leased Assets

Costs in respect of operating leases are charged to the Income and Expenditure Account on a straight line basis over the lease term. Assets held under finance leases and hire purchase contracts are capitalised in the Balance Sheet and are depreciated over their useful lives.

## Capitalisation of Major Repairs Expenditure

The Association capitalises major repairs expenditure where these works result in an enhancement of economic benefits by increasing the net rental stream over the life of the property.

## **Capitalisation of Development Overheads**

Administration costs which are directly attributable to development activities are capitalised in accordance with the Statement of Recommended Practice.

## **Development Interest**

Interest incurred on financing a development is capitalised up to the date of practical completion of the scheme.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

## 1. PRINCIPAL ACCOUNTING POLICIES (continued)

## **Designated Reserves**

The Association has designated part of its reserves to meet its long term obligations.

The Cyclical Maintenance Reserve has been designated to meet future repair and maintenance obligations which are cyclical in nature. These are carried out in accordance with a planned programme of works.

The Major Repairs Reserve is based on the Association's liability to maintain housing properties in a state of repair which meets the requirements of the Scottish Housing Quality Standard.

The Service Equipment Replacement reserve has been designed to meet future costs of replacing

service equipment.

## **Property Development Cost**

The proportion of the development cost of shared ownership properties expected to be disposed of as a first tranche sale is held in current assets until it is disposed of. The remaining part of the development cost is treated as a fixed asset. Surpluses made on the disposal of first tranche sales are taken to the Income and Expenditure Account in accordance with the Statement of Recommended Practice.

Property developments that are intended for resale are included in current assets until disposal.

## **Housing Property Managed by Agents**

Where a third party manages the Association's housing property the accounting treatment reflects the substance of the transactions. The property is only excluded if the rights and obligations associated with the scheme have been transferred to the third party.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

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PARTICULARS OF TURNOVER, COST OF SALES, OPERATING COSTS AND OPERATING SURPLUS OR DEFICIT	OVER, CO	ST OF SALES	, OPERATING	COSTS AND OPE	ERATING SURPLU	S OR DEFICIT	
			2013 Operating	Onerating	2012	Operation	Oroting
	Note	Turnover	Costs S	Surplus	Turnover £	Costs	Surplus
Social Lettings	ო	4,954,321	(4,068,047)	886,274	4,557,925	(3,754,073)	803,852
Other Activities	4	420,765	(408,341)	12,424	366,142	(351,764)	14,378
TOTAL		5,375,086	(4,476,388)	869,868	4,924,067	(4,105,837)	818,230

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

## 3. PARTICULARS OF INCOME AND EXPENDITURE FROM SOCIAL LETTINGS

	General Needs Housing £	Shared Ownership £	2013 Total £	2012 Total £
Income from Social Lettings Rent Receivable net of				
Service Charges Service Charges Receivable	4,739,535 104,155	128,109 11,010	4,867,644 115,165	4,477,817 108,373
Less: Rent Losses from Voids	4,843,690 (28,488)	139,119		4,586,190 (28,265)
Total Income from Social Letting	4,815,202	139,119	4,954,321	4,557,925
Expenditure on Social Letting Activities				
Service Costs Management and Maintenance	143,341	11,010	154,351	103,574
Admin Costs	1,510,700	70,590		1,532,405
Reactive Maintenance	723,056	-	723,056	
Bad Debts – Rents and Service Charge Planned and Cyclical Maintenance	es 57,385	-	57,385	17,366
(Including Major Repairs)	853,229	-	853,229	
Depreciation of Social Housing	692,261	6,475	698,736	649,328
Operating Costs of Social Letting	3,979,972	<u>88,075</u>	4,068,047	<u>3,754,073</u>
Operating Surplus on Social Letting Activities	835,230	<u>51,044</u>	886,274	<u>803,852</u>
2012	750,877	<u>52,975</u>	803,852	

There is no other accommodation except for General Needs and Shared Ownership.

The Association spent an additional £632,205 (2012: £493,200) on the replacement of components (kitchens, bathrooms, windows and heating systems) during the year. This component expenditure was capitalised.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

4. PARTICULARS OF TURNOVER, OPERATING COSTS AND OPERATING SURPLUS OR DEFICIT FROM OTHER ACTIVITIES

	From Scottish Ministers	Other Revenue Grants	Supporting People Income	Other Income £	Total Turnover £	Operating Costs Bad Debts	Operating Costs Other	Surplus / (Deficit) 2013	Surplus // (Deficit) 2012
Care and Repair Service Changes Fund	5,444	303,423 42,272	I I	1 1	308,867 42,272	1 1	308,867 42,272	1 1	1 1
Medical Adaptations Other Activities	44,486	1 1	1 1	25,140	44,486		44,486 12,716	12,424	13,366
Total from Other Activities	49,930	345,695		25,140	420,765		408,341	12,424	14,378
2012	60,208	281,089	1	24,845	366,142		351,764	14,378	•

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

## 5. OFFICERS' EMOLUMENTS

The Officers are defined in section 74 of the Industrial & Provident Societies Act 1965 as the members of the Management Committee, managers or employees of the Association.

Number of Officers receiving emoluments greater than £60,000, excluding pension contributions:

		2013	2012
		Number	Number
	£60,001 - £70,000 £70,001 - £80,000	2	2 1
	Aggregate Emoluments payable to Officers with	£	£
	Emoluments greater than £60,000 (excluding pension contributions)	<u>217,765</u>	<u>209,191</u>
	Emoluments payable to Chief Executive (excluding pension contributions)	<u>79,256</u>	<u>76,494</u>
	Pension contributions made on behalf of Officers with emoluments greater than £60,000	<u>20,466</u>	<u>19,661</u>
6.	EMPLOYEE INFORMATION	2013	2012
		Number	Number
	The average monthly number of full time equivalent persons employed during the year was:	<u>34</u>	<u>32</u>
	Staff Costs were:	£	£
	Wages and Salaries Social Security Pension (Note 29) Temporary, Agency and Seconded Staff	1,138,437 93,098 203,499 4,688	1,057,703 86,764 190,794 20,322
		<u>1,439,722</u>	<u>1,355,583</u>
7.	INTEREST PAYABLE AND SIMILAR CHARGES	<b>2013</b> £	<b>2012</b> £
	On Bank Loans and Overdrafts	<u>921,878</u>	<u>883,805</u>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

## 8. SURPLUS ON ORDINARY ACTIVITIES BEFORE TAXATION

	2013 £	2012 £
Surplus on Ordinary Activities before Taxation is stated after charging:	-	_
Depreciation - Tangible Owned Fixed Assets	797,291	747,059
Auditors' Remuneration - Audit Services	9,420	9,000
- Other Services	3,212	5,705
Loss on Disposal of Other Fixed Assets	965	242
Operating Lease Rentals - Plant and Machinery	9,110	6,723
		,

## 9. TAXATION

The Association is a registered Scottish Charity and is not liable to United Kingdom corporation tax on its charitable activities.

## 10. TANGIBLE FIXED ASSETS

**Housing Properties Gross Cost** 

	LSVT Housing Properties held for Letting	Non-LSVT Housing Properties held for Letting	Housing Properties Under Construction £	Shared Ownership Housing Properties £	Total £
Cost	0.007.040	63,495,043	392,632	2,139,290	75,264,914
At 1st April 2012 Schemes Completed in Year	9,237,949	03,493,043	392,032	2,139,290	70,204,014
Additions	295,474	583,346	36,310	_	915,130
Disposals	(144,281)	(98,596)	-	-	(242,877)
·			· · · · · · · · · · · · · · · · · · ·		
At 31 March 2013	9,389,142	<u>63,979,793</u>	<u>428,942</u>	<u>2,139,290</u>	<u>75,937,167</u>
Depreciation					
At 1st April 2012	2,961,707	2,184,865	-	109,603	5,256,175
Charge for year	264,892	427,369	-	6,475	698,736
Released on Disposals	(145,013)	(22,143)	-	-	(167,156)
					<del></del>
At 31 March 2013	<u>3,081,586</u>	2,590,091	· · · · · · · · · · · · · · · · · · ·	<u>116,078</u>	<u>5,787,755</u>
Net Book Values Before Grants					
As at 31 March 2013	<u>6,307,556</u>	61,389,702	<u>428,942</u>	<u>2,023,212</u>	<u>70,149,412</u>
		04.040.470	000 000	0.000.007	70 000 700
As at 31 March 2012	<u>6,276,242</u>	<u>61,310,178</u>	<u>392,632</u>	<u>2,029,687</u>	<u>70,008,739</u>

All housing properties are freehold.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

## 11. TANGIBLE FIXED ASSETS

Grants	Non-LSV Housing Properties held for Letting	Housing Properties Under Construction	Shared Ownership Housing Properties £	Total £
Social Housing Grant At 1 April 2012	44,085,130	396,230	1,673,375	46,154,735
Schemes Completed in Year Additions Disposals	221,284 (73,592)	- -	-	221,284 (73,592)
At 31 March 2013	44,232,822	<u>396,230</u>	<u>1,673,375</u>	46,302,427
Other Grants As at 1 April 2012 Schemes Completed in Year Additions Disposals	583,843 - - (4,015)	- - -	1,797 - - -	585,640 - - (4,015)
At 31 March 2013	579,828		<u>1,797</u>	<u>581,625</u>
Total Grants				
At 31 March 2013	44,812,650	<u>396,230</u>	<u>1,675,172</u>	46,884,052
At 31 March 2012	44,668,973	<u>396,230</u>	1,675,172	46,740,375

Total capital grant received by the Association's properties, prior to the write-off of sums allocated to components was £47,242,959 (2012: £47,021,675).

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

## 12. TANGIBLE FIXED ASSETS

Other Fixed Assets	Office Premises £	Office Equipment £	Computer Equipment £	Van: £	s Total
Cost At 1 April 2012 Additions Disposals	1,347,124 61,824 (1,219)	92,543 23,087 (7,019)	259,876 10,033 -	7,200	1,706,743 94,944 (8,238)
At 31 March 2013	<u>1,407,729</u>	108,611	269,909	<u>7,200</u>	<u>1,793,449</u>
<b>Depreciation</b> At 1 April 2012 Charge for the Year Released on Disposals	223,672 42,918 (1,219)	53,380 10,167 (6,054)	171,724 41,870 -	3,300 3,600	452,076 98,555 (7,273)
At 31 March 2013	<u>265,371</u>	<u>57,493</u>	<u>213,594</u>	<u>6,900</u>	<u>543,358</u>
Net Book Value					
At 31 March 2013	<u>1,142,358</u>	<u>51,118</u>	<u>56,315</u>	<u>300</u>	<u>1,250,091</u>
At 31 March 2012	<u>1,123,452</u>	<u>39,163</u>	<u>88,152</u>	<u>3,900</u>	<u>1,254,667</u>

## 13. FIXED ASSET INVESTMENT

TIMED MODEL IIII ESTIMATION	2013	2012
	£	£
Investment in Subsidiary	1	1

The Association owns 100% of the ordinary share capital of its subsidiary, R3 Repairs Limited. The subsidiary was incorporated on 15 June 2009. The relationship between the Association and its subsidiary is set out in an independence agreement between both parties.

The aggregate amount of capital and reserves and the results for the year ended 31st March 2013 were as follows:

	2013	2012
	£	£
Capital & Reserves	<u>(241,966)</u>	( <u>188,222)</u>
Loss for year	( <u>53,744)</u>	<u>(11,301)</u>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

14.	DEBTORS	2013	2012
		£	£
	Amounts falling due within one year:		
	Rental Debtors	234,911	174,932
	Less: Provision for Bad and Doubtful Debts	(99,502)	(56,068)
		135,409	118,864
	Loan to Subsidiary (Note 20)	300,000	300,000
	Due from Subsidiary (Note 20)	717,307	733,943
	Other Debtors	69,253	70,297
	Prepayments and Accrued Income	94,199	109,492
			-
		<u>1,316,168</u>	<u>1,332,596</u>

The loan to the Association's subsidiary is not re-payable within one year as it does not fall due until 31 March 2015.

## 15. CREDITORS - AMOUNTS FALLING DUE WITHIN ONE YEAR:-

	2013	2012
	£	£
Housing Loans (Note 16)	453,406	453,413
Rent in Advance	58,452	65,720
Due to Subsidiary (Note 20)	471,118	504,838
Trade Creditors	88,864	73,174
Other Creditors	146,880	129,960
Other Taxation and Social Security	55,277	47,263
Accruals and Deferred Income	378,038	577,979
	<u>1,652,035</u>	1,852,347

## 16. CREDITORS - AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	<b>2013</b> £	<b>2012</b> £
Housing Loans	19,840,212	20,121,818
	19,840,212	20,121,818

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

## 16. CREDITORS - AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR (continued)

Housing Loans are secured by standard securities over the Association's housing properties and are repayable at varying rates of interest in instalments, due as follows:-

	repayable at varying rates of interest in instalments, due as follows:-	<b>2013</b> £	<b>2012</b> £
	Within one year Between one and two years Between two and five years In five years or more	453,406 460,103 1,478,477 17,901,632	453,413 488,550 1,560,542 18,072,726
		20,293,618	20,575,231
	Less: Amount shown in Current Liabilities	(453,406)	(453,413)
		<u>19,840,212</u>	<u>20,121,818</u>
17.	CALLED UP SHARE CAPITAL	<b>2013</b> £	<b>2012</b> £
	Shares of £1 each Issued and Fully Paid		
	At 1 April 2012 Issued in year Cancelled in year	131 5 (1)	130 7 (6)
		_	
	At 31 March 2013	<u>135</u>	<u>131</u>

Each member of the Association holds one share of £1 in the Association. These shares carry no rights to dividend or distributions on a winding up. When a shareholder ceases to be a member, that person's share is cancelled and the amount paid thereon becomes the property of the Association. Each member has a right to vote at members' meetings.

18.	DESIGNATED RESERVES		Transfer (to)/ from	
		At 1 April	Revenue	At 31 March 2013
		<b>2012</b> £	Reserves £	2013
	Cyclical Maintenance Reserve	438,242	(115,889)	322,353
	Major Repairs Reserve	2,290,349	(245,276)	2,045,073
	Service Equipment Replacement	89,732	(40,746)	48,986
	Total	<u>2,818,323</u>	<u>(401,911)</u>	<u>2,416,412</u>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

19.	ACCUMULATED SURPLUS	2013	2012
	Surplus for the year Transfer (to)/ from Designated Reserves	£ 4,149 401,911	£ 5,741 159,245
	Surplus after Transfers	406,060	164,986
	Brought forward at 1 April 2012	<u>3,051,110</u>	<u>2,886,124</u>
	Carried forward at 31 March 2013	<u>3,457,170</u>	<u>3,051,110</u>

## 20. RELATED PARTY TRANSACTIONS

21.

Members of the Management Committee are related parties of the Association as defined by Financial Reporting Standard 8. Two Management Committee members are also tenants of the Association; their tenancies are on the Association's normal tenancy terms.

Management Committee Members cannot use their position to their advantage. Any transaction between the Association and any entity, with which a Management Committee member has a connection, is made at arms length and is under normal commercial terms. One member of the Management Committee is employed by Anderson Strathern, a firm which provides legal services to the Association. During the year Anderson Strathern was paid £20,879 of legal fees under normal commercial terms.

During the year, in accordance with formal agreements between it and its subsidiary, the Association invoiced the subsidiary for services provided as follows:

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Occupancy Charge	7,500
Recharge for share of management and administration costs	235,997
Interest on loan	13,500

The Association procured repairs and maintenance services to a total cost of £1,642,797 for the year from its subsidiary. All transactions were made at arms length and under normal commercial terms.

The Association has provided a loan of £300,000, under the terms of a formal agreement, to its subsidiary, in addition the subsidiary was due the sum of £717,307 to the Association and the Association due the sum of £471,118 to its subsidiary at 31 March 2013, for services invoiced but not yet settled.

CAPITAL COMMITMENTS	<b>2013</b> £	<b>2012</b> £
Housing Developments Capital expenditure that has been contracted for but has not been provided for in the financial statements	<u>250,000</u>	110,000
Other Fixed Assets Capital expenditure that has been contracted for but has not been provided for in the financial statements	Ξ	<u>20,000</u>
The Association expects to finance the above commitment by: Capital Grants Receivable Loan Facilities and Own Funds	200,000 50,000	130,000
	<u>250,000</u>	<u>130,000</u>
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## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

22.	RECONCILIATION OF SURPLUS FOR THE YEA CASH FLOW FROM OPERATING ACTIVITES	R TO NET	<b>2013</b> £	<b>2012</b> £
	Operating Surplus Depreciation Change in properties developed for re-sale Share Capital Written Off Decrease /(Increase) in Debtors Loss on Disposal of Other Fixed Assets Change in Creditors		898,698 797,291 (1) 16,298 965 (28,404)	818,230 741,540 - (6) (342,651) 242 410,518
	Net Cash Inflow from Operating Activities		<u>1,684,847</u>	<u>1,627,873</u>
23.	RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT		<b>2013</b> £	<b>2012</b> £
	Increase/ (Decrease) in Cash in the period Cash flow from change in debt		(453,757) 281,613	14,280 (2,153,580)
	Movement in net debt during year Net Debt at April 2012		(172,144) (18,587,130)	
	Net Debt at 31 March 2013		(18,759,274)	<u>(18,587,130)</u>
24.	ANALYSIS OF CHANGES IN NET DEBT			
		At 1 April 2012	Cash Flows & Other Changes	At 31 March 2013
		£	£	£
	Cash in hand, at bank Debt due within 1 year Debt due after 1 year	1,988,101 (453,413) (20,121,818)	(453,757) 7 281,606	1,534,344 (453,406) (19,840,212)
	Net Debt	(18,587,130)	(172,144)	(18,759,274)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

## 25. ACCOMMODATION IN MANAGEMENT

	At 1 April 2012	Additions	Disposals	At 31 March 2013
General Needs - LSVT & New Build	1,216	3	-	1,219
General Needs – Rehabilitation	<sup>'</sup> 15	-	-	15
Shared Ownership property	57	-	-	57
			_	
Total	<u>1,288</u>	<u>3</u>	Ξ	<u>1,291</u>

## 26. ACCOMMODATION MANAGED BY OTHERS

At 1 April 2012	Additions	Transfer to General Needs	Disposals	At 31 March 2013
23	1	(1)	-	23

Properties are managed on the Association's behalf by East Lothian Council and Blue Triangle Housing Association. No funding is payable to the managers by the Association.

27.	COMMITMENTS UNDER OPERATING LEASES	<b>2013</b> £	<b>2012</b> £
	At the year end, the annual commitments under operating leases were as follows:-	~	_
	Other Expiring less than one year Expiring between one and two years Expiring between two and five years	624 - 5,662	1,971 3,744 1,224
	Total	<u>6,286</u>	<u>6,939</u>
28.	GAIN ON DISPOSAL OF FIXED ASSETS	<b>2013</b> £	<b>2012</b> £
	Net proceeds from disposal of housing accommodation	-	59,031
	Cost of Sales	Ξ	<u>(19,946)</u>
	Gain/(Loss) on disposal of housing accommodation sold in the year	Ξ	<u>39,085</u>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

## 29. RETIREMENT BENEFITS

The Association participates in the Scottish Housing Associations' Pension Scheme (the "Scheme"). The Scheme is a multi-employer defined benefit scheme. The scheme is funded and is contracted out of the state scheme.

It is not possible in the normal course of events to identify the share of the underlying assets and liabilities belonging to individual participating employers as the Scheme is a multi-employer arrangement where the scheme assets are co-mingled for investment purposes, benefits are paid from the total scheme assets, and the contribution rate for all employers is set by reference to the overall financial position of the scheme rather than by reference to individual employer experience. Accordingly, due to the nature of the Scheme, the accounting charge for the period under FRS17 represents the employer contribution payable.

The Trustees commission an actuarial valuation of the Scheme every 3 years. The main purpose of the valuation is to determine the financial position of the Scheme in order to determine the future contributions required so that the Scheme can meet its obligations as they fall due.

The last formal valuation of the Scheme was performed as at 30 September 2009 by a professionally qualified Actuary using the Projected Unit Credit method. The market value of the Scheme's assets at the valuation date was £295 million. The valuation revealed a shortfall of assets compared to liabilities of £160million, equivalent to a past service funding level of 64.8%.

The scheme Actuary has prepared an Actuarial Report that provides an approximate update on the funding position of the Scheme as at 30 September 2011. Such a report is required by legislation for years in which a full actuarial valuation is not carried out. The funding update revealed an increase in the assets of the Scheme to £341 million and indicated an increase in the shortfall of assets compared to liabilities to approximately £207 million, equivalent to a past service funding level of 62.2%.

The Scheme offers five benefit structures to employers, namely:

- a. Final salary with a 1/60<sup>th</sup> accrual rate.
- b. Career average revalued earnings with a 1/60<sup>th</sup> accrual rate.
- c. Career average revalued earnings with a 1/70<sup>th</sup> accrual rate.
- d. Career average revalued earnings with a 1/80th accrual rate
- e. Career average revalued earnings with a 1/120th accrual rate, contracted in

An employer can elect to operate different structures for their active members (as at the first day of April in any given year) and their new entrants. An employer can only operate one open benefit structure at any one time. An open benefit structure is one in which new entrants are able to join. East Lothian Housing Association has elected to operate the final salary with a 1/60<sup>th</sup> accrual rate benefit structure for active members as at 31 March 2008 and a final salary with a 1/60<sup>th</sup> accrual rate benefit structure for new entrants from 1 April 2008.

During the accounting period the Association paid contributions at the rate of 9.6% of pensionable salaries. Member contributions were 9.6%.

As at the balance sheet date there were 36 active members of the Scheme employed by the Association. The annual pensionable payroll in respect of these members was £1,058,641. The Association continues to offer membership of the Scheme to its employees.

The key valuation assumptions used to determine the assets and liabilities of the Scottish Housing Associations' Pension Scheme are:

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

## 29. RETIREMENT BENEFITS (continued)

2009 Valuation Assumptions	%pa
Investment return pre retirement	7.4
Investment return post retirement- Non pensioners	4.6
Investment return post retirement- Pensioners	4.8
Rate of salary increases	4.5
Rate of pension increases	
- Pension accrued pre 6 April 2005 in excess of GMP	2.9
- Pension accrued post 6 April 2005 (for leavers before 1 October 1993 pension increases are	2.2
5.0%)	
Rate of price inflation	3.0

Mortality Tables	
Non- pensioners	SAPS (S1PA) All Pensioners Year of Birth Long Cohort with 1% p.a. minimum involvement
Pensioners	SAPS (S1PA) All Pensioners Year of Birth Long Cohort with 1% p.a. minimum involvement

Contribution Rates for Future Service ( payable from 1 April 2011)	%
Final salary 1/ 60ths	19.2
Career average revalued earnings 1/60ths	17.1
Career average revalued earnings 1/ 70ths	14.9
Career average revalued earnings 1/80ths	13.2
Career average revalued earnings 1/120ths	9,4
Additional rate for deficit contributions*	10.4

(Expressed in nominal pound terms (for each employer) increasing each 1 April in line with the rate of salary increase assumptions. Earnings as at 30 September 2009 are used as the reference point for calculating the additional contributions.)

Following a change in legislation in September 2005 there is a potential debt on the employer that could be levied by the Trustee of the Scheme. The debt is due in the event of the employer ceasing to participate in the Scheme or the Scheme winding up.

The debt for the Scheme as a whole is calculated by comparing the liabilities for the Scheme (calculated on a buy out basis i.e. the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Scheme. If the liabilities exceed assets there is a buy-out debt.

The leaving employer's share of the buy-out debt is the proportion of the Scheme's liability attributable to employment with the leaving employer compared to the total amount of the Scheme's liabilities (relating to employment with all the currently participating employers). The leaving employer's debt therefore includes a share of any 'orphan' liabilities in respect of previously participating employers. The amount of the debt therefore depends on many factors including total Scheme liabilities, Scheme investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amount of debt therefore can be volatile over time.

The Association has been notified by The Pensions Trust of the estimated employer debt on withdrawal from the Scottish Housing Associations' Pension Scheme based on the financial position of the Scheme as at 30 September 2012. As of this date the estimated employer debt for the Association was £4.8m.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

## 29. RETIREMENT BENEFITS (continued)

The trustees have recently supplied the Association with an updated contribution figure to the past service deficit. From 1 April 2014 the Association will be required to pay £178,866 per annum as a contribution to the past service deficit. This will represent an increase of 67% in the Association's contribution to the past service deficit. The deficit contribution will increase each April by 3%.

## 30. PRIOR YEAR ADJUSTMENT

During the year to 31 March 2012, the Association changed its accounting policy in relation to housing properties and depreciation, in order to incorporate component accounting requirements. As a result of the change in accounting policy, a prior year adjustment was required under Financial Reporting Standard 3 - Reporting Financial Performance and Financial Reporting Standard 18 - Accounting Policies.

## 31. OTHER FINANCIAL COMMITMENTS

## Liauidity Risk

The Association's Treasury Management policy with regards to liquidity is to maintain sufficient funds in a liquid form at all times to ensure that the Association can meet its liabilities as they fall due.

## Interest Rate Risk

The Association finances its operations through a mixture of retained profits and bank borrowings. Bank borrowings are in accordance with the Association Treasury Management Policy and interest risk is managed by having a balance of fixed and variable rates.

At the Balance Sheet date the Association had an interest rate swap in place as part of its interest rate risk strategy. The book value of the swap was £nil and the fair value of the swap was valued at (£3.25 million) (2012: (£3.3million)). The fair value of the swap is based on current market values. Changes in the fair value of the interest rate swap is not recognised in the financial statements as it is accounted for on an accruals basis over the life of the loan facility to which it relates.