REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017

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THE MANAGEMENT COMMITTEE, EXECUTIVES AND ADVISERS FOR THE YEAR ENDED 31 MARCH 2017

MEMBERS OF THE MANAGEMENT COMMITTEE

BOARD

Hugh Cameron (Chairperson)
Angela Westrop (Vice Chairperson)
Alastair Morris (Secretary)
William Robertson
Frank Bradley
Robert McNally
Aileen Naismith
Jim Sheridan
Heather Stirling
John Paterson
Ken McIntosh

EXECUTIVE OFFICER

lan McLean, Chief Executive

REGISTERED OFFICE

1st Floor Bridgewater Shopping Centre Erskine PA8 7AA

AUDITORS

French Duncan LLP Chartered Accountants and Statutory Auditor 133 Finnieston Street Glasgow G3 8HB

BANKERS/FUNDERS

The Royal Bank of Scotland PLC 27 Canal Street Renfrew PA4 8QG

Nationwide Building Society Limited Housing Finance Commercial Division Nationwide Building Society Northampton NN3 6NW

SOLICITORS

Harper MacLeod LLP The Ca'd'oro 45 Gordon Street Glasgow

REPORT FROM THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31 MARCH 2017

The Management Committee presents their report and the audited Financial Statements for the year ended 31 March 2017.

Legal Status

The Association is a registered non-profit making organisation under the Co-operative and Community Benefit Societies Act 2014 No. 2525R (S). The Association is governed under its Rule Book. The Association is a Registered Scottish Charity with the charity number SC035819.

Principal Activities

The principal activities of the Association are:

- The provision and management of housing for rent.
- The provision of services to owner-occupiers where the Association either factors property or has a relationship with an owner by virtue of the Association's previous role as Feu Superior.
- The Managing Agent for Renfrewshire and East Renfrewshire Care and Repair Projects.
- The provision of a Supported Housing Service to tenants living in the Association's Sheltered Housing.

Charitable Objects

Bridgewater Housing Association Limited has been formed for the benefit of the community. Its charitable objects focus on the provision of housing and related services for people who are in need of our housing and services.

Permitted Activities

The Association's permitted activities and powers include anything which is necessary and expedient to help us achieve our charitable objects but we will also:

- Have regard for the requirement of public accountability;
- Use any money we receive carefully and properly, and
- Consider the welfare of the people who live in the properties we own.

Review of the Business

Priorities

The Association approved a Business Plan for 16/17 to 19/20 early in 2016. This followed comprehensive work to review the vision, mission and objectives of the Association and to determine the future direction of the organisation. The Association intends to refresh the plan to take account of the Scottish Housing Regulators Recommended Practice for Business Planning and the Regulatory Standards of Governance and Financial Management. The refresh will also allow the Association to take on board the views of board members and staff from the 2016 away day and to take account of more up to date customer satisfaction information.

The Board-confirmed-that-the-Association-wants to-be.

A customer focussed organisation which delivers the best affordable housing and services to people who need them.

And that our mission is to:

Get It Right For Every Customer.

REPORT FROM THE MANAGEMENT COMMITTEE (Continued)

Our values will be:

Doing what matters most, with and for, our customers. We are committed to providing quality, not just in the homes we build and maintain but also the services that we deliver. We believe that our customers want excellent homes and environments, value for money and a good experience when dealing with their landlord and we aim to deliver this, in partnership with them.

Putting customers first. We believe that this should permeate everything that we do, whether it's in procuring the best repairs and maintenance contracts or redesigning a service to better meet our customers' needs or removing the obstacles which prevent us from doing what they want. Our Board, as the Governing Body and our Leadership Team will provide strong leadership and oversight, ensuring tenants and other customers are protected and at the forefront of all that we do.

Getting it right first time. We will ensure a consistent approach to service delivery and strive to make sure that our customers experience is a "one stop" one. This means delivering excellent customer service which we can be proud of and that our customers can expect as a matter of course.

Our Business Plan aims to ensure that the programme of continuous improvement is implemented effectively to support the excellent services that our customers are used to. To achieve this our Board have established a set of strategic objectives, underpinned by clear delivery plans over the life of the plan. These reflect the opportunities and threats in the evolving external environment in which we operate and the current internal strengths and weaknesses of the Association. These are:

- 1. Increase, as well as manage and maintain high quality, affordable homes.
- 2. Increase tenant's opportunities to influence change.
- 3. Delivering high quality, cost efficient services.
- 4. Protect the environment and the value of our assets.
- 5. Provide a challenging, supportive and rewarding work environment for staff and Board Members.

The Association has developed an action plan around these five strategic objectives and monitors its actions and outcomes on a regular basis.

SHQS

The Association continued to work towards ensuring that all of our properties met the Scottish Government's Scottish Housing Quality Standard. The Association developed a plan, the purpose of which was to pave the way and fund the completion of all the necessary work by April 2015. The Association successfully met its SHQS obligations other than abeyances and deferments. There are still a small number of abeyances and deferments which the Association will deal with as and when the opportunities arise.

Performance

The Association regularly measures key performance information in relation to our service delivery, our income and our expenditure. The Association sets itself challenging targets for how well it wants to deliver its services. Despite a very challenging year, particularly in relation to arrears recovery, we continued to report good performance in relation to how quickly and efficiently we carry out repairs, how quickly we allocate our properties once they become empty, and how well we deal with people who owe us money, whether that is tenants who find it difficult to pay their rent, or owner occupiers who have trouble paying their Factoring and other charges. We also report good performance in relation to a host of other important performance indicators. Our 16/17 Annual Report on the Charter, will show a significant improvement in many aspects of our Customer Service.

REPORT FROM THE MANAGEMENT COMMITTEE (Continued)

Right to Buy

The Association's business and finances were always at risk because of the obligation to sell properties to tenants who either had the "preserved" Right to Buy, or the "modernised" Right to Buy. However, the Scottish Government abolished the Right to Buy in August 2016 which allows for more accurate accounting for income and expenditure.

Welfare Reform

The other single biggest risk to the Association is the UK Government's social security reform agenda. The Government are seeking to reduce the social security bill significantly and this has meant a raft of measures which started to affect our tenants on housing benefit in 2011/12 and tenants on other benefits in 2012/13 and 2013/14. More recently Universal Credit has been an issue for some of our Tenants.

The Association has been proactive in preparing for the Government's Welfare Reforms and we have an established and approved strategy. This has meant, increasing our Welfare Rights and Money Advice services, changing our allocations policy to make it easier for people to downsize and entering into agreements with national home swap organisations to make it easier for people to swap homes. During 2016/17 we have again been proactive in making sure that those people who are entitled to Discretionary Housing Payments from the local authority to cover the shortfall in rent from the bedroom tax, access this fund. This has likely meant that our arrears levels have remained relatively low. In addition, we have collaborated with other local housing associations and Renfrewshire Council to provide a range of advice and assistance to people who receive benefits or should receive benefits to maximise their income and mitigate the costs of, for example heating etc. We also limited our rent increase during 16/17 to 1.5% which was a below inflationary increase and reflected concerns amongst board members about the rising cost of living for many of our tenants.

Statement of Management Committee's responsibilities

The Co-operative and Community Benefit Act 2014 require The Management Committee to prepare Financial Statements for each financial year which give a true and fair view of the state of affairs of the Association and of the surplus or deficit of the Association for that year. In preparing those Financial Statements, the Management Committee is required to:-

- Select suitable accounting policies and then apply them consistently;
- Make judgments and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements;
- Prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business;
- Prepare a statement on Internal Financial Control.

The Management Committee is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Association and to enable them to ensure that the Financial Statements comply with the Co-operative and Community Benefit Societies Act 2014, the Housing (Scotland) Act 2010 and the Determination of Accounting Requirements - 2014. They are also responsible for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities. It is also responsible for ensuring the Association's suppliers are paid promptly.

REPORT FROM THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31 MARCH 2017

The Management Committee must in determining how amounts are presented within items in the income and expenditure account and balance sheet, have regard to the substance of the reported transaction or arrangement, in accordance with generally accepted accounting practices.

In so far as the Management Committee are aware:

- There is no relevant audit information (information needed by the Housing Association's auditors in connection with preparing their report) of which the Association's auditors are unaware, and
- The Management Committee have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the Housing Association's auditors are aware of that information.

Statement on Internal Financial Control

The Management Committee acknowledges its ultimate responsibility for ensuring that the Association has in place a system of controls that is appropriate for the business environment in which it operates. These controls are designed to give reasonable assurance with respect to:

- The reliability of financial information used within the Association, or for publication;
- The maintenance of proper accounting records; and
- The safeguarding of assets against unauthorised use or disposition.

It is the Management Committee's responsibility to establish and maintain systems of Internal Financial Control. Such systems can only provide reasonable and not absolute assurance against material financial mis-statement or loss. Key elements of the Association's systems include ensuring that:

- Formal policies and procedures are in place, including the ongoing documentation of key systems and rules relating to the delegation of authority, which allow the monitoring of controls and restrict the unauthorised use of Association's assets;
- Experienced and suitably qualified staff take responsibility for important business functions and annual appraisal procedures have been established to maintain standards of performance;
- Forecasts and budgets are prepared which allow the management team and the Management Committee to monitor key business risks, financial objectives and the progress being made towards achieving the financial plans set for the year and for the medium term;
- Quarterly financial management reports are prepared promptly, providing relevant, reliable and up to date financial and other information, with significant variances from budget being investigated as appropriate;
- Regulatory returns are prepared, authorised and submitted promptly to the relevant regulatory bodies;
- All significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures, through the Management Committee;
- The Management Committee receive reports from management and from the external and internal auditors to provide reasonable assurance that control procedures are in place and are being followed and that a general review of the major risks facing the Association is undertaken; and
- Formal procedures have been established for instituting appropriate action to correct any weaknesses identified through internal or external audit reports.

The Management Committee has reviewed the effectiveness of the system of internal financial control in existence in the Association for the year ended 31 March 2017. No weaknesses were found in the internal financial controls which resulted in material losses, contingencies or uncertainties which require disclosure in the financial statements or in the auditor's report on the financial statements.

REPORT FROM THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31 MARCH 2017

Auditors

As a result of a tendering process, French Duncan LLP were appointed as auditors during the year. A resolution to re-appoint the auditors, French Duncan LLP, Chartered Accountants, will be proposed at the Annual General Meeting

By order of Management Committee

Alastair Morris, Secretary

Date: 16 - 8 . 17

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REPORT BY THE AUDITORS TO THE MANAGEMENT COMMITTEE OF BRIDGEWATER HOUSING ASSOCIATON LIMITED ON CORPORATE GOVERNANCE MATTERS FOR THE YEAR ENDED 31 MARCH 2017

In addition to our audit of the Financial Statements, we have reviewed your statement on page 7 concerning the Association's compliance with the information required by the Regulatory Standards in respect of internal financial controls contained in the publication "Our Regulatory Framework" and associated Regulatory Advice Notes which are issued by the Scottish Housing Regulator.

Basis of Opinion

We carried out our review having regard to the requirements relating to corporate governance matters within Bulletin 2006/5 issued by the Auditing Practices Board. The Bulletin does not require us to review the effectiveness of the Association's procedures for ensuring compliance with the guidance notes, nor to investigate the appropriateness of the reasons given for non-compliance.

Opinion

In our opinion the Statement on Internal Financial Control on page 7 has provided the disclosures required by the relevant Regulatory Standards with the publication "Our Regulatory Framework" and associated Regulatory Advice Notes by the Scottish Housing Regulator in respect of internal financial controls and is consistent with the information which came to our attention as a result of our audit work on the Financial Statements.

Through enquiry of certain members of The Management Committee and Officers of the Association, and examination of relevant documents, we have satisfied ourselves that The Management Committee's Statement on Internal Financial Control appropriately reflects the Association's compliance with the information required by the relevant Regulatory Standards in respect of internal financial controls within the publication "Our Regulatory Framework" and associated Regulatory Advice Notes issued by the Scottish Housing Regulator in respect of internal financial controls.

French Duncan LLP

Chartered Accountants Statutory Auditors 133 Finnieston Street

GLASGOW G3 8HB

Date: 21/08/2017

INDEPENDENT AUDITORS REPORT TO THE MANAGEMENT COMMITTEE OF BRIDGEWATER HOUSING ASSOCIATION LIMITED FOR THE YEAR ENDED 31 MARCH 2017

We have audited the financial statements of Bridgewater Housing Association Limited for the year ended 31 March 2017 which comprise a statement of comprehensive income, statement of financial position, statement of cash flows, statement of changes in reserves and related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards including FRS 102 – The Financial Reporting Standard applicable in the UK and Republic of Ireland.

This report is made solely to the Association's members, as a body, in accordance with Section 87 of the Cooperative and Community Benefit Societies Act 2014. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF MANAGEMENT COMMITTEE AND AUDITORS

As explained more fully in the Statement of The Management Committee's Responsibilities the Association's Management Committee, are responsible for the preparation of the Financial Statements that give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

SCOPE OF THE AUDIT ON THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Association's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by The Management Committee; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in The Management Committee's report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications of our report.

OPINION ON THE FINANCIAL STATEMENTS

In our opinion the Financial Statements:

- give a true and fair view of the state of the Association's affairs as at 31 March 2017 and of its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice: and
- have been properly prepared in accordance with the Co-operative and Community Benefit Societies Act 2014, Part 6 of the Housing (Scotland) Act 2010 and the Determination of Accounting Requirements December 2014.

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Co-operation and Community Benefit Societies Act 2014 requires us to report to you, if in our opinion:

- a satisfactory system of control over transactions has not been maintained; or,
- the Association has not kept proper accounting records; or,
- the financial statements are not in agreement with the books of account of the Association; or
- we have not received all the information and explanations we require for our audit.

French Duncan LLP

Chartered Accountants Statutory Auditors 133 Finnieston Street GLASGOW

G3 8HB

Date: 21/08/2017

STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 MARCH 31 MARCH 2017

1	lotes	0	2017		2016
REVENUE	2	£	£ 5,487,791	£	£ 5,404,986
Operating Costs	2		4,047,207		<u>4,142,964</u>
OPERATING SURPLUS Gain on Property, Plant & Equipment	7	105,944	1,440,584	45,677	1,262,022
Interest Receivable & Other Income		21,688		35,779	
Interest Payable & Other Income	8	(449,515)		(483,336)	
Other Finance Charges	11	(37,000)	(358,883)	(39,000)	(440,880)
SURPLUS BEFORE OTHER COMPREHENSIVE INCOME			1,081,701		821,142
SHAPS Pension Adjustment	23		772,000		-
			1,853,701		821,142

The results for the year relate wholly to continuing activities.

The notes on pages 16 to 29 form part of these financial statements.

STATEMENT OF FINANCIA AS AT 31 MARCH 2017	AL POSIT	ION			
7.0 7.1 G. IIII II. 2017	Notes	£	2017 £	£	2016 £
NON-CURRENT ASSETS Housing Properties — Depreciation Costs	12 (a)	L	26,427,064	2	26,832,900
Other Fixed Assets	12 (b)		3,227		11,694
			26,430,291		26,844,594
Trade & Other Debtors Cash & Cash Equivalents	14	909,923 4,581,390		1,101,600 4,161,862	
		5,491,313		5,263,462	
CREDITORS Amounts falling due within one year	15	(1,737,308)		(1,990,319)	
NET CURRENT ASSETS			3,754,005		3,273,143
TOTAL ASSETS LESS LIABILITIES			30,184,296		30,117,737
CREDITORS Amount falling due after more than one year			4		(0.1=0.000
Social Housing Loans SHAPS Deficit	16 16		(8,448,080) (655,000)	(2	(9,159,296 (1,557,000
			(9,103,080)		(10,716,296
DEFERRED INCOME Social Housing Grant	18		<u>(10,784,012)</u>		(10,957,842
NET ASSETS			10,297,204		<u>8,443,599</u>
CAPITAL AND RESERVES					
Share Capital Revenue reserves	19		59 10,297,145		159 8,443,444
			10,297,204		8,443,599

Hugh Cameron

Angela Westrop Vice Chair-person Chair-person

Alastair Morris Secretary

The notes on pages 16 to 29 form part of these financial statements.

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2017

Net cash generated from Operating Activities	Notes	£	2017 £ 1,859,581	٤	2016 £ 1,649,624
Cash Flow from Investing Activities Acquisition & Construction of Properties Purchase of Other Fixed Assets		(532,664)		(695,219)	
Social Housing Grant Received Social Housing Grant Repaid		71,394		42,978 -	-
Proceeds on Disposal of Properties		<u>124,000</u>		<u>58,466</u>	
Net Cash Outflow from Investing Activities			(337,270)		(593,775)
Cash Flow from Financing Activities Interest Received on Cash & Cash Equivalents Interest Paid on Ioans Loan Principal Repayments Share Capital Issued		21,688 (449,515) (674,968)		35,779 (486,301) (646,823) 4	
Net Cash Inflow/(Outflow) from Financing			(1,102,783)		<u>(1,097,341)</u>
Increase/(decrease) in Cash & Cash Equivalents Cash & Cash Equivalents at 1 April 2016	_		419,528		(41,492)
Cash & Cash Equivalents at 31 March 2017			<u>4,161,862</u>		4,203,354
5. Maron 2017			<u>4.581.390</u>		<u>4,161,862</u>

STATEMENT OF CHANGES IN CAPITAL AND RESERVES FOR THE YEAR ENDED 31 MARCH 2017

	Share Capital £	Revenue Reserve £	Total £
Balance as at 1 April 2016	155	8,443,444	8,443,599
Issues of Shares	12	-	12
Cancelled Shares	(108)	-	(108)
Surplus for the year		1,081,701	1,081,701
SHAPS Pension Adjustment		<u>772,000</u>	772,000
Balance as at 31 March 2017	59	10,297,145	<u>10,297,204</u>
Balance as at 1 April 2015	164	7,622,302	7,622,466
Issues of Shares	4	-	4
Shares Cancelled Surplus for Year	(13)	- 821,142	(13) <u>821,142</u>
·			
Balance as at 1 April 2016	<u>155</u>	<u>8,443,444</u>	<u>8,443,599</u>

1 PRINCIPAL ACCOUNTING POLICIES

The Association is incorporated under the Co-operation and Community Benefits Societies Act 2014 and is registered by the Financial Conduct Authority. The Association is a Public Benefit Entity in terms of its compliance with Financial Reporting Standard 102

Basis of Accounting

These financial statements have been prepared in accordance with Financial Reporting Standard 102 - 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Statement of Recommended Practice for Social Housing Providers 2014 and comply with the requirements of the Determination of Housing Requirements 2014 as issued by the Scottish Housing Regulator.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in applying the Association's accounting policies (see below).

The following principal accounting policies have been applied:

Going Concern

The Management Committee have assessed the Association's ability to continue as a going concern and have reasonable expectations that the Association has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing these financial statements.

Revenue

The Association recognises rent receivable net of losses from voids. Service Charge Income (net of voids) is recognised as expenditure is incurred as this is considered to be the point when the service has been performed and the revenue recognition criteria is met.

Government Grants are released to income over the expected useful life of the asset to which it relates.

Retirement Benefits

The Association participates in the Scottish Housing Association Defined Benefits Pension Scheme and retirement benefits to employees of the Association are funded by the contributions from all participating employers and employees in the Scheme. Payments are made in accordance with periodic calculations by consulting Actuaries and are based on pension costs applicable across the various participating Associations taken as a whole.

The Association accounts for amounts that it has agreed to pay towards the Scheme deficit in accordance with paragraph 28.11A of FRS 102. The present value of this liability has been recognised in the Statement of Financial Position. The discount rate applied to this obligation is that of a yield rate for the high quality corporate bond.

Valuation of Housing Properties

Housing Properties are stated at cost less accumulated depreciation. Housing under construction and Landare not depreciated. The Association depreciates housing properties by major component on a straight line basis over the estimated useful economic lives of each identified component. All components are categorised as Housing Properties within note 12. Impairment reviews are carried out if events or circumstances indicate that the carrying value of the components listed below is higher than the recoverable amount.

1. PRINCIPAL ACCOUNTING POLICIES (Continued.)

Component	Useful Economic Life
Land	Not depreciated
Structure	50 years
Kitchens	15 years
Bathrooms	30 years
Central heating boilers	15 years
Central heating radiators and controls	30 years
Windows and doors	25 years
Electrical rewiring	25 years
Roofs	40 years
Lifts	25 years

Depreciation and Impairment of Other Non-Current Assets

Non-Current Assets are stated at cost less accumulated depreciation. Depreciation is charged on a straight line basis over the expected economic useful lives of the assets at the following annual rates:-

Leasehold improvements - over remaining life of lease
Office equipment - 20% Straight line
Fixtures and fittings - 15% Straight line
Computer equipment - 33.3% Straight line

Motor vehicles - 25% Reducing balance

The carrying value of non-current assets is reviewed for impairment at the end of each reporting year.

Social Housing Grant and Other Grants in Advance/Arrears

Social Housing Grants and Other Capital Grants are accounted for using the Accrual Method as outlined in Section 24 of Financial Reporting Standard 102. Grants are treated as deferred income and recognised in income on a systematic basis over the expected useful life of the property and assets to which it relates.

Social Housing Grant attributed to individual components is written off to the Income and Expenditure Account when these components are replaced.

Social Housing Grant received in respect of revenue expenditure is credited to the Income and Expenditure Account in the same year as the expenditure to which it relates.

Although Social Housing Grant is treated as a grant for accounting purposes, it may nevertheless become repayable in certain circumstances, such as the disposal of certain assets. The amount repayable would be restricted to the net proceeds of sale.

Sales of Housing Properties

Disposals of housing property under the Right to Buy scheme are treated as a non-current asset disposals and any gain and loss on disposal accounted for in the Statement of Comprehensive Income.

PRINCIPAL ACCOUNTING POLICIES (Continued.)

Estimation Uncertainty

The preparation of financial statements requires the use of certain accounting estimates. It also requires the Management Committee to exercise judgement in applying the Association's Accounting Policies. The areas requiring a higher degree of judgement, or complexity, and areas where assumptions or estimates are most significant to the financial statements, is disclosed below:

Rent Arrears - Bad Debt Provision

The Association assesses the recoverability of rent arrears through a detailed assessment process which considers: tenant payment history, arrangements in place, and court action.

Life Cycle of Components

The Association estimates the useful lives of major components of its housing property with reference to surveys carried out by external qualified surveyors.

Useful Lives of Other Fixed Assets

The useful lives of other fixed Assets are based on the knowledge of senior management at the Association with reference to expected asset life cycles.

Pension Liabilities

This has relied on the actuarial assumptions of qualified actuaries which have been reviewed and are considered reasonable and appropriate.

Leases/Leased Assets

Costs in respect of operating leases are charged to the Statement of Comprehensive Income on a straight line basis over the lease term. Assets held under finance leases and hire purchase contracts are capitalised in the Statement of Financial Position and are depreciated over their useful lives.

Works to Existing Properties

The Association capitalises major repairs expenditure where these works result in an enhancement of economic benefits by increasing the net rental stream over the life of the property.

Development Interest

Interest incurred on financing a development is capitalised up to the date of practical completion of the scheme.

Key Judgements made in the application of Accounting Policies

a) The Categorisation of Housing Properties

In the judgement of the Management Committee the entirety of the Association's housing stock is held for social benefit and is therefore classified as Property, Plant and Equipment in accordance with FRS 102.

b)-Identification-of-cash-generating-units

The Association considers its cash-generating units to be the entire housing portfolio in which it manages its housing property for asset management purposes.

1. PRINCIPAL ACCOUNTING POLICIES (Continued.)

Financial Instruments - Basic

The Association only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like rents, accounts receivable and payable, loans from banks and related parties.

These are recognised in accordance with Section 11 of Financial Reporting Standard 102

The Association's debt instruments are measured at amortised cost using the effective interest rate method.

2. PARTICULARS OF REVENUE, COST OF SALES, OPERATING COSTS AND OPERATING SURPLUS

				2017		2016	
	Notes	Revenue	Operating Costs	Operating Surplus/ (Deficit)	Revenue	Operating Costs	Operating Surplus/ (Deficit)
		£	3	£	£	£	.
Social Lettings	3	4,317,502	2,967,626	1,349,876	4,412,281	3,200,959	1,211,322
Other Activities	4	<u>1,170,289</u>	<u>1,079,581</u>	90,708	992,705	942,005	50,700
Total		<u>5,487,791</u>	4,047,207	1,440,584	<u>5,404,986</u>	4,142,984	1,262,022

3. PARTICULARS OF INCOME AND EXPENDITURE FROM SOCIAL LETTINGS

	General			
	Needs	Supported	2017	2016
	Housing	Housing	Total	Total
Barrier 4 days	£	£	£	3
Revenue from Lettings				
Rent Receivable Net of Identifiable Service Charges	3,346,133	561,075	3,907,208	3,821,866
Service Charges Receivable	<u>21,483</u>	<u> 148,775</u>	<u>170,258</u>	<u> 193,544</u>
Gross Rents Receivable	3,367,616	709,850	4,077,466	4,015,410
Less: Rent losses from voids	(25,069)	<u>(7,859)</u>	(32,928)	<u>(25,758)</u>
N-A Danka B. C. LL				
Net Rents Receivable	3,342,547	701,991	4,044,538	3,989,652
Amortisation of Social Housing Grants and Other Grants	245,224	-	245,224	223,629
Revenue Grants from Local Authorities and Other Agencies	27,740	_	<u>27,</u> 740	<u>199,000</u>
	=-,,		21,140	_133,000
Total Income From Social Letting	3,615,511	701,991	4 217 502	4 440 004
	<u>5,015,511</u>	<u>701,591</u>	<u>4,317,502</u>	<u>4,412,281</u>
Expenditure on Social Letting Activities-				
Service Costs	19,366	134,113	153,479	159,817
Management and maintenance administration costs	876,574	148,268	1,024,842	952,275
Reactive Maintenance	419,112	70,276	489,388	·
Bad Debts - Rents and Service Charges	8,148	1,366	409,366 9,514	431,827
Planned and Cyclical Maintenance, including Major Repairs	199,223	23,123	ŕ	35,760
Housing Costs	•	•	222,346	565,003
Depreciation of Social Housing	126,416	21,197	147,613	145,912
Operating Costs of Social Letting	<u>788,268</u> 2,437,107	<u>132,176</u> 530,519	<u>920,444</u> 2,967,626	<u>910,365</u> 3,200,959
	2,107,107	000,010	2,507,020	<u>3,200,939</u>
Operating Surplus on Social Letting Activities	1.178.404	171 472	1 240 976	1 011 000
, go ipino on occini naming richterinos	111101704	<u>171,472</u>	<u>1.349.876</u>	<u>1.211.322</u>
2016				
	<u>1.015.764</u>	<u>195,558</u>	<u>1,211,322</u>	

BRIDGEWATER HOUSING ASSOCIATION LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017 NOTES TO THE FINANCIAL STATEMENTS

4. PARTICULARS OF REVENUE, OPERATING COSTS AND OPERATING SURPLUS OR DEFICIT FROM OTHER ACTIVITIES

	Grants From Scottish Ministers	Other Revenue Grants	Supporting People Income	Other Income	Total Turnover	Operating Costs Bad Debts	Operating Costs Other	Operating Surplus/ (Deficit) 2017	Operating Surplus/ (Deficit) 2016
Wider Role Activities	,	' 1	' I	1	1	'	,	1	1
Factoring	1	1	1	557,120	557,120	6,603	574,220	(26,703)	(226)
Support Activities	•	1	56,741	110,413	167,154	•	151,331	15,823	23,350
Other Income/Expenditure	ı	ı	,	21,542	21,542	ı	ı	21,542	3,275
Care and Repair	•	41,000	1	383,473	424,473		344,427	80,046	25,052
Total From Other Activities		41,000	56,741	1,072,548	1,170,289	9,603	1,069,978	90,708	20'200
2016	'	74,997	48,145	869,563	992,705		942,005	50,700	

5.	BOARD MEMBERS AND OFFICERS EMOLUMENTS		
	The Officers are defined as the members of the Management Committee, the executive officers and employees of the Association reporting directly to Chief Executive or the Management Committee.	2017 the £	2016 £
	No emoluments have been paid to any member of the Management Commi	ttee	
	Aggregate emoluments payable to Officers with Emoluments greater than £60,000 (excluding pension contributions)	-	
	Emoluments payable to the Director/Chief Executive (excluding pension contributions)	66,244	64,354
	Pension contributions paid on behalf of the Director	<u>8,111</u>	<u>7,985</u>
	Payments to board members of £634 during the year for reimbursement of expenses (2016-£1,044)		
6.	EMPLOYEE INFORMATION		
		2017	2016
	The Average monthly number of full time equivalent persons employed during the year was	No ng 32	No 31
	Staff Costs were:		
	Wages & Salaries	912,156	927,291
	Social Security Costs	85,594	72,522
	Other Pension Costs	157,856	111,869
	Employer past service pension deficit costs	161,340	145,046
		1,316,946	1,256,728
7.	GAIN ON SALE OF HOUSING STOCK		
		2017 £	2016 £
	Sale Proceeds	124,000	58,466
	Cost of Sales	<u>18,056</u>	12,789
	Gain on Sale of Housing Stock	105,944	<u>45,677</u>
8.	INTEREST PAYABLE AND SIMILAR CHARGES		
		2017	2016
	On Bank Loans & Overdrafts	£ 449,515	£ 483,336

9. OPERATING SURPLUS FOR YEAR

		2017	2016
Surplus is stated after charging	ng:-	£	£
Depreciation		928,911	940,063
Auditors' Remuneration	- Audit Services	7,745	10,260
	- Other Services	-	1,200
Operating Lease Rentals	 Land and Buildings 	54,802	54,382
	- Other	18,835	12,688
Gain on sale of fixed assets	3	105,944	45,677
Amortisation of Capital Gra	nts	<u>245,224</u>	<u>223,629</u>

10. TAX ON SURPLUS ON ORDINARY ACTIVITIES

The Association is a Registered Scottish Charity and is exempt from Corporation Tax on its charitable activities.

11. OTHER FINANCE INCOME/CHARGES

	2017	2016
	£	£
Unwinding of Discounted Liabilities	37,000	39,000

12. NON-CURRENT ASSETS

a) Housing Properties	Housing Properties Held for Letting £
COST	
As at 1 April 2016	35,145,221
Additions	187,100
Expenditure on components	345,564
Disposals - RTB	(28,212)
- Replaced components	(162,860)
As at 31 March 2017	35,486,813
DEPRECIATION	
As at 1 April 2016	8,312,321
Charge for Year	920,444
Disposals - RTB	(10,156)
- Replaced components	(162,860)
As at 31 March 2017	9,059,749
NET BOOK VALUE	
As at 31 March 2017	26,427,064
As at 31 March 2016	26,832,900

All housing property is heritable.

b) Other Tangible Assets COST	Leasehold Improvements £	Furniture, Fittings & Equipment £	Total £
As at 1 April 2016 Additions in year	98,255	191,002	289,257
Disposals in year	-	(14,281)	(14,281) [;]
As at 31 March 2017	98,255	176,721	274,976
AGGREGATE DEPRECIATION			
As at 1 April 2016	98,255	179,308	277,563
Charge for year	-	8,467	8,467
Disposals in year	-	(14,281)	(14,281)
As at 31 March 2017	98,255	173,494	271,749
NET BOOK VALUE			
As at 31 March 2017		3,227	3,227
As at 31 March 2016	-	11 694	11,694
13. COMMITMENTS UNDER OPERATING LEASES At the year end, the total future minimum lease payments under non-cancellable operating leases were as follows:-		2017 £	2016
word as follows.		L	£
Not later than one year		71,727	62,634
Later than one year and not later than five years		22,346	7,324
Later than five years			-
		94,073	69,958
14. DEBTORS			
		2017	2016
Arrears of Rent & Service Charges		£ 154,465	£ 00 447
Less: Provision for Doubtful Debts		(84,835)	90,447 (29,286)
		69,630	61,161
Other Debtors		238,407	205,785
Prepayments and Accrued Income		601,886	834,654
		909,923	1,101,600
			<u> </u>

15. CREDITORS AMOUNTS FALLING DUE WITHIN ONE YEAR

2017	2016
£	£
10,932	674,684
36,709	52,195
70,391	44,206
51,098	45,644
74,817	66,729
67,000	149,000
26,361	957,861
37,308	1,990,319

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	2017	2016
	£	£
Housing loan	8,448,080	9,159,296
Liability for Past Service Contribution Arrangements	655,000	<u>1,557,000</u>
	<u>9,103,080</u>	10,716,296

The Association has a number of long term housing loans the terms and conditions of which are as follows:

Loans are secured by specific charges on the Association's properties. All of the Association's bank borrowings are repayable in a monthly basis with the principal being amortised over the term of the loans. Interest is payable at a fixed rate of 6.78% and a variable rate of 0.84% which produce a weighted average of 4.77%.

The Bank loans are repayable as follows:	2017	2016
• •	£	£
Between one and two years	743,377	708,819
Between two and five years	2,451,520	2,482,309
In five years or more	<u>5,253,183</u>	<u>5,968,168</u>
	8,448,080	9,159,296

17. STATEMENT OF C	ASH FLOWS		
Reconciliation of op	erating surplus to balance as at 31 March 2017	2017	
Operating Surplus Depreciation		£ 1,440,584 928,911	£ 1,262,022 940,063
Amortisation of Capita Change in debtors Change in creditors Gain/(Loss) on sale of Unwinding of Discoun	f fixed assets	(245,224) 191,677 (307,259) - (37,000)	(223,629) (333,445) 151,626 - (39,000)
Movement in Pension Cancelled Shares		(112,000)	(108,000)
Balance as at 31 Marc	ch 2017	<u>1,859,581</u>	<u>1,649,624</u>
18. DEFERRED INCOM	1E		
		2017 £	2016 £
Social Housing Grants		L	
Balance as at 1 April 2 Additions in year	2016	10,957,842 71,394	11,138,493 42,978
Released / Repaid as	the result of property disposal	-	-
Amortisation in Year		(245,224)	(223,629)
Balance as at 31 Marc	ch 2017	10,784,012	10,957,842
This is expected to be	released to the Statement of Comprehensive Incom	e as follows:	
Amounts due within or	ne year	215,680	219,157
Amounts due in one y	ear or more	10,568,332	10,738,685
40 CHARE CARITAL		10,784,012	10,957,842
19. SHARE CAPITAL			
Shares of £1-each-Issu	ued-and-Full y Paid		£
At 1 April 2016 Issued in year			155 12
Cancelled in year			(108)
At 31 March 2017		-	59

20. HOUSING STOCK

The number of units of accommodation in management at the year end was:- General Needs Supported Housing Shared Ownership	2017 No. 704 150 7	2016 No. 705 150 7
	861	862

21. RELATED PARTY TRANSACTIONS

Members of the Management Committee are related parties of the Association as defined by Financial Reporting Standard 102

The related party relationships of the members of the Management Committee are summarised as:

- Members are tenants of the Association
- Members are factored owners
- Management Committee members cannot use their position to their advantage. Any transactions
 between the Association and any entity with which a Management Committee member has a connection
 with is made at arm's length and is under normal commercial terms.

Transactions with Management Committee members were as follows:

- Rent Received from Tenants on the Committee was £28,194
- Factoring income received from Owner Occupiers in the Committee was £610.78
- At the year-end total rent arrears owed by the tenant members of the Committee were NIL
- At the year-end total rent arrears owed by Owner Occupiers of the Committee were NIL

22. DETAILS OF ASSOCIATION

The Association is a Registered Society registered within the Financial Conduct Authority and is domiciled in Scotland.

The Association's principal place of business is 1st Floor, Bridgewater Shopping Centre, Erskine, PA8 7AA.

The Association is a Registered Social Landlord and Scottish Charity that owns and manages social housing in Erskine.

23. RETIREMENT BENEFIT OBLIGATIONS

The Association participates in the Scottish Housing Association Pension Scheme, a multi-employer scheme which provides benefits to over 150 non-associated employers. The scheme is a defined benefit scheme in the UK. It is not possible for the company to obtain sufficient information to enable it to account for the scheme as a defined benefit scheme. Therefore it accounts for the scheme as a defined contribution scheme.

The scheme is subject to the funding legislation outlined in the Pensions Act 2004 which came into force on 30 December 2005. This, together with documents issued by the Pensions Regulator and Technical Actuarial Standards issued by the Financial Reporting Council, set out the framework for funding defined benefit occupational pension schemes in the UK.

The scheme is classified as a 'last-man standing arrangement'. Therefore the company is potentially liable for other participating employers' obligations if those employers are unable to meet their share of the scheme deficit following withdrawal from the scheme. Participating employers are legally required to meet their share of the scheme deficit on an annuity purchase basis on withdrawal from the scheme.

A full actuarial valuation for the scheme was carried out at 30 September 2012. This actuarial valuation showed assets of £394m, liabilities of £698m and a deficit of £304m. To eliminate this funding shortfall, the Trustee has asked the participating employers to pay additional contributions to the scheme as follows:

Deficit contributions

From 1 April 2014 to 30 September 2027: £26,304,000 per annum (payable monthly, increasing by 3% each 1st April)

A full actuarial valuation for the scheme was carried out at 30 September 2015. This actuarial valuation showed assets of £616m, liabilities of £814m and a deficit of £198m. To eliminate this funding shortfall, the Trustee has asked the participating employers to pay additional contributions to the scheme as follows:

<u>Deficit contributions</u>

From 1 April 2017 to 28 February 2022: £25,735,092 per annum (payable monthly, increasing by 3%

each 1st April)

From 1 April 2017 to 30 June 2025: £727,217 per annum (payable monthly, increasing by 3% each

1st April)

From 1 April 2017 to 31 October 2026: £1,239,033 per annum (payable monthly, increasing by 3% each

1st April)

The Scheme Actuary has prepared an Actuarial Report that provides an approximate update on the funding position of the Scheme as at 30th September 2016. Such a report is required by legislation for years in which a full actuarial valuation is not carried out. The funding update revealed an increase in the assets of the Scheme to £810m and indicated an increase in the shortfall of assets compared to liabilities to approximately £210m, equivalent to a past service funding level of 79%.

The Scheme operates on a 'last man standing' basis, meaning that in the event of an employer withdrawing from the Scheme and being unable to pay its share of the debt on withdrawal then the liability of the withdrawing employer is re-apportioned amongst the remaining employer. Therefore in certain circumstances the Association may become liable for the obligations of a third party.

All employers in the scheme have entered into an agreement to make additional contributions to fund the Scheme's past service deficit. This obligation has been recognised in terms of Para 28.11A of Financial Reporting Standard 102. At the balance sheet date the present value of this obligation was £822,000 (2016 - £1,706,000). This was calculated by reference to the terms of the agreement and discounting the liability using the yield rate of high quality corporate bond with a similar term. The discount rate used was 1.06%.

24. CAPITAL COMMITMENTS		
Capital expenditure which has been contracted for but has not been provided for in the financial statements	2017 £ £nil	2016 £ £nil
Capital expenditure which has been authorised by the Management	<u>£nil</u>	<u>£nil</u>