

# ARK HOUSING ASSOCIATION LIMITED GROUP FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

Registered Housing Association No. HEP66

Financial Conduct Authority No. 1899R (S)

Charitable No. SC015694

### PROFESSIONAL ADVISORS 31 MARCH 2013

### **Registered Office**

The Priory Canaan Lane Edinburgh EH10 4SG

### **Bankers**

The Royal Bank of Scotland plc Colinton Branch 64 Bridge Street Edinburgh EH13 0LQ

### **Solicitors**

Shepherd and Wedderburn WS Saltire Court 20 Castle Terrace Edinburgh EH1 2ET

T C Young Melrose House 69a George Street Edinburgh EH2 2JG

### **External Auditors**

Baker Tilly UK Audit LLP 1<sup>st</sup> Floor, Quay 2 139 Fountainbridge Edinburgh EH3 9QG

### **Internal Auditors**

Alexander Sloan 1 Atholl Place Edinburgh EH3 8HP

## GROUP FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

| Contents   | Page    |
|--|---------|
| Board of Management and Executive Officers                   | 4       |
| Report of Board of Management                                | 5 - 12  |
| Statement of Board Responsibilities                          | 13      |
| Board of Management Statement on Internal Financial Controls | 14      |
| Independent Auditors Reports                                 | 15      |
| Group Income and Expenditure Account                         | 16      |
| Housing Association Income and Expenditure Account           | 17      |
| Group Balance Sheet  | 18      |
| Housing Association Balance Sheet                            | 19      |
| Group Cash Flow Statement                                    | 20      |
| Housing Association Cash Flow Statement                      | 21      |
| Notes to the Financial Statements                            | 22 - 54 |

### **Registration Particulars:**

| Financial Conduct Authority | Industrial and Provident Societies Act 1965<br>Registered Number 1899R (S) |
|-----------------------------|--|
| Scottish Housing Regulator  | Housing (Scotland) Act 2010<br>Registered Number HEP66                     |
| Charity Number              | SC015694   |

### BOARD OF MANAGEMENT AND EXECUTIVE OFFICERS 31 MARCH 2013

### **Board of Management - Serving in 2012-2013**

Michael Brown PhD, MSc, PGCE, BSc (Hons), RN, FHEA \*

Sue Broussine BSC, MA, PGCE- appointed 24/06/2012 \*

Anne Kershaw BSc. FIA (Chair)

Douglas Logan FIH – appointed 26/09/2012 – resigned 05/12/2012

Ann Lyon <sup>+</sup>

Maureen Munro BSc (Hons) AMCIM

James Rigby FCMA \*

Henry A Robson - appointed 27/02/2013

Peter Slater B Eng, C Eng, MiMechE, MCIM +

Robert Taylor CQSW - appointed 26/09/2012

Alastair Wallace MA, BA, LLB \*

Charles Wilson CEng, FIMechE +

### Board of Management – resigned during period

Isla Ashcroft – resigned 27/03/2013

Kate Douglas – resigned 05/12/2012

Pru Irvine – appointed 26/09/2012 – resigned 03/03/2013

### **Executive Officers - current**

Jane Gray BSc, MSc, MA

- Chief Executive

Robert Farquharson MBA, MSc, FCMI

- Deputy Chief Executive

Fiona Katz MCIPD

- Director, Human Resources

Ron Watson MBA, FCMA

- Director, Finance

<sup>\*</sup> Audit sub committee member

<sup>&</sup>lt;sup>+</sup> Housing sub committee member

### REPORT OF BOARD OF MANAGEMENT 31 MARCH 2013

The Board of Management presents its report and audited financial statements for the year ended 31 March 2013.

### **Overview of Business**

The principal object of the Association is to provide quality homes and support for people with learning disabilities. The mission of the Association is to promote the rights and aspirations of people with learning difficulties, and others who require support, to live independently, by providing socially inclusive and flexible opportunities for housing, support and other services, thereby advancing community living.

### Structure, Governance and Management

ARK Housing Association Ltd (ARK) is incorporated under the Industrial and Provident Societies Act 1965 and is registered by the Financial Conduct Authority. ARK is a Registered Social Landlord and a registered charity and was established in 1977 under a Memorandum of Association which established the objects and powers of the Association.

The Association is governed by a voluntary Board of Management (the Board) and the management of the Association is delegated by this Board to the Executive Officers. Governance and management policies and procedures that set the parameters for those matters to be dealt with by the Board, and those which can be dealt with by the Executive Officers have been approved by the Board. Meetings of both parties are held on a regular basis throughout the year and are conducted in accordance with ARK's reporting procedures. The Board has established three sub-committees (Resources, Audit and Housing Services) each with specific terms of reference and functions delegated by the Board and with a member of the Board of Management as their Chair. The Board also established an Executive Committee with delegated authority for decision making in particular circumstances. The Board of Management and Executive Officers of the Association serving during the year are listed on page 4.

Each member of the Board holds one fully paid share of £1 in the Association. The Executive Officers of the Association hold no interest in the Association's share capital, and although not having the legal status of directors, act as Executives within the authority delegated by the Board.

ARK has a documented policy for recruitment to the Board of Management and the recruitment process is structured in such a way as to ensure that those appointed to the Board have the required diversity of skills, interests and experience. ARK is currently working with newly appointed members to update and deliver a comprehensive process for induction and learning & development. This will include providing learning and training as required initially and will also incorporate a process for continuous learning throughout the members' duration on the Board.

ARK has two fully controlled subsidiaries, Ark Services Ltd and The Action Group Ltd.

Ark Services Ltd was set up to develop housing for those who are aged, infirm or disabled and in need of housing and associated amenities. Ark Services Ltd, a registered charity, was able to access Special Needs Capital Grant which was not available to Housing Associations.

The Action Group Ltd joined ARK part way through the financial year. The purpose of the charity, stated in the Memorandum and Articles of association, is "To advance or assist in the advancement of education and to provide or assist in the provision of social welfare among persons of all ages requiring care in the community and among the families of such persons." Original beneficiaries were people with a learning disability and this has grown to include other support needs e.g. Asperger's Syndrome, autism, attention deficit hyperactivity disorder (ADHD) and acquired brain injury.

### REPORT OF BOARD OF MANAGEMENT 31 MARCH 2013

The activities employed to achieve the objectives are:

- Advice Services, which covers welfare rights, money and debt;
- the Black and Ethnic Minorities Advice Service [BEMAS];
- Children and Young People Services, which provide one-to-one and group support;
- Real Jobs Services, which provides supported employment and work placements;
- Housing Support Services, which provides one-to-one support to people in their own tenancies, in small groups and in the family home;

Volunteers are active in fundraising, advice services and playschemes.

The accounts of Ark Services Ltd and The Action Group Ltd are consolidated in the ARK Group accounts.

ARK has also in the past received support from Ark Housing Trust, a registered charity established to support the Association. In the previous financial year the Trustees of Ark Housing Trust donated £300,000, the majority of the Trust's reserves, to ARK Housing Association towards a new development in Southhouse, Edinburgh. The Trust is in the process of being wound up and there will therefore be no potential for any future donations.

ARK has in place a management service contract with both Ark Services Ltd and Ark Housing Trust to provide management and professional services to these organisations. It will develop a similar arrangement with The Action Group in the next financial year.

### **Financial Review**

Following the implementation of the Statement of Recommended Practice – Accounting by registered social housing providers – Update 2010 (SORP 2010), the Association implemented component accounting. As a result of the changes brought about by the SORP 2010 and the detailed guidance of the Technical Notes, the Association adopted a new accounting policy during 2011/12, which resulted in a prior period adjustment in the previous years accounts. Major components (as noted in accounting policies h (i)) of our housing properties are now identified and depreciated over specific economic life spans. Their replacements are then capitalised in fixed assets as they occur.

This year ARK has continued to manage funding and costs to ensure financial viability against a backdrop of funding cuts, competitive tendering and increasing operating costs. Group turnover for the year was £21,504k, an increase of 25% on the previous year, primarily reflecting the inclusion of income (£3,765k) from The Action Group for the latter half of the year after they joined the group on the 1<sup>st</sup> October. The volume of supported living service user hours increased by 20%, however, this increase is distorted due to the deregistration of Community Houses when residents were assessed and their services were converted into hours. Rents were increased by 5.6% during the year. These increases were offset against a reduction in the rates paid by Local Authorities for supported living services.

The group surplus for the financial year was £838k before the gain of £1,940k for the constitutional partnership with The Action Group which brought the total surplus for the year to £2,718k.

The £838k represents a decrease of £566k (40%) on the comparable previous years figure (a group surplus of £1,402k). This was due, primarily, to a donation of £300K from Ark Housing Trust and a gain of £108k on the disposal of a property in the previous year.

Ark Services continues to receive rental income for four sites in Aberdeen City and generated a surplus of £236k in the financial year before donating £637k to ARK Housing Association leaving a net deficit of £401k.

### REPORT OF BOARD OF MANAGEMENT 31 MARCH 2013

ARK Group presents an improved balance sheet position with a closing cash balance of £4,465k (a decrease of £467k due to capital spend in the year) and net current assets of £3,791k (an increase of £588k).

### Reserves

Total reserves increased by £2,464k during the financial year to £14,907k.

General funds are unrestricted funds which are available for use at the discretion of the directors in furtherance of the general objectives of the company which have not been designated for any other purposes.

In previous years a designated reserve was maintained to finance future maintenance works on supported and mainstream accommodation that is not covered by the annual rental income, and for the investment in new properties or improvement to existing projects. This is no longer necessary as a depreciation charge is made through the accounts each year following the introduction of component accounting. The balance on this reserve at the year end has been released to reflect this.

The Association created a designated reserve during the year for the net present value of the pension scheme past service deficit repayments payable over the next 13½ years.

The Action Group has designated a contingency fund to provide for potential statutory, moral, and/or legal obligations and continuity of services.

At the year end there are two restricted reserves that were transferred from Rymonth Housing Society, and three restricted and one designated reserve transferred from The Action Group, details of these are set out in notes 9 and 10. The Southhouse restricted fund established with funds donated by Ark Trust for the development at Southhouse was fully utilised within the year.

### **Treasury Management**

The Board reviews the Association's treasury management arrangements bi-annually. During the year the Association invested in a portfolio with Brewin Dolphin. Remaining cash funds are held in instant access and 7 and 30 day notice deposit accounts.

Readily liquefiable assets are held at a balance of at least an amount equivalent to two months salary costs (approximately £2,852k) which is considered sufficient to cover operational working capital requirements.

Borrowings are secured based on a mix of fixed and variable rate finance. Approximately 33% of Group funds are secured on a fixed borrowing rate and 67% on a variable rate.

### **Fixed assets**

Changes in fixed assets in the year are set out in notes 13 to 16 of the financial statements.

### **Business Review**

### Scope of Review

This Review refers to ARK Housing Association only. Equivalent material for its two subsidiaries, The Action Group Ltd and ARK Services Ltd are included in their separate Annual Reports and Accounts.

### REPORT OF BOARD OF MANAGEMENT 31 MARCH 2013

### Care Service Quality

As always ARK remains committed to maintaining high quality services, even whilst operating within externally imposed financial constraints. In 2012-13 ARK's average Care Inspectorate grade was 4 (good) or higher across all 4 inspections areas, quality of care and support, quality of staff, quality of management and leadership and environment.

ARK's service user questionnaire confirmed that, in 2011-12, 94% of service users who responded described their support staff as 'kind' and that, in 2012-13, 98% of service users were of this view. Similarly, in 2011-12, 89% of service users described themselves as 'happy' or 'very happy' with the support that they received from ARK and, in 2012-13, this figure had risen to 92%.

ARK's stakeholder survey, which captures feedback from third parties such as family members and professionals involved in service users' lives, showed that 99% of respondents were either 'satisfied' or 'very satisfied' that ARK treats the person they know with respect and 97% of stakeholders were of the view that ARK staff are able to meet the support needs of the person they know.

One of the main reasons behind the high levels of survey satisfaction this year was that ARK's staff ensured that the majority of action plans that had been created based on last year's survey feedback were fully delivered. In fact, 93% of the survey action plans that were written this year were delivered, which demonstrates the commitment of ARK's staff to following up on the feedback that it was given.

The hard work that staff put in to ensuring quality by implementing and following up on satisfaction surveys made a significant contribution to ARK being externally accredited for the EFQM 'Committed to Excellence' quality kite mark.

### **Participation**

This Year, through the hard work of several tenants and service users and the wider tenant and service users groups, a new ARK Charter was developed. The Charter includes the requirements of the Scottish Social Housing Charter and the spirit of the Scottish National Involvement Network Charter. This Charter sets out ARK's service promises to our tenants and service users and will form the basis of how ARK measures its performance to its customers in future.

ARK continues to make progress in relation to offering service users and tenants the opportunity to participate at all levels within ARK. We have built on the good work started in previous years in relation to developing service user 'speak out' groups through offering support workers the opportunity to become 'speak out workers', responsible for planning, running and following up on service user speak out meetings. ARK has now identified 16 speak out workers, and work continues to create speak out groups in areas where there is interest but, as yet, no group.

As well as dealing with relevant issues within ARK, the speak out groups have been making connections with local communities with, for example, community police officers attending group meetings to discuss personal safety. ARK tenants and service users are also actively involved in the National Involvement Network, an organisation helping people who use services to have more control over their lives. One of our service users also acts as Chairperson of the Learning Disability Alliance Scotland, a national information and campaigning organisation.

### Employee involvement and health and safety

ARK Housing Association encourages employee involvement in all major initiatives and holds review days throughout the year where staff have the opportunity to discuss the strategic objectives. A quarterly Health and Safety newsletter is circulated to all staff and contains information on current documents for

### REPORT OF BOARD OF MANAGEMENT 31 MARCH 2013

consultation, new policies and general updates on health and safety issues. Also, this year ARK introduced two new information briefings. The first of these was the Health and Safety policy summary sheet, which is issued for use in team meetings to assist in embedding relevant policies and procedures into practice. The second of these was the Managers' briefing sheet, which responds to relevant issues and queries raised by Managers, but which could have a wider learning impact. Health and Safety statistics are reported quarterly to the Senior Management Team, Executive Team and to the Audit Sub-Committee on behalf of the Board of Management.

### Investment in staff training

ARK has successfully recruited a new Learning and Development (L&D) Manager in June 2012 to develop the L&D function and put in place a three-year L&D strategy. Key themes from the L&D strategy include developing:

- staff induction process for all levels of staff;
- a competency framework;
- a L&D evaluation model;
- service registration plans required by the Scottish Social Services Council (SSSC);
- a methodology to map ARK's training and learning to the National Occupational Standards;
- new L&D IT system capability.

The majority of ARK's staff is within the scope of the SSSC registration. ARK is currently working towards published registration timescales and currently has 33% of its staff qualified, with a further 8% of staff undertaking their qualification. This had been greatly aided by the continued support from the Voluntary Sector Development Fund.

ARK is working with West Lothian College to support Service Managers to complete their SVQ Level 4 qualifications in Health and Social Care and Management. The College is also supporting Team Leaders through their Professional Development Award to enable them to register with SSSC as Supervisors.

ARK is committed to investing in all staff to provide the best support possible to the people who use its services.

### Asset Management Strategy

ARK continued to implement the plans set out in its Asset Management Strategy.

During the previous year ARK commissioned surveys of 100% of its property portfolio in order to monitor its position with regard to the Scottish Housing Quality Standards that will come into force in 2015. The results were encouraging and the 30 year major repairs lifecycle costing has been amended to take in to account the remaining work and investment required in order to meet the standards ahead of time. Whilst maintaining a focus on longer-term requirements, the Property team has achieved the highest level of responsiveness to tenants' repair requests by delivered 100% of emergency, urgent and routine repairs within target response targets.

The results of the 2013 Tenant Satisfaction Survey show that ARK is also working in partnership with Local Authorities to develop alternative models of built environment for people with lifelong complex needs. This partnership working is particularly important in the current climate of non-availability of Housing Association Grant funding for this type of development. ARK continues to seek outcomes which are positive for the service users, carers and the local authority.

### REPORT OF BOARD OF MANAGEMENT 31 MARCH 2013

### **Housing Services**

The Housing Services team has spent considerable time on the introduction of the Scottish Social Housing Charter, developing the revised Scottish Housing Regulators Performance Indicators, consulting on the annual rent increase and assessing the potential impact of welfare reforms. The Tenant Participation Strategy included issuing 4 tenant newsletters throughout the year and following up on the results of the Tenant Satisfaction Survey. In addition, the Tenants Handbook was reviewed and revised.

The Housing & Property Services Committee met three times throughout the year with all these matters noted being considered by the Members.

ARK has assessed and added 150 applicants to our housing list. During the year, there were 70 changes of tenancy:

- 2 followed on from the purchase of a property and the re-configuration of a respite room;
- 35 were the result of care homes deregistering and becoming a Housing Support Service;
- 26 were supported tenancies via Social work Referrals; and
- 7 were lets to mainstream properties, via Section 5 Referrals/nominations or transfer of tenancies.

The average re-let time for mainstream properties increased to 45 days (2011/12: 28 days). This was due to the large number of vacancies within the Aberdeenshire area (turnover of 14.5% compared to the average of 5.8% for all properties), where considerable work was needed to the properties. The remaining 60 properties were supported properties and took an average of 15 days (2011/12: 93 days) to re-let but the figure was skewed because of the properties de-registering. The overall amount of rent loss arising from void properties stood at £31k (2011/12: £19k), some 1.54%, and outwith our target of 1%. This was due to both the increased time to re-let the properties in the Aberdeenshire area and the longer period of time that the supported vacancies were empty. At 31<sup>st</sup> March 2013 only 4 properties were still to be let.

Rent arrears arising from current tenants were 4.64% (2011/12: 2.13%) of gross rental income due, in the main, to an increase in the technical arrears to 4.11% (2011/12: 1.67%). Importantly, the non-technical arrears figure was slightly lower at 0.46% (2011/12: 0.53%). ARK served three Notice of Proceedings in the year because of rent arrears, but only took one tenant to court. An eviction decree was secured against this tenant but shortly afterwards the tenant filed for sequestration. This was the second filing for sequestration in the year and, in total, a bad debt provision of £2,738 was made. During the year, we collected 52.6% of the former tenant arrears and finished the year with only £4k of arrears still due by former tenants (0.21% of rental income).

There were no abandoned properties and of the 19 tenancies started in 2011/12, 90% of them sustained their tenancies throughout the year.

### **Investors in People**

ARK is delighted to have achieved Investors in People Gold standard as part of its 3-year review started in 2012. To ensure that ARK learns from the experience, it has established a continuous improvement team that are committed to using the Full Framework of Investors in People to achieve what needs to achieve over the next two years. The team consists of our newly appointed Learning & Development Manager, the Human Resources Manager and the Quality & Compliance Manager.

ARK intends to use the Full Framework in three ways: Measuring our Business Performance; Assessing the Impact of Reductions in Income; and the Introduction of the Personalisation Agenda and Self Directed Support.

### REPORT OF BOARD OF MANAGEMENT 31 MARCH 2013

ARK strives to ensure that the continuous improvement plan will build on and improve our current good practices and the Full Framework will align with our business strategy and group balanced scorecards objectives in the next 24 months.

### **Employee Involvement and Consultation**

ARK recognises Unite the Union and has a Recognition Agreement in place. Consultation with staff representatives and a full time Union Official takes place on a regular basis and successful consultation and negotiation on terms and conditions of employment continues.

ARK has been working with Unite the Union towards the implementation of a pay and reward mechanism which recognises individual competence and qualifications in the job role. The competency framework has been agreed by the Union and will be implemented for all staff during 2013/14 following a period of learning for all line managers. The competency framework is not yet linked to pay and reward and consultations will continue with Unite the Union and staff during the year.

### Funds held as Custodian Trustee on Behalf of Others

During the year ARK held 68 bank accounts in trust on behalf of service users. These accounts are kept separate from funds held by the Association and controls monitored by the Care Inspectorate are in place to ensure the safe custody of said funds.

### Risk Management

The services provided by ARK, in particular to those with learning difficulties, are inherently risky. ARK has in place policies, procedures, and guidelines to manage these risks. Risk assessments are carried out for each service user and regularly reviewed. Within Community Networks a regular system of audits is in place, which is carried out at various management levels to ensure that risks to service users and ARK employees are properly managed and to support best practice. ARK also benefits from the expertise of its Internal and External Auditors. The internal audit program is agreed with the Audit-Sub Committee and deals with areas of risk across the organisation, including within Community Networks.

A system of exception reporting to the Executive Officers and the Board, that includes remedial risk assessment and action reports, ensures that learning and improvement from RIDDOR (reporting of injuries, diseases and dangerous occurrences regulation) and serious incidents is picked up and acted upon. Furthermore, ARK has implemented Strategic and Operational Risk Registers to ensure that once they are identified, risks are monitored, managed and reported.

ARK operates an organisational regulatory check list that is reviewed each month by the Executive Officers and quarterly by the Board. In respect of Health and Safety, the checklist is supported by the Health and Safety checks and audit system implemented throughout ARK in 2009.

The Audit Sub-Committee advises the Board of Management on issues of risk, control and governance and has a remit from the Board to monitor and review in five key areas namely the internal and external audit functions, ARK's compliance with relevant statutory regulations, ARK's compliance with its own policies and procedures, and health and safety management.

### Mission, Values, Vision, Objectives and Plans for the Future

### Mission

We will support children, adults and carers, focusing on the person and wrapping around them their self defined requirements. We want to make a difference in their lives and create a sense of love and care: supporting them to keep healthy and safe; maximise their income; build their self esteem; empower through access to work, early advice and support; provide a good home that responds to changing needs

### REPORT OF BOARD OF MANAGEMENT 31 MARCH 2013

and is theirs for as long as they want it. We want people to be present in their communities through exploiting the spaces ARK owns already; creating new spaces for communities; supporting others to share in people's lives; inspiring local communities; creating better citizens in our younger generation. We want to unlock other funds and ensure that we lever everything in to be able to make that difference.

### Values

The beliefs and behaviours that determine the culture of ARK and which are the foundations for the delivery of quality services and the nature of individual and corporate its relationships are as follows;

- The worth of each person;
- Trusting relationships;
- Understanding difference;
- Enjoyment;
- Challenging oppression;
- Personal and organisational accountability;
- Caring for our physical environment.

### Vision

ARK will be embedded in communities. It will offer a whole life experience that can include care support and housing needs and that will include having a caring oversight: supporting families and brokering requirements when needed.

### **Objectives**

In order to turn its strategy into a business plan ARK has developed its strategic planning approach by using a strategic planning tool known as the Balanced Scorecard, which seeks to ensure that all of ARK's activities are linked to the achievement of the vision and the strategy.

The balanced scorecard tool helps to brings focus, alignment and accountability to all of ARK's activities. It introduces truly SMART (Specific, Measurable, Attainable, Relevant and Time-bounded) objectives, grouped into the five perspectives of Customer, Learning and Innovation (People), Learning and Innovation (Organisation), Internal Processes and Financial. This transforms ARK's strategic plan from an attractive but passive document into the objectives, targets, initiatives and tasks for the organisation on a daily basis. It provides a framework that not only provides performance measurements, but helps ARK identify what should be done and what should be measured. As a result, it enables ARK's Executive Team to truly execute ARK's strategy.

### **Going Concern**

The Board of Management has reviewed the results for this year and has also reviewed the projections for the next five years. The Board, therefore, has a reasonable expectation that the Association has adequate resources to continue in operational existence for the foreseeable future. For this reason, the going concern basis has been adopted in these financial statements.

### **Auditors**

**EH10 4SG** 

A resolution to appoint Chiene + Tait as auditors for the ensuing year will be proposed at the annual general meeting.

By order of the Board of Management The Priory Canaan Lane Edinburgh

Anne Kershaw (Chair) Anne Keonel Date: 25 September 2013

### STATEMENT OF BOARD RESPONSIBILITIES 31 MARCH 2013

The Industrial and Provident Societies Acts and registered social housing legislation require the board to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the RSL and of the surplus or deficit for that period. In preparing these financial statements, the board is required to:

- •select suitable accounting policies and then apply them consistently;
- •make judgments and estimates that are reasonable and prudent;
- •state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- •prepare the financial statements on the going concern basis unless it is inappropriate to presume that the RSL will continue in business.

The board is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the RSL and to enable it to ensure that the financial statements comply with the Industrial and Provident Societies Acts 1965 to 2002, Housing (Scotland) Act 2010 and the Determination of Accounting Requirements 2012. It has general responsibility for taking reasonable steps to safeguard the assets of the RSL and to prevent and detect fraud and other irregularities.

### Information for the Auditors

The Board members have confirmed, as far as they are aware, that there is no relevant audit information of which the auditors are unaware. Each of the Board members have confirmed that they have taken all the steps that they ought to have taken as trustees in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditor.

By order of the Board of Management

Anne Keshas

Anne Kershaw (Chair)

Date: 25 SEPTEMBER 2013

### BOARD OF MANAGEMENT'S STATEMENT OF INTERNAL FINANCIAL CONTROLS 31 MARCH 2013

The Board of Management acknowledges its ultimate responsibility for ensuring that the Group has in place a system of controls that is appropriate to the various business environments in which it operates. These controls are designed to give reasonable assurance with respect to:-

- The reliability of financial information used within the Group or for publication;
- The maintenance of proper accounting records; and
- The safeguarding of assets (against unauthorised use or disposition).

It is the Board of Management's responsibility to establish and maintain systems of internal financial control. Such systems can only provide reasonable and not absolute assurance against material misstatement or loss. The key elements of the Group's systems of internal financial control are set out below:

- Formal policies and procedures are in place, including the documentation of key systems and rules relating to the delegation of authorities, which allow the monitoring of controls and restrict the unauthorised use of the Association's assets.
- Experienced and suitably qualified staff take responsibility for important business functions.
- Forecasts and budgets are prepared regularly which allow the Board and staff to monitor the key business risks and financial objectives as well as the progress towards the financial plans set for the year and the medium term.
- Management accounts are prepared promptly, providing relevant, reliable and up-to-date financial and other information and significant variances from budgets are investigated as appropriate.
- All significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures.
- The Board reviews reports from management and from both internal and external auditors to provide reasonable assurance that control procedures are in place and are being followed. The Group has a rolling programme of internal audit reviews which cover the key activities of the Group. Formal procedures have been established for instituting appropriate action to correct weaknesses identified from the above reports. These arrangements are considered appropriate to the scale and range of the Association's activities and comply with the requirements contained in the Scottish Housing Regulator's Guidance.
- Significant risks are identified, evaluated and managed as previously outlined on page 11 of this document.

The Board of Management has reviewed the system of internal financial control in the Group during the year ended 31 March 2013. No weaknesses were found in internal financial controls which could result in material losses, contingencies, or uncertainties which require disclosure in the financial statements or in the auditor's report on the financial statements.

By order of the Board of Management

Anne Kershaw (Chair)

Date: 25 SOPTEMBER 203

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ARK HOUSING ASSOCIATION LIMITED 31 MARCH 2013

We have audited the group and parent association financial statements of Ark Housing Association Limited for the year ended 31 March 2013 (the "financial statements") on pages 16 to 54. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Association's members as a body, in accordance with section 9 of the Friendly and Industrial and Provident Societies Act 1968. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of the Board and auditor

As explained more fully in the Board's Responsibilities Statement set out on page 13 the Board are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at http://www.frc.org.uk/Our-Work/Codes-Standards/Audit-and-assurance/Standards-and-guidance-for-auditors/Scope-of-audit/UK-Private-Sector-Entity-(issued-1-December-2010).aspx.

### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and Association's affairs as at 31 March 2013 and of the income and expenditure of the Group and the income and expenditure of the Association for the year then ended;
- have been prepared in accordance with the requirements of the Industrial and Provident Societies Acts 1965 to 2002, the Industrial and Provident Societies (Group Accounts) Regulations 1969, part 6 to the Housing (Scotland) Act 2010 and the Determination of Accounting Requirements April 2012.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Industrial and Provident Societies Acts 1965 to 2002 requires us to report to you if, in our opinion:

- A satisfactory system of control over transactions has not been maintained; or
- the Association has not kept proper accounting records; or
- the financial statements are not in agreement with the books of account of the Association; or
- we have not received all the information and explanations we require for our audit.

Bala Tilly UKAucht LLP

BAKER TILLY UK AUDIT LLP

Statutory Auditor First Floor, Quay 2 139 Fountainbridge Edinburgh EH3 9QG

Date 255-ephelo 2013

# GROUP INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2013

|   | Notes     | 2013<br>£'000 | 2012<br>£'000 |
|---|-----------|---------------|---------------|
| Turnover  | 2         | 21,504        | 17,141        |
| Less: Operating costs   | 2         | (21,016)      | (15,546)      |
| Exceptional Items   | 8         | 350           | (191)         |
| Operating surplus   |           | 838           | 1,404         |
| (Loss) / Gain on disposal of fixed assets                                     | 23        | (1)           | 108           |
| Gain on constitutional partnership  | 31        | 1,940         | -             |
| Interest receivable and similar income  |           | 85            | 43            |
| Interest payable and similar charges  | 6         | (144)_        | (153)         |
| Surplus for the financial year  |           | 2,718         | 1,402         |
| GROUP STATEMENT OF TOTAL RECOGNISED SURPI<br>FOR THE YEAR ENDED 31 MARCH 2013 | LUSES AND | DEFICITS      |               |
|   | Notes     | 2013          | 2012          |
|   |           | £'000         | £'000         |
| Surplus for the year  |           | 2,718         | 1,402         |
| Unrealised gain on investments  | 17        | 46            |               |
| Total recognised surpluses and deficits recognised since last reporting date  | 12        | 2,764         | 1,402         |

The results for the year relate wholly to continuing activities.

# HOUSING ASSOCIATION INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2013

|   | Notes        | 2013<br>£'000 | 2012<br>£'000 |
|---|--------------|---------------|---------------|
| Turnover  | 2            | 17,895        | 16,668        |
| Less: Operating costs   | 2            | (17,056)      | (15,491)      |
| Exceptional Items   | 8            | 350           | (191)         |
| Operating surplus   |              | 1,189         | 986           |
| (Loss)/Gain on disposal of fixed assets                                   | 23           | (1)           | 111           |
| Interest receivable and similar income                                    | 23           | 60            | 31            |
| Interest payable and similar charges                                      | 6            | (38)          | (42)          |
| Surplus for the financial year  |              | 1,210         | 1,086         |
| STATEMENT OF TOTAL RECOGNISED SURPLUS<br>FOR THE YEAR ENDED 31 MARCH 2013 | ES AND DEFIC | ITS           |               |
|   | Notes        | 2013          | 2012          |
|   |              | £'000         | £'000         |
| Surplus for the year  |              | 1,210         | 1,086         |
| Unrealised gain on investments  | 17           | 46            | -             |
| Total surpluses and deficits recognised since the last reporting period   | 12           | 1,256         | 1,086         |

The results for the year relate wholly to continuing activities.

### **GROUP BALANCE SHEET AS AT 31 MARCH 2013**

|   | Notes | 2013<br>£'000 | 2012<br>£'000 |
|---|-------|---------------|---------------|
| Tangible fixed assets                                   |       |               |               |
| Housing properties, furniture and equipment             |       |               |               |
| - cost less depreciation                                | 13    | 32,173        | 31,242        |
| Less: Housing Association Grant                         | 13    | (16,339)      | (16,351)      |
| Other Grants  | 13    | (3,842)       | (3,382)       |
|   |       | 11,992        | 11,509        |
| Other tangible fixed assets                             | 15    | 1,035         | 805           |
| Investments   | 17    | 1,048         |               |
|   |       | 14,075        | 12,314        |
| Current assets  |       |               |               |
| Debtors   | 18    | 2,588         | 1,472         |
| Cash at bank and in hand                                | 25    | 4,465         | 4,932         |
|   |       | 7,053         | 6,404         |
| Creditors: amounts falling due within one year          | 19    | (3,262)       | (3,201)       |
| Net current assets                                      |       | 3,791         | 3,203         |
| Total assets less current liabilities                   |       | 17,866        | 15,517        |
| Creditors: amounts falling due after more than one year | 20    | (2,959)       | (3,075)       |
| Net assets  |       | 14,907        | 12,442        |
| Capital and reserves                                    |       |               |               |
| Share capital   | 24    | -             | -             |
| Restricted reserves                                     | 9     | 186           | 312           |
| Designated reserves                                     | 10    | 14,390        | 2,170         |
| Revaluation reserve                                     | 11    | 46            | -             |
| General Revenue reserves                                | 12    | 285           | 9,960         |
|   |       | 14,907        | 12,442        |

These financial statements were approved by the Board of Management and authorised for issue on 2.5 September 2013 and signed on its behalf by:

Anne Kershaw (Chair) Anne Kershaw (Chair) Anne Kershaw (Chair) James Rigby (Member) James Rigby (Member)

Alastair Wallace (Member)

Page 18 of 54

## HOUSING ASSOCIATION BALANCE SHEET AS AT 31 MARCH 2013

|   | Notes | 2013<br>£'000 | 2012<br>£'000 |
|---|-------|---------------|---------------|
| Tangible fixed assets                                   |       |               |               |
| Housing properties, furniture and equipment             |       |               |               |
| - cost less depreciation                                | 14    | 27,883        | 26,892        |
| Less: Housing Association Grant                         | 14    | (16,339)      | (16,351)      |
| Other Grants  | 14    | (1,958)       | (1,497)       |
|   |       | 9,586         | 9,044         |
| Other tangible fixed assets                             | 16    | 811           | 805           |
| Investments   | 17    | 1,048         |               |
|   |       | 11,445        | 9,849         |
| Current assets  |       |               |               |
| Debtors   | 18    | 1,610         | 1,470         |
| Cash at bank and in hand                                | 26    | 2,759         | 3,865         |
|   |       | 4,369         | 5,335         |
| Creditors: amounts falling due within one year          | 19    | (2,718)       | (2,977)       |
| Net current assets                                      |       | 1,651         | 2,358         |
| Total assets less current liabilities                   |       | 13,096        | 12,207        |
| Creditors: amounts falling due after more than one year | 20    | (1,193)       | (1,260)       |
| Net assets  |       | 11,903        | 10,947        |
| Capital and reserves                                    |       |               |               |
| Share capital   | 24    | -             | -             |
| Restricted reserves                                     | 9     | 12            | 312           |
| Designated reserves                                     | 10    | 11,845        | 1,865         |
| Revaluation reserve                                     | 11    | 46            | -             |
| General Revenue reserves                                | 12    |               | 8,770         |
|   |       | 11,903        | 10,947        |

These financial statements were approved by the Board of Management and authorised for issue on 25...2013 and signed on its behalf by:

Anne Kershaw (Chair)

Anne Karnes

James Rigby (Member)

Alastair Wallace (Member)

alastain Wallace

### GROUP CASH FLOW STATEMENT AS AT 31 MARCH 2013

| Notes  | 2013<br>£'000 | 2012<br>£'000 |
|--|---------------|---------------|
| Net cash inflow from operating activities 25                           | 1,148         | 1,237         |
| Deturns on investment and consising of finance                         |               |               |
| Returns on investment and servicing of finance Interest received       | 85            | 43            |
| Interest paid 6  | (144)         | (153)         |
| •  |               | (133)         |
| Net cash (outflow) from returns on investment and servicing of finance | (59)          | (110)         |
| Capital expenditure  |               |               |
| Sale of housing properties   | _             | 266           |
| Purchase of housing properties 13                                      | (1,549)       | (1,051)       |
| Purchase of other tangible fixed assets 15                             | (88)          | (98)          |
| Purchase of investments 17   | (1,000)       | _             |
| Housing Association Grants received 13                                 | 45            | 39            |
| Housing Association Grants repaid                                      | -             | (141)         |
| Transferred from The Action Group                                      | 988           | -             |
| Movement in reserves (Restricted to other grants)                      | (300)         | -             |
| Other grants received 13   | 461           | 208           |
| Net cash (outflow) for capital expenditure                             | (1,443)       | (777)         |
| Net cash (outflow)/inflow before financing                             | (354)         | 350           |
| Financing  |               |               |
| Repayment of housing loans   | (113)         | (102)         |
| Net cash (outflow) from financing 25                                   | (113)         | (102)         |
| (Decrease)/Increase in cash in year 25                                 | (467)         | 248           |

Further details are given in note 25.

### HOUSING ASSOCIATION CASH FLOW STATEMENT AS AT 31 MARCH 2013

|   | Notes | 2013<br>£'000 | 2012<br>£'000 |
|---|-------|---------------|---------------|
| Net cash inflow from operating activities                                     | 26    | 1,367         | 784           |
| Returns on investment and servicing of finance                                |       |               |               |
| Interest received   |       | 60            | 31            |
| Interest paid   | 6     | (38)          | (42)          |
| Net cash inflow/(outflow) from returns on investment and servicing of finance |       | 22            | (11)          |
| Capital expenditure   |       |               |               |
| Sale of housing properties  |       | (1)           | 268           |
| Purchase of housing properties  | 14    | (1,546)       | (1,037)       |
| Purchase of other tangible fixed assets                                       | 15    | (88)          | (98)          |
| Purchase of investments   | 17    | (1,000)       | -             |
| Housing Association Grants received   | 14    | 45            | 39            |
| Housing Association Grants repaid   |       | -             | (141)         |
| Movement in reserves (Restricted to other grants)                             |       | (300)         | -             |
| Other Grants  | 14    | 461           | 328           |
| Net cash (outflow) for capital expenditure                                    |       | (2,429)       | (641)         |
| Net cash (outflow)/inflow before financing                                    |       | (1,040)       | 132           |
| Financing   |       |               |               |
| Repayment of housing loans  |       | (66)          | (64)          |
| Net cash (outflow) from financing   | 26    | (66)          | (64)          |
| (Decrease)/Increase in cash in year   | 26    | (1,106)       | 68            |

Further details are given in note 26.

### NOTES TO THE GROUP FINANCIAL STATEMENTS AS AT 31 MARCH 2013

The Association is incorporated under the Industrial and Provident Societies Act 1965 and is registered by The Financial Conduct Authority. The accounts have been prepared under the historical cost convention, modified to include the revaluation of heritable office property, and in compliance with The Registered Social Landlords Determination of Accounting Requirements (Scotland) (April 2012) and The Statement of Recommended Practice (SORP), "Accounting by Registered Social Landlords 2010".

### 1. Accounting Policies

The principal accounting polices of the Association are set out in paragraphs (a) to (s) below.

### (a) Basis of Consolidation

Ark Services Limited is incorporated as a company limited by guarantee. It is a registered charity and per its articles it is to be treated as a subsidiary of the Housing Association. Consolidation has been carried out using the equity method.

The Action Group Limited is incorporated as a company limited by guarantee. It is a registered charity and per its articles it is to be treated as a subsidiary of the Housing Association. Consolidation has been carried out using the equity method.

### (b) Basis of Accounting

The accounts are prepared in accordance with applicable accounting standards and Statement of Recommended Practice "Accounting by Registered Social Landlords" 2010.

### (c) Housing Association Grants

Housing Association Grant (HAG) is paid directly to the Association as required to meet its liabilities during the development process. The grants are made by the Housing and Investment Division of the Scottish Government and are utilised to reduce the capital costs of an approved scheme to an amount of required loan finance which it is estimated can be serviced by the net rental income of the scheme. The amount of HAG is calculated on qualifying costs of the scheme in accordance with instructions issued from time to time by the Housing and Investment Division of the Scottish Government.

Other grants are received from Local Authorities and other organisations. Non HAG grants of a capital nature are credited to a deferred account and released over the expected useful life of the relevant asset at the same rate as the depreciation of the asset. Grants of a revenue nature are credited to income in the period to which they relate.

The grants are repayable under certain circumstances, but will normally be restricted to a maximum of net proceeds of sale.

### (d) Turnover

Turnover represents rents, service charges, revenue grants from the Housing and Investment Division of the Scottish Government and funding from Local Authorities less amounts carried forward as deferred income.

# NOTES TO THE GROUP FINANCIAL STATEMENTS AS AT 31 MARCH 2013 (Continued)

### (e) Fixed Assets – Housing Land and Buildings

Housing properties, all of which are heritable properties, are stated at cost. The development cost of housing properties includes the following:

- (i) Cost of acquiring land and buildings
- (ii) Development expenditure
- (iii) Interest charged on the mortgage loans raised to finance the scheme to date of completion.

Expenditure on schemes which are subsequently aborted is written off in the period in which it is recognised that the schemes will not be developed to completion.

### (f) Sale of housing properties

Properties are disposed of under the appropriate legislation and guidance. All costs and grants relating to the share of property sold are removed from the financial statements at the date of sale, except for first tranche sales. Any grants received that cannot be repaid from the proceeds of sale are abated and the grants removed from the financial statements.

### (g) Development costs and allowances and accrued income

Development allowances are intended to finance certain administrative costs relating to the acquisition and development of housing land and buildings for approved schemes. Notional development allowances become available in instalments according to the progress of work on the scheme and are treated as deferred allowances while actual development costs are added to housing properties.

### (h) Fixed assets and Depreciation

### (i) Housing land and buildings

Housing Properties are stated at cost, less social housing and other public grants and less accumulated depreciation. Works to existing properties will generally be capitalised under the following circumstances:

- Where a component of the housing property that has been treated separately for depreciation purposes and depreciated over its useful economic life is replaced or restored; or
- Where the subsequent expenditure provides an enhancement of the economic benefits of the tangible fixed assets in excess of the previously assessed standard of performance. Such enhancement can occur if the improvements result in an increase in rental income, a material reduction in future maintenance costs or a significant extension of the life of the property.

Works to existing properties which fail to meet the above criteria are charged to the Income and Expenditure account.

# NOTES TO THE GROUP FINANCIAL STATEMENTS AS AT 31 MARCH 2013 (Continued)

Depreciation is charged on a straight-line basis over the expected economic useful lives of each major component that makes up the housing property as follows:

| - | Floors               | - 30 Years |
|---|----------------------|------------|
| - | Boilers              | - 15 Years |
| - | Heating systems      | - 20 Years |
| - | Kitchens             | - 12 Years |
| - | Bathrooms            | - 15 Years |
| - | Windows              | - 30 Years |
| - | Doors                | - 30 Years |
| - | Boundary & Fences    | - 20 Years |
| - | Driveway & Paths     | - 30 Years |
| - | Gutters & Downpipes  | - 30 Years |
| - | Roof                 | - 80 Years |
| - | Walls                | - 30 Years |
| - | Ceiling              | - 30 Years |
| - | Electrics            | - 30 Years |
| - | Woodwork             | - 30 Years |
| - | Lifts                | - 30 Years |
| _ | Building             | - 80 Years |
| _ | Assistive Technology | - 5 Years  |
| _ | Sprinkler Systems    | - 15 Years |
|   |                      |            |

No depreciation is charged on land.

### (ii) Other fixed assets

Expenditure incurred on the Association's office buildings has been split into components and depreciated at the rates detailed in (h)(i).

Office furniture and equipment is written off straight line over 5 years.

Computer equipment is written off straight line over 3 years.

Motor vehicles are written off straight line over 5 years.

Depreciation is charged on these assets on a monthly basis from the date of acquisition.

### (i) Fair value of assets transferred

The fair value of assets transferred at the 1<sup>st</sup> October 2012 has been treated as acquisition accounting.

### (j) Impairment of fixed assets

Impairment is calculated as the difference between the carrying value of income generating units and the estimated value in use at the date an impairment loss is recognised. Value in use represents the net present value of expected future cash flows from these units.

Impairment of assets is recognised in the Income and Expenditure account.

# NOTES TO THE GROUP FINANCIAL STATEMENTS AS AT 31 MARCH 2013 (Continued)

### (k) **Deferred Income**

Income and grants received in advance of the period to which the service is provided are recognised as deferred income.

### (1) Service Equipment Replacement Creditor

The service equipment replacement creditor represents the Association's liability to replace service equipment for mainstream properties in accordance with a planned programme of work.

### (m) Restricted Reserves

This reflects revenue grants received for restricted purposes/projects and related expenditure in these projects.

### (n) Designated Reserves

### **Future Major Works**

These reserves reflected the Association's liability to finance future major repairs works on both its supported and mainstream accommodation. Expenditure of this type was charged through the Income and Expenditure Account and subsequently a transfer from this reserve was made to the general revenue reserve. However due to the implementation of the Statement of Recommended Practice 2010 Components are now capitalised so this reserve is no longer required and has been released during the year.

### **Contingency Fund**

This fund has been designated by The Action Group to provide for potential, moral, and/or legal obligations and continuity of service.

### **Pension Past Service Deficit**

As disclosed in note 30 the Association was informed in June 2013 of the amounts it is estimated to pay for past service deficit over the next 13 ½ years. The Association has designated funds to meet the Net Present Value of these payments over the required period.

### (o) Pensions

The Association participates in a defined benefit pension scheme, the cost of which is met on an accruals basis. The assets of the Scheme are held separately from those of the Association in an independently administered fund.

During the year ARK has also been contributing to a Standard Life scheme for 4 staff that transferred from Rymonth Housing society Limited. The contribution rates are 2.4% of pensionable salary for employees and 6 for the employer. This is a defined contribution scheme. More information can be found in note 30.

### (p) Credit Payment Policy

Purchases are paid within 30 days of invoice or in accordance with creditor payment terms.

# NOTES TO THE GROUP FINANCIAL STATEMENTS AS AT 31 MARCH 2013 (Continued)

### (q) Operating Leases

Rentals paid in respect of operating leases are charged to the Income and Expenditure account as incurred.

### (r) Taxation

As a registered Social Landlord and a Registered Charity, the Association is exempt from payment of corporation tax on its social letting and other charitable activities.

### (s) Investments

Investment income is brought into account when due and receivable. Investments are stated at market value. Unrealised gains or losses on valuation are reflected through the Statement of Total Recognised Surpluses and Deficits and disclosed in the Revaluation Reserve in the Balance Sheet. Realised gains or losses are recognised through the Income & Expenditure Account as they occur.

# NOTES TO THE GROUP FINANCIAL STATEMENTS AS AT 31 MARCH 2013 (Continued)

| 2. Particulars of turnover, operating surplus and surplus for the financial year by class of business Group 2013 2012 |       |          |                    |                                    |                                    |  |
|---|-------|----------|--------------------|------------------------------------|------------------------------------|--|
|   | Notes | Turnover | Operating<br>Costs | Operating<br>Surplus/<br>(Deficit) | Operating<br>Surplus/<br>(Deficit) |  |
|   |       | £'000    | £'000              | £'000                              | £'000                              |  |
| Social Lettings   | 3     | 2,672    | (2,115)            | 557                                | 695                                |  |
| Other Activities  | 4     | 18,832   | (18,901)           | (69)                               | 900                                |  |
| Sub-Total   |       | 21,504   | (21,016)           | 488                                | 1,595                              |  |
| Exceptional Income (Other Activities)   | 8     | 557      | (207)              | 350                                | (191)                              |  |
| 2013 Total  |       | 22,061   | (21,223)           | 838                                | 1,404                              |  |
| 2012 Total  | _     | 17,687   | (16,283)           | 1,404                              |                                    |  |
| Housing Association   |       |          |                    | 2013                               | 2012                               |  |
|   | Notes | Turnover | Operating<br>Costs | Operating<br>Surplus               | Operating<br>Surplus/<br>(Deficit) |  |
|   |       | £'000    | £'000              | £'000                              | £'000                              |  |
| Social Lettings   | 3     | 1,944    | (1,801)            | 143                                | 277                                |  |
| Other activities  | 4     | 15,951   | (15,255)           | 696                                | 900                                |  |
| Sub-Total   |       | 17,895   | (17,056)           | 839                                | 1,177                              |  |
| Exceptional Income (Other Activities)   | 8     | 557      | (207)              | 350                                | (191)                              |  |
| 2013 Total  |       | 18,452   | (17,263)           | 1,189                              | 986                                |  |

17,214

2012 Total

(16,228)

986

# NOTES TO THE FINANCIAL STATEMENTS AS AT 31 MARCH 2013 (Continued)

### 3. Particulars of turnover, operating costs and operating surplus from social letting activities

| Group:   | General<br>Needs<br>£'000 | Supported Housing Accommodation £'000 | 2013 Total £'000 | 2012<br>Total<br>£'000 |
|--|---------------------------|---------------------------------------|------------------|------------------------|
| Rent receivable                                      | 2,127                     | 305                                   | 2,432            | 2,105                  |
| Service charges                                      | 271                       | -                                     | 271              | 245                    |
| Gross income from rents and service                  |                           |                                       |                  |                        |
| charges  | 2,398                     | 305                                   | 2,703            | 2,350                  |
| Less Voids   | (31)                      | -                                     | (31)             | (18)                   |
| Net income from rents and service charges            | 2,367                     | 305                                   | 2,672            | 2,332                  |
| Grants from Scottish Ministers                       | -                         | -                                     | -                | -                      |
| Other revenue grants                                 | _                         | _                                     | -                | _                      |
| Total turnover from social letting activities        | 2,367                     | 305                                   | 2,672            | 2,332                  |
| Management and maintenance                           |                           |                                       |                  |                        |
| administration costs                                 | 548                       | 68                                    | 616              | 595                    |
| Service costs  | 246                       | 29                                    | 275              | 223                    |
| Planned and cyclical maintenance including           |                           |                                       |                  |                        |
| major repairs costs                                  | 355                       | 73                                    | 428              | 163                    |
| Reactive maintenance costs                           | 199                       | 20                                    | 219              | 223                    |
| Bad debts – rent and service charges                 | 1                         | -                                     | 1                | 1                      |
| Depreciation of social housing                       | 520                       | 56                                    | 576              | 432                    |
| Operating costs for social letting activities        | 1,869                     | 246                                   | 2,115            | 1,637                  |
| 2013 Operating surplus for social letting activities | 498                       | 59                                    | 557              | 695                    |
| 2012 Operating surplus for social letting activities | 652                       | 43                                    | 695              |                        |

# NOTES TO THE FINANCIAL STATEMENTS AS AT 31 MARCH 2013 (Continued)

### 3. Particulars of turnover, operating costs and operating surplus from social letting activities

| Association:   General   Housing   2013   2012   Needs   Needs   Accommodation   Total   Total   £'000   £'0 | , 1  | 1 8         | Supported | Ü     |       |
|--|--|-------------|-----------|-------|-------|
| Rent receivable         Needs £'000         Accommodation £'000         Total £'000         £'000 <th>Association:</th> <th>General</th> <th></th> <th>2013</th> <th>2012</th>   | Association:                               | General     |           | 2013  | 2012  |
| Rent receivable         £'000         £'001  |  |             | · ·       |       |       |
| Rent receivable         1,609         149         1,758         1,624           Service charges         217         - 217         190           Gross income from rents and service charges         1,826         149         1,975         1,814           Less Voids         (31)         - (31)         (18)           Net income from rents and service charges         1,795         149         1,944         1,796           Grants from Scottish Ministers         -         -         -         -         -           Other revenue grants         -         -         -         -         -           Total turnover from social letting activities         1,795         149         1,944         1,796           Management and maintenance administration costs         530         44         574         508           Service costs         197         -         197         173           Planned and cyclical maintenance including major repairs costs         308         26         334         264           Reactive maintenance costs         182         15         197         200           Bad debts – rent and service charges         1         -         1         1           Operating costs for social letting activities <th></th> <th></th> <th></th> <th></th> <th></th>  |  |             |           |       |       |
| Service charges         217         - 217         190           Gross income from rents and service charges         1,826         149         1,975         1,814           Less Voids         (31)         - (31)         (18)           Net income from rents and service charges         1,795         149         1,944         1,796           Grants from Scottish Ministers         -         -         -         -         -           Other revenue grants         -         -         -         -         -           Total turnover from social letting activities         1,795         149         1,944         1,796           Management and maintenance administration costs         530         44         574         508           Service costs         197         -         197         173           Planned and cyclical maintenance including major repairs costs         308         26         334         264           Reactive maintenance costs         182         15         197         200           Bad debts – rent and service charges         1         -         1         1           Depreciation of social housing         460         38         498         373           Operating costs for social letting activi  | Rent receivable                            |             |           |       |       |
| Gross income from rents and service charges         1,826         149         1,975         1,814           Less Voids         (31)         -         (31)         (18)           Net income from rents and service charges         1,795         149         1,944         1,796           Grants from Scottish Ministers         -         -         -         -         -           Other revenue grants         -         -         -         -         -           Total turnover from social letting activities         1,795         149         1,944         1,796           Management and maintenance administration costs         530         44         574         508           Service costs         197         -         197         173           Planned and cyclical maintenance including major repairs costs         308         26         334         264           Reactive maintenance costs         182         15         197         200           Bad debts – rent and service charges         1         -         1         1         1           Depreciation of social housing         460         38         498         373           Operating costs for social letting activities         1,678         123         1,801  |  | *           |           | ,     | · ·   |
| charges       1,826       149       1,975       1,814         Less Voids       (31)       - (31)       (18)         Net income from rents and service charges       1,795       149       1,944       1,796         Grants from Scottish Ministers       -       -       -       -       -         Other revenue grants       -       -       -       -       -         Total turnover from social letting activities       1,795       149       1,944       1,796         Management and maintenance administration costs       530       44       574       508         Service costs       197       -       197       173         Planned and cyclical maintenance including major repairs costs       308       26       334       264         Reactive maintenance costs       182       15       197       200         Bad debts – rent and service charges       1       -       1       1         Depreciation of social housing       460       38       498       373         Operating costs for social letting activities       1,678       123       1,801       1,519         2013 Operating surplus for social letting       117       26       143       277     <   |  | 217         |           | 217   | 170   |
| Less Voids       (31)       - (31)       (18)         Net income from rents and service charges       1,795       149       1,944       1,796         Grants from Scottish Ministers       -       -       -       -         Other revenue grants       -       -       -       -         Total turnover from social letting activities       1,795       149       1,944       1,796         Management and maintenance administration costs       530       44       574       508         Service costs       197       -       197       173         Planned and cyclical maintenance including major repairs costs       308       26       334       264         Reactive maintenance costs       182       15       197       200         Bad debts – rent and service charges       1       -       1       1         Depreciation of social housing       460       38       498       373         Operating costs for social letting activities       1,678       123       1,801       1,519         2013 Operating surplus for social letting activities       117       26       143       277  |  | 1 826       | 140       | 1 075 | 1 814 |
| Net income from rents and service charges         1,795         149         1,944         1,796           Grants from Scottish Ministers         -         -         -         -           Other revenue grants         -         -         -         -           Total turnover from social letting activities         1,795         149         1,944         1,796           Management and maintenance administration costs         530         44         574         508           Service costs         197         -         197         173           Planned and cyclical maintenance including major repairs costs         308         26         334         264           Reactive maintenance costs         182         15         197         200           Bad debts – rent and service charges         1         -         1         1           Depreciation of social housing         460         38         498         373           Operating costs for social letting activities         1,678         123         1,801         1,519           2013 Operating surplus for social letting activities         117         26         143         277  |  | · ·         | 177       |       |       |
| Grants from Scottish Ministers         - <th< td=""><td></td><td></td><td>140</td><td></td><td></td></th<>   |  |             | 140       |       |       |
| Other revenue grants         -   | Net income from rents and service charges  | 1,795       | 149       | 1,944 | 1,796 |
| Other revenue grants         -   | Cuanta from Spottish Ministers             |             |           |       |       |
| Total turnover from social letting activities         1,795         149         1,944         1,796           Management and maintenance administration costs         530         44         574         508           Service costs         197         - 197         173           Planned and cyclical maintenance including major repairs costs         308         26         334         264           Reactive maintenance costs         182         15         197         200           Bad debts – rent and service charges         1         - 1         1           Depreciation of social housing         460         38         498         373           Operating costs for social letting activities         1,678         123         1,801         1,519           2013 Operating surplus for social letting activities         117         26         143         277           2012 Operating surplus for social letting         117         26         143         277   | Grants from Scottish Ministers             | -           | -         | _     | _     |
| Total turnover from social letting activities         1,795         149         1,944         1,796           Management and maintenance administration costs         530         44         574         508           Service costs         197         - 197         173           Planned and cyclical maintenance including major repairs costs         308         26         334         264           Reactive maintenance costs         182         15         197         200           Bad debts – rent and service charges         1         - 1         1           Depreciation of social housing         460         38         498         373           Operating costs for social letting activities         1,678         123         1,801         1,519           2013 Operating surplus for social letting activities         117         26         143         277           2012 Operating surplus for social letting         117         26         143         277   | Other revenue grants                       | _           | -         | _     | -     |
| Management and maintenance administration costs         530         44         574         508           Service costs         197         - 197         173           Planned and cyclical maintenance including major repairs costs         308         26         334         264           Reactive maintenance costs         182         15         197         200           Bad debts – rent and service charges         1         - 1         1           Depreciation of social housing         460         38         498         373           Operating costs for social letting activities         1,678         123         1,801         1,519           2013 Operating surplus for social letting activities         117         26         143         277           2012 Operating surplus for social letting         117         26         143         277   | _  |             |           |       |       |
| administration costs       530       44       574       508         Service costs       197       - 197       173         Planned and cyclical maintenance including major repairs costs       308       26       334       264         Reactive maintenance costs       182       15       197       200         Bad debts – rent and service charges       1       - 1       1         Depreciation of social housing       460       38       498       373         Operating costs for social letting activities       1,678       123       1,801       1,519         2013 Operating surplus for social letting activities       117       26       143       277         2012 Operating surplus for social letting       117       26       143       277  |  | 1,795       | 149       | 1,944 | 1,796 |
| administration costs       530       44       574       508         Service costs       197       - 197       173         Planned and cyclical maintenance including major repairs costs       308       26       334       264         Reactive maintenance costs       182       15       197       200         Bad debts – rent and service charges       1       - 1       1         Depreciation of social housing       460       38       498       373         Operating costs for social letting activities       1,678       123       1,801       1,519         2013 Operating surplus for social letting activities       117       26       143       277         2012 Operating surplus for social letting       117       26       143       277  | _  |             |           |       |       |
| administration costs       530       44       574       508         Service costs       197       - 197       173         Planned and cyclical maintenance including major repairs costs       308       26       334       264         Reactive maintenance costs       182       15       197       200         Bad debts – rent and service charges       1       - 1       1         Depreciation of social housing       460       38       498       373         Operating costs for social letting activities       1,678       123       1,801       1,519         2013 Operating surplus for social letting activities       117       26       143       277         2012 Operating surplus for social letting       117       26       143       277  | Management and maintenance                 |             |           |       |       |
| Planned and cyclical maintenance including major repairs costs  Reactive maintenance costs  Bad debts – rent and service charges  Depreciation of social housing  Operating costs for social letting activities  1,678  123  1,801  1,519  2012 Operating surplus for social letting  117  26  143  277  | •  | 530         | 44        | 574   | 508   |
| major repairs costs  Reactive maintenance costs  Bad debts – rent and service charges  Depreciation of social housing  Operating costs for social letting activities  1,678  123  1,801  264  264  264  264  264  267  200  201  200  201  201  201  201  20   | Service costs                              | 197         | -         | 197   | 173   |
| major repairs costs  Reactive maintenance costs  Bad debts – rent and service charges  Depreciation of social housing  Operating costs for social letting activities  1,678  123  1,801  264  264  264  264  264  267  200  201  200  201  201  201  201  20   | Planned and cyclical maintenance including |             |           |       |       |
| Reactive maintenance costs  Bad debts – rent and service charges  1  | •  | 308         | 26        | 334   | 264   |
| Bad debts – rent and service charges 1 - 1 1 Depreciation of social housing 460 38 498 373  Operating costs for social letting activities 1,678 123 1,801 1,519  2013 Operating surplus for social letting activities 117 26 143 277  2012 Operating surplus for social letting  | •  | 182         | 15        | 197   | 200   |
| Depreciation of social housing 460 38 498 373  Operating costs for social letting activities 1,678 123 1,801 1,519  2013 Operating surplus for social letting activities 117 26 143 277  2012 Operating surplus for social letting   | Bad debts – rent and service charges       | 1           | -         | 1     | 1     |
| Operating costs for social letting activities 1,678 123 1,801 1,519  2013 Operating surplus for social letting activities 117 26 143 277  2012 Operating surplus for social letting  | •  | 460         | 38        | 498   | 373   |
| 2013 Operating surplus for social letting activities 2012 Operating surplus for social letting 2012 Operating surplus for social letting   | <u> </u>                                   |             |           |       |       |
| 2013 Operating surplus for social letting activities 117 26 143 277 2012 Operating surplus for social letting  |  | 1,678       | 123       | 1,801 | 1,519 |
| activities 117 26 143 277 2012 Operating surplus for social letting  | _  | <del></del> |           |       |       |
| activities 117 26 143 277 2012 Operating surplus for social letting  | 2013 Operating surplus for social letting  |             |           |       |       |
| 2012 Operating surplus for social letting  | · -  | 117         | 26        | 143   | 277   |
|  | <del>-</del>                               | 117         |           | 110   |       |
|  |  | 234         | 43        | 277   |       |

# ARK HOUSING ASSOCIATION LIMITED NOTES TO THE GROUP FINANCIAL STATEMENTS AS AT 31 MARCH 2013 (Continued)

4. Particulars of turnover, operating costs and operating surplus or deficit from other activities

| Group:                                   | Grants<br>from<br>Scottish<br>Ministers | Other<br>revenue<br>grants | Supporting<br>people<br>income | Other | Total<br>turnover | Operating costs – bad debts | Other operating costs | 2013<br>Operating<br>Surplus/<br>(Deficit) | 2012<br>Operating<br>Surplus/<br>(Deficit) |
|--|---|----------------------------|--------------------------------|-------|-------------------|-----------------------------|-----------------------|--|--|
|  | €,000                                   | €,000                      | €,000                          | £,000 | €,000             | £,000                       | €,000                 | £,000                                      | £,000                                      |
| Wider role activities                    | ı                                       | T                          | 1                              | 1     |                   | 3                           | 3                     | 3  | 8  |
| Care and repair of property              | 1                                       | ì                          | 1                              | 1     | 1                 | 1                           | 1                     | 1  | 1  |
| Factoring                                | 1                                       | ı                          | 1                              | '     | I                 | 1                           | 1                     | •  | 1  |
| Development and construction of property |   |                            |                                |       |                   |                             |                       |  |  |
| activities                               | ı                                       | 1                          | ı                              | ı     | 1                 | ľ                           | I                     | 1  | •  |
| Support activities                       | ı                                       | 6,374                      | 6,931                          | 2,082 | 15,387            | ı                           | (14,922)              | 465  | 424  |
| Care activities                          | ı                                       | 2,607                      | î                              | 281   | 2,888             | 1                           | (2,762)               | 126  | 172  |
| Agency management services - RSLs        | T                                       | ī                          | 1                              | 1     | •                 | ì                           | 1                     | 1  | j  |
| Other agency/management services         | 1                                       | 1                          | 1                              | 1     | 1                 | 1                           | 1                     | ı  | 1  |
| Developments for sale to RSLs            | ı                                       | 1                          | •                              | ı     | 1                 | 1                           | ı                     | 1  | 1  |
| Developments and improvements for sale   |   |                            |                                |       |                   |                             |                       |  |  |
| to non RSLs                              | 1                                       | •                          | 1                              | 1     | 1                 | 1                           | ı                     | ı  | 1  |
| Other activities                         | 1                                       | 401                        | -                              | 156   | 557               | 1                           | (1,217)               | (099)                                      | 304  |
| Total from other activities - 2013       | 1                                       | 9,382                      | 6,931                          | 2,519 | 18,832            | 1                           | (18,901)              | (69)                                       | 006  |
| Total from other activities - 2012       | 1                                       | 7,614                      | 060'9                          | 1,105 | 14,809            | 1                           | (13,909)              | 006  |  |

# ARK HOUSING ASSOCIATION LIMITED NOTES TO THE GROUP FINANCIAL STATEMENTS AS AT 31 MARCH 2013 (Continued)

4. Particulars of turnover, operating costs and operating surplus or deficit from other activities

| Association:                           | Grants<br>from<br>Scottish<br>Ministers | Other<br>revenue<br>grants | Supporting people income | Other | Total<br>turnover | Operating<br>costs – bad<br>debts | Other operating costs | Operating<br>Surplus/<br>(Deficit) | Operating<br>Surplus/<br>(Deficit) |
|--|---|----------------------------|--------------------------|-------|-------------------|-----------------------------------|-----------------------|------------------------------------|------------------------------------|
|  | €,000                                   | £,000                      | €,000                    | £,000 | €,000             | £,000                             | 000. <del>3</del>     | €,000                              | £,000                              |
| Wider role activities                  | ř                                       | 1                          | Ţ                        | 1     | 1                 | ı                                 | 1                     | •                                  | ı                                  |
| Care and repair of property            | ľ                                       | 1                          | 1                        | I     | 1                 | 1                                 | 1                     | •                                  | 1                                  |
| Factoring                              | 1                                       | 1                          | 1                        | ı     | 1                 | 1                                 | ı                     | 1                                  | 1                                  |
| Development and construction of        |   |                            |                          |       |                   |                                   |                       |                                    |                                    |
| property activities                    | I.                                      | •                          | 1                        | •     | ı                 | ı                                 | ı                     | •                                  | ı                                  |
| Support activities                     | 1                                       | 4,882                      | 6,914                    | 393   | 12,189            | 1                                 | (11,657)              | 532                                | 424                                |
| Care activities                        | 1                                       | 2,607                      | ı                        | 281   | 2,888             | 1                                 | (2,762)               | 126                                | 172                                |
| Agency management services - RSLs      | •                                       | 1                          | I                        | 1     | 1                 | 1                                 | ı                     | Ĭ                                  | 1                                  |
| Other agency/management services       | ,                                       | 1                          | ĭ                        | ı     | 1                 | 1                                 | ı                     | 1                                  | I                                  |
| Developments for sale to RSLs          | •                                       | 1                          | ı                        | ı     | ı                 | 1                                 | 1                     | ı                                  | 1                                  |
| Developments and improvements for sale |   |                            |                          |       | 1                 | 1                                 |                       |                                    | ı                                  |
| to non RSLs                            | ı                                       | î                          | ı                        | •     | ı                 | ı                                 | l                     | •                                  | ı                                  |
| Other activities                       | 1                                       | 1                          | 1                        | 874   | 874               | 1                                 | (836)                 | 38                                 | 304                                |
| Total from other activities - 2013     | •                                       | 7,489                      | 6,914                    | 1,548 | 15,951            | •                                 | (15,255)              | 969                                | 006                                |
| Total from other activities - 2012     | 1                                       | 7,614                      | 060'9                    | 1,168 | 14,872            |                                   | (13,972)              | 006                                |                                    |

# ARK HOUSING ASSOCIATION LIMITED NOTES TO THE GROUP FINANCIAL STATEMENTS AS AT 31 MARCH 2013 (Continued)

### The number of units in management at 31 March 2013 was as follows:

|                         | Owned | <b>Not Owned</b> | 2013<br>Total | 2012<br>Total |
|-------------------------|-------|------------------|---------------|---------------|
|                         | No    | No               | No            | No            |
| General Needs           | 183   | 1                | 184           | 185           |
| Supported accommodation | 384   | 28               | 412           | 395           |
|                         | 567   | 29               | 596           | 580           |

| Management of Association stock by other bodies | 2013<br>No | 2012<br>No |
|---|------------|------------|
| Properties leased to other organisations        |            |            |
| West Lothian Council                            | 6          | 6          |
| Community Integrated Care Ltd                   | 6          | 6          |
| Choices Community Care Ltd                      | , -        | -          |
| Aberdeen City Council                           | 12         | 12         |
| Leonard Cheshire Foundation                     | 1          | 9          |
| Aberdeenshire Council                           | -          | -          |
| Real Life Options                               | 13         | 13         |
| Fife Council                                    | 6          | 6          |
| Clackmannanshire                                | 3          | 3          |
|   | 47         | 55         |
| Properties managed by other organisations:      |            |            |
| Aspire  | 9          | 9          |
| Leonard Cheshire                                | 8          | -          |
| SHARE   | 5          | 5          |
|   | 22         | 20         |
| Total properties                                | 69         | 75         |

### ARK HOUSING ASSOCIATION LIMITED NOTES TO THE GROUP FINANCIAL STATEMENTS AS AT 31 MARCH 2013

(Continued)

| 6. | Interest payable | Gro           | up            | Housing As    | ssociation    |
|----|------------------|---------------|---------------|---------------|---------------|
|    |                  | 2013<br>£'000 | 2012<br>£'000 | 2013<br>£'000 | 2012<br>£'000 |
|    | Loans            | 144           | 153           | 38            | 42            |

### 7. Taxation

The Group has charitable status with HM Revenues & Customs (Charity Number SC015694) and is eligible for exemptions from tax.

### 8. Exceptional Items – Group and Housing Association

|                             | 2013<br>£'000 | 2012<br>£'000 |
|-----------------------------|---------------|---------------|
| Transfer to deferred income | (207)         | (667)         |
| Release of deferred income  | 557           | 546           |
| Restructuring costs         | <u>-</u>      | (70)          |
| -                           | 350           | (191)         |
|                             |               |               |

The Association has a prudent policy of only recognising the income on contracts which matches to service costs incurred and carrying forward any balance as deferred income for any Local Authority that has in the past requested surpluses to be refunded. Such income is discussed with Local Authorities and only recognised after two years if no further claim has been made by the Local Authority. The income released therefore relates to previous years, but as no formal contracts existed at that time indicating period of entitlement, the income has been treated as exceptional income in 2012/13 rather than as a prior year adjustment.

To ensure ARK's ability to deliver care services with more limited resources in anticipation of cuts in funding in the coming financial year, it completed in summer 2011 a restructuring of the organisation. This involved a fundamental review of the management structures within both Head Office and Community Networks, with a clear aim of retaining the frontline staff and the services they deliver. This objective has been achieved and future years will benefit from a more streamlined management structure, reduced central overheads and the continued delivery of high quality services through trained, experienced and qualified personnel. The majority of the costs of the restructure were incurred in 2011, the balance in 2012 being the final cost of a "transitions" team.

### ARK HOUSING ASSOCIATION LIMITED NOTES TO THE GROUP FINANCIAL STATEMENTS AS AT 31 MARCH 2013

(Continued)

| 9. | Restricted Reserves                      | Group |       |       | ising<br>ciation |
|----|--|-------|-------|-------|------------------|
|    |  | 2013  | 2012  | 2013  | 2012             |
|    | Rotary Rymonth Hobbies Fund - Restricted | £'000 | £'000 | £'000 | £'000            |
|    | At 1 April 2012                          | 7     | 7     | 7     | 7                |
|    | At 31 March 2013                         | 7     | 7     | 7     | 7                |

The Rotary Rymonth Hobbies Fund was created out of a donation received by Rymonth Housing Society from St Andrews Rotary Club for the purpose of promoting the leisure activities of the residents of Rymonth, including the provision of equipment and materials for the said purpose. Interest shall be credited annually and any expenditure exceeding £250 shall be notified to the Rotary Club in advance.

| Appletree Trust Fund - Restricted | £'000 | £'000 | £'000 | £'000 |
|-----------------------------------|-------|-------|-------|-------|
| At 1 April 2012                   | 5     | 16    | 5     | 16    |
| Spent during year                 | -     | (11)  |       | (11)  |
| At 31 March 2013                  | 5     | 5     | 5     | 5     |

The Appletree Trust Fund was created out of a donation received by Rymonth Housing Society from Appletree Trust for the residents of Rymonth.

| Southhouse - Restricted       | £'000 | £'000 | £'000 | £'000 |
|-------------------------------|-------|-------|-------|-------|
| At 1 April 2012               | 300   | -     | 300   | -     |
| Transfer from Revenue Reserve | -     | 300   | -     | 300   |
| Transfer to other grants      | (300) |       | (300) |       |
| At 31 March 2013              | -     | 300   | _     | 300   |

The Southhouse restricted Fund was created out of a donation received by Ark Housing Trust towards the development at Southhouse. The funds were fully utilised within the 2012/13 financial year as another grant for the development (note 13 & 14).

| Welfare Rights Project (Bailey Thomas    |       |       |       |       |
|--|-------|-------|-------|-------|
| Charitable Fund & Henry Smith Charity) - | £'000 | £'000 | £'000 | £'000 |
| Restricted                               |       |       |       |       |
| At 1 April 2012                          | -     | -     | -     | -     |
| Transfer from Revenue Reserve            | 9     |       |       | _     |
| At 31 March 2013                         | 9     | _     |       |       |

The Welfare Rights Project restricted fund represents grants received by The Action Group towards the costs of employing a worker to maximise benefit income. This will be spent in the next financial year.

| Paul Hamlyn Fund - Restricted | £'000 | £'000 | £'000 | £'000 |
|-------------------------------|-------|-------|-------|-------|
| At 1 April 2012               | -     | -     | -     | -     |
| Transfer from Revenue Reserve | 37    |       |       |       |
| At 31 March 2013              | 37    | -     |       |       |

The Paul Hamlyn restricted fund represents grants received by The Action Group for the BEMAS advice service.

### ARK HOUSING ASSOCIATION LIMITED NOTES TO THE GROUP FINANCIAL STATEMENTS **AS AT 31 MARCH 2013**

(Continued)

| <b>Big Lottery Advice Project - Restricted</b>  | £'000                  | £'000         | £'000          | £'000      |
|---|------------------------|---------------|----------------|------------|
| At 1 April 2012   | -                      | -             | -              | -          |
| Transfer from Revenue Reserve<br>At 31 March 2013   | <u>19</u>              |               |                |            |
|   |                        | 1.0 10        |                |            |
| The Big Lottery Advice Project restricted fund repr<br>financial inclusion advice service.  | esents grants received | l for a welfa | are rights and | 1          |
| Capital Fund - Restricted   | £'000                  | £'000         | £'000          | £'000      |
| At 1 April 2012   | -                      | -             | -              | -          |
| Transfer from Revenue Reserve   | 109                    |               |                |            |
| At 31 March 2013  | 109                    |               |                |            |
| The capital restricted fund represents grants received property less accumulated depreciation.  | ed by The Action Gro   | up for the p  | urchase of h   | eritable   |
| <b>Total Restricted Reserves</b>  | 186                    | 312           | 12             | 312        |
| 10. Designated Reserves   | Group                  |               | Hous<br>Associ | iation     |
|   | 2013                   | 2012          | 2013           | 2012       |
| Mainstream – Future Major Works   | £'000                  | £'000         | £'000          | £'000      |
| At 1 April 2012   | 2,170                  | 2,017         | 1,865          | 1,724      |
| Transfer (to)/from Revenue Reserves   | (2,170)                | 153           | (1,865)        | 141        |
| At 31 March 2013  | -                      | 2,170         |                | 1,865      |
| Contingency Fund  | £'000                  | £'000         | £,000          | £'000      |
| At 1 April 2012   | -                      | -             | -              | -          |
| Transfer from Revenue Reserves  | 1,706                  | _             |                |            |
| At 31 March 2013  | 1,706                  |               | _              |            |
| This fund has been designated by The Action Groupobligations and continuity of services.  | p to provide for poten | tial statutor | y, moral, and  | d/or legal |
| Pension Past Service Deficit  | £'000                  | £'000         | £'000          | £'000      |
| At 1 April 2012   | -                      | -             | -              | -          |
| Transfer from Revenue Reserves  | 12,684                 |               | 11,845         |            |
| At 31 March 2013  | 12,684                 |               | 11,845         |            |
| The total NPV required is £12,684k but there are in designate the full estimate. The Board are content thigher than the reported book value to cover any destination. | hat the current value  | of propertie  | s is sufficien | itly       |

Association has been informed of the past service deficit contributions estimated to be payable over the next 13 1/2 years. It has designated funds to meet the Net Present Value (NPV) of these future payments.

**Total Designated Reserves** 

14,390

2,170

1,865

11,845

# ARK HOUSING ASSOCIATION LIMITED NOTES TO THE GROUP FINANCIAL STATEMENTS AS AT 31 MARCH 2013 (Continued)

| 11. Revaluation Reserve               | Group |       | Housing<br>Association |       |
|---------------------------------------|-------|-------|------------------------|-------|
|                                       | 2013  | 2012  | 2013                   | 2012  |
| <b>Investment Revaluation Reserve</b> | £'000 | £'000 | £'000                  | £'000 |
| At 1 April 2012                       | -     | -     | -                      | -     |
| Transfer from Revenue Reserves        | 46    |       | 46                     | -     |
| At 31 March 2013                      | 46    |       | 46                     |       |

| 12. Revenue reserve   | Group    | Group |          | Housing<br>Association |  |
|---|----------|-------|----------|------------------------|--|
|   | 2013     | 2012  | 2013     | 2012                   |  |
|   | £'000    | £'000 | £'000    | £'000                  |  |
| At 1 April 2012   | 9,960    | 9,000 | 8,770    | 8,114                  |  |
| Accumulated surplus for the year                                | 2,764    | 1,402 | 1,256    | 1,086                  |  |
| Transfer to Restricted Reserve (note 9)                         | (173)    | (300) | _        | (300)                  |  |
| Transfer from Restricted Reserve (note 9)                       | -        | 11    | -        | 11                     |  |
| Transfer to Designated Reserve (contingency fund) (note 10)     | (1,706)  | -     | -        | -                      |  |
| Transfer to Designated Reserve (pension deficit) (note 10)      | (12,684) | -     | (11,845) | -                      |  |
| Transfer from Designated Reserve (future major works) (note 10) | 2,170    | (153) | 1,865    | (141)                  |  |
| Transfer (to) Revaluation Reserve (note 11)                     | (46)     | -     | (46)     | -                      |  |
| At 31 March 2013  | 285      | 9,960 | _        | 8,770                  |  |
|   |          |       |          |                        |  |

#### 13. Tangible Fixed Assets - Group

#### Heritable property for letting

|   |   | rtuble property for          | _   |                  |   |
|---|---|------------------------------|---|------------------|---|
|   | Assets  | Assets under                 | Total<br>Heritable<br>property for  | Furniture<br>and | ₹#F   |
|   | completed   | construction                 | letting   | equipment        | Total   |
| Cost  |   |                              | £'000   | £'000            | £'000   |
| As at 1 April 2012  | 34,416  | -                            | 34,416  | 60               | 34,476  |
| Additions   | 1,277   | 272                          | 1,549   | -                | 1,549   |
| Disposals   | (293)   |                              | (293)   | (60)             | (353)_  |
| As at 31 March 2013   | 35,400  | 272                          | 35,672  |                  | 35,672  |
| Depreciation  |   |                              |   |                  |   |
| As at 1 April 2012  | 3,174   | -                            | 3,174   | 60               | 3,234   |
| Charge for Year   | 439   | -                            | 439   | -                | 439   |
| Disposals   | (114)   | -                            | (114)   | (60)             | (174)   |
| As at 31 March 2013   | 3,499   | _                            | 3,499   | -                | 3,499   |
| Net Cost less<br>Depreciation   | 31,901  | 272                          | 32,173  | -                | 32,173  |
| Housing Association Grant   |   |                              |   |                  |   |
| As at 1 April 2012  | 16,351  | -                            | 16,351  | -                | 16,351  |
| Additions   | 45  | -                            | 45  | -                | 45  |
| Disposals   | (57)  | -                            | (57)  | -                | (57)  |
| As at 31 March 2013   | 16,339  | _                            | 16,339  | -                | 16,339  |
| Other Capital Grants  |   |                              |   |                  |   |
| As at 1 April 2012  | 3,382   | -                            | 3,382   | -                | 3,382   |
| Additions   | 461   | -                            | 461   | -                | 461   |
| Disposals   | (1)   | _                            | (1)   |                  | (1)   |
| As at 31 March 2013   | 3,842   | <u>-</u>                     | 3,842   |                  | 3,842   |
| Net Book Value  |   |                              |   |                  |   |
| As at 31 March 2013   | 11,720  | 272                          | 11,992  |                  | 11,992  |
| As at 31 March 2012   | 11,509  | -                            | 11,509  | -                | 11,509  |
| As at 1 April 2012 Charge for Year Disposals As at 31 March 2013 Net Cost less Depreciation Housing Association Grant As at 1 April 2012 Additions Disposals As at 31 March 2013 Other Capital Grants As at 1 April 2012 Additions Disposals As at 31 March 2013 Net Book Value As at 31 March 2013 | 439<br>(114)<br>3,499<br>31,901<br>16,351<br>45<br>(57)<br>16,339<br>3,382<br>461<br>(1)<br>3,842 | 272<br>-<br>-<br>-<br>-<br>- | 439<br>(114)<br>3,499<br>32,173<br>16,351<br>45<br>(57)<br>16,339<br>3,382<br>461<br>(1)<br>3,842 | - (60)<br>       | 439<br>(174)<br>3,499<br>32,173<br>16,351<br>45<br>(57)<br>16,339<br>3,382<br>461<br>(1)<br>3,842 |

All land and property is owned by the Group. None is held under a lease.

Major Repairs costs amounted to £472k (2012 £299k) of which £290k (2012 £212k) was capitalised in the year.

#### 14. Tangible Fixed Assets

| Tangible Fixed Assets             |           |              |                |
|-----------------------------------|-----------|--------------|----------------|
| <b>Housing Association</b>        |           |              | Total          |
|                                   |           | Assets       | Heritable      |
|                                   | Assets    | Under        | property       |
|                                   | Completed | Construction | for letting    |
| Cost                              |           |              | £'000          |
| As at 1 April 2012                | 29,702    | -            | <b>2</b> 9,702 |
| Additions                         | 1,274     | 272          | 1,546          |
| Disposals                         | (290)     | -            | (290)          |
| As at 31 March 2013               | 30,686    | 272          | 30,958         |
| Depreciation                      |           |              |                |
| As at 1 April 2012                | 2,810     | -            | 2,810          |
| Charge for Year                   | 378       | -            | 378            |
| Disposal                          | (113)     | -            | (113)          |
| As at 31 March 2013               | 3,075     | -            | 3,075          |
| <b>Net Cost less Depreciation</b> | 27,611    | 272          | 27,883         |
| <b>Housing Association Grant</b>  |           |              |                |
| As at 1 April 2012                | 16,351    | -            | 16,351         |
| Additions                         | 45        | -            | 45             |
| Disposals                         | (57)      | -            | (57)           |
| As at 31 March 2013               | 16,339    | -            | 16,339         |
| Other Capital Grants              |           |              |                |
| As at 1 April 2012                | 1,497     | _            | 1,497          |
| Additions                         | 461       | _            | 461            |
| As at 31 March 2013               | 1,958     | -            | 1,958          |
| Net Book Value                    |           |              |                |
| As at 31 March 2013               | 9,314     | 272          | 9,586          |
| As at 31 March 2012               | 9,044     |              | 9,044          |
| 115 at 51 Water 2012              |           |              |                |

All land and property is owned by the Association. None is held under a lease.

Major Repairs costs amounted to £436k (2012 £279k) of which £285k (2012 £198k) was capitalised in the year.

### 15. Other Fixed Assets – Group

| Group                    | Heritable<br>Buildings<br>£'000 | Land<br>£'000 | Computer<br>Equipment<br>£'000 | Motor<br>Vehicles<br>£'000 | Static<br>Caravan | Office<br>Equipment<br>£'000 | Total £'000 |
|--------------------------|---------------------------------|---------------|--------------------------------|----------------------------|-------------------|------------------------------|-------------|
| Cost or valuation        |                                 |               |                                |                            |                   |                              |             |
| As at 1 April 2012       | 917                             | 37            | 507                            | 4                          | -                 | 128                          | 1,593       |
| Additions during         | 1                               | _             | 85                             | .wi                        | -                 | 2                            | 88          |
| year<br>Transferred from |                                 |               |                                |                            |                   |                              |             |
| The Action Group         | 172                             | -             | 148                            | -                          | 23                | -                            | 343         |
| (Note 31)                |                                 |               |                                |                            |                   |                              |             |
| Disposals during         |                                 |               |                                | 4.44                       |                   |                              |             |
| the year                 | (5)                             | -             | (27)                           | (4)                        |                   | (57)                         | (93)        |
| At 31 March 2013         | 1,085                           | 37            | 713                            |                            | 23                | 73                           | 1,931       |
|                          |                                 |               |                                |                            |                   |                              |             |
| Depreciation             |                                 |               |                                |                            |                   |                              |             |
| As at 1 April 2012       | 241                             | -             | 440                            | 1                          | -                 | 106                          | 788         |
| Charges for the          | 21                              | -             | . 70                           | -                          | 2                 | 2                            | 95          |
| year<br>Transferred from |                                 |               |                                |                            |                   |                              |             |
| The Action Group         | 62                              | _             | 26                             | -                          | 12                | -                            | 100         |
| (Note 31)                |                                 |               |                                |                            |                   |                              |             |
| Disposals                | (5)                             |               | (24)                           | (1)                        | -                 | (57)                         | (87)        |
| At 31 March 2013         | 319                             |               | 512                            | -                          | 14                | 51                           | 896         |
|                          |                                 |               |                                |                            |                   |                              |             |
| Net Book Value           |                                 |               |                                |                            |                   |                              |             |
| At 31 March 2013         | 766                             | 37            | 201                            | _                          | 9                 | 22                           | 1,035       |
|                          |                                 |               |                                |                            |                   |                              |             |
| As at 31 March 2012      | 676                             | 37            | 67                             | 3                          | =                 | 22                           | 805         |

The original cost of the office premises at The Priory was £1,043,000. These premises were valued in June 1994 at open market value on an equivalent use basis at £750,000 by Maurice Elliot FRICS, FSVA at Kean Kennedy and Partners, independent chartered surveyors, in accordance with the Statement of Asset Valuation Practice and Guidance Notes published by the Royal Institute of Chartered Surveyors. The reduction in value was fully written off in the year ended 31 March 1994.

As allowed under FRS15 transitional rules, as the valuation was carried out prior to the introduction of the FRS, the Association has chosen to retain that valuation in the accounts.

### 16 Other Fixed Assets – Housing Association

|   | Heritable<br>Buildings<br>£'000 | Land<br>£'000 | Computer Equipment £'000 | Motor<br>Vehicles<br>£'000 | Office Equipment £'000 | Total<br>£'000 |
|---|---------------------------------|---------------|--------------------------|----------------------------|------------------------|----------------|
| Cost or valuation   |                                 |               |                          |                            |                        |                |
| As at 1 April 2012  | 917                             | 37            | 507                      | 4                          | 71                     | 1,536          |
| Additions during year                                       | 1                               | -             | 85                       | -                          | 2                      | 88             |
| Disposals during the  |                                 |               |                          |                            |                        |                |
| year  | (5)                             | _             | (24)                     | (4)                        | <u>-</u>               | (33)           |
| At 31 March 2013  | 913                             | 37            | 568                      | _                          | 73                     | 1,591          |
| <b>Depreciation</b> As at 1 April 2012 Charges for the year | 241<br>21                       | -             | 440<br>56                | 1                          | 49                     | 731<br>79      |
| Disposals   | (5)                             | _             | (24)                     | (1)                        | _                      | (30)           |
| At 31 March 2013  | 257                             | _             | 472                      | -                          | 51                     | 780            |
| Net Book Value  |                                 |               |                          |                            |                        |                |
| At 31 March 2013  | 656                             | 37            | 96                       | -                          | 22                     | 811            |
| As at 31 March 2012   | 676                             | 37            | 67                       | 3                          | 22                     | 805            |

The original cost of the office premises at The Priory was £1,043,000. These premises were valued in June 1994 at open market value on an equivalent use basis at £750,000 by Maurice Elliot FRICS, FSVA at Kean Kennedy and Partners, independent chartered surveyors, in accordance with the Statement of Asset Valuation Practice and Guidance Notes published by the Royal Institute of Chartered Surveyors. The reduction in value was fully written off in the year ended 31 March 1994.

As allowed under FRS15 transitional rules, as the valuation was carried out prior to the introduction of the FRS, the Association has chosen to retain that valuation in the accounts.

#### 17 Investments

|                      | Group     |       | <b>Housing Associ</b> | ation |
|----------------------|-----------|-------|-----------------------|-------|
|                      | 2013 2012 |       | 2013                  | 2012  |
|                      | £'000     | £'000 | £'000                 | £'000 |
| Opening value        | -         | -     | -                     | -     |
| Additions            | 1,000     | -     | 1,000                 | -     |
| Realised gain        | 2         |       | 2                     |       |
| Closing book value   | 1,002     | -     | 1,002                 | -     |
| Unrealised gain      | 46        |       | 46                    |       |
| Closing market value | 1,048     | -     | 1,048                 |       |

Investment holdings over 5% of the portfolio total are as follows:

Standard Life Investments Global

6.96%

Invesco Fund Managers High Income

5.36%

#### 18 Debtors: Amount falling due within one year

| G                                   | Group         |               | Housing As    | sociation     |
|-------------------------------------|---------------|---------------|---------------|---------------|
|                                     | 2013<br>£'000 | 2012<br>£'000 | 2013<br>£'000 | 2012<br>£'000 |
| Rent Arrears                        | 124           | 49            | 107           | 49            |
| Less: Provision for bad debts       | (12)          | (10)          | (12)          | (10)          |
|                                     | 112           | 39            | 95            | 39            |
| Other Debtors                       | 704           | 422           | 175           | 422           |
| Less: Provision for bad debts       | (20)          | (9)           | (20)          | (9)           |
| Local Authorities                   | 1,636         | 815           | 1,231         | 815           |
| Division of the Scottish Government | -             | 6             | -             | 6             |
| Prepayments and accrued income      | 156           | 199           | 129           | 197           |
|                                     | 2,588         | 1,472         | 1,610         | 1,470         |

#### 19 Creditors: Amount falling due within one year

|                                       | Gro   | ир          | Housing As | sociation |
|---------------------------------------|-------|-------------|------------|-----------|
|                                       | 2013  | 2012        | 2013       | 2012      |
|                                       | £'000 | £'000       | £'000      | £'000     |
| Trade Creditors                       | 342   | 44          | 295        | 34        |
| Contractors for specified work and    |       |             |            |           |
| retentions unpaid                     | 85    | 57          | 85         | 57        |
| Local Authorities                     | 387   | 775         | 387        | 775       |
| Other Creditors                       | 293   | 491         | 360        | 493       |
| Other taxes and social security       | 522   | <b>2</b> 73 | 351        | 273       |
| Accruals                              | 883   | 875         | 737        | 846       |
| Deferred Income                       | 104   | 43          | 57         | 43        |
| Service equipment replacement account | 533   | 535         | 380        | 391       |
| Housing Loans (Note 20)               | 113   | 110         | 66         | 65        |
|                                       | 3,262 | 3,203       | 2,718      | 2,977     |

#### 20 Creditors due outwith one year

|               | Gro   | up    | Housing As | sociation |
|---------------|-------|-------|------------|-----------|
|               | 2013  | 2012  | 2013       | 2012      |
|               | £'000 | £'000 | £'000      | £'000     |
| Housing Loans | 2,959 | 3,075 | 1,193      | 1,260     |

Loans are secured by specific charges on the Group's properties. Loans are repayable at current rates of interest ranging from 1.10~% to 6.52~% (2012: 1.10% to 7.02~%) in instalments due as follows:

|                               | Group  |       | Housing As      | g Association |  |
|-------------------------------|--------|-------|-----------------|---------------|--|
|                               | 2013 2 |       | 013 2012 2013 2 | 2012          |  |
|                               | £'000  | £'000 | £'000           | £'000         |  |
| In one year or less (Note 19) | 113    | 110   | 66              | 65            |  |
| In one to two years           | 117    | 181   | 67              | 134           |  |
| Between two to five years     | 376    | 367   | 209             | 209           |  |
| In five years or more         | 2,466  | 2,527 | 917             | 917           |  |
|                               | 3,072  | 3,186 | 1,259           | 1,325         |  |

Housing loans will be fully repaid between 2025 and 2039.

| 21 | <b>Employees</b> |
|----|------------------|
|    |                  |

| Employees  | Group  |   | Housing<br>Association   |   |
|--|--|---|--|---|
|  | 2013   | 2012  | 2013   | 2012  |
| Staff Costs during year  | £'000  | £'000   | £'000  | £'000   |
|  | 18,345   | 11,250  | 12,238   | 11,250  |
|  | *  | 865   | 895  | 865   |
| Other Pension Costs  | 633  | 494   | 528  | 494   |
|  | 20,304   | 12,609  | 13,661   | 12,609  |
| The above figures include The Action Group staff from 1 <sup>st</sup> October 2012.                      |  |   |  |   |
| The Average full time equivalent number of persons employed by the group during the year was as follows: | Gre  | oup   |  | ising<br>iation                                 |
|  | 2013   | 2012  | 2013   | 2012  |
|  | No   | No  | No   | No  |
| Housing Staff  | 8  | 8   | 8  | 8   |
| Support Staff  | 64   | 26  | 27   | 26  |
| Direct Services Staff  | 829  | 461   | 531  | 461   |
|  | 901  | 495   | 566  | 495   |
| Details of the Executive Officers whose total emoluments exceed £60,000 per annum are detailed below.    | Gra  | nun   | Ног  | sino  |
|  | OI.  | oup .   |  | iation  |
|  | 2013   | 2012  | 2013   | 2012  |
|  | £'000  | £'000   | £'000  | £'000   |
| Aggregate Emoluments payable to Executive Officers (including  |  |   |  |   |
| pension contributions and benefits in kind)  | 221  | 198   | 221  | 198   |
| Emoluments payable to Highest Paid Executive Officer   |  |   |  |   |
| (excluding pension contributions)  | 80   | 71_   | 80   | 71  |
|  | Wages & Salaries Social Security Costs Other Pension Costs  The above figures include The Action Group staff from 1 <sup>st</sup> October 2012.  The Average full time equivalent number of persons employed by the group during the year was as follows:  Housing Staff Support Staff Direct Services Staff  Details of the Executive Officers whose total emoluments exceed £60,000 per annum are detailed below.  Aggregate Emoluments payable to Executive Officers (including pension contributions and benefits in kind)  Emoluments payable to Highest Paid Executive Officer | Staff Costs during year  Wages & Salaries Social Security Costs Other Pension Costs Other Pension Costs  The above figures include The Action Group staff from 1st October 2012.  The Average full time equivalent number of persons employed by the group during the year was as follows:  2013 No Housing Staff Support Staff Direct Services Staff  Details of the Executive Officers whose total emoluments exceed £60,000 per annum are detailed below.  Group staff Aggregate Emoluments payable to Executive Officers (including pension contributions and benefits in kind)  Emoluments payable to Highest Paid Executive Officer | Staff Costs during year  Wages & Salaries Social Security Costs Other Pension Costs Other Pension Costs The above figures include The Action Group staff from 1 <sup>st</sup> October 2012.  The Average full time equivalent number of persons employed by the group during the year was as follows:  The Average full time equivalent number of persons employed by the group during the year was as follows:  The Average full time equivalent number of persons employed by the group during the year was as follows:  The Average full time equivalent number of persons employed by the group during the year was as follows:  The Average full time equivalent number of persons employed by the group during the year was as follows:  The Average full time equivalent number of persons employed by the group during the year was as follows:  The Average full time equivalent number of persons employed by the group during the year was as follows:  The Average full time equivalent number of persons employed by the group during the year was as follows:  The Average full time equivalent number of persons employed by the group during the year was as follows:  The Average full time equivalent number of persons employed by the group during the year was as follows:  The Average full time equivalent number of persons employed by the group during the year was as follows:  The Average full time equivalent number of persons employed by the group during the year was as follows:  The Average full time equivalent number of persons employed by the group during the year was as follows:  The Average full time equivalent number of persons employed by the group during the year was as follows:  The Average full time equivalent number of persons employed by the group during the year was as follows:  The Average full time equivalent number of persons employed by the group during the year was as follows:  The Average full time equivalent number of persons employed by the group during the year was as follows:  The Average full time equivalent number of persons employed by th | Staff Costs during year   £'000   £'000   £'000 |

No emoluments were paid to Board of management members.

#### 21 Employees (continued)

The Chief Executive is an ordinary member of the Association's pension scheme described in note 30. No enhanced or special terms apply to membership and there are no other pension arrangements to which the Association contributes. The Association's contributions for the Chief Executive in the year amounted to £3,274 (2012 £3,274).

|   | 2013 | 2012 |
|---|------|------|
| Total Expenses reimbursed insofar as not chargeable | £    | £    |
| to UK Income Tax                                    |      |      |
| Chief Executive                                     | 588  | 600  |
| Board of Management                                 | 102  | 767  |

The number of Executive Officers whose emoluments, excluding pension contributions and benefits in kind, were over £60,000 was as follows:

|                    | 2013 | 2012 |
|--------------------|------|------|
|                    | No   | No   |
| £60,000 to £70,000 | 2    | -    |
| £70,000 to £80,000 | 1    | 1    |

No payments were made during the year to any member of the Association other than members who were also Board of Management members, or an officer or employee.

There were no loans to the Board members, officers or employees during the year.

(Continued)

#### **22 Operating Surplus**

|    | Operating Surpius                            | Group   |       | Housing Association |       |
|----|--|---------|-------|---------------------|-------|
|    |  | 2013    | 2012  | 2013                | 2012  |
|    |  | £'000   | £'000 | £'000               | £'000 |
|    | This is stated after charging the following: |         |       |                     |       |
|    | External Auditors remuneration               | 34      | 24    | 23                  | 20    |
|    | Remuneration paid to related parties of      |         |       |                     |       |
|    | External Auditors                            | 2       | 4     | 2                   | 4     |
|    | Internal Auditors remuneration               | 10      | 10    | 10                  | 10    |
|    | Depreciation                                 | 534     | 431   | 457                 | 374   |
|    | Other operating lease rentals                |         |       |                     |       |
|    | - land & buildings                           | 260     | 140   | 148                 | 140   |
|    | - plant & machinery                          | 38      | 37    | 33                  | 37    |
| 23 | (Loss) / Gain on disposal of fixed assets    |         |       |                     |       |
|    | · · ·  | 2013    | 2012  | 2013                | 2012  |
|    |  | £'000   | £'000 | £'000               | £'000 |
|    | Proceeds                                     | 1       | 268   | 1                   | 268   |
|    | Net book value disposed                      | (2)     | (19)  | (2)                 | (16)  |
|    | HAG repayable                                | -       | (141) | <del>-</del>        | (141) |
|    | _  | (1)     | 108   | (1)                 | 111   |
| 24 | Share Capital -                              |         |       |                     |       |
| 24 | Group & Housing Association                  |         |       | 2013                | 2012  |
|    | Shares of £1 fully paid and issued at begin  | ning of |       | 4.4                 |       |
|    | year   |         |       | 44                  | 57    |
|    | Shares Issued during year                    |         |       | 8                   | 2     |
|    | Shares Cancelled during year                 |         |       | (3)                 | (15)  |
|    |  |         |       | 49                  | 44    |

Each member of the Association holds one share of £1 in the Association. These shares carry no rights to dividend or distributions on a winding up. When a shareholder ceases to be a member, that person's share is cancelled and the amount paid thereon becomes the property of the Association. Each member has a right to vote at members' meetings.

| 25 Net cash inflow from operating activities | 25 | Net | cash | inflow | from | operating | activities |
|--|----|-----|------|--------|------|-----------|------------|
|--|----|-----|------|--------|------|-----------|------------|

| The cash miles it on operating activities   |                      | 2013  | 2012      |
|---|----------------------|-------|-----------|
| Group                                       |                      | £'000 | £'000     |
| Operating Surplus                           |                      | 838   | 1,404     |
| Depreciation                                |                      | 649   | 491       |
| (Increase) in Debtors                       |                      | (131) | (620)     |
| (Decrease) in Creditors                     |                      | (208) | (38)      |
| Net cash inflow from operating activities   |                      | 1,148 | 1,237     |
| Reconciliation of net cash flow to movem    | ent in net funds/(de | bt)   |           |
|   |                      | 2013  | 2012      |
| Group                                       |                      | £'000 | £'000     |
| (Decrease) / Increase in cash in the period |                      | (467) | 248       |
| Cash inflow from movement in debt           |                      | 113   | 102       |
|   |                      | (354) | 350       |
| Net funds at 1 April                        |                      | 1,747 | 1,397     |
| Net funds at 31 March                       |                      | 1,393 | 1,747     |
| Analysis of changes in net funds            |                      |       |           |
|   | At                   | Cash  | At        |
|   | 31-Mar-12            | Flows | 31-Mar-13 |
|   | £'000                | £'000 | £'000     |
| Cash in bank and in hand                    | 4,932                | (467) | 4,465     |
| Debt due within 1 year                      | (110)                | (3)   | (113)     |
| Debt due after 1 year                       | (3,075)              | 116   | (2,959)   |
| Net funds                                   | 1,747                | (354) | 1,393     |

| 26 Net cash inflow from operating activity | ties |
|--|------|
|--|------|

| Net cash inflow from operating activities   |                  |         |           |
|---|------------------|---------|-----------|
|   |                  | 2013    | 2012      |
| Housing Association                         |                  | £'000   | £'000     |
| Operating Surplus                           |                  | 1,189   | 986       |
| Depreciation                                |                  | 577     | 434       |
| (Increase) in Debtors                       |                  | (140)   | (581)     |
| (Decrease) in Creditors                     |                  | (259)   | (55)      |
| Net cash inflow from operating activities   |                  | 1,367   | 784       |
| Reconciliation of net cash flow to movement | in net funds/(de | bt)     |           |
|   |                  | 2013    | 2012      |
| Housing Association                         |                  | £'000   | £'000     |
| (Decrease) / Increase in cash in the period |                  | (1,106) | 68        |
| Cash inflow from movement in debt           |                  | 66      | 64        |
|   |                  | (1,040) | 132       |
| Net funds at 1 April                        |                  | 2,540   | 2,408     |
| Net funds at 31 March                       |                  | 1,500   | 2,540     |
| Analysis of changes in net funds            |                  |         |           |
|   | At               | Cash    | At        |
|   | 31-Mar-12        | Flows   | 31-Mar-13 |
|   | £'000            | £'000   | £'000     |
| Cash in bank and in hand                    | 3,865            | (1,106) | 2,759     |
| Debt due within 1 year                      | (65)             | (1)     | (66)      |
| Debt due after 1 year                       | (1,260)          | 67      | (1,193)   |
| Net funds                                   | 2,540            | (1,040) | 1,500     |
|   |                  |         |           |

#### 27 Commitments

#### **Group and Housing Association**

At the end of the financial year the Association had annual commitments under non-cancellable leases as follows:

|    |                                 | Group         |               | <b>Housing Association</b> |               |
|----|---------------------------------|---------------|---------------|----------------------------|---------------|
|    | Equipment                       | 2013<br>£'000 | 2012<br>£'000 | 2013<br>£'000              | 2012<br>£'000 |
|    | Operating leases which expire:  |               |               |                            |               |
|    | Less than one year              | 29            | 31            | 22                         | 31            |
|    | In two to five years inclusive  | 30            | 50            | 30                         | 50            |
|    |                                 | 59            | 81            | 52                         | 81            |
|    |                                 |               |               |                            |               |
|    |                                 | 2013          | 2012          | 2013                       | 2012          |
|    | Land and buildings              | £'000         | £'000         | £'000                      | £'000         |
|    | Operating leases which expire:  |               |               |                            |               |
|    | Less than one year              | 163           | 39            | 64                         | 39            |
|    |                                 | 163           | 39            | 64                         | 39            |
| 28 | <b>Capital Commitments</b>      |               |               |                            |               |
|    |                                 | Grou          | p             | Hou                        | sing          |
|    |                                 | 2013          | 2012          | 2013                       | 2012          |
|    | Housing land and buildings      | £'000         | £'000         | £'000                      | £'000         |
|    | Commitment of property purchase | 478           | 373           | 478                        | 373           |

#### 29 Related Party Transactions

As ARK Services is more than 90% controlled by ARK Housing Association the group is exempt from disclosing related party transactions between the two entities.

At March 2013 ARK Housing Association had a debtor of £nil (2012 £300,043) due from ARK Housing Trust. In the year ARK Housing Association provided ARK Trust with £3,469 of management services.

At March 2013 ARK Housing Association had a debtor of £813 (2012 £nil) due from The Action Group and had a creditor of £5,434 due to The Action Group. In the year The Action Group provided ARK Housing Association with £25,925 of management services.

During the year ARK Housing Association held 68 bank accounts (2012 44) in trust on behalf of service users. These accounts are kept separate from funds held by the Association and controls monitored by the Care Commission are in place to ensure the safe custody of said funds. The total amount held in these accounts as at 31 March 2013 was £288,030 (2012 £178,104).

(Continued)

### 30. Pension Commitments General

ARK Housing Association Limited participates in the Scottish Housing Association Pension Scheme (the "Scheme"). The scheme is funded and is contracted out of the State Pension Scheme.

It is not possible in the normal course of events to identify the share of underlying assets and liabilities belonging to an individual participating employer as the Scheme is a multi-employer arrangement where the assets are co-mingled for investment purposes, benefits are paid from the total Scheme assets, and the contribution rate for all employers is set by reference to the overall financial position of the Scheme rather than by reference to individual employer experience. Accordingly, due to the nature of the Scheme, the accounting charge for the period under FRS17 represents the employer contribution payable.

The Trustee commissions an actuarial valuation of the Scheme every three years. The main purpose of the valuation is to determine the financial position of the Scheme in order to determine the level of future contributions required, so that the Scheme can meet its pension obligations as they fall due.

The last formal valuation of the Scheme was performed at 30 September 2009 by a professionally qualified actuary using the Projected Unit Credit method. The market value of the Scheme's assets at the valuation date was £295 million. The valuation revealed a shortfall of assets compared to liabilities of £160 million, equivalent to a past service funding level of 64.8%.

The Scheme Actuary has prepared an Actuarial Report that provides an approximate update of the funding position of the Scheme as at 30 September 2011. Such a report is required by legislation for years in which a full actuarial valuation is not carried out. The funding update revealed an increase in the assets of the Scheme to £341 million and indicated an increase in the shortfall of assets compared to liabilities to approximately £207 million, equivalent to a past service funding level of 62.2%.

The Association has been notified by The Pensions Trust that the amount to be paid in 2013/14 is £390,592. The Association has also been notified that they will be required to pay additional contributions in relation to the past service deficit for the next 13+1/2 years. The amount payable annually is anticipated to increase by 3% per annum. It has designated funds (note 10) to meet the Net Present Value (NPV) of these future payments

The Scheme offered three benefit structures to employees in the year to 31st March 2013, namely:

- Final salary with a 1/60<sup>th</sup> accrual rate.
- Career average revalued earnings with a 1/60<sup>th</sup> accrual rate.
- Career average revalued earnings with a 1/120<sup>th</sup> accrual rate, contracted in.

An employer can elect to operate different benefit structures for their active members (as at the first day of April in any given year) and their new entrants. An employer can only operate one open benefit structure at any one time. An open benefit structure is one which new entrants are able to join.

ARK Housing Association has elected to continue to operate the final salary with a 1/60<sup>th</sup> accrual rate benefit structure for active members who were in service as at 31 March 2008, a career average revalued earnings with a 1/60<sup>th</sup> accrual rate benefit structure for new members from 1 April 2008 and a career average revalued earnings with a 1/120<sup>th</sup> accrual rate, contracted in from 1 April 2011.

(Continued)

#### 30. Pension Commitments (continued)

During the accounting period ARK Housing Association paid contributions at a rate of 15.4% of annual pensionable salary for existing members as at 31 March 2009, contributions at a rate of 13.3% for new members between 1 April 2009 and 31 March 2011 and contributions at a rate of 4.7% for new members from 1 April 2012. Member contributions varied between 4.7% and 7.7% of annual pensionable salary.

As at the balance sheet date there were 185 active members of the Scheme employed by ARK Housing Association. The annual pensionable payroll in respect of these members was £3,254,399.

ARK Housing Association continues to offer membership of the Scheme to its employees based on an accrual rate of 120ths of career average revalued earnings (not contracted out of the State scheme).

The key valuation assumptions used to determine the assets and liabilities of the SFHA Pension Scheme are:

| 2009 Valuation   | Assumptions   | % p.a.              |  |
|--|---|---------------------|--|
| Discount rate pre retirement                                       |   | 7.4                 |  |
| Discount rate post retirement – Non-pensioners                     |   | 4.6                 |  |
| Discount rate post retirement – Pensioners 4.8                     |   |                     |  |
| Rate of salary increases 4.5                                       |   |                     |  |
| Rate of pension increases  |   |                     |  |
| - Pension accrued pre 6 April 2005 in excess of GMP 2.9            |   |                     |  |
| - Pension accrued post 6 April 2005                                |   |                     |  |
| (for leavers before 1 October 1993 pension increases are 5.0%p.a.) |   | 2.2                 |  |
| Rate of price inflation 3.0  |   | 3.0                 |  |
| Mortality Tables   |   |                     |  |
| Non-pensioners   | SAPS (S1PA) All Pensioners Year of Birth Long Cohort with 1% p.a.                     | minimum improvement |  |
| Pensioners   | SAPS (S1PA) All Pensioners Year of Birth Long Cohort with 1% p.a. minimum improvement |                     |  |

| Contribution Rates for Future Service (payable from 1 April 2011) | %    |
|---|------|
| Career average revalued earnings 1/120ths                         | 9.4  |
| Additional rate for deficit contributions*                        | 10.4 |

(\*Expressed in nominal pound terms (for each employer) increasing each 1 April in line with the rate of salary increases assumption. Earnings as at 30 September 2009 are used as the reference point for calculating the additional contributions.)

Following a change in legislation in September 2005 there is a potential debt on the employer that could be levied by the Trustee of the Scheme. The debt is due in the event of the employer ceasing to participate in the Scheme or the Scheme winding up.

The debt for the Scheme as a whole is calculated by comparing the liabilities for the Scheme (calculated on a buy-out basis i.e. the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Scheme. If the liabilities exceed assets there is a buy-out debt.

The leaving employer's share of the buy-out debt is the proportion of the Scheme's liability attributable to employment with the leaving employer compared to the total amount of the Scheme's liabilities (relating to employment with all the currently participating employers) calculated on the buy-out basis. The leaving employer's debt therefore includes a share of any 'orphan' liabilities in respect of previously participating employers.

#### 30. Pension Commitments (continued)

The amount of the debt therefore depends on many factors including total Scheme liabilities, Scheme investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amounts of debt can, therefore, be volatile over time.

ARK Housing Association has been notified by the Pensions Trust of the estimated employer debt on withdrawal from the SFHA Scheme based on the financial position of the Scheme as at 30 September 2012. As of this date the estimated employer debt for ARK Housing Association was £27,026,141.

#### **Growth Plan**

ARK Housing Association participates in the Pensions Trust's Growth Plan (the Plan). The plan is funded and is not contracted out of the state scheme. The Growth Plan is a multi-employer pension Plan.

Contributions paid into the Growth Plan up to and including September 2001 were converted to defined amounts of pension payable from Normal Retirement Date. From October 2001 contributions were invested in personal funds which have a capital guarantee and which are converted to pension on retirement, either within the Growth Plan or by the purchase of an annuity.

The rules of the Growth Plan allow for the declaration of bonuses and / or investment credits if this is within the financial capacity of the Plan assessed on a prudent basis. Bonuses and investment credits are not guaranteed and are declared at the discretion of the Plan's Trustee.

The Trustee commissions an actuarial valuation of the Growth Plan every 3 years. The purpose of the actuarial valuation is to determine the funding position of the Plan by comparing the assets with the past service liabilities as at the valuation date. Asset values are calculated by reference to market levels. Accrued past service liabilities are valued by discounting expected future benefit payments using a discount rate calculated by reference to the expected future investment returns.

The rules of the Growth Plan give the Trustee the power to require employers to pay additional contributions in order to ensure that the statutory funding objective under the Pensions Act 2004 is met. The statutory funding objective is that a pension scheme should have sufficient assets to meet its past service liabilities, known as Technical Provisions.

If the actuarial valuation reveals a deficit, the Trustee will agree a recovery plan to eliminate the deficit over a specified period of time either by way of additional contributions from employers, investment returns or a combination of these.

The rules of the Growth Plan state that the proportion of obligatory contributions to be borne by the Member and the Member's Employer shall be determined by agreement between them. Such agreement shall require the Employer to pay part of such contributions and may provide that the Employer shall pay the whole of them.

ARK Housing Association offers the Growth Plan as an AVC investment option for members of the SHA Pension Scheme. The members pay contributions at a rate of their choice. ARK Housing Association does not pay any contributions to the Growth Plan.

#### 30. Pension Commitments (continued)

As at the balance sheet date there was 1 active member of the Plan employed by ARK. ARK has closed its plan to new entrants.

It is not possible in the normal course of events to identify the share of underlying assets and liabilities belonging to individual participating employers. Accordingly, due to the nature of the Plan, the accounting charge for the period under FRS17 represents the employer contribution payable.

The valuation results at 30 September 2011 were completed in 2012 and have been formalised. The valuation of the Plan was performed by a professionally qualified Actuary using the Projected Unit Method. The market value of the Plan's assets at the valuation date was £780 million and the Plan's Technical Provisions (i.e. past service liabilities) were £928 million. The valuation therefore revealed a shortfall of assets compared with the value of liabilities of £148 million, equivalent to a funding level of 84%.

The financial assumptions underlying the valuation as at 30 September 2008 were as follows:

| % pa |
|------|
| 4.9  |
|      |
| 4.2  |
| 4.2  |
| 0.0  |
| 2.9  |
| 2.4  |
|      |

In determining the discount rate assumptions the Trustee considered advice from the Scheme Actuary relating to the probability of achieving particular levels of investment return. The Trustee has incorporated an element of prudence into pre and post retirement discount rate assumptions; such that there is a 60% expectation that the return will be in excess of that assumed and a 40% chance that the return will be lower than that assumed over the next 10 years.

The Scheme Actuary has prepared a funding position update as at 30 September 2012. The market value of the Plan's assets at that date was £790 million and the Plan's Technical Provisions (i.e. past service liabilities) was £984 million. The update, therefore, revealed a shortfall of assets compared with the value of liabilities of £194 million, equivalent to a funding level of 80%.

If an actuarial valuation reveals a shortfall of assets compared to liabilities the Trustee must prepare a recovery plan setting out the steps to be taken to make up the shortfall.

The Pensions Regulator has the power under Part 3 of the Pensions Act 2004 to issue scheme funding directions where it believes that the actuarial valuation assumptions and/or recovery plan are inappropriate. For example, the Regulator could require that the Trustee strengthens the actuarial assumptions (which would increase the Plan liabilities and hence impact on the recovery plan) or impose a schedule of contributions on the Plan (which would effectively amend the terms of the recovery plan). A copy of the recovery plan in respect of the September 2011 valuation was forwarded to The Pensions Regulator on 2 October 2012, as is required by legislation.

Following a change in legislation in September 2005 there is a potential debt on the employer that could be levied by the Trustee of the Plan and The Pensions Act 2011 has more recently altered the definition of Series 3 of the Growth Plan so that a liability arises to employers from membership of any Series except Series 4. (Our recent correspondence to all employers refers.) The debt is due in the event of the employer ceasing to participate in the Plan or the Plan winding up.

(Continued)

#### 30. Pension Commitments (continued)

The debt for the Plan as a whole is calculated by comparing the liabilities for the plan (calculated on a buyout basis i.e. the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Plan. If the liabilities exceed assets there is a buy-out debt.

The leaving employer's share of the buy-out debt is the proportion of the Plan's liability attributable to employment with the leaving employer compared to the total amount of the Plan's liabilities (relating to employment with all the currently participating employers). The leaving employer's debt therefore includes a share of any 'orphan' liabilities in respect of previously participating employers. The amount of the debt therefore depends on many factors including total Plan liabilities, Plan investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amounts of debt can therefore be volatile over time.

When an employer withdraws from a multi-employer defined benefit pension scheme which is in deficit, the employer is required by law to pay its share of the deficit, calculated on a statutory basis (known as the buy-out basis). The calculation basis that applies to the Growth Plan was amended due to a change in the definition of money purchase contained in the Pensions Act 2011 but the regulations that will determine exactly how the change will apply in practice are still awaited. As the law stands, it is not yet clear whether the statutory calculation should include or exclude Series 3 liabilities. However, based upon current advice, the most likely interpretation is that Series 3 liabilities will have to be included in the calculation of an employer's debt on withdrawal.

Owing to this situation, we have included 2 figures/calculations, namely:

- The cost of withdrawal if we include Series 3 liabilities in the calculation
- The cost of withdrawal if we exclude Series 3 liabilities from the calculation

If an employer withdraws from the Growth Plan prior to the implementation of the regulations, the debt will be calculated on both bases and we would request payment of the higher amount with any adjustment being made when the regulations are implemented.

ARK has been notified by the Pensions Trust of the estimated employer debt on withdrawal from the Growth Plan based on the financial position of the Plan as at 30 September 2012. As of this date the estimated employer debt for ARK was:

- £32,397 if we include Series 3 liabilities in the calculation
- £40,621 if we exclude Series 3 liabilities in the calculation (30 September 2011 £27,811)

In relation to the Growth Fund, The Association has also been notified by The Pensions Trust of the amount to be paid for the past service deficit commencing 1 April 2013 for 10 years is £2,237.

(Continued)

#### **Other Pension Schemes**

During the year ARK has been contributing to a defined contribution Standard Life scheme for 4 staff that transferred from Rymonth Housing Society Limited. The contribution rates are 2.4% of pensionable salary for employees and 6% for the employer.

The Action Group operates two money purchase (defined contribution) schemes. The assets of the schemes are held separately from those of the charity in independently administered funds. The pension contributions payable by the charity amounted to £104,744 in the year.

#### 31. Gain on Constitutional Partnership

Discussions that commenced in 2011 with The Action Group concluded in June 2012 with an agreement that The Action Group join the ARK Group as a wholly owned subsidiary from the 1<sup>st</sup> October 2012. The transfer of all assets, liabilities and activities to the ARK Group took place on 30 September 2012 for nil consideration giving a gain on constitutional partnership of £1,940K in 2012/13 which has been recognised as income in line with SORP 2010.

| Fixed assets                             | 243   |
|--|-------|
| Cash & Bank                              | 969   |
| Debtors                                  | 995   |
| Creditors                                | (267) |
| Total gain on constitutional partnership | 1,940 |

#### 32. Contingent Liability

#### **Pensions**

ARK Housing Association has been notified by the Pensions Trust of the estimated employer debt on withdrawal from the SFHA Scheme based on the financial position of the Scheme as at 30 September 2012. As of this date the estimated employer debt for ARK Housing Association was £27,026,141 (30 September 2011 £26,438,320).

ARK has been notified by the Pensions Trust of the estimated employer debt on withdrawal from the Growth Plan based on the financial position of the Plan as at 30 September 2012. As of this date the estimated employer debt for ARK was:

- £32,397 if we include Series 3 liabilities in the calculation
- £40,621 if we exclude Series 3 liabilities in the calculation (30 September 2011 £27,811)

#### **Housing Association Grant**

Housing Association Grant allocated to components (as detailed in note 1) that have subsequently been replaced by the Association are recognised in the Income and Expenditure account, with the cost of the replacement and any additional funding for this replacement being capitalised. The recycled grant recognized in the Income and Expenditure account to 31 March 2013 was £1,877k (31 March 2012: £1,819k)